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# MACWORLD

The Macintosh Magazine

August 1991 \$3.95 Canada \$4.95

WORLD CLASS AWARDS

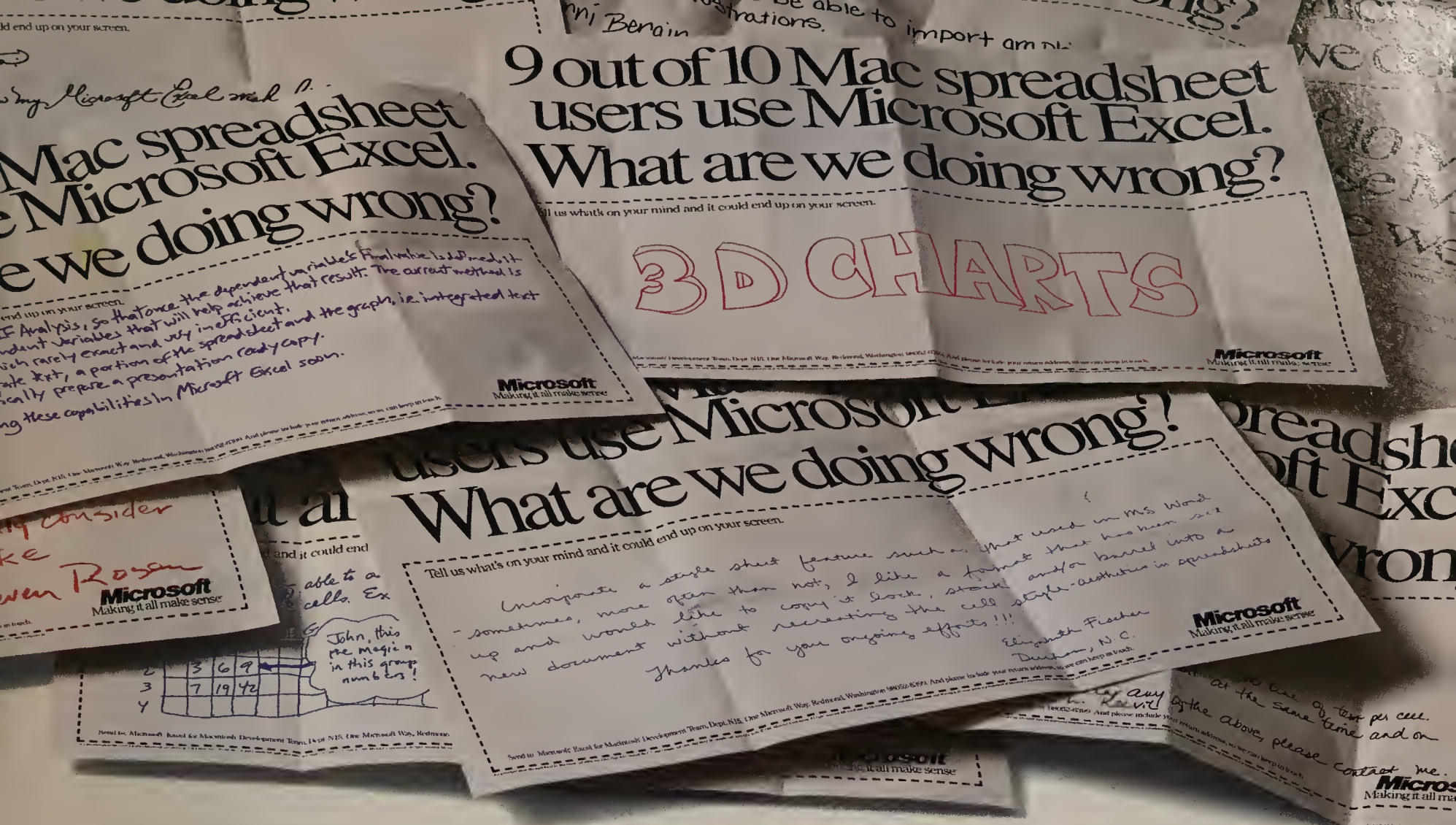
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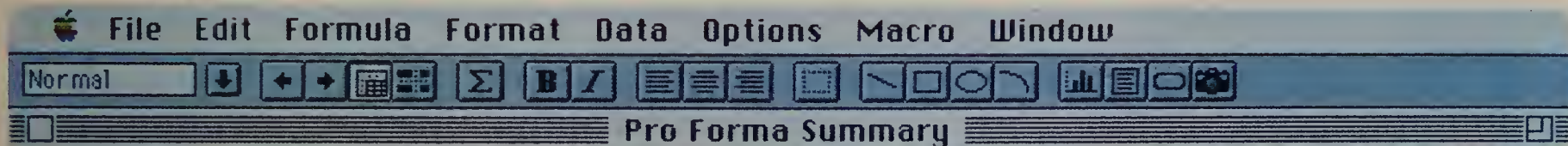








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By the way, Bryan Larson: we said hi to Bill for you. He sends his regards.

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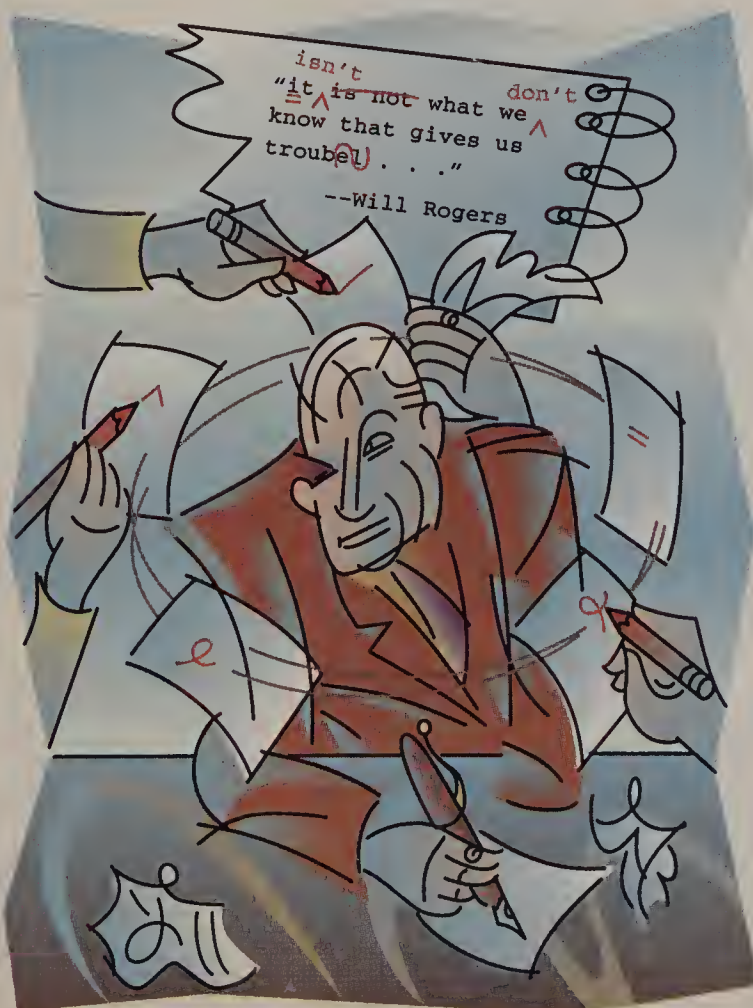
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Calls	04/26/85	100	\$3.50	\$209.25	\$35,209.25	05/20/85	\$6.75	\$301.25	\$67,198.75	\$31,989.50
Calls	06/26/85	100	\$2.38	\$209.25	\$23,959.25	07/01/85	\$3.13	\$209.25	\$31,040.75	\$7,081.50
Calls	07/18/85	100	\$5.00	\$248.75	\$50,248.75	07/23/85	\$3.13	\$211.25	\$37,288.75	(\$12,960.00)
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Puts	09/16/85	100	\$2.25	\$209.25	\$22,709.25	09/26/85	\$2.09	\$209.25	\$24,790.75	\$2,081.50
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Calls	01/27/86	100	\$3.25	\$209.25	\$32,709.25	02/01/86	\$10.88	\$425.00	\$108,325.00	\$75,615.75
Calls	03/12/86	100	\$4.75	\$241.25	\$47,741.25	03/15/86	\$9.63	\$387.50	\$95,862.50	\$48,121.25
Calls	05/21/86	100	\$4.50	\$233.75	\$45,233.75	05/27/86	\$9.75	\$391.25	\$97,108.75	\$51,875.00
Calls	08/06/86	100	\$4.13	\$222.50	\$41,472.50	08/05/86	\$12.75	\$481.25	\$127,018.75	\$85,546.25
Calls	09/17/86	100	\$4.50	\$233.75	\$45,233.75	11/13/86	\$5.38	\$305.00	\$68,445.00	\$23,211.25
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Calls	01/08/87	100	\$6.75	\$267.50	\$67,198.75	01/08/87	\$2.09	\$209.25	\$27,290.75	(\$40,000.00)
Calls	03/05/87	100	\$3.50	\$209.25	\$35,209.25	03/15/87	\$4.88	\$245.00	\$24,790.75	(\$10,418.50)
Calls	03/20/87	100	\$4.75	\$241.25	\$47,741.25	03/27/87	\$3.13	\$211.25	\$37,288.75	(\$10,452.50)
Calls	05/06/87	100	\$3.75	\$215.63	\$37,715.63	05/08/87	\$8.25	\$325.00	\$82,500.00	\$44,784.37
Puts	05/19/87	100	\$4.88	\$245.00	\$48,995.00	05/21/87	\$3.50	\$233.75	\$45,233.75	(\$3,761.25)
Calls	06/14/87	100	\$3.63	\$215.63	\$36,615.63	06/14/87	\$4.50	\$233.75	\$45,233.75	\$8,618.12
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Calls	08/10/87	100	\$3.13	\$209.25	\$31,040.75	08/22/87	\$13.63	\$509.45	\$136,390.45	\$105,349.70
Puts	09/09/87	100	\$2.38	\$209.25	\$23,959.25	09/09/87	\$3.13	\$211.25	\$37,288.75	(\$13,329.50)
Puts	10/08/87	100	\$7.25	\$291.25	\$72,500.00	10/20/87	\$9.00	\$360.00	\$90,000.00	\$17,500.00
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Calls	11/13/87	100	\$6.50	\$259.38	\$65,475.00	11/23/87	\$5.38	\$267.50	\$53,800.00	(\$11,675.00)
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Calls	07/06/89	100	\$5.75	\$287.50	\$57,750.00	08/14/89	\$25.00	\$675.00	\$675,000.00	\$617,250.00
Calls	08/24/89	100	\$4.63	\$237.50	\$46,375.00	08/24/89	\$8.13	\$326.63	\$326,630.00	\$280,255.00
Calls	09/28/89	100	\$4.13	\$222.50	\$41,472.50	10/09/89	\$11.25	\$450.00	\$450,000.00	\$408,527.50
Calls	12/09/89	100	\$4.13	\$222.50	\$41,472.50	01/03/90	\$8.25	\$325.00	\$325,000.00	\$283,527.50
Calls	01/09/90	100	\$5.50	\$275.00	\$55,000.00	01/15/90	\$13.00	\$488.75	\$488,750.00	\$433,750.00
Puts	01/16/90	100	\$8.75	\$361.25	\$87,625.00	01/24/90	\$14.88	\$545.00	\$545,000.00	\$457,375.00
Puts	02/21/90	100	\$4.25	\$226.25	\$42,625.00	02/26/90	\$2.94	\$186.88	\$186,880.00	(\$24,000.00)
Calls	03/13/90	100	\$6.63	\$331.50	\$66,315.00	03/20/90	\$10.00	\$398.75	\$398,750.00	\$332,435.00
Calls	04/12/90	100	\$5.50	\$275.00	\$55,000.00	04/16/90	\$8.25	\$325.00	\$325,000.00	\$269,000.00
Puts	04/19/90	100	\$5.00	\$250.00	\$50,000.00	04/27/90	\$10.00	\$398.75	\$398,750.00	\$348,750.00
Calls	05/08/90	100	\$4.75	\$241.25	\$47,741.25	05/14/90	\$19.25	\$676.25	\$676,250.00	\$628,508.75
Calls	06/22/90	100	\$6.63	\$331.50	\$66,315.00	06/25/90	\$3.63	\$291.25	\$291,250.00	(\$37,065.00)
Puts	08/07/90	100	\$7.95	\$318.13	\$79,513.13	08/21/90	\$22.25	\$666.25	\$666,250.00	\$586,736.87
Calls	01/17/91	100	\$12.88	\$485.00	\$129,235.00	01/18/91	\$19.00	\$668.75	\$668,750.00	\$539,515.00
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Puts	04/22/91	100	\$5.38	\$267.50	\$53,800.00	04/26/91	\$7.00	\$281.25	\$281,250.00	(\$228,450.00)
Puts	05/02/91	100	\$5.25	\$256.25	\$52,750.00	05/15/91	\$11.50	\$463.75	\$463,750.00	\$411,000.00
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*This is about something no new product announcement should be without. Words that end in e-r: like newer, better and faster. Words that best describe FastPath® 5, Shiva's new generation of the leading, most reliable LocalTalk-to-Ethernet gateway.*

*FastPath 5 is better. It has a LocalTalk I/O processor that can handle all the traffic a LocalTalk network can support and more. It has a larger memory, too; 512K to store and route more information than the most complicated net-*

*works can handle. Plus Shiva has given FastPath 5 support for the*

*most types of Ethernet connections – Ethernet thick, thin, 10BaseT and the Apple Ethernet Cable System. And for a limited time, Shiva is giving away a free copy of NFS/Share software with each new FastPath. NFS/*

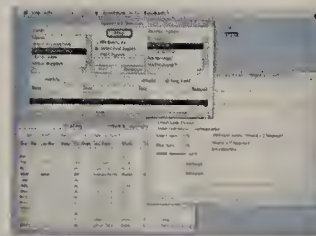
*Share lets Macintosh users take full advantage of NFS servers on their Ethernet network.*

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*figure and manage your entire network from a single location. Which*

*comes in handy when there are 100 or more FastPaths on the network.*

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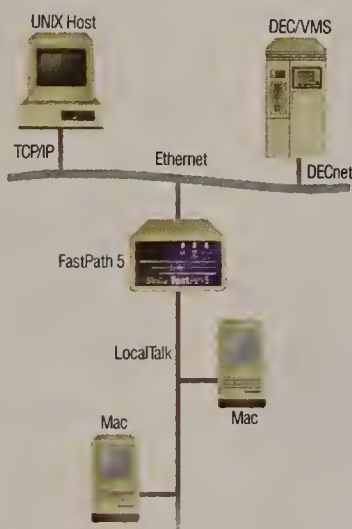


*But what if you're one of the thousands of people using FastPath 4?*

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\*Shiva is offering a \$149 upgrade which includes a 5.0 PROM, 9.0 K-Star and Shiva Net Manager. Additional PROMs can be purchased in ten packs for \$150. There is also a \$299 upgrade offer for current FastPath users which includes a 5.0 PROM, 9.0 K-Star, Shiva Net Manager, memory, case and fan. And a trade-in offer good for any FastPath or competitive hardware product. The trade-in enables you to purchase a FastPath 5 at \$1,299 until September 30, 1991. All product names are trademarks or registered trademarks of their respective manufacturers.



# With all this acclaim, you

*"The MSF-300Z color/gray scanner is a breakthrough product in price, image quality and value. Microtek has set a clear standard for affordable, quality color scanning."*

MacUser March 1990



*"At \$2,695, Microtek's scanner isn't only the least expensive flatbed scanner we looked at, it's also the best."*

Publish March 1990

★★★★★  
FIVE STAR AWARD 1990  
Publish

## Guess

### Introducing the ScanMaker family of affordable flatbed and slide scanners.

Microtek's color scanner has consistently earned awards, praise and top ratings as the best value in scanning. But, if you thought we'd rest on our laurels, we've got news for you.

The leader in high quality, low cost scanning is at

it again with the ScanMaker 600Z. The all new ScanMaker 600Z is the perfect tool for desktop publishers who demand outstanding image quality and versatility in a flatbed scanner.



From presentations and newsletters to pre-press and comp work, the ScanMaker 600Z handles it all. It boasts 24 bit

*The totally redesigned ScanMaker 600Z offers higher resolution for a lower price.*

color, 8 bit gray-scale and an incredible 600 dpi resolution.

But the most dramatic news is that we've given it an incredible low price to match.

Add to

that a sleek, compact design that fits neatly in your work space. And you've got the color scanner that others will be hard pressed to match.



*Both ScanMaker models include either PhotoStyler or Adobe Photoshop, absolutely free.*



# 'd think we'd be satisfied.

*"If you need color, we recommend the Microtek MSF-300Z. It's the least expensive full-sized color/gray-scale scanner..."*

MacUser September 1990



*"...the Microtek MSF-300Z is a clear winner, again, because it comes complete and the software is easy to use."*

MACWORLD

Macworld August 1990

# again.

If you need high quality scans of 35mm slides, take a look at the revolutionary ScanMaker 1850.



The first affordable slide scanner for the serious publishing professional.

It offers 24 bit color and 8 bit gray-scale capabilities. And it's also easy to use. Just drop in a slide and you're ready to start scanning. At resolutions up to 1850 dpi.

And best of all, it costs thousands less than other comparably equipped slide scanners. Which explains why the ScanMaker 1850 is the logical choice for 35mm slide scanning.



If all this weren't enough, both ScanMaker models include the latest image processing software. Enhance, refine and separate your images with

*The ScanMaker 1850 scans any 35mm slide for thousands less than other comparable slide scanners.*

the full version of Adobe Photoshop for the Macintosh or PhotoStyler from

U-Lead Systems for Windows 3.0.

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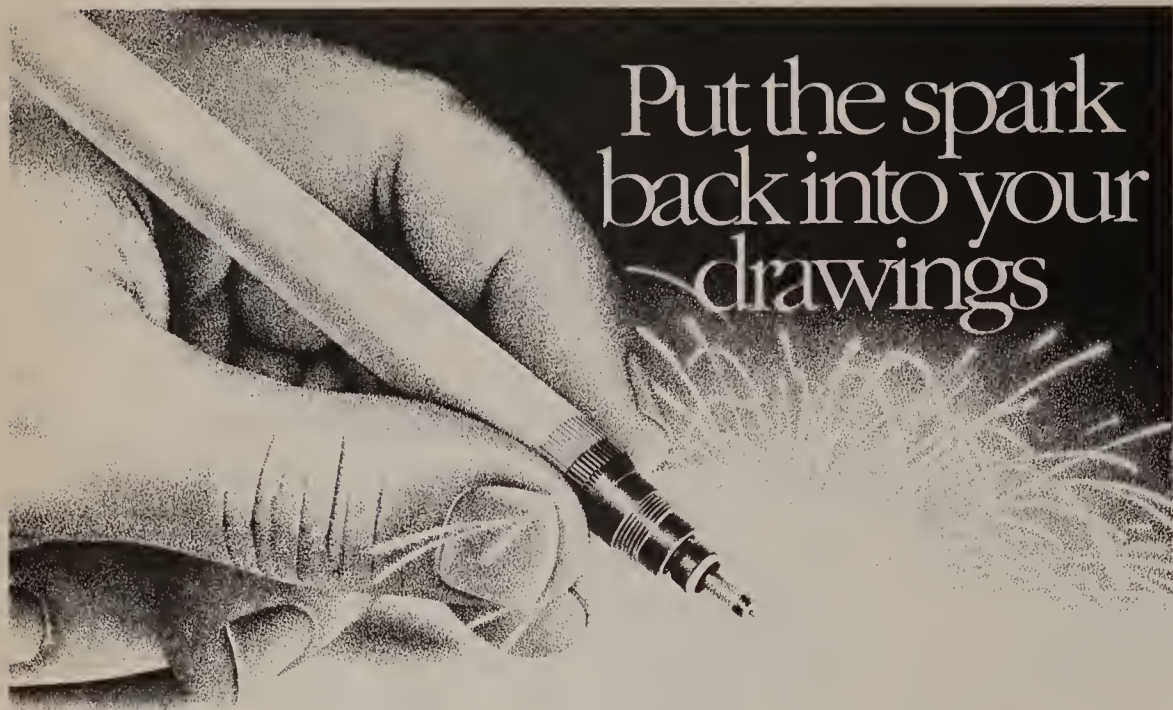
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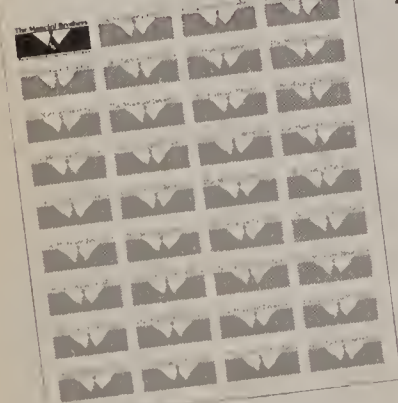
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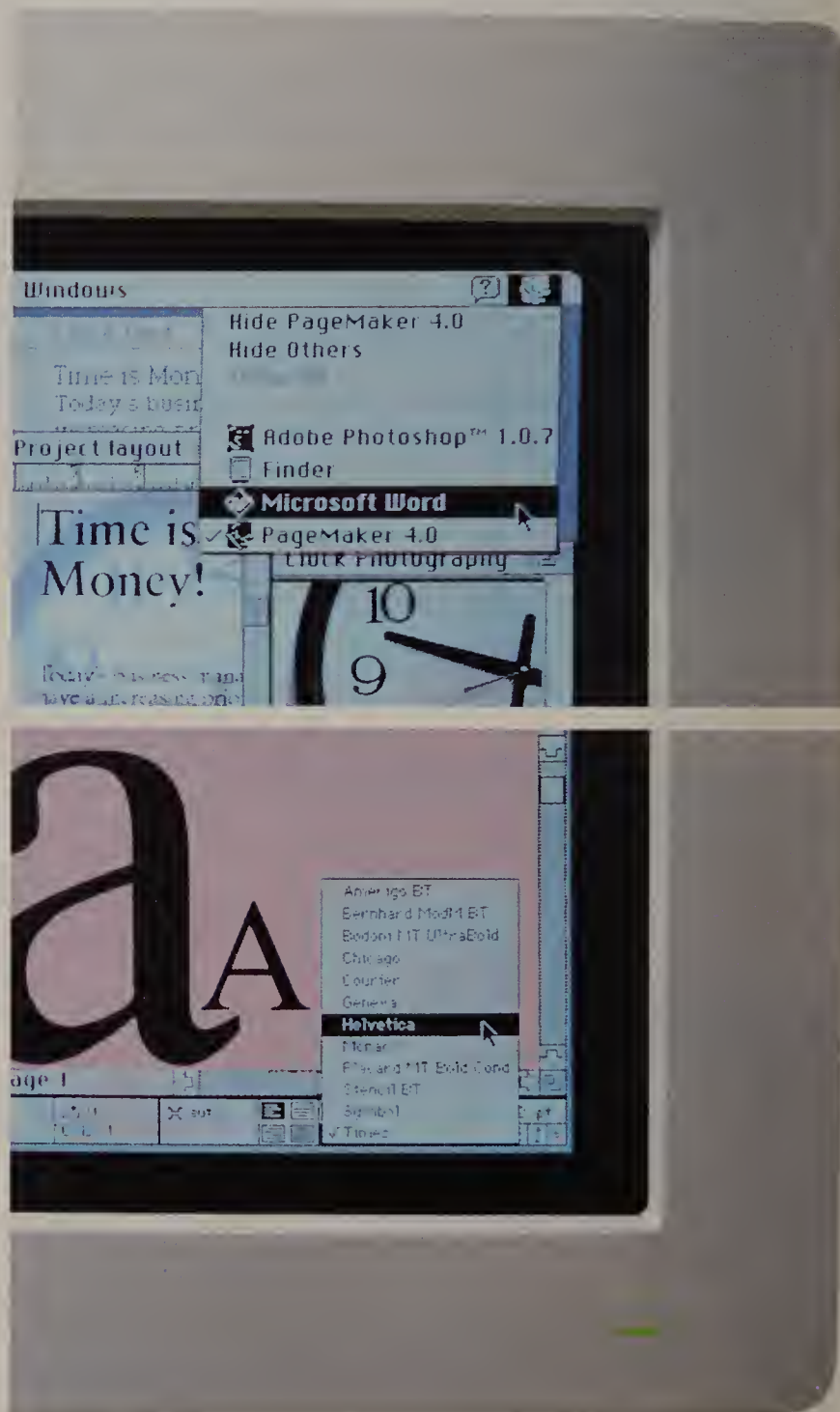
number above the coupon. But if you'd like a reminder of what System 7 is all about, please read on.

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That's what System 7 brings to your Macintosh. As soon as you install it, you'll enjoy an array of new capabilities, and be ready for a new generation of software. And since System 7 runs virtually all current applications, you'll enjoy its benefits without giving up a thing.

*What's on the Apple menu? You decide, by dragging any document or application into the Apple Menu Items folder. To open it, just click. And for a quick way to see what's inside a folder, click the triangle next to it.*

*With enhanced multitasking, you can keep several applications open at once, and continue to work while you print, search for, copy, or share files. Thanks to virtual memory, multitasking capability isn't limited by the amount of RAM.*



Introducing Balloon Help. Point to anything—a menu item, icon, or tool—and a balloon appears, telling you what it is and what it does. Balloon Help is available in the Apple Finder™ and in a new generation of applications.

With TrueType, even the largest letters display perfectly on the screen, with no jaggy, "staircase" edges. You also get terrific printed output with almost any kind of printer. And System 7 is compatible with the fonts you already have.



# the Macintosh on your desk.

We've also made Macintosh easier to use. For instance, take a look at Apple Balloon Help™, our new on-line help feature. Point to an item on the screen, and a balloon pops up next to it, telling you what it's for. So applications are quicker to learn, and easier to make the most of.

## Everything gets smoother and simpler.

With System 7, there's a big improvement in big type. Thanks to Apple's TrueType™ font technology, you get perfectly smooth letters on the screen, no matter what their size, along with more professional-looking output. And you don't need the Font/DA Mover. To install TrueType fonts, just drag their icons into the System Folder. (Ditto for desk accessories.)

Open an application. Work. Save. Quit. Open another application. Until now, that's how you've probably moved from, say, a word processing program to a spreadsheet. With improved multitasking, you can keep several applications open at once, and choose between them with a mouse click. So you don't have to stop what you're doing to print, search for files, duplicate files, or share data.

Using applications simultaneously can demand lots of memory, but with System 7 you aren't likely to see a not-enough-memory message. Because there's virtual memory.\* When you need extra memory, just tell System 7 to use the spare room on your hard disk. Your Macintosh will work without interruption, and so will you.

## See what's developing.

System 7 gives developers a far-reaching new set of tools, enabling them to offer applications that do new things for you. For example, to the fame and success of cut and paste, we've added publish and subscribe. Change something in one document, and it can change—automatically—in every document where it appears. Even if the documents are in different applications or on different computers across a network.

System 7 also enables any Macintosh on a network to share documents and applications with any other.

We could go on. But the main point is really this:

## System 7 is ready for your Macintosh.

To run System 7, all you need is 2 megabytes of memory and a hard disk. (If you don't have enough memory, you can purchase it from your authorized Apple reseller.)

System 7 sets new standards in personal computing, and so does the way Apple brings it to you. To make installation simple and sure, your System 7 Personal Upgrade Kit\*\* comes with everything you need—disks, manuals, and 90 days of telephone upgrade assistance. Yet your System 7 Personal Upgrade Kit costs only \$99 (plus shipping and handling).†

Which, of course, brings us to the matter of getting System 7 into your hands, and onto your Macintosh, as soon as possible.

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# MACBULLETIN

## **GCC Unveils \$1599 PostScript Printer**

GCC Technologies introduced the BLP Elite, a 4-pages-per-minute PostScript printer that lists for \$1599. Based on the same Oki print engine as GCC's other popular printers, the BLP Elite differs in its low-cost PostScript controller. The controller includes a 10MHz 68000 processor, 17 PostScript fonts, and 2MB of RAM, expandable to 4MB through a board-swap upgrade. The printer has two connectors: an RS232C port, and a DB8 connector that can link to either an AppleTalk device or an RS422 serial port. GCC will also offer the controller board as a \$799 PostScript upgrade for its PLP II Quick-Draw printer. Both the printer and the controller upgrade shipped in May. Contact GCC at 617/890-0880 or 800/422-7777.

## **Dirty ROMs**

Apple has been haranguing programmers for well over two years to write 32-bit-clean code in preparation for System 7, but early adopters have discovered that Apple wasn't listening to its own advice: ROMs in the Mac II, IIfx, IIfx, and SE/30 are not 32-bit clean. As a result, those machines can access only 14MB of virtual memory and 8MB of RAM. Apple says it is unlikely to develop replacement ROMs or a software patch, even for the SE/30, which the company still manufactures and sells. Connectix Corporation has a new product called Mode32 that patches the ROMs and allows the older machines to use 32-bit addressing. An Apple spokesperson said Apple worked with Connectix to debug Mode32, which lists for \$169. Connectix is at 415/324-0727.

## **Apple Cuts Prices on Upgrades**

Apple has cut the suggested retail prices of its CPU logic board upgrades and RAM add-ins. The SE/30 Logic Board Upgrade for the SE dropped from \$1699 to \$999. The IIfx Logic Board Upgrade for the Mac IIfx went from \$2399 to \$1499. The IIfx Logic Board Upgrade was reduced from \$2999 to \$2599. All the CPU upgrades support the virtual memory capability of System 7, and all require additional RAM. The IIfx and IIfx upgrades also provide true 32-bit addressing of up to 1 gigabyte of RAM. Apple also cut the prices for its RAM upgrades by amounts ranging from 50 to 58 percent. Contact your Apple dealer.

## **Apple Execs Found Liable in Stockholder Suit**

Two former Apple officers were found liable in a stockholder class action suit that charged they failed to make important disclosures regarding the development of the "Twiggy" hard drive in 1982. The federal district court jury verdict against former CEO A. C. (Mike) Markkula, Jr., and John Vennard, former vice president, peripherals product division, may result in a judgement of \$2.90 for every share of stock sold between November 29, 1982, and September 23, 1983. Apple said it will contest the verdict against the two. The jury exonerated Apple itself, founder Steve Jobs, and another former officer.

## **Apple to Lay Off 1500 Employees**

Trying to restore its profit margins to their pre-low-cost-Mac glory, Apple Computer will reduce its worldwide work force of 15,600 by about 10 percent. The reduction will be achieved largely by layoffs and partly by attrition, with marketing personnel and overseas staff most affected. Apple also is cutting some layers of management. The company characterized the changes as part of its strategy to gain market share. The unexpectedly large demand for low-cost Macs means that the company must cut its costs faster than planned, according to Apple.

## **SuperMac Takes QuickDraw to Workstation Performance**

Claiming to have twice the speed of Apple's 8•24 GC graphics accelerator board, SuperMac has brought out the Spectrum/8•24 PDQ and Spectrum/8•24 PDQ si, QuickDraw accelerators for NuBus Macs and the Mac IIfx, respectively. The new boards support monitors from 12 to 21 inches, with 24-bit images on smaller screens and 8-bit images on the larger displays. Both boards give sustained graphics performance equivalent to Silicon Graphics' midrange workstations, with a peak transfer rate of 500 million pixels per second, according to SuperMac. The design supports the NuBus block-transfer mode and adds new methods of getting data off the NuBus faster. The new boards ship on June 25 at a suggested list price of \$1399. For more information, call SuperMac at 408/245-2202.

## **Apple Ships New Macintosh LC Configurations**

Apple has added two configurations of the Mac LC. The first includes the CPU, 2MB of RAM, a 40MB hard drive, and 512K of display VRAM (but no key-  
(continues)



board). That configuration lists for \$2499, the same as the original configuration, still offered with 2MB of RAM, a 40MB hard drive, 256K of VRAM, and a keyboard. The second new configuration has 4MB of RAM, an 80MB hard drive, and 512K of VRAM, also without a keyboard. It lists for \$2999. For more information, contact your Apple dealer.

### **Siclone Blown Away**

Siclone Sales and Engineering, maker of Macintosh accelerator boards, has gone out of business and its product line has been taken over by Applied Engineering, according to representatives of the companies. Applied Engineering said it would support owners of existing Siclone products. At press time, Siclone's phones were in the process of being forwarded to Applied Engineering. For more information, contact Applied Engineering at 214/241-6060.

### **Proxima Shows LCD Projection Panel with TV**

Proxima Corporation has introduced Ovation, a color LCD projection panel that can display analog TV images in a window. Designed for high-end presentations, the active matrix LCD panel can produce 24,000 colors. It can accept video input from a VCR or another TV source. Ovation was slated to begin shipping in June. Its list price was not set at press time but was expected to be under \$9000. For more information, contact Proxima at 619/457-5500.

### **FreeHand and Illustrator Talk**

A file-conversion utility from FreeHand developer Altsys is designed to solve a thorny problem for artists who work in both Aldus FreeHand and Adobe Illustrator. EPS Exchange installs options for Illustrator 88 and Illustrator 3.0 formats in FreeHand's Save As dialog box. It lists for \$149. Altsys is also developing Illustrator-to-FreeHand and FreeHand-to-PICT converters. For more information, contact Altsys at 214/680-2060.

### **Excel's New Menu**

Spreadware Statistics Menu is a \$98 macro that adds to Microsoft Excel a new menu with commands for performing a wide range of statistical manipulations directly on an Excel worksheet, including calculation of probabilities, descriptive statistics, non-parametric statistics, ANOVA, correlations, and other analyses. It works with Excel 2.2 and 3.0, and there is also a version for Wingz. For more information, contact Spreadware at 619/347-2365.

### **QuicKeys' New Events**

Version 2.1 of QuicKeys adds the ability to send and respond to AppleEvents under System 7 to pass data between applications and carry out functions such as printing or opening files on the desktop. A utility called CE/IAC that will be bundled with Quic-

Keys 2.1 can direct traffic between INITs under System 7 (it is also designed to work with UserLand's Frontier—see following bulletin). QuicKeys' list price remains \$149. For more information, contact CE Software at 515/224-1995.

### **The Missing Link**

An ambitious project at UserLand Software is aimed at providing a way to manipulate the Mac as a whole—for example, to issue a command that sends several documents to several different printers. UserLand's Frontier is essentially a scripting language that can issue any command the Mac knows how to execute; a QuickScript window, similar to HyperCard's Message window, is available everywhere. What's the catch? Developers have to modify their applications to work with Frontier—UserLand says ten applications will be Frontier-compatible by the end of 1991—and users have to think like programmers. UserLand is at 415/325-5700.

### **The Uncompilable HyperCard**

Symmetry Software Corporation, which publishes HyperDA for reading stacks from a desk accessory without running HyperCard, is developing StackRunner, a tool for installing HyperDA's engine into stacks to make them double-clickable files whose contents can be browsed, searched, edited, and printed. StackRunner will run some XCMDs (Symmetry is developing a specification for an XCMD standard that it hopes will catch on), and StackRunner documents can be converted back into HyperCard documents. It will list for \$99 and include a license to distribute 250 copies of the engine. Symmetry is at 602/998-9106.

### **Computer Users Sue for Civil Liberties**

Steve Jackson and the Electronic Frontier Foundation have filed a civil suit against the United States Secret Service and others. The plaintiffs seek to establish constitutional rights for electronic media and to redress "unlawful search, seizure, and prior restraint on publication." Last year Steve Jackson Games was raided by the Secret Service, which seized the Austin, Texas-based company's bulletin board system and computer equipment even though the company itself was not suspected of wrongdoing (see *The Iconoclast*, March 1991). "We intend to fight for broad constitutional protection for operators and users of computer bulletin boards," said Electronic Frontier Foundation president Mitch Kapor.

### **Truevision Becomes Subsidiary of RasterOps**

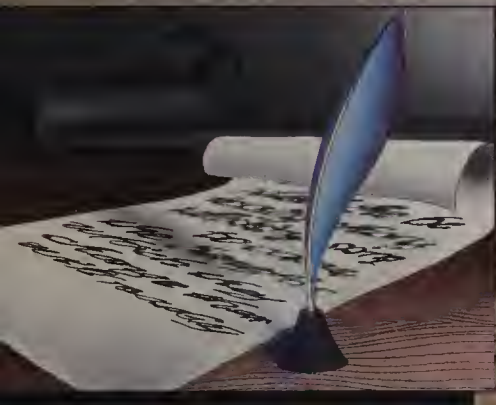
Truevision, a major supplier of video boards for PCs and Macs, has agreed to merge with RasterOps Corporation, one of the top three Mac display vendors. The companies said that Truevision's strength in the PC market should complement RasterOps' position in the Mac cosmos. The merger should be complete by August, according to RasterOps. ■



# The Evolution of CAD

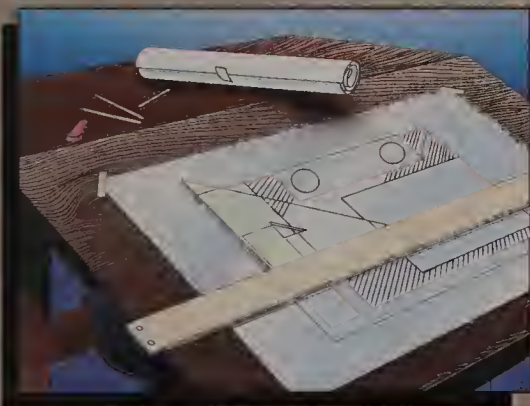
From the beginning of time, man has tried to express himself through graphics.

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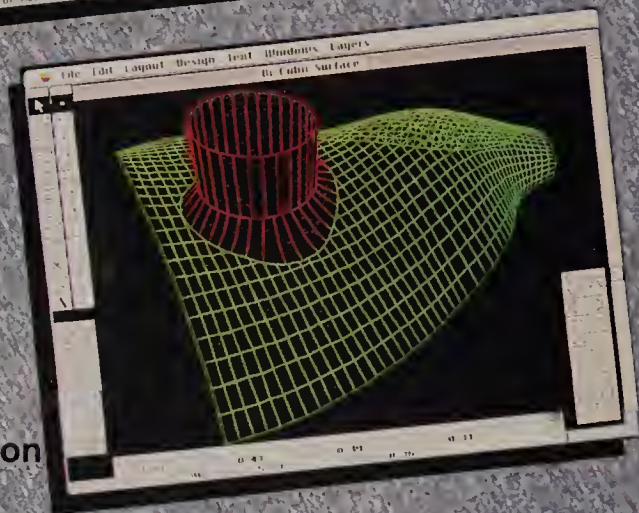
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# Our Newest Introduction.



Color monitor illustration by Rob Mageira.

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to the industry, with a name that is well known and highly respected.

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*All hard drives come bundled with your choice from two utility software packages and a 2-year warranty.*

\*Disk Doubler not available with 45MB removable

member of our family; 20 inches of 8-bit and 24-bit color in high quality, 72 DPI monitors that end users will love, and budget watchers will adore.

The new Ehman 2-page color monitors are as affordable as they are practical. Backed up by a one year warranty and our 30 day money back guarantee, the price tags once again demonstrate Ehman's commitment to value on the most popular peripherals.

The other members of the family are just as cost conscious. From the lightning fast "highly recommended" 660MB drive (*Macworld*, July 91)





# No Introduction Needed.

"At \$899, Ehman's Two-Page Monochrome display is an excellent buy."

MACWORLD, MAY, 1991

"If you want a full-page display, we recommend the Ehman: it's rare to find such high quality and low price (\$499) in the same monitor."

MACWORLD, MAY, 1991



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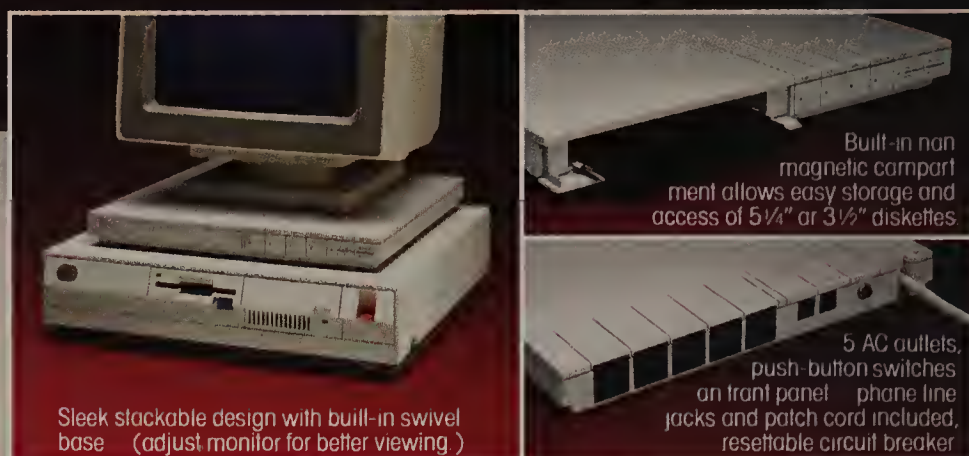
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# The Mac Goes Hollywood

A SELECTION OF RECOMMENDED MOVIES FOR YOUR SUMMER VIEWING

BY JERRY BORRELL

**I**ntroducing the first annual collection of movie reviews based on films we could expect to see if all the world were as addicted to personal computers as the readers of *Macworld*. (With apologies to Pauline Kael and the *New Yorker*.)

## Ap(ple)ocalypse Now

The unauthorized sequel to the classic film about the Vietnam era. Preserved in this remake are recognizable and compelling scenes, such as the one in which Colonel Kurtz, sitting in a darkened warehouse stuffed to the rafters with unsalable LC computers, leans forward into half shadow and mutters "the horror . . . the horror."

Especially effective is the assassin (played by a Martin Sheen look-alike) sent in to regain control of the situation by the board of directors. In this fascinating reference to the original film, the assassin wanders the halls of a ruined financial-planning organization, talking to himself about unclean methods, out-of-control executives, and the generally poor state of a once insanely great company.

## Die Hard III

A German terrorist seizes control of a personal computer company. A Taiwanese, clone-making, joke-cracking entrepreneur saves Silicon Valley from the terrorist's domination by bringing a cheap clone to market. Massive layoffs, plummeting profit margins, and shyder stock analysts figure prominently in the plot—what else is new?

## Fatal Attraction

Executives of a near-legendary Silicon Valley personal computer company become infatuated with UNIX and

semiconductor RISC technology. This tale of casual lust leading ultimately to perdition holds a moral for all of us. In the end the company survives, but somehow life is never the same.

## Ghost (Machine)

A surprise twist on the seemingly inexhaustible theme of someone dying and returning to mess with living people's lives. In this reprise the ghost of a high-tech company's founder returns to haunt his old company and wander the halls muttering "details, insanely great products, vision, and excellence." In this cynical treatment, people generally ignore the ghost and push past the apparition or pause only to hurl imprecations, remarks about the bottom line, and cruel observations about selling one's stock too early. Includes cryptic references to "the last person out of Bandle 3 turning off the lights."

## The House on De Anza Boulevard

From the novel by Stephen King about the violent and spooky goings-on at a corporate headquarters in Cupertino. Possessed executives run amok springing surprises on unwary employees. The company president takes to making random phone calls to workers, asking if they have Prince Albert in a can and other, less printable questions. The action starts with a series of incomprehensible corporate



reorganizations and layoffs. All too late the employees realize that they're trapped on a one-way ride to Fry's Electronics. One of those occasionally powerful horror films, in the genre of *Chainsaw Massacre on De Anza Boulevard*. You'll either love this film or blow your sprouts all over the gray industrial carpet.

## Macula

First there was Dracula, then Blacula, then Rockula, so there had to be a Macula. The enthusiasm of a large group of middle-aged men for a computer turns them into bloodthirsty, self-indulgent, detached, fixated, neurotic computer hackers. Many references to the classic film *Reefer Madness* as the computer lovers quickly change from outgoing family men with mild personal-hygiene problems to reclusive, functionally illiterate hackers who spend Saturday afternoons in their basements trying to debug system software with MacNosy. Sports widows may learn that there is a fate worse than play-off season.

(continues)



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1

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\*Typical application access time using 64KB DisCache®.

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2

## Software with a Silverlining.

Every La Cie drive includes a FREE copy of Silverlining, the #1-rated hard drive management utilities program.

Silverlining drivers can get 30% more speed from a drive than the competition. It works with any true SCSI drive, internal or external. So one program can manage it all. Plus,



MacUser says, "Silverlining is one of the most powerful and useful hard disk utilities you can find—most Apple engineers prefer it to Apple's own."

For even more protection, every La Cie drive includes a FREE copy of Norton Utilities® for the Macintosh. It automatically diagnoses, reports and repairs common and dangerous disk problems. Silverlining and Norton Utilities are regularly priced at \$149 each. So, you get software worth almost \$300—ABSOLUTELY FREE—when you buy a La Cie drive!

3

## A Company You Can Count On.

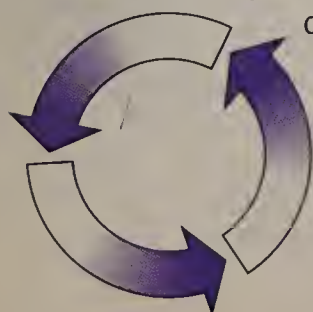
La Cie is a Plus Development Company (makers of the Hardcard® XL), backed by \$400 million in assets. That means you can trust La Cie to provide a constant source of high-quality mechanisms and components. And you can be certain that we'll be around to help you with service and support. For a long, long time.

4

## The Most Unusual Warranty in the Business.

La Cie features a RENEWABLE 2-YEAR LIMITED WARRANTY.† If anything goes wrong with your La Cie Quantum drive within two years, we'll repair or replace it within 48 hours—and then renew your warranty for another 2 years. Free of charge!

Every La Cie drive is backed by toll-free support from customer service and technical assistance experts.



†Restrictions apply. Please contact La Cie for complete warranty information.

5

## Award-Winning Design.



Hard drives that win design awards? Who says intelligence has to be ugly? The Tsunami and Cirrus hard drives have received prestigious awards from both the industrial design and computer communities.

La Cie drives are designed from the inside out. Designed to be quiet (with a ½ speed fan), lightweight (as light as 2½ lbs.), durable and reliable. Plus, they have an external termination and SCSI address switch, which means you'll never have to open the case for any reason! You don't win awards for these features, but you do win a loyal following.

6

## Rave Reviews from Critics and Customers.

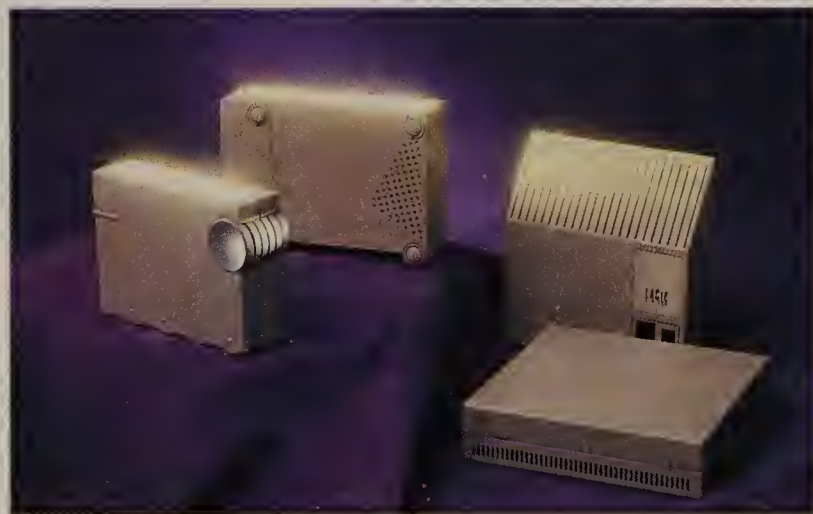
Frankly, there's been a lot of talk about La Cie hard drives. Leading Macintosh consumer magazines praise us. Customers write us fan letters. In fact, we're happy to let critics and customers have the last word about La Cie drives. Because they tend to be words like these:

★★★★★ —MacUser

"...the cream of the crop."—Macworld

"Of all the drives tested we recommend La Cie's drive."—MacUser

"This is an excellent drive and Silverlining is great!"—D. Jordan  
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### Modern Times (in Cupertino)

A remake of the classic, set in modern-day Silicon Valley. The contemporary Charlie Chaplin character is played by a hapless midlevel worker in a Fortune 100 company who wanders into the control room of the manufacturing plant and begins throwing levers, causing massive foul-ups.

Tens of thousands of Mac Classics spew from the assembly line. Operating divisions run at high speed to meet orders emanating from the control room—orders that set employees running in opposite directions for disparate goals. Fleets of trucks speed the computers across the nation to outlets at which the profitless products are sold to eager recipients. The company is hurtled into a constant stream of reorganization—instigated by our hero—but there is no way out. He is forced to continue reorganizing, or everyone will see what a mess the company is really in.

### Nine to Five

What happens when a group of women executives in a high-tech corporation are promoted to the level of director and vice president only to meet EEO requirements? Get this—after the women are elevated it turns out that all the real decisions are passed up to the executive board, leaving them in the cold. There's hell to pay when the new execs find out they're only window dressing.

### Predator

Bill Gates in the role of a voracious, all-powerful, guilefully dissembling entrepreneur. One of the summer's best stories—this whiz kid from hell tromps over countless other companies in his quest for domination. Ultimately, power and the riches of Croesus overcome the predator, making him vulnerable to attack from the film's hero, a German mercenary who, disguised as an industrial technocrat, cleans the predator's clock. This film is not recommended for small children, idealistic adults, or Microsoft stockholders.

### Raiders of the Last Mac

A group of unimaginative marketers steal the heritage of a small computer

that had a chance for greatness. Jimmy Stewart should have been cast as a loyal employee who points out to the public what's going on, but alas, no one of that stature was available and the role was cut. So the bad guys are free to usurp the machine that was supposed to have been the people's computer.

### Revenge of the Nerds

After years of watching corporate overlords take home millions of dollars based on the products nerds designed, a group of engineers get together and cook up a plan that brings their company to its knees—until the engineers win a suitable financial reward. Babes, Jolt cola, and the kind of humor that only 12-year-olds could enjoy. Nevertheless, a message that some highly paid executives might want to consider (particularly those bringing down multiple millions).

### Sabbatical Night Fever

Five- and ten-year veterans of Apple Computer cope with midcareer crises as they take off for six-week vacations. But while they're gone, their entire work lives are changed without their knowledge. A poignant story about talented engineers and managers who arrive at their old offices only to find new inhabitants and all their worldly goods packed up in boxes and lying in hallways.

### Son of Macenstein

A reworked version of the original Macintosh Portable is foisted upon an unsuspecting public, who accept the machine due to unstinting market hype. Once people try the machine, they decide it's truly awful. Sally Field plays the role of an indignant woman who spends all of her savings to buy the useless machine, thinking that it will help her kids through school, only to discover that it's a grotesquely bad product. The action starts when Field leads a consumer uprising and the walls of the corporate building in Cupertino are laid siege by irate customers.

### Total Recall II

This summer's blockbuster megamovie. A manipulative company (continues)

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And MacDraw® Pro isn't a bad try. In fact, it reminds us of another drawing program we've always had the utmost respect for: Canvas 2.1.

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MacDraw Pro doesn't.

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namic hatching. Custom parallel lines & curves. Custom dashed lines, curves & borders. Automatic dimension lines. Area & perimeter calculations. And a Smart Mouse™ drawing aide.

MacDraw Pro doesn't.

Canvas 3.0 gives you more design/illustration features. Including unparalleled Bézier curve editing power—from multi-point selection & editing to automatic object conversion, combining and blending. Magnetic guidelines. Center line auto tracing of scanned images. And full bitmap editing in 24-bit color.

MacDraw Pro doesn't.

Canvas 3.0 also gives you new built-in translators for important multi-platform

formats like CGM, IGES and DXF™. And Open Architecture technology — allowing new tools, effects and translators to be added

with ease at any time.

MacDraw Pro doesn't.

**You are what you drive.** Like Canvas 2.1 before it, the new Canvas 3.0 was developed in direct response to the wish lists of thousands of drawing professionals. Its heritage of performance is proven. Its price is right. And its ease of use is legendary. Which leaves just one last question. If what you draw is important to you, why settle for Claris's sedate sedan when you can get your hands on a dream machine?

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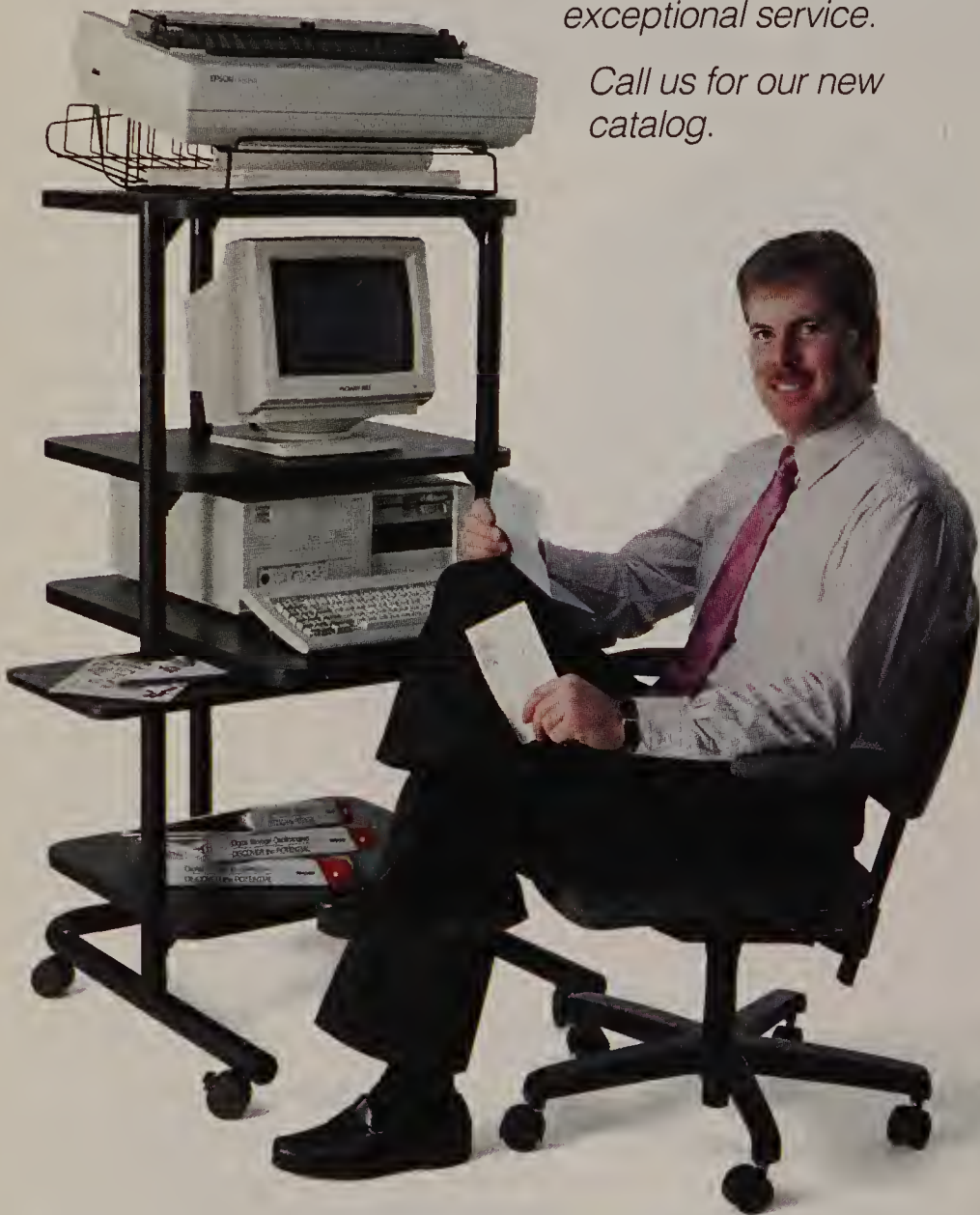


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## COMMENTARY

president brings in a clever undercover agent to ensure his control of the company. The film is marred by the almost indecipherable German accent of the agent, and his penchant for rambling, pointless speeches that adumbrate the plot. Spectacular special effects promise a smash hit.

The company, a veritable high-tech colony in a former agricultural area, is rocked as the two protagonists struggle for control. Action makes up for the weak plot. In the end, the agent murders his old master and wins his true love (control of the company), realizing only too late that the bottom has dropped out of the personal computer market, leaving our hero with an unsalable backlog of product.

### Reviews Scheduled for Future Issues

**Aliens:** Former HP, IBM, and DEC executives take control of Apple Computer, turning it into a shell of its former self.

**Animal House:** Follows a group of bawdy software engineers and their shenanigans.

**Back to the Future:** Execs keep rediscovering old technology and putting new marketing spin on it. (This remake will have more parts than the original series.)

**Honey, I Shrunk the OS:** You thought 7.0 was a long wait, see what happens when a VP starts to think about 8.0.

**Lawrence of San Jose:** Wise guy steals the Mac OS, has delusions of Greek mythology, and is mugged by a "rental retired FBI guy."

**Star Wars, the Trilogy:** Impenetrable plot as written by sycophantic Silicon Valley journalists. Similar to Kurosawa's *Rashomon* in that each teller has a different version of the story. By the end, nobody understands and nobody cares.

**Tin Men:** Hucksters pawn off old Mac Pluses and ImageWriters on elderly citizens.

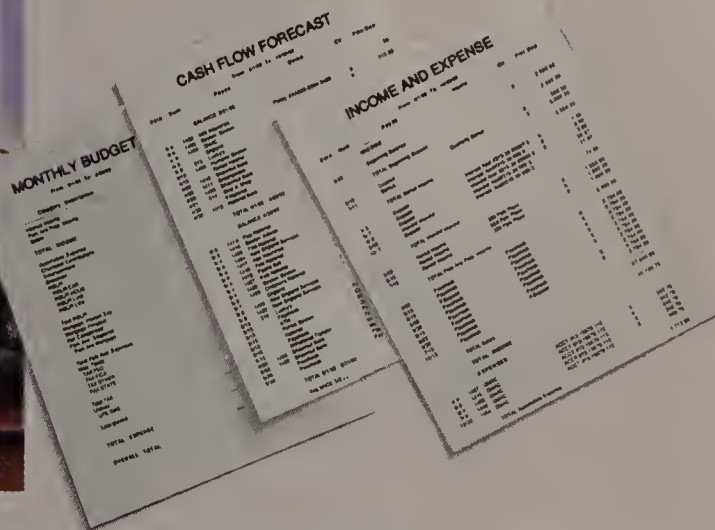
**Wall Street:** Greed. More greed. Penury. Horse farms. Private jets. Extramarital affairs. Computers. Greed.

**Wild at Heart (but Selling Long):** The story of a group of high-tech stockbrokers, filmed in Bakersfield, California. ■





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Where did my money go? As I pay my bills, Quicken automatically notes each type of expense — utilities, clothing, charity, whatever. Then a simple click gives me a report showing how much I spent in every expense category each month.

How am I doing? Another click shows my budget vs. actual. Credit application? In seconds I've got a financial statement showing income and expenses. Tax time? No sweat. Quicken provides one report with all my itemized deductions.

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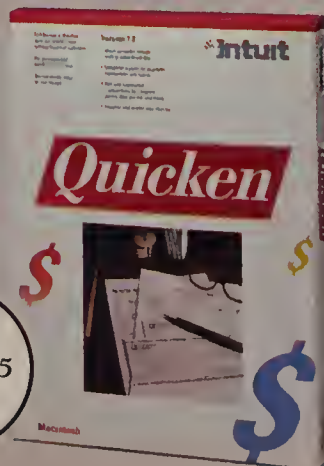
Getting started is no problem. There is no set-up involved. No chart of accounts to create. No stacks of old records to enter. I was recording checks in 3 minutes. That simple. Someday I just might read the rest of the manual to see what else Quicken can do.



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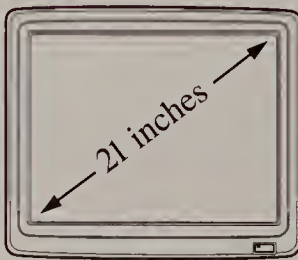
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# LETTERS

## Screaming Cartridges

**T**om Negrino neglected to comment on an important human factor ["Expansion Made Easy," May 1991]. The removable-cartridge drives, especially the SyQuest ones, are loud. If someone is thinking of using one for general-purpose add-on storage, and expects to have it on a desk next to the Mac all the time, they ought to be warned.

I still remember savoring the silence of my 128K Macintosh before fans, before anyone had a hard drive. We've come a long way from that state of auditory grace. My SyQuest moves me from environmental purgatory into the outer circle of a howling, cacophonous hell. I love the little bugger for what it does when I need it, but I don't turn it on more often than is necessary.

Andy Watson  
via Internet

## Have SyQuest, Will Travel

**Y**ou never answered the question "Better than hard drives?" on removable-cartridge hard drives. Let me answer with an enthusiastic yes! I originally acquired my SyQuest unit as an efficient backup alternative, and I quickly found it to be the ideal tool for me as an independent consultant. Most clients have a number of Macs, which I could quickly adapt to with my SyQuest.



I have had my drive for 18 months now and have yet to experience my first problem. One must be as gentle as possible at all times, using the protective case for travel. Maybe those who have had reliability problems look at the SyQuest as a floppy media product, and not as the mini-Winchester technology that it really is.

Paul Vilandre  
Menlo Park, California

## File Away Fonts

**I** had one problem with "Working with Fonts" [May 1991]. The writer neglects to remind the user not to remove the sizes of Geneva, Monaco, and Chicago not required for System operation. Even though you don't have

Geneva 14 in the System file, the fact that some portion of the Geneva family exists in the System file means the other point sizes are ignored in any open suitcase files. While the author does say this includes the use of ATM and technically makes my point moot, users who are not running ATM might be confused by their results.

Mark Gerrior  
Marlborough, Vermont

## Trap Trips

**Y**our recent article "Setting Traps" [May 1991] contains some misinformation about how traps work in QuarkXPress 3.0. QuarkXPress does allow you to set trapping parameters, but they do not ap-  
(continues)

## Corrections

Luis Delgado should have been credited for the Hydra One photo (Macworld News, May 1991).

The correct telephone number for IS Robotics (Where to Buy, May 1991) is 818/597-1900.

Freedom of Press PostScript-emulation software ("Personal Page Printers Arrive," May 1991) requires 2.5MB of disk space and is directly compatible with Type 1 fonts independent of Adobe Type Manager.

William E. Smith is the author of Baysshore Blast ("The Secrets of the SuperStacks," April 1991); Paul Baerman is the publisher.

The telephone number for the Trace Research & Development Center is 608/262-6966 (Conspicuous Consumer, June 1991).

TheErgonomiksGraphics Visor was incorrectly listed in New Products, June 1991. The product has two patents pending. Ergonomiks can be reached at 602/839-8413.

Descartes (Where to Buy, June 1991) has been acquired by PC Globe (602/730-9000).

The full-page picture on page 139 of the June 1991 issue ("Optical Outlook") is of the Pinnacle Micro REO-6500, a 6.5GB magneto-optical disk jukebox.

(continues)





The correct telephone number for PMC Telesystems, maker of *Rendezvous-Plus* (New Products, June 1991), is 604/255-9949.

The correct telephone number for S.T.O.P., which offers the *Tattoo* registry service for Macs (New Products, June 1991), is 203/359-9361.

*PictureBook* (News, June 1991) has always been published by Loop Software, not by Symmetry.

Adobe Photoshop is not included with the Epson ES-300C color scanner ("Affordable Color Scanning," June 1991).

The fill bucket of Easy Color Paint 2.0 ("The Electronic Palette," April 1991) can be configured to do gradients by using a menu option.

.....

ply to every occurrence of a color, as intuition might lead one to believe. The manual describes a distinction between what it calls a background color—a color assigned as a background of a picture or text box—and an object color, a color that is assigned to text or rules.

When you specify a trap in QuarkXPress, you are specifying what happens only when an object of that color meets a background of another color.

Quark promises its upcoming version 3.1 will provide enhanced trapping flexibility. However, if it's anything like the 3.0 upgrade, it will be very late, very expensive, and offer no site licensing.

Jeff Jackson

Wayne, New Jersey

#### Trend Talking

Your recent "Laptop on My Mind" *Commentary* in the May issue was fun reading, and I'm glad you're helping get the word out on what cool products are available in Japan. The story about the Sony exec offering Apple the Data Discman in return for the Macintosh Operating System is not true: the Data Discman was developed as a skunkworks project by Sony's audio engineers and was not [part of] any deal-making with Apple. If you look closely, the Data Discman is not such a good computer.

Also, the Dynabook notebook computer that you mention is sold by Toshiba, not Panasonic. There are many other exciting computer products avail-

able in Japan now. It would be interesting to see more about those devices in future articles.

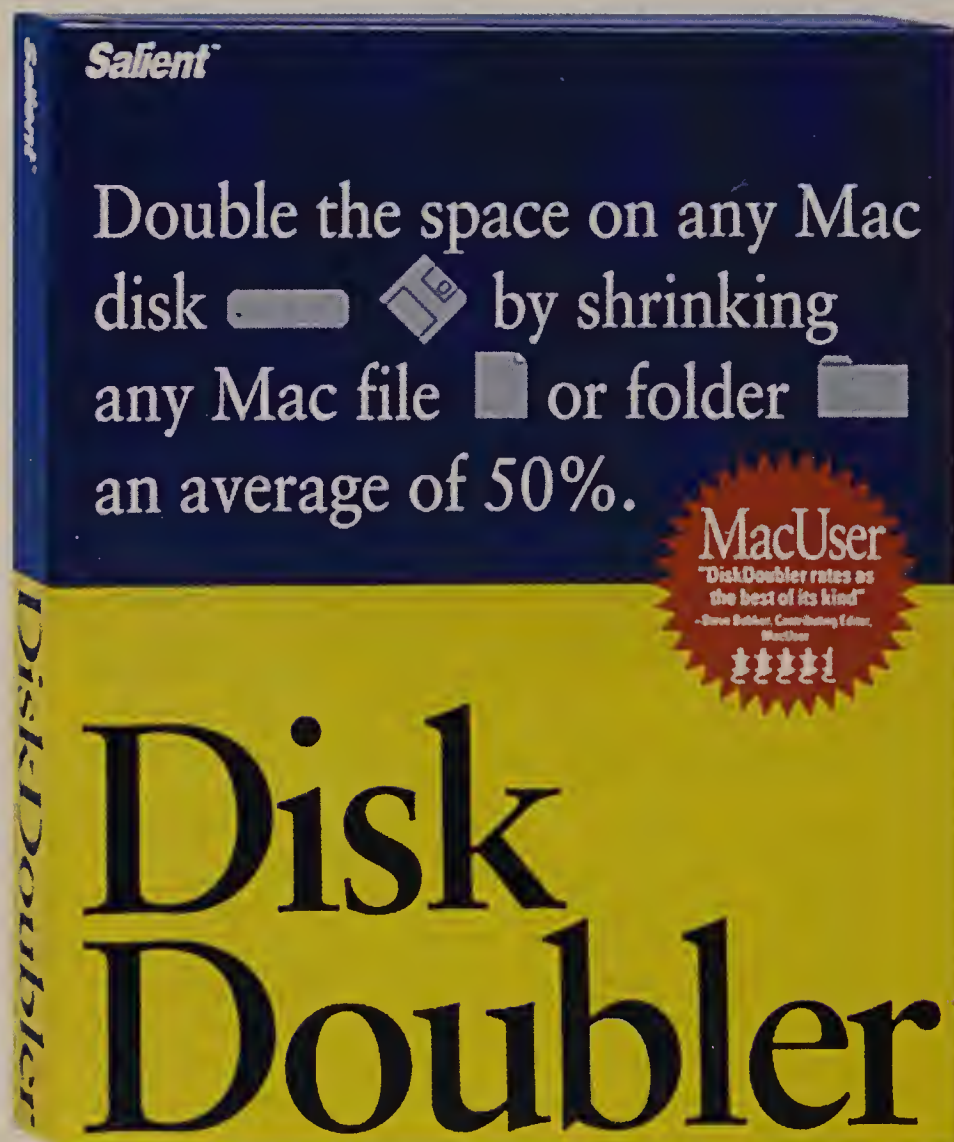
Richard Sprague  
Philadelphia,  
Pennsylvania

#### Starving for Art's Software

As a student with a very tight budget, how do I enter the world of Macintosh art? What basic software would one need to do quality artistic work on the Mac? Do I need to get specific about the exact type of art? If so, I would choose 3-D art and animation.

Jeffrey Lawrence Weeden  
Westminster, Colorado

See "Getting Started with 3-D Graphics" in this issue for an overview of 3-D graphics products and what they do. A user (continues)



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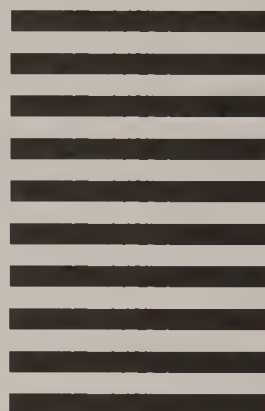
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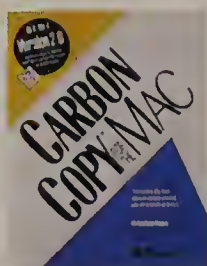
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### Biology's Complexities

If Steven Levy had a better understanding of biology, I suspect he would be less inclined to take the predictions of artificial-life enthusiasts at face value, as he does in "Life in the Anthropomorphic Lane" [*The Iconoclast*, May 1991].

In order to be considered living, an artificial organism should at least be able to replicate without extensive human assistance. It's true that software viruses behave like biological viruses in this regard, but many biologists question whether molecular viruses should be con-

sidered alive. Viruses do not have the ability to reproduce by themselves. They depend on the highly sophisticated molecular systems of their hosts.

Artificial-life research is worthwhile, but, as with artificial-intelligence research, its main value may be to teach reductionist computer scientists the meaning of complexity.

*Terry Hansen  
Seattle, Washington*

### The AutoCAD Challenge

There's been a rumor floating around that AutoCAD for the Macintosh makes direct calls to the Mac video hardware and thus causes some compatibility problems ["Send In the Clones," April 1991]. To show how wrong this rumor is, the Mac AutoCAD

programmers have taken up a collection, and we will pay \$2000 to the first person who proves that Mac AutoCAD directly manipulates Macintosh video hardware.

We consider proof to be a repeatable sequence of actions, using an out-of-the-box copy of the U.S. version of release 10 Macintosh AutoCAD, that results in some normal display activity and that any usual Mac debugger shows to be done through AutoCAD's directly manipulating video hardware, rather than through a QuickDraw, Toolbox, or OS call.

Anyone wanting more information should contact me at 415/332-2344 or at Autodesk, 2320 Marinship Way, Sausalito, CA 94965. This is a personal challenge

and is not authorized or approved by Autodesk.

*Robert Murphy  
Senior Software Engineer  
Autodesk  
Sausalito, California*

### Apples and Lemons

After reading your article on NuTek ["Send In the Clones," April 1991], I could not stand it any longer. We techs have preferences when working on computers, and clones of any kind are not included. I have found, after working on many an IBM-compatible machine, that these machines are inferior in quality and workmanship. If NuTek thinks it can get a product that will perform like a Mac, it is dreaming. I'll probably see more of them in the shop for hardware problems



Impressive any way  
you look at it.



than any Mac. I have nothing to gain by this, but I hope Apple sues the hell out of NuTek. A lemon is not as sweet as an Apple.

*Charles Michaels  
Miami, Florida*

### Seeing Is Believing

The cover story on Mac clones seems totally taken in by a remarkable PR job by NuTek. Right now there is no NuTek clone. NuTek has not made the claim of a functional system, just that such a system is under development. The prediction of "a Mac-compatible with a color monitor, hard drive, and 68030 processor for just over \$600" would be extremely hard to justify, given that the cost of just those three items today runs well over \$600, ignor-

ing the license fee, support chips, research and development costs, case, keyboard, mouse, video controller, power supply, and so on, and of course a few bucks of profit for the manufacturer.

*Bill Stewart-Cole  
via CompuServe*

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have to pay one dollar short of \$100 for one year of *Macworld*—a markup of 230 percent over the domestic rate. Could you not bring back the domestic rate? Speed is not always of the essence; *Macworld* is not, after all, an ephemeral publication to be dragged to the Trash can after a quick once-over.


*Sylvia Yates  
Dublin, Ireland*

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### Home User Attention

You have forgotten your roots. You, like Apple, have left the home user behind. I find almost no articles or product reviews for the home user. Apple is coming around; I hope you also remember those who got you started.

*Mark Thompson  
via CompuServe*

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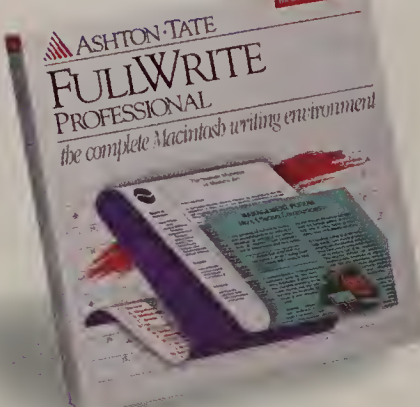
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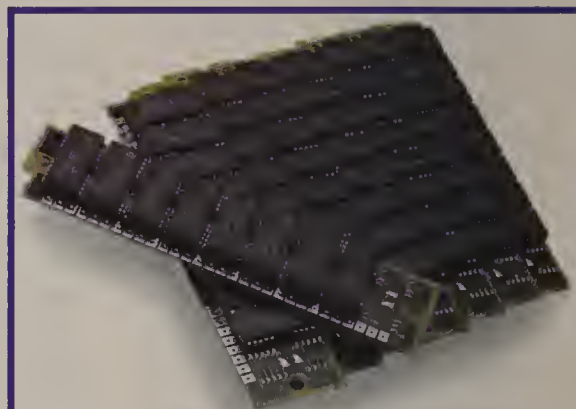
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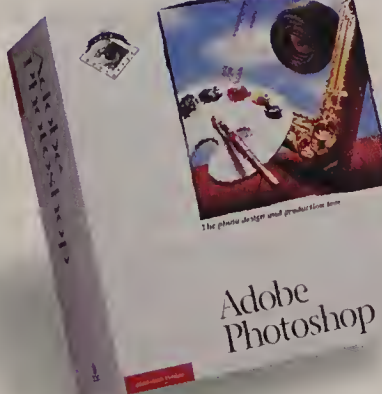
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 6098 ⑦ TypeAlign for ATM 1.0.4 ..... 62.  
 6671 ⑦ Adobe Type Set 1 or 6677 ⑦ Set 2 62.  
 7587 ⑦ Adobe Type Set 3 ..... 125.  
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 8054 ⑦ Aldus Design Team ..... 869.  
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- ⑦ HyperBible 2.0 (KJ or NJ) . . . ea. 125.

### BrightStar

- 1402 ⑦ Alphabet Blocks 1.0 . . . . . 29.

### Broderbund Software

- 4314 Type! 1.0. . . . . 18.
- 7643 Katie's Farm or 7640 McGee . . . ea. 24.
- 6516 The Playroom 1.1 (CP) . . . . . 29.
- Carmen Sandiego Series (CP) . . . ea. 29.
- 6384 PlayMaker Football 1.1.1 . . . . . 29.
- 9804 RoboSport or 8195 BannerMania . . . 35.
- 8266 SimEarth 1.0. . . . . 40.
- 4966 SimCity 1.2 (CP) . . . . . 29.
- 5871 SimCity Supreme 1.2C . . . . . 47.

### ★Carina Software ... 30 day MBG

- 5726 Voyager 1.2 . . . . . 87.

### ★Casady & Greene ... 60 day MBG

- 2268 ⑦ Crystal Quest 2.2x. . . . . 29.
- ⑦ Mission Starlight or ⑦ Sky Shadowea. 29.

### ★Centron Software ... 30 day MBG

- 8525 ⑦ Casino Master 3.24 (B&W). . . . . 41.
- 8524 ⑦ Casino Master 4.1 (Color) . . . . . 45.



### Symmetry ... 30 day MBG

8172 ⑦ *Mariah 1.0*—The “put everything ... find anything” multimedia organizer! Combine sounds, graphics, text & animation in the same customized catalogue. Search volumes in seconds! 14 image formats supported. . . . . \$93.



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## Davidson & Associates

- 1734 Math Blaster! 1.0 (CP) . . . . . \$29.  
6128 Math Blaster Mystery 1.0 (CP) . . . . . 29.  
8278 Alge-Blaster Plus 1.0. . . . . 35.

## EARTHQUEST

- 8050 ⑦ EARTHQUEST 2.0 . . . . . 48.

## Electronic Arts

- 6716 Pipe Dreams 1.0. . . . . 17.  
1303 Loom . . . . . 29.  
8088 Earl Weaver Baseball . . . . . 32.  
8194 Armor Alley or 8267 Indiana Jones . . . . . 32.  
8643 Harpoon. . . . . 39.

## FTL/Software Heaven

- 1555 OIDS . . . . . 25.

## ★Great Wave ... 30 day MBG

- ⑦ KidsTime, Amer. Discov., KidsMath ea. 25.  
4334 ⑦ NumberMaze (B&W). . . . . 26.  
8527 ⑦ NumberMaze (Color) . . . . . 36.  
⑦ NumberMaze Decimals & Fractions  
8043 (B&W) . . . . . 25. 8044 (Color) . . . . . 36.



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9990 *Design Your Own Home - Architecture*—Use *Design Your Own Home - Architecture* to modify or design the home of your dreams! Includes a library of architectural objects and sample floor plans . . . . . \$63.

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⑦ Pronunciation Tutor - Beginner (Span., Fren.) ea. 35. (Germ., Chin.) 39.  
⑦ Verb Tutor - Intermediate (Spanish, French, German) . . . ea. 39.  
9348 ⑦ Chinese Writing Tutor . . . . . 39.  
9349 ⑦ Chinese Survival Manual. . . . . 39.  
6611 ⑦ Kanjmaster - Beg. (Japanese) . . . 99.

## ★Inline Design ... 30 day MBG

- 1562 3 in Three 1.1 . . . . . 31.  
8809 ⑦ Tesserae 1.0.3. . . . . 31.  
7622 ⑦ Darwin's Dilemma 1.0.1 . . . . . 31.

## ★Learning Company ... 30 day MBG

- 2670 ⑦ Reader Rabbit 3.0 (CP) (ages 4-7) 30.  
5453 ⑦ Talking Math Rabbit 2.3 (ages 4-7) 30.

## ★Leister Productions ... 30 day MBG

- 7126 Reunion 2.0 . . . . . 109.

## ★Microsoft ... 30 day MBG

- 2868 Flight Simulator 1.02 (CP) . . . . . 32.



## Freesoft ... 60 day MBG

6115 ⑦ *White Knight 11-10* award winning communications program that supports XMODEM, YMODEM, ZMODEM, Kermit, and Compu-Serve Error Correcting protocols. Includes Okyto 1.0 and a free subscription to GEnie \$85.

## ★Mysterium Tremendum ... 30 day MBG

- 5841 Moriarity Revenge 1.03 (CP) . . . . . 32.

## ★Nordic Software ... 30 day MBG

- 8260 Word Quest 1.0. . . . . 30.  
8257 PreSchool Pack 1.0 . . . . . 35.

## ★Penton Overseas ... 30 day MBG

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- ⑦ Over 60 learning levels from beginner to advanced for Quark XPress, Excel, Persuasion, FileMaker II/Pro, PageMaker, Illustrator, FreeHand, Word, HyperCard, System 7, and the Mac . . . . . ea. 50.

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- 9733 Hoyle's Book of Games II . . . . . 23.  
7367 Space Quest III (color reqs. 2 Mb) . . 35.



## HyperGlot ... 30 day MBG

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## Sir-Tech Software

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8228 Wizardry II: Knight of Diamonds (CP) 28.

## Software Toolworks

- 4619 ⑦ Mavis Beacon Typing 1.3 (CP). . . 32.

## ★Spectrum Holobyte ... 30 day MBG

- 3464 Tetris 1.1, 6112 Welltris 1.1 or 8180 Faces 1.0 . . . . . ea. 22.  
3459 Falcon 2.2.1 or 8181 Vette 1.0 . ea. 33.

## ★Spinnaker ... 30 day MBG

- 2328 Sargon IV 1.03 (CP) (chess) . . . . . 28.

## ★Strategic Studies ... 30 day MBG

- 8084 Halls of Montezuma . . . . . 26.  
8085 Panzer Battles or 9319 Rommel ea. 26.

## StudyWare

- ACT, GMAT, GRE, or SAT Prep . ea. 29.  
8098 LSAT Prep for the Mac 2.5 . . . . . 35.

## ★Terrace Software ... 30 day MBG

- 8192 Mum's The Word 1.0 (gardening) . . 79.  
9970 Mum's The Word Plus (color). . . . . 107.



## Global Village ... 30 day MBG

*TelePort A300*—1990 MacUser Editors' Choice Award for *Best Communications Product*. 2400 bps/MNP-5 modem connects via ADB Port. SendFax (9600 baud) optional.  
8946 ⑦ *Basic* . \$139. 8945 with FAX . \$185.

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- 7624 ⑦ Nemesis Go Master 4.7 . . . . . 41.  
7623 ⑦ Nemesis Go Master Deluxe 4.7 . . 85.

## ★Voyager ... 30 day MBG

- Amanda Stories (vol. 1, 2 or 3) . ea. 18.

## ★XOR ... 30 day MBG

- 8061 MacSki 1.01 . . . . . 39.  
6040 MacGolf Classic 1.0 (CP) . . . . . 52.

## COMMUNICATIONS

### MODEMS, MAIL, NETWORKS

## ★Abaton ... 30 day MBG

- 6266 InterFax 24/96 Modem . . . . . 349.

## Applied Engineering

- 8363 ⑦ DataLink/Mac Portable . . . . . 209.  
8938 ⑦ DataLink LC . . . . . 265.  
8362 ⑦ QuadraLink. . . . . 205.

## ★Baseline Publishing ... 30 day MBG

- 8942 ⑦ DoubleTalk (2 terminals) . . . . . 84.

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7691 Flash 1.1. . . . . 125.

## ★CE Software ... 60 day MBG

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## ★CompuServe ... 60 day MBG

1676 Macintosh Membership Kit 1.03 . . . 22.  
1673 CompuServe Navigator 3.0 . . . . 49.  
1674 Membership Kit/Navigator Bundle . 68.

## ★DataViz ... 60 day MBG

1823 ⑦MacLink Plus/PC 5.0. . . . . 129.  
4842 ⑦MacLink Plus/Translators 5.0 . . 109.

## ★Dayna ... 60 day MBG

DaynaTALK (5 Pak) 379. (10 Pak) 689.  
8719 EtherPrint or 9888 (10 Base T) ea. 349.  
9887 EtherPrint Plus or 9889 (10 BT) ea. 629.

## Dove Computer

6758 DoveFax Desktop 1.1.1 . . . . . 295.  
9634 DoveFax+ . . . . . 359.

## ★Dow Jones ... 30 day MBG

5295 News/Retrieval Membership Package 24.  
**EveryWare**

8077 AllShare 1.1.4. . . . . 139.

## ★Farallon Computing ... 30 day MBG

9805 ⑦Timbuktu 4.0. . . . . 135.  
4866 ⑦Timbuktu/Remote 2.0.1. . . . . 135.  
6371 Timbuktu/Remote Access Pack . . 899.  
6778 Remote/Wakeup Cable. . . . . 35.  
8707 Liaison 3.0 . . . . . 279.  
PhoneNET Card (SE/30 or II) . ea. 345.  
9961 PhoneNET Card PC . . . . . 209.  
9960 PhoneNET Talk. . . . . 135.  
5664 StarConnector . . . . . 17.  
6273 PhoneNET StarConnector 10-Pack. 129.  
2203 PhoneNET Plus Connector (DIN-8). . 31.  
4869 PhoneNET Connector 10-Pk (DIN-8) 198.  
2206 PhoneNET StarController 300 . . . 899.  
6687 PhoneNET StarController-EN. . . 1739.

## ★Freesoft ... 60 day MBG

6115 ⑦White Knight 11. . . . . 85.

## ★Global Village ... 30 day MBG

8946 ⑦TelePort A300 . . . . . 139.  
8945 TelePort/FAX. . . . . 185.

## Hayes

2300 ⑦Smartcom II 3.2. . . . . 84.  
2307 Smartmodem 2400. . . . . 349.  
7391 Ultra 9600 Modem . . . . . 799.

## ★Insight Development ... 30 day MBG

1296 Mosaic 1.0 (3). . 249. 1295 (10). . 375.

## Insignia Solutions

7557 ⑦Access PC 1.1. . . . . \$62.  
7058 ⑦SoftPC-AT/EGA Module 1.4. . . . 124.  
9726 ⑦SoftPC 2.0 (Classic, LC, SE, Port.) 135.  
4089 ⑦SoftPC 1.3. . . . . 245.

## Intel Corporation

5119 2400EX Modem . . . . . 179.  
6420 2400EX MNP Modem. . . . . 229.  
8193 9600EX Modem (w/QuickLink II). . 549.

## ★Int'l Business Software ... 30 day MBG

8581 DataClub 8581 (3) 199. 8580 (10) 539.

## ★Kennect Tech. ... 30 day MBG

5631 ⑦Rapport 1.3.4 . . . . . 195.  
7588 Drive 360 or 7590 Drive 1200. ea. 249.  
5632 Drive 2.4 (3 1/2") (incl. FastBack II) . 325.

## ★Microcom ... 30 day MBG

7459 ⑦CarbonCopy Mac (single). . . . . 59.  
1556 ⑦CarbonCopy Mac (unlimited) . . 179.  
8027 MacModem V.32 . . . . . 689.

## ★Microsoft ... 30 day MBG

9444 ⑦Microsoft Mail 3.0 (1-5 user) . . 269.

## ★Nuvotech ... 60 day MBG

3000 TurboNet ST (DIN-8) 30. 6751 (12) 279.  
6272 NuvoLink SC . . . . . 389.



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⑦CarbonCopy Mac 2.0—A best value in remote control. Direct another Mac's screen, keyboard, & mouse from anywhere. Single user for remote access (2 copies req.); unlimited users for networks. 7459 (single) . . \$59. 1556 (unlimited) . . \$179.

## ★Practical Peripherals ... 30 day MBG

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8994 2400 V.42 bis Modem. . . . . 209.  
7934 PM9600SA Modem 1.26 . . . . . 489.  
9849 SmartPack 9600. . . . . 529.

## ★Prometheus ... 30 day MBG

8350 2400 Mini for Mac. . . . . 124.  
8349 Maxfax. . . . . 289.  
8709 2400M Plus. . . . . 219.  
8738 9600M Plus . . . . . 599.  
8990 ProModem Ultima . . . . . 689.

## ★Shiva ... 30 day MBG

3444 ⑦NetSerial 3.3. . . . . 275.  
NetBridge or ⑦TeleBridge. . . ea. 409.  
3443 ⑦NetModem V2400 3.3. . . . 339.  
6917 NetModem V.32 (V.42 & V.42 bis). 1169.  
6519 ⑦EtherGate 1.50.1. . . . . 1299.  
8189 FastPath IV . . . . . 1889.

## Sitka/TOPS

4188 TOPS Teleconnector (DIN8) . . . . 23.  
3720 TOPS Flashcard . . . . . 155.  
6264 ⑦TOPS Network 3.1 (August '91) . 187.

## ★Software Ventures ... 30 day MBG

3455 ⑦MicroPhone II 3.0 . . . . . 215.

## ★Solutions, Inc. ... 60 day MBG

6720 FAXGATE Plus 3.0 (June '91) . . . \$239.

## ★Symmetry ... 30 day MBG

9969 ⑦EasyShare 1.2.1 . . . . . 69.

## ★Synergy ... 30 day MBG

6618 VersaTerm 4.5 87. 6619 PRO 3.5 173.

## ★Traveling Software ... 60 day MBG

3729 LapLink Mac III Connectivity Pac . . 93.

## ★Zoom Telephonics ... 30 day MBG

1168 MX2400R Modem (w/QuickLink II) . 89.  
1176 MX2400S Modem (w/SendFax 9600) 105.  
1179 V.42bis Modem (w/MacPack) . . . 169.

## INPUT/OUTPUT

### MONITORS, KEYBOARDS, MICE, PRINTERS & SCANNERS

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7432 Scan 300/GS (reqs. Scan Kit) . . . . 999.  
Includes free ProPoint (\$79 value).

1495 Scan 300/Color . . . . . 1419.

1496 Int. Kit for 300/Color w/Photoshop 479.

1537 LaserScript LX . . . . . 1729.

## ★Advanced Gravis ... 30 day MBG

9963 Gravis Mouse Stick. . . . . 59.

9964 Gravis Super Mouse . . . . . 84.

## American Power

5895 UPS 110SE . . . . . 209.

6686 UPS 370ci . . . . . 339.

## Apple Computer

9771 StyleWriter & Ink Cartridge . . . . . 559.

## Applied Engineering

9799 ⑦Cache-In. . . . . 199.

## Bravo Communications

9813 2 Pos. Laser (compatible switch box) 95.

9817 4 Pos. Laser (compatible switch box) 119.

## Caere

8124 ⑦Typist. . . . . 479.

4476 ⑦OmniPage 2.12. . . . . 495.

OmniSpell 1.0 or OmniDraft 1.0 ea 69.

6661 OmniProof 1.0 . . . . . 105.

## ★CH Products ... 30 day MBG

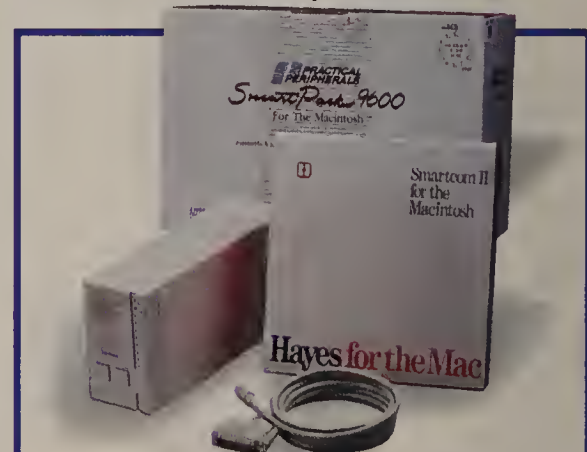
7344 RollerMouse ADB. . . . . 75.

## Chinon

9834 DS-3000 Color Scanner . . . . . 769.

## ★Cutting Edge ... 30 day MBG

9956 119 Enhanced Keyboard . . . . . 119.



## Practical Peripherals ... 30 day MBG

9849 Smart Pack 9600—Everything you need in one convenient package for fast and efficient communications. Includes Practical's PM9600SA modem (supports V.32, V.42, & V.42bis), cable, & Smartcom II software from Hayes . . \$529.



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## ★Datadesk ... 30 day MBG

- 9830 MAC101E ..... \$129.  
6813 Switchboard Modular Trackball. . . . 98.  
6901 Switchboard (modular keyboard) . 159.

### Everex

- 1144 Silhouette Trackball. . . . . 82.

### Dove Computer

- Marathon Racer 030 Plus or 7SE ea. 599.  
9789 7 Marathon Racer 030 II. . . . . 1079.

### GDT Softworks

- 6256 7 PrintLink Collection 4.01 ..... 59.  
7687 7 Mac Daisy Link 1.1.5. . . . . 59.  
6151 7 JetLink Express 2.1. . . . . 89.  
8960 ParaLink Express. . . . . 99.

### Hewlett-Packard

- 6514 HP DeskWriter Printer. . . . . 569.  
9993 HP LaserJet IIIP (with toner). . . . 1149.  
6754 HP LaserJet III (with toner) . . . . 1699.

### Hitachi

- 9492 14" Color Monitor (w/Mac II adaptor) 599.

## ★Kensington ... 30 day MBG

- 7 Turbo Mouse 3.0 (Plus or ADB) ea. 107.

### Kraft Systems

- 7519 KM30 ADB Joystick. . . . . 42.



## Cutting Edge ... 30 day MBG

9956 119 Enhanced Keyboard—119 audible-click keys, compatible with all Macs (from 512E up) . \$119.  
3989 800k External Disk Drive—Reads both 400k and 800k disks; includes eject button and busy light ..... 119.

### Pacific Data Products

- 7412 7 Pacific Page PE 4.0 for the Mac. 529.  
1473 7 Pacific Page XL (incl. accelerator) 979.

## ★Sophisticated Circuits ... 30 day MBG

- 8009 PowerKey. . . . . 64.  
8008 PowerKey Remote. . . . . 32.

### TheComplete PC

- 6104 Half-Page Scanner/400 ..... 289.

### Thunderware

- 4994 LightningScan 400. . . . . 385.

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8316 2 Meg SIMMs Set (80ns). . . . . 99.  
9437 2 Meg SIMM for IIsi. . . . . 149.  
7497 1 Meg SIMMs for IIx (set of 4). . . . 225.

### Applied Engineering

- 8361 7 1.44 Meg High Density Drive . . 229.  
8360 7 3.5 Mac 800K Drive. . . . . 195.  
MacRam Classic with 0, 1, or 3 Mb. call



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8008 PowerKey Remote—Allows you to turn on your Macintosh with a phone call ..... 32.

## CD Technology

- 9962 7 Porta Drive HD (200 Mb) . . . . \$1395.

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3990 30+ Meg Hard Drive. . . . . 359.  
3991 45+ Meg Hard Drive. . . . . 379.  
5275 60+ Meg Hard Drive. . . . . 399.  
5276 80+ Meg Hard Drive. . . . . 469.  
5456 44 Meg Removable Drive. . . . . 599.  
5736 44 Meg Removable Cartridge. . . . 79.

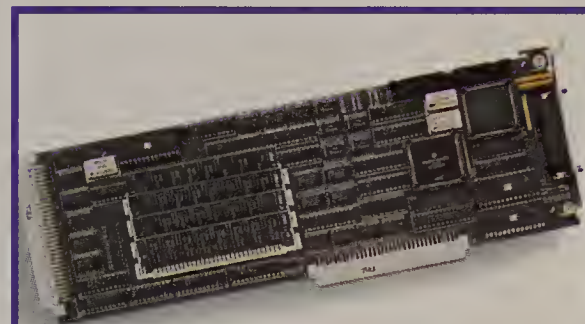
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- 8723 DaynaFILE 360k Drive. . . . . 369.  
8722 DaynaFILE 1.2 5¼" Drive. . . . . 369.  
8724 DaynaFILE Dual 360k & 1.44 Mb . 739.

## ★DayStar Digital ... 30 day MBG

Listed items do not include coprocessor.

- LT200 Connection (PC) 189. (MC) 299.  
8556 FastCache for Mac IIci. . . . . 279.  
8586 40 MHz PowerCache IIci. . . . . 949.  
8585 50 MHz PowerCache IIci. . . . . 1689.  
8583 SCSI PowerCard (reqs. memory). 1095.  
9955 SCSI PowerCard (4 Mb Installed). 1295.  
25 MHz PowerCard 030 (II, IIx, IIcx) ea. 1095.  
40 MHz PowerCard 030 (II, IIx, IIcx) ea. 1389.  
50 MHz PowerCard 030 (II, IIx, IIcx) ea. 1895.



## DayStar Digital ... 30 day MBG

8583 SCSI PowerCard (0Mb)—Combines a fast 5 Mb/Sec SCSI port with an external on-board RAM cache for use with disk-intensive tasks like sorts, indexing, merging and exporting. Requires on-board memory ..... \$1095.

## ★Logitech ... 30 day MBG

- 5082 ScanMan Model 32 G-Scale Scan. 299.

### MegaGraphics

- 7 16" 8-bit System for SE/30, II. .ea. 2595.  
7 19" Rival Sys. LC, SE, SE/30, II ea. 1199.  
7 19" 8-bit System for SE/30, II. .ea. 4295.  
7 19" G/S System for SE/30, II. .ea. 1895.

## ★MicroSpeed ... 30 day MBG

- 6620 MacTRAC (for 512, 512E & Plus) . . 62.  
6621 MacTRAC ADB (for SE & II family) . 75.

### Monster Designs

- 1486 Monster Speakers (two, stereo) . . 175.

## ★Mouse Systems ... 30 day MBG

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Little Mouse or Little Mouse Plus. ea. 74.  
9471 A<sup>3</sup> Mouse. . . . . 85.

## ★Nutmeg Systems ... 30 day MBG

- 7 15" for SE, SE/30, II, IIsi . . . . .ea. 599.  
7 19" for SE, SE/30, II, IIsi . . . . .ea. 995.  
7 19" for G-Scale SE/30, II, IIsi . . . .ea. 1295.  
7 20" Color System: SE/30, II, IIsi ea. 2595.

## ★Orange Micro ... 30 day MBG

- 3036 Grappler 2.0 (9 pin) . . . . . 92.  
6229 Grappler LX. . . . . 134.

### Dove Computer

- MaraThon 030 Upgrades. . . . . call

## ★Fifth Generation ... 30 day MBG

- 9403 JukeBox Five (auto disk feeder). . . 155.  
9809 FastBack Tape. . . . . 999.

### Iomega

- 7551 44 Meg Transportable (reqs. kit) . . 929.

## ★Micron ... 30 day MBG

- 7149 Xceed IIci-128 Cache Card. . . . . 239.  
6680 Xceed for SE/30 (640 x 480) . . . . 329.

### Peripheral Land, Inc. (PLI)

- 8335 PLI TurboFloppy 1.4. . . . . 309.  
8334 PLI SuperFloppy. . . . . 429.  
8333 PLI Sony 40 Turbo Ext. Drive. . . . 439.  
8327 PLI Infinity 40 Turbo. . . . . 739.  
9752 PLI Infinity 88 Turbo. . . . . 1259.  
8330 PLI 105 Meg Ext. Drive. . . . . 699.  
8329 PLI 200 Meg Ext. Drive. . . . . 1179.  
9862 PLI 40 Meg Removable Twin. . . . 1259.

### Quantum

- 40 Meg & 105 Meg Internal Drives . call

### Sigma Designs

- 1501 DoubleUp. . . . . 159.



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## ★Total Systems ... 30 day MBG

8989	High Speed SCSI for Mercury 16+	\$209.
7817	16 MHz Mercury 030 (for Mac SE)	389.
8624	16 MHz Mercury 030 (for Mac Plus)	519.
7816	20 MHz Gemini 030	799.
8708	25 MHz Gemini 030	1179.
7814	33 MHz Gemini II 030	1375.
8371	40 MHz Gemini II 030	1499.
	20 - 40 MHz Gemini Classic	call
	68882 Math Coprocessors	call

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### RIBBONS, CASES, DUST COVERS

#### Apple Computer

7748	Personal LaserWriter Toner Cart.	89.
1115	LaserWriter II Toner Cartridge	105.

#### ★Avery ... 60 day MBG

4865	Address Labels 3 1/2" x 1 5/16" (3750)	15.
4811	Transparencies 8 1/2" x 11" (Qty. 50)	22.
4807	Laser Labels 1" x 2 5/8" (Qty. 3000)	24.
4864	Disk Labels 3 1/2"-Laser (Qty. 250)	13.
5392	Disk Labels 3 1/2"-Laser (Qty. 630)	29.

#### ★Basic Needs ... 60 day MBG

	Nylon Dust Covers	10. to 13.
7413	Mac IICx/ci Monitor Stand	48.

#### ★Computer Coverup ... 60 day MBG

9501	Mac LC w/12" Monitor Cover	10.
9503	Mac IISI Ext. w/13" Monitor Cover	10.
1725	Mac SE Ext. Keyboard Cover set.	10.

#### ★CoStar ... 30 day MBG

7453	The Organizer Jr.	82.
6091	The Organizer	199.
7452	LabelWriter Labels (12 Pack)	49.

#### ★Curtis Manufacturing ... 30 day MBG

8046	MVP Mouse	89.
	<b>Ergotron</b>	

9977	MacTilt (for Mac SE or SE/30)	68.
9978	MacTilt (for Mac Classic)	68.

#### ★Goldstein & Blair ... 30 day MBG

8198	"What Do I Do Now" Book	9.
8374	The Macintosh Bible (with disks)	25.
9283	The Macintosh Bible/"What" Bundle	30.

#### ★I/O Design ... 30 day MBG

Available in black (listed) or blue.

8812	Ultimate Classic Carrying Case	64.
6129	Ultimate SE/Ext. Carrying Case	79.

## ★Kensington ... 30 day MBG

Full line available. Partial listing.

2580	Mac II Stand	\$20.
4973	Power Tree 20	27.
2578	Extra Long ADB Kybd. Cable (7 ft.)	24.
2573	Tilt/Swivel (platinum)	24.
2559	Apple Security Kit	33.
9303	Keyboard Shelf	39.
6763	SE Radiation/Anti-Glare Filter	52.
2566	System Saver Mac (platinum)	63.
5064	Apple Color Monitor Polarizing Filter	63.
9301	PassProof (right) or 9300 (left)	ea. 65.

## ★MacConnection ... 60 day MBG

4623	Solid Oak Disk Case (holds 90 disks)	32.
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8796	(4 Pos.)	49.

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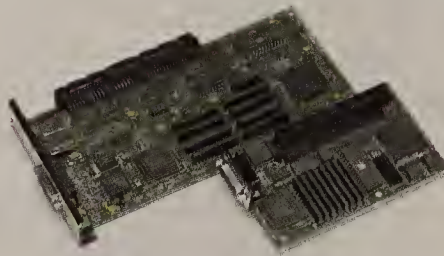
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# ART BEAT

by Cathy Abes

The tools and the talent behind Macworld's graphics and the techniques that make them possible

**Artist:** Free-lance illustrator Scott Baldwin has been creating three-dimensional graphics on the Mac for nearly a year, and recently began experimenting with Infini-D, a newly released modeling, rendering, and animation package from Specular International. "There are new frontiers I'm exploring now, that products like Infini-D are bringing to the desktop," he says. "The combination of high-powered modeling/rendering programs and a desktop computer is a new medium." Baldwin loves Infini-D's infinite variety of colors and realistic surfaces and the editing controls it provides for lighting, surface mapping, and other attributes. But he has found that the process of re-drawing, even in wire-frame mode, is very slow, especially if the drawing is complex, and ray tracing one of his illustrations typically takes 12 to 15 hours. He expects to overcome this obstacle by getting an 040 accelerator for his Mac.

**Hardware:** Mac IIcx with 8MB of RAM and a Cirrus 105MB internal hard drive; 13-inch Apple color monitor; SuperMac ColorCard/24; Jasmine Removable 45



The final illustration for "Getting Started with 3-D Graphics."

(SyQuest) drive; Kurta 12-by-12-inch graphics tablet; Apple Personal LaserWriter NT.

**Software:** Infini-D, Adobe Photoshop.

**How It Was Done:** For the illustration that opens this month's *Getting Started* column, Baldwin began by selecting the lathe (doughnut-shaped) tool and clicking in one of the View windows to create the wooden disk on the top of the hourglass. In addition to the world views that 3-D programs typically provide, Infini-D offers a Workshop window in which you construct objects; the tool selections available in the Workshop change, depending on whether you're creating a

lathed, extruded, or free-form object. After working on the wooden disk in the Lathe Workshop, Baldwin made the bottom disk by duplicating the top one, option-dragging the copy, and flipping it over.

To specify a surface map for the disks, Baldwin selected New from the Surface Floater (an interactive floating window that allows you to edit and apply surface attributes to objects). In the resulting Surface Information dialog box, he chose a wood map and altered its properties: 100 percent diffuse shading, 75 percent specular highlight, 75 percent shininess. Then he adjusted the three sliders for Swirl, Grain, and Cut to add some swirl to the

wood grain. Next he chose two colors to gradate the wood grain from a medium to a light brown.

The hourglass, another lathed object, was created in a similar manner, except that the glass was hollow rather than solid like the wood. After positioning the hourglass between the two wooden disks in the View windows, Baldwin selected the glass surface from the pull-down menu of surface types in the Surface Floater. He kept the glass surface's default settings for transparency and reflectiveness, and added a small percentage of glow so that the glass would show up better against the wood floor background.

Next, Baldwin created the sand in the top compartment of the hourglass. First he duplicated the hourglass and edited it in the Lathe Workshop, where he eliminated the bottom half and outside edge of the glass. The contour of the top half of the hourglass provided a solid form for the sand. Because the sand shape and the hourglass both had the same center point, Baldwin was able to easily position the sand exactly inside the hourglass in the View window.

To create the texture for the sand, Baldwin accessed the Surface Floater, and in the Surface Information box selected Flat (*continues*)





Color and chose a light grayish beige. To give the sand a granular look, he specified a bump map of 100 percent. The small pile of sand on the bottom is another lathed object with the same texture attributes.

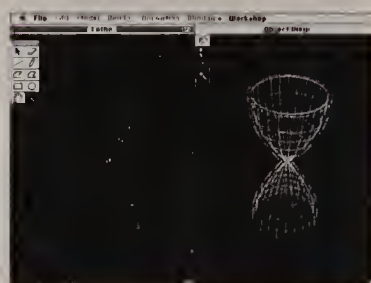
The two polished gold columns were created from one extruded shape, an octagon with a sphere embedded in the middle (the finished object was then duplicated to create the second column). For the columns' surface Baldwin chose gold, and for the color, light yellow. The surface properties included 92 percent diffuse shading, 100 percent specular highlight, 79 percent shininess, 62 percent metallicity, and 44 percent reflectiveness.

For the floor, Baldwin selected the 2D Square tool

and then used the Squash and Stretch tools to stretch the square into a long, narrow plank. After adding the wood texture, he duplicated the plank enough times to make the floor. In order to get the type of wood grain he wanted, Baldwin needed to create a custom surface composition. A window in the Compose Surface dialog box displays a simple three-dimensional version of whatever you're working on; on top of the image is a square marquee into which you paste the surface to be mapped. Baldwin compressed the wood grain by changing the size and the shape of the marquee—making it long and narrow—to change the wood grain from short and wide to long and thin. Then he



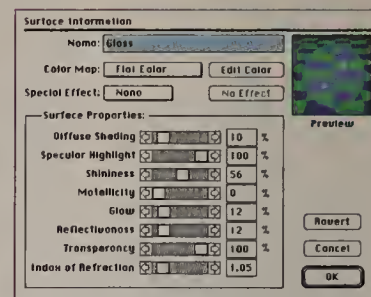
The four-window view of the edited wooden disk for the top of the hourglass. In the middle is the Object Floater window, which was used to position the disk.



The hourglass's object and cross-section views after it was constructed in Infini-D's Lathe Workshop.



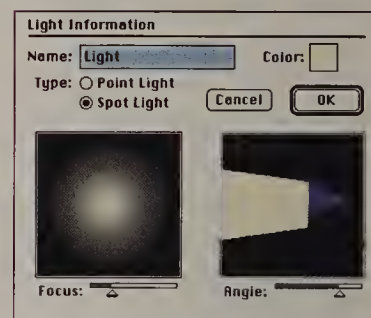
The artist positioned the wooden disks above and below the hourglass, again by using the Object Floater.



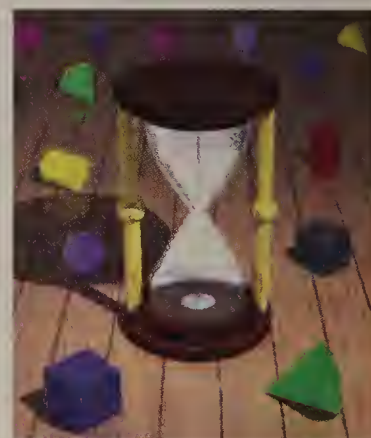
Baldwin specified surface properties for the hourglass in the Surface Information box.



In the Surface Composition box, Baldwin stretched the wood surface for the floor to give it a long, thin grain pattern.



The artist set lighting attributes in the Light Information box.



The final Infini-D image before it was edited in Photoshop.

gave the wood map 100 percent reflectiveness.

The geometric objects, known as generic primitives, were created with the Sphere, Cube, Cone, and Cylinder tools. For their surfaces, Baldwin selected red plastic and then changed the color for each object. Then he selected, edited, and positioned two lights—a medium gray point light at the middle left side of the scene and a pale yellow spotlight at the upper right front.

After ray tracing the image and saving it as a PICT file, he imported it into Photoshop to adjust the hourglass and the sand. He made the bottom com-

partment of the hourglass transparent by copying part of the floor, moving it on top of the glass, and adjusting the brightness—lightening the wood to make it look as if it's showing through the glass. Finally, he added the stream of sand dropping through the hourglass. **M**

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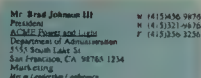
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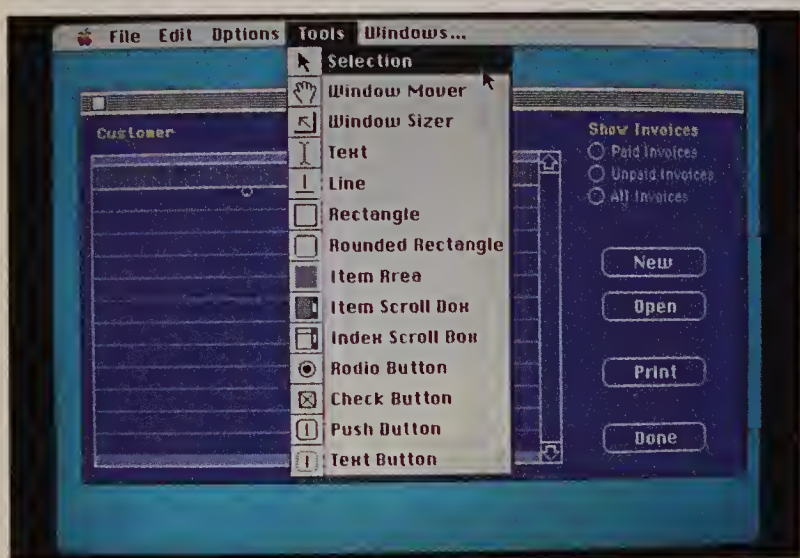
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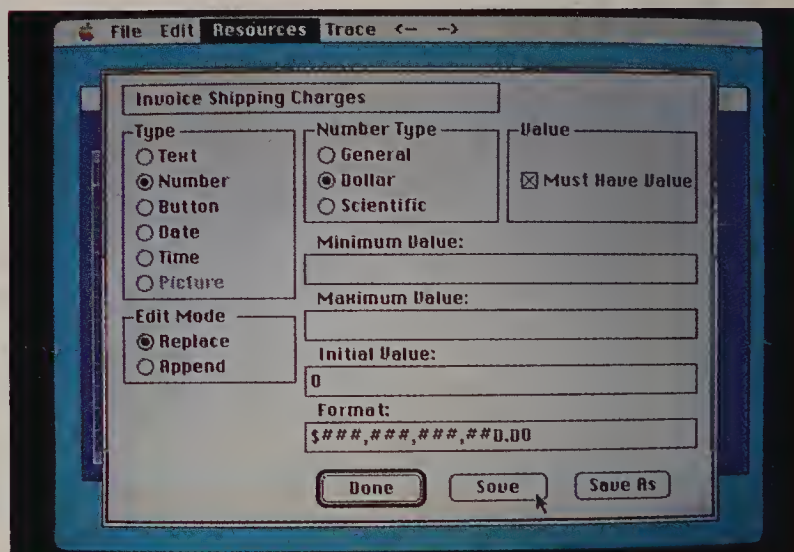
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# The New Frontier

IS DAVE WINER'S LATEST PRODUCT A KICK, OR THE BEGINNING OF THE END?

BY STEVEN LEVY

**I**n a subculture crammed with two-bit gurus and pointy-headed visionaries, UserLand Software president Dave Winer has indisputable bona fides. Out of the ashes of Personal Software, the legendary company that came out with the

first electronic spreadsheet, VisiCalc, Winer delivered full-blown the concept of an outline processor—an essential tool that had not existed before. After beginning on the Apple II, he zeroed in on the Macintosh as his showcase platform and garnered glory with the outline product, which he named ThinkTank and released in the Mac's premier year of 1984. As an encore, Winer and his design team concocted More, a bulked-up outlining program that became number one with a bullet chart. His next trick was a well-timed cash out, as he sold the company he built, Living Videotext, to Symantec. In 1988 Winer walked away with millions of dollars and plenty of time to outline his next move.

For a couple of years word had it that Dave Winer was working on something big, something to do with making applications work together. Eventually Winer showed me an early version of his product. It is called Frontier, a name that implies a new era in computing. And perhaps the software does mark a new era in Macintosh computing. But after playing with the product, seeing a couple of demonstrations, and squaring its



Developer Dave Winer: a wirehead's best friend?

potential with the platform on which it rests—Apple's long-awaited System 7—my socks are still in place because there's something about Frontier that only a wirehead could love.

I think it's important to explain just why Frontier doesn't make my innards tingle. Winer's new software strikes me as symptomatic of something many of us have long feared, and is finally here: the Macintosh's boring middle age.

## IAC Explained

In order to understand Frontier (which I'll admit is impressive and could be significant in boosting productivity), you must understand something called IAC. The kind of people who have mastered this sub-

ject make poor companions during elevator failures; for the benefit of everyone else, I should explain that IAC means inter-application communications. This is a new, System 7-based protocol by which Macintosh programs can access other programs. Presumably, as software developers rewrite their applications to accommodate IAC, a word processor will be able to swap all sorts of information with a communications program and

then send it to a page-layout program in the stroke of a key.

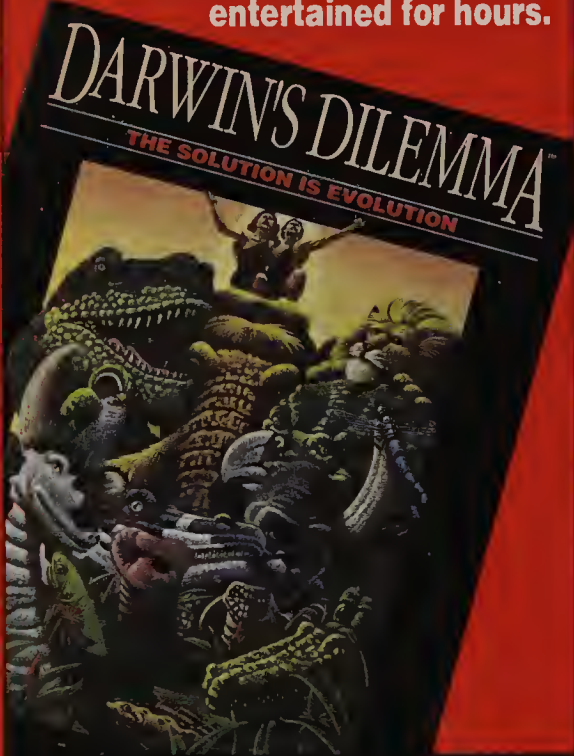
This information is not limited to data. No, with IAC, developers will install into their programs something called AppleEvents, which allows applications to fire off commands to one another. Picture, say, your word processor having protruding "wires" that can link to similar wires in your communications program. As Pam Deziel, *(continues)*

ROBERT HOLMGREN



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Apple's IAC product manager (yes, there is such a person), explains, "A generation ago the fundamental advance was copy and paste, but that was limited to data, and you had to quit the application to use it. This is the next generation."

But there's a catch. As it now stands, to take advantage of these wires and connections, another piece is required. You need to write scripts to connect the wires to each other.

### Party Animal

When Dave Winer first heard of the IAC protocol in 1988, he assumed that Apple itself was going to provide this tool, especially when he heard former official Jean-Louis Gassée talk about how important user-scripting was going to be. But later that year Winer discovered over breakfast with Gassée that Apple had nothing going in that department. (Since then, Apple has announced Open Scripting Architecture, a set of standards for IAC that will also form the basis for AppleScript, an upcoming user programming language. Frontier will support the architecture.) So Winer asked if he could try it himself, and a few months later he unveiled a prototype to some of Apple's technobrain trust. He hoped Apple would license the system not only because it would save him the trouble of marketing it, but also because the product stood a better chance of acceptance with Apple's muscle behind it. After all, it was Apple's operating system that Frontier depended on.

But Apple passed on the opportunity (Apple won't officially comment on why), so Dave Winer decided to do it and founded UserLand. "I've been in the software business longer than anybody," he explains, momentarily forgetting Bill Gates. "If I don't do it, who the hell is going to do it? Also, I'm already cashed out—I did very well [selling to] Symantec. Even if Apple comes out fast and beats me—and they can't, they don't have anyone working on this—I'm not going to lose my nest egg," he says.

"Anyway, I asked myself, why did I make the money in the first place, if not to do what I wanted? It's transcendental money. UserLand Software is a good party."

### Exploring Frontier

So let's check out the guest of honor. As you might expect from a Dave Winer product, Frontier is based on the outline form. You write scripts by using nifty outline-ish hierarchies, and you can also instantly stick commands on the menu bar by simply typing them in (this is a very neat trick, and fun to play with).

The scripts do not necessarily have to link applications together. One of the most powerful things they do is work within the Finder to perform the sort of jobs known to those in the DOS world as batch processing. These are the kind of tasks easy to do on Compaq and Tandy machines, and frustrating on the Mac. (Examples include "delete all temporary files" and "open all files that I've worked on since Tuesday.")

*Winer's software is symptomatic of the Mac's boring middle age*

From there, you can give Frontier more-complicated requests. For instance, a program like AppleLink that has no built-in scripting capability can be automated to open up, log on, and download files, send them to a word processor, reformat them, and print them.

Provided that software developers create the hooks to integrate IAC tools seamlessly into their own applications, all your applications will work with each other. Software developers will no longer be encumbered by the need to provide everything in the same package. They can simply assume that if you need word processing power or drawing capability, you'll hook up to a program that can already do it well.

This all sounds wonderful in theory. With Frontier anyone can script connections between all applications that support IAC—and UserLand (along with Apple) is encouraging developers to take that step. But the vast majority of Macintosh users, even those who could benefit from Frontier's power, cannot use the *(continues)*

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product to full advantage.

Why not? Because you need to master a programming language in order to write scripts. As programming languages go, Frontier's is a fairly easy one, with a syntax relatively free of wiggly-line brackets. And Winer's design team has done a masterful job of using the outline paradigm to make the script writing as

painless as possible. But it *is* a programming language, one that is harder than HyperTalk in my opinion, and therein lies the rub. Only wireheads can use it.

There are supposed to be ways around this for just plain users. Winer talks about a run-time version of the product that could run prewritten scripts, with no programming re-

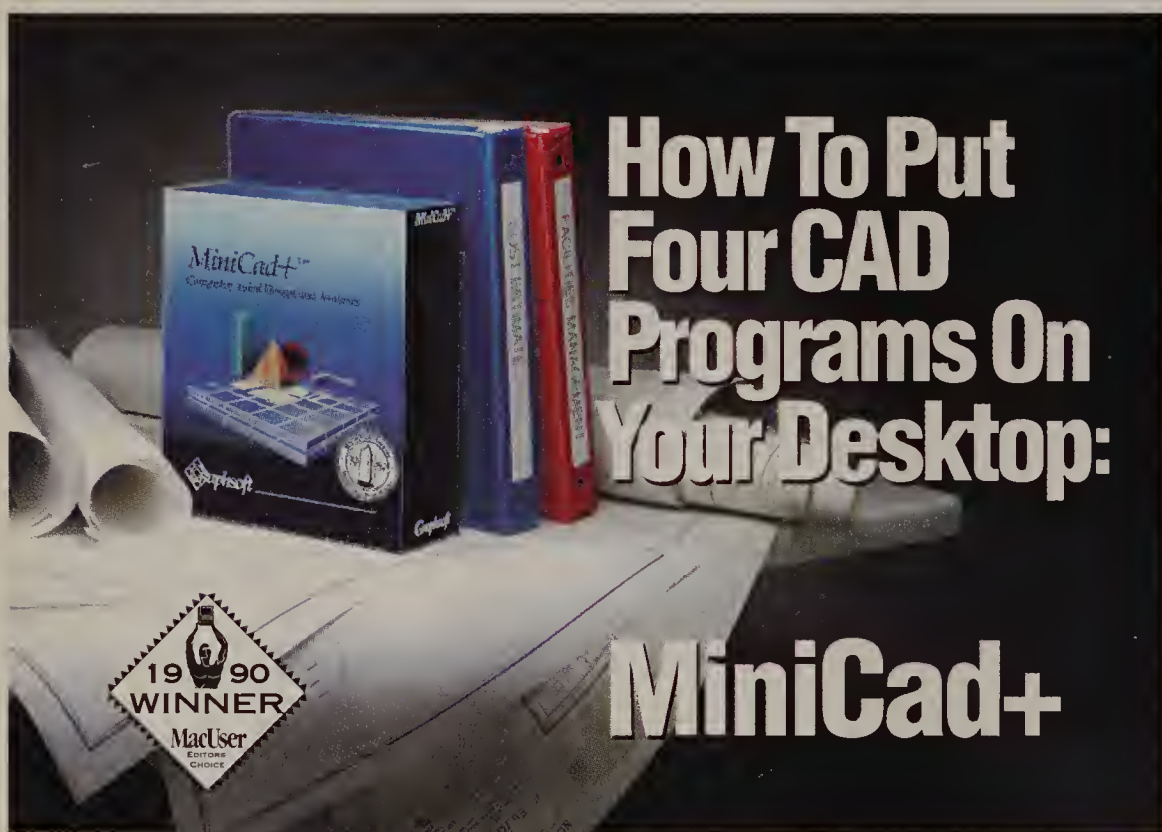
quired. With the proper scripts included, he thinks, Frontier could be a SideKick of the nineties. Another possibility is that some other developer will devise an easy-to-use front end for the product, something Winer says is also in the works.

I've spoken to two companies who have implemented simpler, though less encompassing, scripting on the Mac, and both of them—CE Software with its QuickKeys, and Affinity Microsystems with its Tempo II—say that they will unveil new programs that take advantage of IAC. So I have no doubts that one day in the near future, say before the millennium, a near-bozo like me will be able to link my communications program to my word processor, thus being IAC-literate (admittedly something I never aspired to in college).

But that's later. Right now, Dave Winer's landmark product requires you to hack code before you get the goodies. After mulling this over with Winer for a while, I finally burst out with a plea for the rest of us: "Isn't the idea to make things *easier* for users?" I asked.

Winer had an answer for this, maybe a good one: "You're taking me to task for something I never said I'd do!" he howled, emphasizing that the product isn't really designed at this point for so-called end users, but for ultrapower users. The kind of users who once got their kicks out of writing stuff in dBase code. "I wrote this for people like me," says Winer, an admitted wirehead, who claims that people like him will gobble up Frontier's features like a big bag of potato chips.

Fair enough. Maybe my complaint really isn't with Frontier, then, but with the new world order whereby System 7 and its kin will supposedly change our lives. It's been almost eight years since the introduction of the Mac, and that time has been dotted with blazing innovations, new ideas that have increased productivity while enhancing creativity—great programs like PageMaker and even ThinkTank and More. But now it seems that all the big applications breakthroughs have been made. Hoping to create another VisiCalc or (continues)



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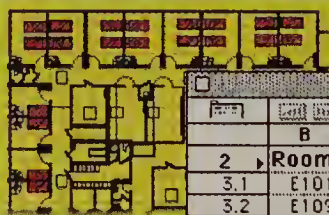
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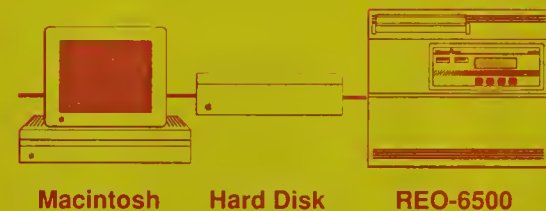
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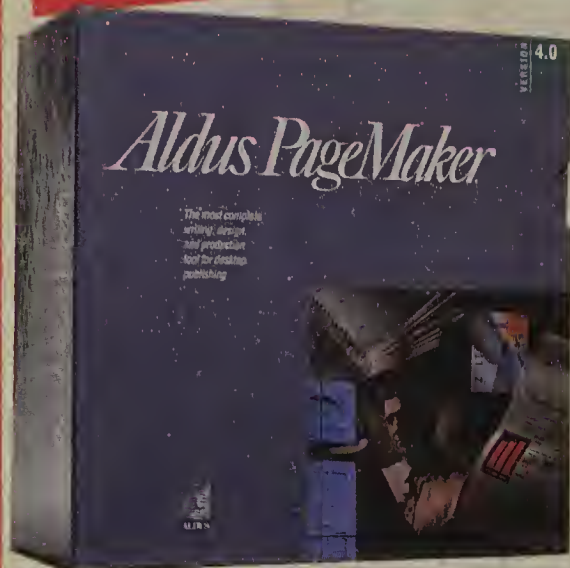
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The Mac  
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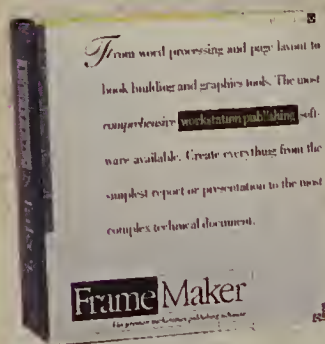
## Aldus PageMaker 4.0

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PageMaker 4.0 goes beyond the paste-board metaphor that made the original PageMaker a smash hit. New features include a blindingly fast Story Editor, extended support for color, the ability to rotate text, a built-in dictionary and spell checker. Files can be up to 9999 pages in length and multiple files can share a common index. You also get much more sophisticated type control with point-sized

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#01015 Print Shop ..... \$34

**\$34**



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03880	Personal Press 1.0	198
03461	Aldus Pre Print	328
03223	Aldus PageMaker 4.0	498

### Delta Point

03984	Taste	83
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### Frame Technology Corp

03582	FrameMaker	795
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### Icom Simulations

03663	MacKern	58
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03758	Individual Trng For Pgmkr 4.0	34
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01370	ReadySetGo! 4.5	164
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### Quark Inc.

03488	XPress 3.0	518
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00211	Springboard Publisher li	108
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### Timeworks

03798	Publish It! Easy 2.0	143
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01237	Comic Strip Factory	36

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03497	Adobe Type Manager 2.0 .....	54
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00937	Cricket Draw .....	149
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### Deneba

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### Dynaware USA, Inc.

03761	Dyna Perspective 2.0 .....	599
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03216	ColorStudio .....	598
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### Olduvai

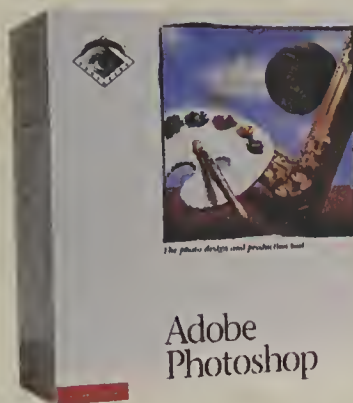
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03472	Media Tracks Multimedia CD Rom	318
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03851	MacroMind Media Maker .....	495

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02561	ScanMan Mdl 32 with Read-It ....	298
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03010	12X12 Tablet W/Pen & Cur .....	384
03011	12X17 Tablet W/Pen & Cur .....	624

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03942	4 Button Cursor Sd510C .....	120
03943	SP-310 Stylus (Soft) .....	99
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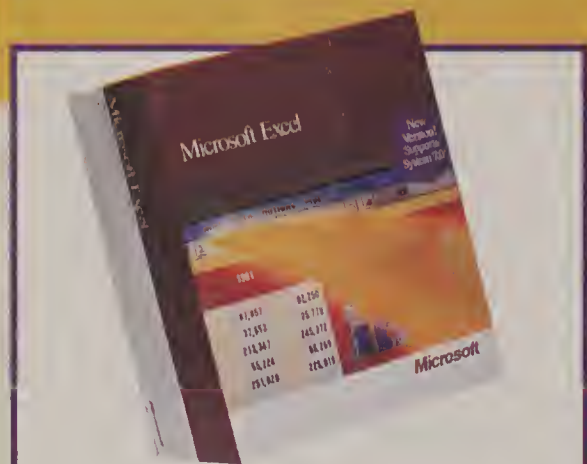
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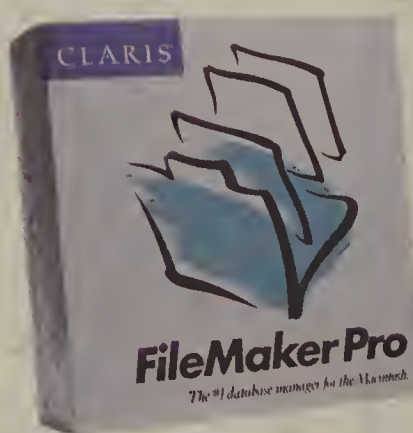
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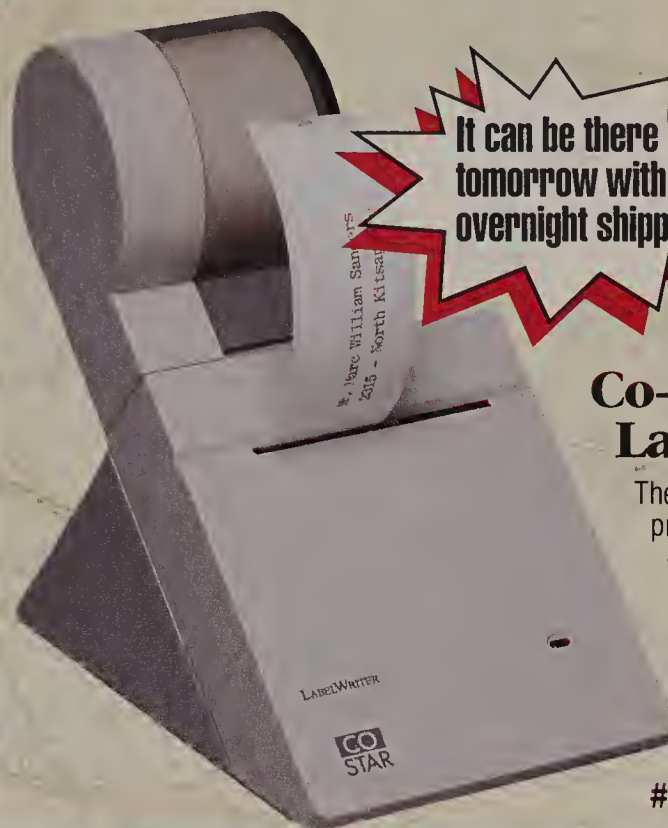
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03612	Planisoft Single User	138
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03624	Alarming Events	83
<b>Claris</b>		
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<b>Jam Software</b>		
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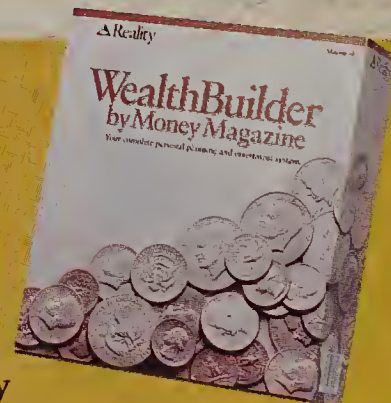
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<b>Checkmark Software</b>		
02412	Cash Ledger	114
02411	Payroll (Use With Multiledger)	174
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02798	Wall Street Investor	395
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03464	Dollars And Cents 5.0 Sense	62
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03535	M.Y.O.B. V.2.0	141



### Reality Technologies WealthBuilder

Calculate your net worth by using templates to create a personal profile balance sheet and budget summary. If you use *Quicken*, *Andrew Tobias*, *Manage your Money* or *MacMoney* you can import data directly. Establish realistic financial goals, objectives and then take action.

**#03769 WealthBuilder ... \$98**

## PRESENTATION

<b>Aldus Corp.</b>		
02424	Persuasion 2.0	328
<b>Ashton Tate</b>		
02011	Full Impact 2.0	145
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03373	FlexiGraphs 1.1	120
01357	FlexiTrace	145
03987	FlexiTrace/FlexiGraph Bundle	225



### Aldus Persuasion

Let Aldus Persuasion 2.0 do all the work of developing presentation graphics. Select one of the predefined templates (or create your own), and type your ideas into the outline. Persuasion automatically prepares your slides from the outline. You can use the slide show mode for your presentation or for a self-running demo or create overhead foils

**#02424 Persuasion ..... \$328**

# \$328

### Meeting Maker

Meeting Maker makes it easy to get the right people in the right place at the right time. Select meeting participants, as well, as rooms, equipment and resources from a list of user names. Schedules your work activities in advance, with Meeting Maker's easy-to-use calendar system. Prioritize and sort your activities with the built-in To-Do List.

**#04009 Meeting Maker ..... \$314**

# \$314



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**The Mac Zone**  
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**Software Ventures  
Microphone II 3.0**

**\$214**

Microphone II has earned high praise for its ease-of-use. Its scripting language makes using electronic mail services an automatic operation. Microphone II now supports the hot new ZMODEM transfer protocol and can operate modems at any speed from 50 to 57,600 baud. Microphone II sports improvements in the script language and offers more ways to execute scripts. For work with systems in foreign countries it supports character substitution in seven languages under ISO-7 standards, plus user-defined character sets. It also supports large screen monitors and color including color icons and offers VT102 and BT52 emulation.

**#01902 Microphone II.....\$214**

**FREE  
upgrade to  
version 4.0**



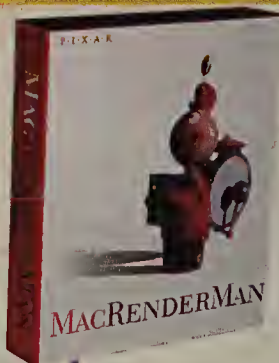
**Dove Fax Plus**

DoveFax Plus offers the most sought-after fax software features such as: full background operation, pre-scheduled transmissions, customized cover sheets and more! The DoveFax Desktop can be upgraded to the DoveFax Plus with the simple addition of a microphone and software.

**#03514 Fax Plus .....\$395**

**#03318 Fax 24/96 .....\$294**

**\$395**



**PIXAR  
Showplace and  
MacRenderMan**

Pixar Showplace™

MacRenderMan™ is a complete picture-making tool. You orchestrate objects, lights and cameras, just like a photographer arranges a studio. It accepts models from any application that outputs RIB files.

**#00030 Showplace .....\$548**

**\$548**

**MODEM & FAX**

**Abaton Technology Corp**

2987 24/96 Fax 110V ..... 348

**Applied Engineering**

03980 Mac Lc 24/96 Sendfax ..... 245

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**Prometheus**

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**Relisys**

00256 Relisys Tefax W/Autofax ..... 869

**U.S. Robotics**

01057 Courier HST STD V.42 ..... 675

03665 Courier HST DUAL STD .....



**MicroTouch Systems UnMouse**

The UnMouse does everything a mouse can, only faster, easier and in less space. To move the cursor simply slide your finger over the glass surface. To make a selection, merely press down. The UnMouse also serves as an extended keyboard. With its one million touch points the UnMouse also doubles as a graphics tablet.

**\$180**

**#03412 UnMouse .....\$180**

**MONITORS & VIDEO**

**Cutting Edge**

00193 Monitor Fpd Classic ..... 579

03304 Monitor Fpd MacII ..... 579

**E-Machines**

03919 T16 8-Bit Color Sys Mac II ..... 1995

**Mass Microsystems**

00180 Quick Image 24 Video Grabber .... 699

**MegaGraphics**

03926 Rival 19 Mono Mac Se ..... 1,199

03925 Rival 19 Mono Mac SE30 ..... 1,199

03924 Rival 19 Mono Mac II ..... 1,199

**RasterOps**

03704 RasterOps Clearview GS/30 ..... 1,675

00064 RasterOps 24Si ..... 815

03662 RasterOps Clearview/GS II ..... 1,675

03482 RasterOps Video Expander ..... 525

00035 RasterOps 24S ..... 589

02627 Colorboard 264/30 24Bit 351 ..... 675

**Sony**

02566 14 Inch Sony 1304 Clr Monitor ... 795

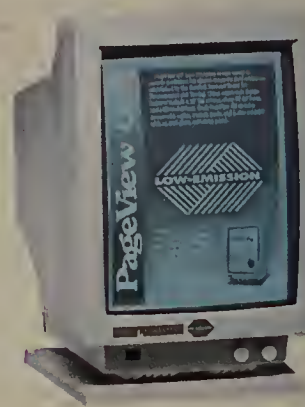


**MegaGraphics  
Rival LC  
Monitor**

Make your new Mac LC into a power workstation! Rival can work in tandem with the built-in Apple monitor to give you a two-display system. 19" Rival has 1024 x 826 resolution at a flicker-free 75 Hz refresh rate.

**#04014 LC Monitor ..\$1199**

**\$1199**



**Sigma PageView  
Monitor**

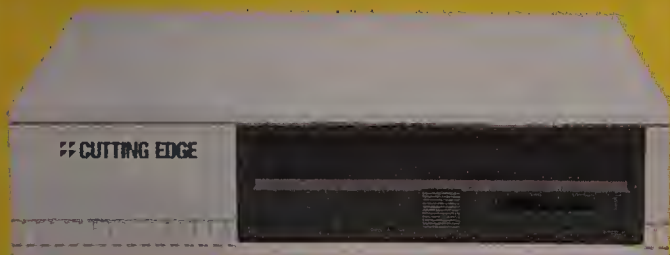
The PageView GS monitor supports 16 shades of gray at 640 x 870. 75 Hz refresh provides flicker-free display. Paper-white phosphor, tilt-swivel base, front panel on/off switch and more.

**#03857 PageView .....\$850**

**\$850**



# 500 computer accessories



## Cutting Edge Removable Hard Drive

**\$589**

They are not just for backup anymore! At 20 milli-seconds average access speed this high performance drive is faster than most fixed drives. When you need additional storage, simply add another cartridge. Performance, flexibility and security.

#03301 45 Mb Hard Drive .....\$589

Independently fused AC outlets, eliminating power surge damage, two EMI filtered AC outlets for single switch power up, a push button SCSI ID selector and a louvered chassis reducing noise levels by 50%



## IDS Clipper 40 Mb Hard Drive

**\$499**

The new ultra compact Clipper from iDS delivers powerful storage capabilities and convenient portability in one tiny package. Weighing just 10 ozs, the Clipper fits easily into a briefcase and plugs directly into the back of any Macintosh computer via its unique pass-through SCSI port. The Clipper features full System 7 compatibility, automatic termination, a rugged 100g shock rating, a two year warranty and comes pre-formatted with SCSI Express Utilities and over 10 Mb of shareware software.

#00807 Clipper .....\$499

## KEYBOARDS AND MICE

### Datadesk

01584 Mac 101E Keyboard -New .....128  
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02813 Mac Pro Kb 105 Plus Keyboard ...144

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03412 Unmouse .....180

### Mouse Systems Technologies

03629 Little Mouse A+ (512/Plus) .....74  
03630 Little Mouse For ADB .....74

### Advanced Gravis

02740 Mousestick Joystick 512 & Plus ....64

### Kraft

00941 Joystick Quickstick 512 & Plus .....39  
01990 Joystick (Premium III) ADB .....49

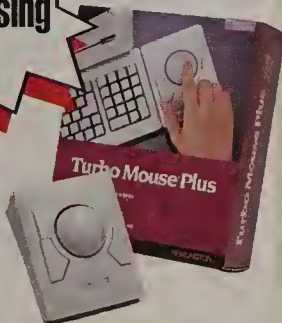
**Make Mousing Fun**

## Kensington Turbo Mouse

**\$104**

Turbo Mouse. Winner of the 1987, '88, and '89 Macworld World Class Awards for Best Input Device, Turbo Mouse is quicker, more precise and easier to use than any other mouse. Because the ball is on top, you move only the ball, not the whole mouse.

#01411 Turbo Mouse . \$104



## HARD DRIVES

### Cutting Edge

00253 800K Drive .....125  
03297 20 Mb External .....328  
05124 52 Mb QLPS Internal .....399  
00000 52 Mb QLPS External .....499

### Everex Systems

02161 EMAC 150 Tape Backup Drive ....715  
02047 EMAC 60T Tape Backup Drive ....649

### Datacel

00000 52 Mb QLPS External Hd .....399  
04002 52 Mb QLPS Internal .....299  
00019 105 Q Internal .....499  
03683 105 Mb Q External .....549  
03685 170 Mb Q External .....928

### iDS Livingstone Tech

00170 50Mb QLPS Wip Drive .....479  
00144 20Mb Clipper .....399  
00037 40 Mb Pro .....299  
00171 Wip Drive 100Mb QLPS .....819  
00172 Wip Drive 120Mb .....739  
00802 40 Mb Removable .....589

### LaCie Limited

03948 Tsunami 52 Mb Hd QLPS .....599  
03949 Tsunami 105 Mb QLPS .....915  
03698 Tsunami 120 Mb Hd Q .....1,125  
03699 Tsunami 170 Mb Hd Q .....1,225  
03700 Tsunami 210 Mb Hd Q .....1,325  
03701 La Cie SilverLining V 5.28 .....149

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02181 Infinity 40 Turbo Hd Rem .....699  
03691 CD ROM Drive .....699  
00450 645 Mb Ext Hd .....2,599  
02182 Infinity 40/40 Turbo Hd .....1,399  
00182 Infinity 88 Turbo Hd .....1,339  
02851 Infinity Optical 600 Mb Hd .....3,794  
00442 PI 1.2Fh Gb External .....4,149

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### PowerCard

00040 030 50Mhz IICx W/Fpu .....2,299

### PowerCache

03812 50Mhz IICI W/Fpu .....1,950

### Dove Computer Corp

03228 030 Upgrade Mac II W/Virtual .....528  
03230 030 Upgrade Plus W/Virtual .....528  
03822 Upgrade 030 IICx W/Virtual .....528  
03820 Upgrade 030 Se W/Virtual .....528

### Total Systems

03752 Gemini II 030 40Mhz W/Fpu .....1,850  
00047 Gemini II 030 40Mhz W/O Fpu ..1,325

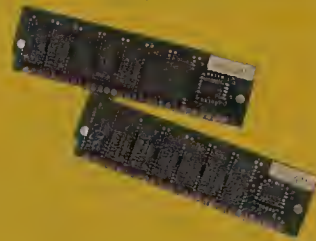
### Motorola

02425 68882 Co-Processor 33Mhz .....213  
02723 68882 Co-Processor 50Mhz .....349

## 1 x 80ns SIMMs

**\$47**

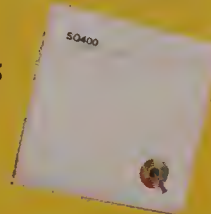
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1 X 8 FX 1Mb NTX .....49  
4 X 4 Mb '030 .....799



## SyQuest or PLI 44Mb Cartridges

**\$74**

#02183 SyQuest .....\$74

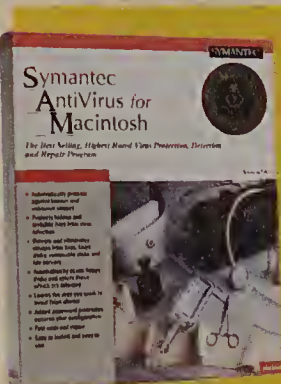


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# Utilities save you time MacZone saves you money



**Symantec  
S.A.M. 3.0**  
**\$66**

The Symantec Anti-Virus for Macintosh detects viruses by monitoring the suspicious activities that characterize them. The INIT portion acts like a watchdog during startup to detect viral activity. The CDEV portion operates during normal Mac usage and offers a number of options for checking disks and folders as you work. SAM has an Audit Trail to keep track of its activity and your responses.

#00116 S.A.M. 3.0 .....\$66



## Symantec Norton Utilities 1.01

Norton Utilities for the Mac gives you an unbeatable combination of disk and data recovery software, along with disk optimization utilities.

Now you can keep your valuable disks and data safe, secure and operating smoothly. It provides three levels of unerase, designed to give you optimal recovery options. The advanced diagnostic routines dig deep into the Mac operating system tool box to search for and recover lost data in minutes. With the Norton Utilities you can even unformat an accidentally-formatted hard disk. You also get Speed Disk, a powerful disk defragmenter and optimizer to significantly increase system performance by reducing data access time.

#03279 Norton Utilities .....\$83

**\$83**

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### Salient

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00116 S.A.M. 3.0 ..... 66  
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### Williams and Macias

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03324 MyDiskLabeler III ..... 41  
03325 Disk Finder ..... 24  
02420 Sticky Business ..... 50



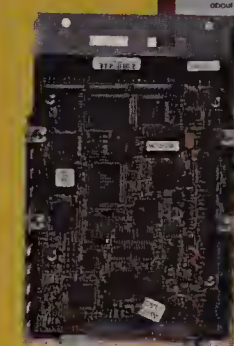
**\$48**

## Fifth Generation Suitcase II

Suitcase II expands your font and desk accessory menus to as many as 255 items each. Lets you directly install and use any font, DA or KEY. Configure special Font/DA files for each application. Helps keep your system file to a manageable size.

Fifth Generation Systems List: \$60

#02002 Suitcase II .....\$48



## Microseeds Redux

Redux backs up your files painlessly and quickly so that you can work without worrying about the health and well-being of all the data on your hard disk.

#01946 Redux .....\$48

## REDUX

backs up your files  
painlessly and quickly  
so that you can work without worrying  
about the health and well-being of all the data on your hard disk.

microseeds  
P.O. Box 100, Redwood City, CA 94061  
The great backup utility company

**\$48**



## Berkeley Systems After Dark 2.0

**\$22**

After Dark 2.0 prevents screen burn-in and it does it with style! In fact, use any style you choose including fish, flying toasters, lightning bolts, meteors, abstract art, crawling worms, a jump to light speed, or a basic dimmer. Also features system IQ, password-protection and sound!

#02785 After Dark 2.0 ...\$22



# Do-It Yourself Networking from the MacZone

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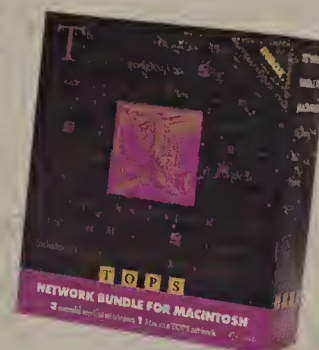
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02875 AME 1-10 Users .....	848	
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03652 Gator Mail Q (100 Users) .....	3,350	
03120 Gator Mail Q (10 Users) .....	675	
03118 Gator Share Software .....	1,350	
<b>CE Software</b>		
03139 QuickMail 2.2.3 (50 User) .....	1,567	
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02609 DaynaFile II 360K 5.25" Drive .....	445	
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00320 DaynaFile II 1.44 Mb HD 5.25 .....	435	
02615 DaynaFile Dual 360K/1.44Mg .....	649	
02616 DaynaFile Dual 1.2Mg/1.44Mg .....	804	
02613 DaynaFile Dual 360K/1.2Mg .....	649	
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00352 PhoneNetTalk Software .....	129	
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03193 Soft PC - Portable .....	244	
03664 Access PC .....	61	
03982 Soft PC Classic .....	125	
03282 Soft PC Ega/At .....	124	
02506 Soft PC 1.3 .....	241	
<b>Orange Micro</b>		
03562 Orange 386 OS2 16Mz .....	1695	
00059 Orange 386 20Mz Card .....	1839	

## TOPS 3.0 Network Bundle \$186



TOPS 3.0 provides a complete network/E-Mail solution for any combination of Macs, IBM PCs, and Sun Workstations. With TOPS every computer is a server and each user decides which files are public or private. TOPS follows AppleTalk File Protocol so AFP-compatible multi-user applications will run properly. Includes TOPS Spool for background printing on the network, and a 20-user package of InBox 3.0.

**#03167 TOPS 3.0 .....\$186**

## ETHERNET

<b>Asantè</b>		
00324 MacCon + LC MC .....	379	
00228 MacCon + 30IEt64 .....	304	
03645 MacCon SE/30 E En .....	349	
03646 MacCon+ 30I Et .....	269	
03647 MacCon + 30IE 64 .....	304	
03648 MacCon SE E En .....	269	
00020 MacCon+ 30IE .....	269	
03642 MacCon + II Et 64 En .....	304	
00029 MacCon+ LC E&T .....	269	
03641 MacCon + II E En .....	269	
<b>Cayman Systems</b>		
00181 Gator Box CS .....	1,955	
03117 Gator Card E/II (II Series) En .....	458	
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<b>Dayna Communications Inc.</b>		
03547 DaynaPort E/SE .....	284	
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03548 DaynaPort E/II .....	284	
00804 DaynaPort E/Z .....	284	
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00321 Etherprint Plus .....	599	
<b>Farallon</b>		
00829 Star Controller 300 Series .....	824	
03902 Farallon Ethernet Mac II Card .....	358	
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<b>Nuvotech</b>		
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02542 Shiva Telebridge .....	408	
02700 EtherPort II .....	350	
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01615 Shiva NetModem V2400 .....	338	
03251 Shiva NetModem V.32 9600 .....	1,165	
02685 Fast Path IV .....	1,885	



## Farallon PhoneNET StarController® \$1588

The StarController EN repeats Ethernet signals over 12 ports and monitors network traffic and error rates. It's fully compliant with the IEEE 10BaseT standard, so it supports a variety of Ethernet devices, from PCs to VAX mini-computers. It continuously checks the connection to each device,

automatically shutting off unused ports to prevent disruptive signal error. StarCommand 2.0 management software, included with the PhoneNET Star Controller EN, continuously monitors your network as a background application running under MultiFinder.

**#03207 PhoneNET Series 500 .....\$1,588**  
**#00829 PhoneNET Series 300 .....\$824**

## LAN ACCESSORIES

<b>Farallon</b>		
03474 Farallon Portable Pak .....	328	
00199 Te-447 RJ-45 Patch Panel .....	199	
00826 PhoneNET To AppleTalk Adapter .....	8	
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01918 Turbo Net St - DIN-8 .....	29	
03341 Turbo Net St 12 Pack DIN-8 .....	278	
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03340 Turbo Net 12 Pack DIN-8 .....	198	
01224 Turbo Net - DIN-8 .....	19	
<b>Sitka Tops</b>		
02223 Teleconnector - DIN-8 .....	22	



## Shiva NetModem v.32 \$1165

The NetModem V.32 is a 9600 bps modem that is designed to be shared over AppleTalk. The NetModem also includes Dial-In Network access software which allows a remote Mac or PC to dial into the network and use electronic mail, printers and other network resources.

**#03251 NetModem .....\$1,165**

Circle 70 on reader service card



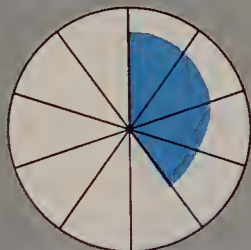


All video display terminals (VDTs) emit electromagnetic radiation (EMR) through the screen. The photo on the left is a visualization of EMR in red from the screen. The photo on the right shows that the NoRad Shield™ virtually eliminates screen-emitted E-Field EMR and better than half of magnetic EMR.\*

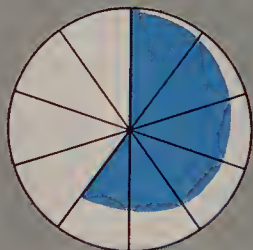
# NoRad Radiation Shield

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CARBON MESH



GLASS/ACRYLIC



NORAD SHIELD

Figures are based on independent lab tests conducted to Military Specification MIL-STD 285 of the NoRad Shield™ and other commercially available radiation-blocking screens.

No other VDT screen comes close to the NoRad Shield when you're talking about blocking electromagnetic radiation (EMR). If you're thinking of buying a radiation shield, consider the facts:

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- Only the NoRad Shield blocks magnetic EMR\*
- And, the NoRad Shield discharges the static field while eliminating glare and reflections.

The NoRad Shield – simply the best radiation shield available. Compare and you'll see that no one else even comes close. Call for free product information.



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- Color or monochrome
- Available in sizes to fit virtually all monitors, displays and terminals

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some other ground-breaking application is the software equivalent of believing in Santa Claus.


So the action has shifted to a more general, systems-wide approach to increased productivity. Since technoweenies with UNIX machines have had this problem mastered for years, the goal now is to bring the cosmically inscrutable but undeniably powerful methods down to the friendliness of the Mac.

Unfortunately, this approach doesn't really produce software that encourages you to use the computer creatively. Instead, it ends up automating or simplifying something you would have done anyway. This is a noble goal, but it ain't rock and roll.

The bygone good old days of the Macintosh were like those movies where nervy homesteaders lined up their wagons and raced off to claim pieces of huge virgin territory. If Frontier and its ilk are indications of what's hot (and Winer told me he believes Frontier is—*shudder*—the next VisiCalc), we've gone from homesteading to farming to bulldozing orchards for metropolitan development. That's the future of the Mac—trying to squeeze the last few ounces of productivity out of an aging system. Since the Mac is already fairly productive, it's not an easy task, which is why you need such wirehead accoutrements as programming languages to pull off the trick.

Winer seemed chagrined when I tried to explain this to him. To him, Frontier is rock and roll. "Frontier is for the people who don't need it explained to them," Winer insists. "You simply can't do everything you want to do by dragging icons around." Frontier gives you power, he explains, but "it's not child's play."

He's right, of course. We have bigger demands in the new era, and it won't be easy to satisfy them. But then I think back to what I first loved about the Mac: using it was like . . . child's play.

Too bad we grew up. And too bad that one day, like the rest of us, the Mac is going to die. 

Macworld columnist Steven Levy is writing a book on artificial life.



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*The Radius Rocket*

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# Toward Healthier Computing

THERE ARE PLENTY OF PRODUCTS, BUT NO SIMPLE ANSWERS FOR ERGONOMICS CONCERNS

S

BY DEBORAH BRANSCUM

Several companies are developing alternatives to conventional keyboards, and a whole host of so-called ergonomic computer equipment and furniture is now available. But as many computer users are discovering, there's no simple answer

nor set solution for preventing and treating the muscle and nerve injuries called cumulative trauma disorders (CTDs).

Several simple steps can make a workstation more comfortable. They include adding a copyholder at eye level next to your monitor. Putting the keyboard at the height that keeps your arms and wrists at a neutral angle, parallel to your thighs. And adding a wrist rest to the front of the keyboard if extra support seems necessary. But such changes, while useful, are probably not enough to prevent or diminish CTDs. Experts say job design may be the most important factor because stress, deadlines, repetition, and force all contribute to injuries.

"The issue of workstation design has been greatly exaggerated," says Rani Lueder, president of Humanics, an office ergonomics consulting firm in Encino, California. "Having good ergonomic seating is important, but it's not going to prevent carpal tunnel syndrome." Employers often want easy answers, says Lueder, but reducing injuries requires looking at the stresses in the workplace, the supervisory relationships, task design, organization structure, and the reward

stretch, shake hands and shoulders, every 20 to 30 minutes at least."

"The most useful breaks are microbreaks. But they're very individual," says Tom E. Signore, a consultant and staff ergonomist for Raychem Corporation in Menlo Park, California.

"The key to healing in the human body is recovery. And each person is different."

Lueder agrees that rest breaks are important and points to one study that shows people are taking fewer rest breaks now than they did in the 1980s. "We're working harder because we can, through automation, and because we have to, as companies down-

size," according to Lueder.

## Regulations and Research

Growing concern about the resulting problems has sparked calls for research and regulation. San Francisco's controversial computer ordinance, which went into effect early this year, establishes computer equipment and furniture standards for VDT (video display terminal) operators at most larger businesses, and requires 15-*(continues)*



Logitech (left), Mouse Systems (top), EMac (right), and MicroTouch are among the many companies offering alternatives to the mouse.

system—as well as the furniture.

Dr. Linda Morse heads the Repetitive Motion Institute in San Jose, California, and has watched the treatment caseload grow from 3500 patients in 1986 to 9000 in 1990. Most patients are computer users. According to Morse, a perfect work setting is meaningless unless you deal with work practices. As a consultant she looks for a rotation of job tasks and breaks from computer work: "We think people should stand up and

JEANNE STACK



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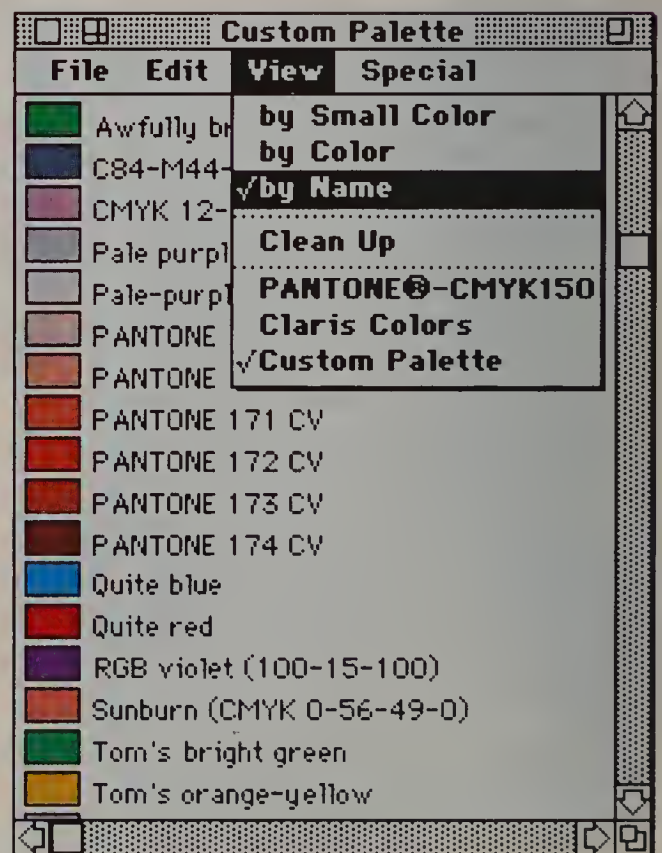
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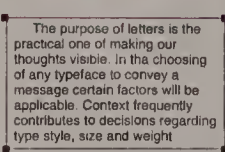
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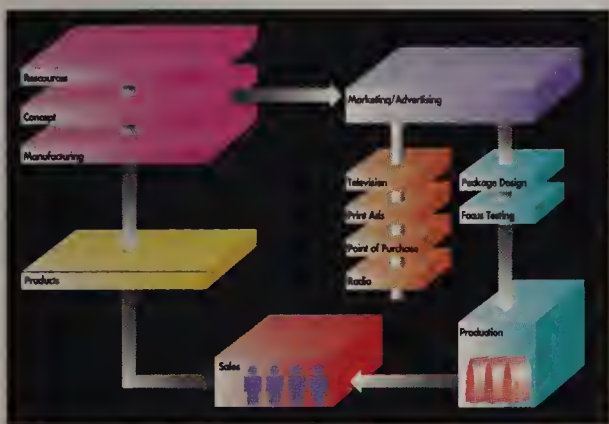
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## DO MICE BITE?

**K**eyboards are one potential source of injuries (see *Conspicuous Consumer*, *Macworld*, October 1990). But some experts believe that mice may be dangerous as well. "To my mind, the mouse is more prone to causing injury than the keyboard," says Rani Lueder, an ergonomist in Encino, California. "I have seen many workers injured with the mouse because of unnatural and constraining finger positioning, continuous gripping, and maintaining elevated and unsupported arms."

Alternatives to the conventional mouse range in price from \$100 to \$235 and up. Mouse Systems (415/656-1117), for example, sells the Little Mouse, a single-button optical mouse that requires less force to click than Apple's mouse.

One popular trackball is the Turbo Mouse from Kensington (415/572-2700). EMac (415/683-2222) and Logitech (415/795-0801) recently launched radically new designs in trackballs (see photo on page 67).

Curtis Manufacturing (603/532-4123) sells the MVP Mouse, actually a three-button trackball, with a foot-pedal option. Like several other trackballs, the MVP Mouse includes a cdev for assigning functions to each button. The trackball and foot-pedal combo from Kraft Systems (619/724-7146) doesn't allow you to vary what the buttons do. But it provides a button you press once for double-clicks (Logitech's product can function in the same way).

The UnMouse from MicroTouch Systems (508/694-9900) is a small touch-sensitive pad that lets you double-click, pull down menus, draw, and use macros with your finger. Voice input devices may help some. Voice Navigator II is available from Articulate Systems (617/876-5236), and Voice Express can be had from MacSema (503/757-1520).

Make sure that any input device you buy can be returned, since it's

impossible to judge if a product meets your needs without using it for some time.

**Software Aid** A general program some users may find helpful is LifeGuard, from Visionary Software (800/877-1832 or 503/246-6200) (see *Reviews*, *Macworld*, May 1991). LifeGuard reminds users to take needed breaks (at preset intervals) and suggests exercises and alternatives to break the cycle of overwork.

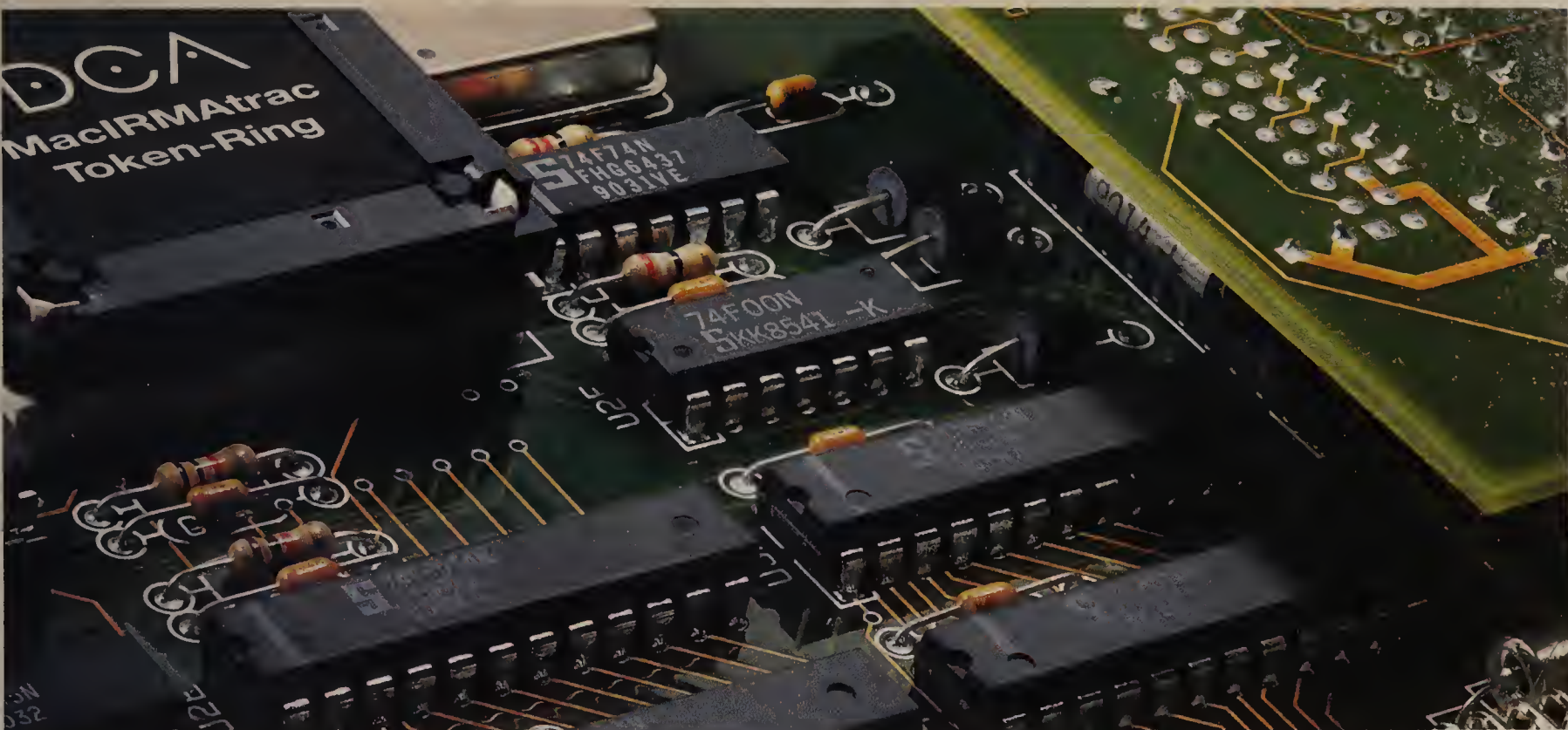
Magic Typist from Tactic Software (305/378-4110) and Word-Writer from McIntyre Computer Systems (313/645-5090) try to predict the word you want and offer a selection list. The Sword, from a company of the same name (619/224-0139), features automatic keyboard shortcuts that the company claims can cut keystrokes by up to 25 percent.

**Learning More** The American National Standards Institute (212/642-4900) has established standards for personal computer workstations, chairs, and related equipment. The Computer Injury Network (213/207-1653) was founded last October by Samantha Greenberg, who won a \$40,000 workers' compensation claim this year for a hand injury she traces back to seven months of computer bookkeeping. Greenberg, a one-woman information campaign, is launching a support group for injured users in the Los Angeles area. The Human Factors Society (213/394-1811), a professional association, includes ergonomists among its members.

*VDT News* is the best single source I've seen for information on all aspects of computing and health issues. This bimonthly newsletter also runs an annual product directory that includes services, trade associations, and resource groups. For a one-year subscription, send \$87 to P.O. Box 1799, Grand Central Station, New York, NY 10163.

(continues)





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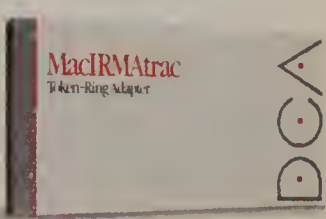
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minute breaks from keyboarding every two hours. California state legislation is in the works, although not assured, and Los Angeles, Berkeley, Detroit, New York, and other cities have expressed interest in local laws. "A lot of people are getting on the bandwagon in terms of local ordinances," says Dr. Thomas Armstrong, who chairs a National Safety Council

committee founded late last year to develop guidelines for controlling CTDs. Armstrong, an ergonomist with the University of Michigan in Ann Arbor, says the group plans to look at existing research to reach a consensus standard on the best procedures for dealing with CTD problems across all industries. The Committee Z365, as it is called, has been accredited by the

American National Standards Institute. A final report isn't expected for two to three years.

The Occupational Safety and Health Administration (OSHA), which is represented on the Z365 committee, is expected to issue preliminary ergonomics guidelines for all industries in November. Meanwhile, an industry group that includes Apple Computer, IBM, and insurance companies and furniture manufacturers is pressing for a national research agenda for office ergonomics concerns. Ergonomics consultant Bob Bettendorf of Stamford, Connecticut, is chairing the committee, which has lofty aims but little money to carry out research.

The lack of research—and funding for it—may be the most distressing aspect of the problem, because there are so few solid facts. Dr. Morse calls CTDs an epidemic, while Dr. Armstrong says it's not clear that there are actually more CTD problems now than in the past. Dr. Morse says the proper wrist rest (flat, cloth-covered foam rubber the same thickness as the keyboard) can make a major difference for users. Hand specialist Dr. Robert Markison, however, has found that his patients in San Francisco rarely benefit from wrist rests.

### Recommendations

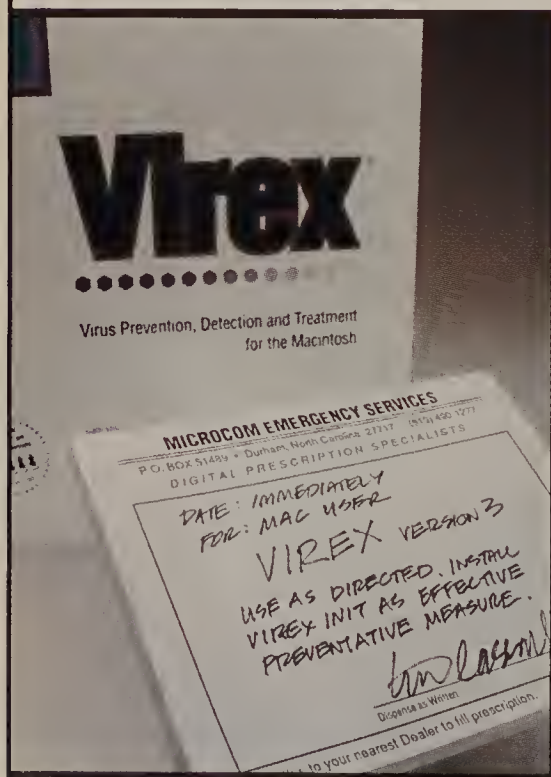
Computer users should remain skeptical in the face of companies seeking to "profit from pain," as one newspaper put it. "Don't take for granted something that says 'ergonomic' is (continues)



The DataHand is an alternative keyboard under development by Industrial Innovations.

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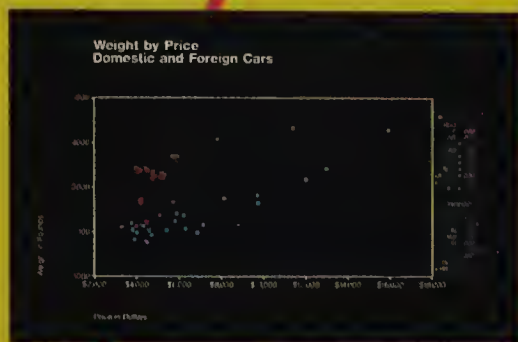


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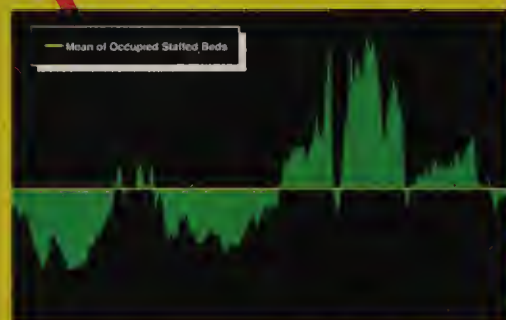
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going to solve your problem," says Dr. Armstrong. "Challenge the supplier for data—not testimonials but tests that show the product actually reduces carpal tunnel syndrome or whatever." Think of new devices as experimental and judge them on a case-by-case basis. If you're a manager, don't make all your workers use a new product. Try it out and get

worker feedback first before placing an order for many devices.

If you need treatment, Dr. Morse suggests that you call in advance to see if a doctor is familiar with workers' compensation and with workplace intervention. Because many doctors are unfamiliar with CTDs, you may want to look for board-certified occupational medicine specialists or

occupational medicine clinicians, who should be aware of CTDs. "They also have an understanding of the need to intervene in the workplace, which many physicians don't," says Dr. Morse. "Another alternative is physical medicine and rehab physiatrists, who are soft-tissue musculoskeletal experts quite frequently located in sports medicine clinics."

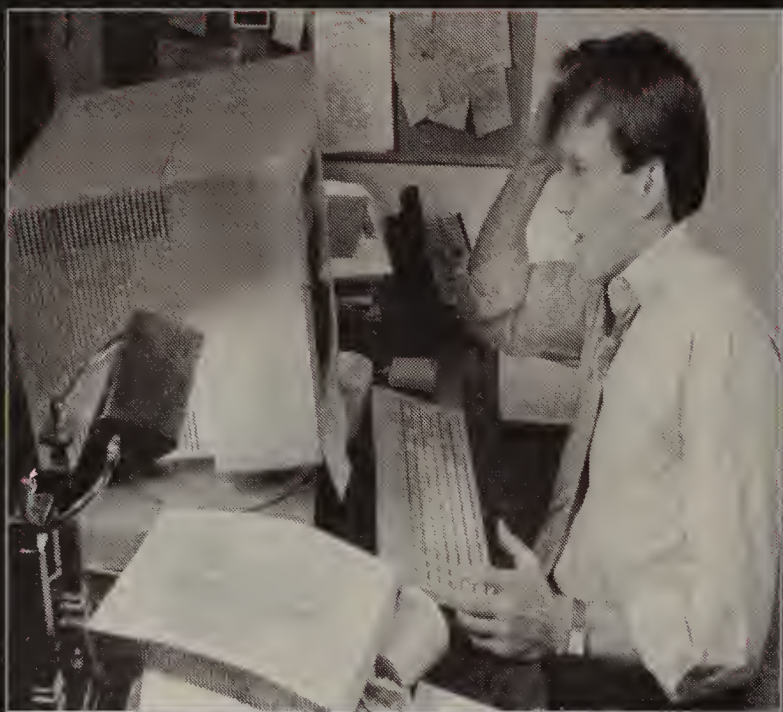
### Keyboard Alternatives

Several innovative prototypes for the Macintosh seek to improve upon—or replace—the flat QWERTY keyboard.

The Bat is a pair of devices that allow computer users to input information with one hand and use a mouse with the other. The palm rests on a platform above seven keys pressed by fingertips and thumb. Finger combinations similar to piano chords create letters and numbers on screen, according to Ward Bond, president of Infogrip (504/336-0033) of Baton Rouge, Louisiana. The company plans to sell limited preproduction models for \$495 beginning in June of this year.

The DataHand is a keyboard- and mouse-substitute divided into left-hand and right-hand units. A user's hand is placed over a palm support, with fingers curling into four wrap-around keys. The wraparound keys move in five directions: down, forward, back, left, and right. Inventor Dale Retter claims that experienced typists must relearn only four keys out of the middle three rows. "The keys require about 25 percent of the pressure of a standard keyboard," says Retter, president and CEO of Industrial Innovations (602/860-8584), a small start-up in Scottsdale, Arizona. A Macintosh version of DataHand is *(continues)*

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"MicroNet deserves an award as a Service Hero," writes Charlene Anderson-Shea of Honolulu. "I sent a malfunctioning MR-45 drive to them on Monday and had it back, repaired, on Thursday of the same week. This company respects its customers."



# The Business Journal

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ML 29

## Hands-On OCR.

### Pac Bell set to

SJ project still on hold; consisting

The Sammis Company

Developer  
Sammis Co. closes  
its San Jose office

### Recession cools real estate's demand equals non-

By LAWRENCE AR.  
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By JON SWARTZ

Apple Computer Inc. is  
back in 1989, but the company  
below pair earnings would they  
put back to better for the third  
time.

According to analyst reports  
Apple is making a "major"  
program. Analysts say the firm  
U.K. subsidiary is looking  
for a change from below.

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Apple as being a company  
which does not have a  
strategy."

"Selling securities" and  
would be very profitable  
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has fallen 50 percent since  
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Circle 1 on reader service card



expected to become available next year for \$1200.

AccuKey is an input device originally developed for navy use in missile control, according to inventor Larry Langley. Eight soft keys are placed in a shallow V shape; keys have forward, backward, and middle positions. Users create characters by pressing different key combinations, which Langley claims can be learned in a week. A company called AccuCorp is working to finish and market the device, which will first be available for the IBM PC and compatibles. A Mac version is also planned to sell at an undetermined price. AccuCorp can be contacted at 3959 Electric Rd., Suite 100, Roanoke, VA 24018.

One well-publicized invention is the Tony keyboard from Silicon Valley inventor Tony Hodges (415/323-4801). The Tony keyboard can be positioned like a standard device or split and raised up to 90 degrees, like an upside-down V (see "Warning: Computing Can Be Hazardous to Your

Health," *Macworld*, January 1990).

Dr. Armstrong warns that any one alternative keyboard probably isn't going to solve all CTD-related problems. "Things like the Tony keyboard are quite effective in eliminating a couple of types of stress, but won't do anything to eliminate the repetitive stress or the localized mechanical stress," he says. "If you take a Tony keyboard and use it hard enough and long enough . . . you'll probably experience problems."

Dale Retter and Tony Hodges have both approached computer companies about licensing their input devices, and neither has had any luck. But the growing howl from injured users and product liability suits against computer system manufacturers in the airline and newspaper industries may help inspire new products from Apple and others.

"All of the major computer manufacturers are looking at input design," says Dr. Morse. "And they are doing so in a pretty good scientific

way, actually testing the muscle strain of using the devices."

Users should demand serious testing from manufacturers to ensure that changes in keyboards, mice, and trackballs are actual improvements and not merely decorative advances. But we also have to pay attention to overwork, stress, and unrelenting deadlines. When it comes to injuries, "it's not really the equipment as much as how the workers interact with the job," says Lueder. It may be that the devices themselves are less important than how you use them. **M**

*(Research assistance by Carolyn Bickford.)*

Send nominees for sainthood to Service Heroes, Macworld, 501 Second St., San Francisco, CA 94107, or via AppleLink (Macworld1) or America Online (Branscum). Conversely, drop Conspicuous Consumer a line if a company is ignoring you.



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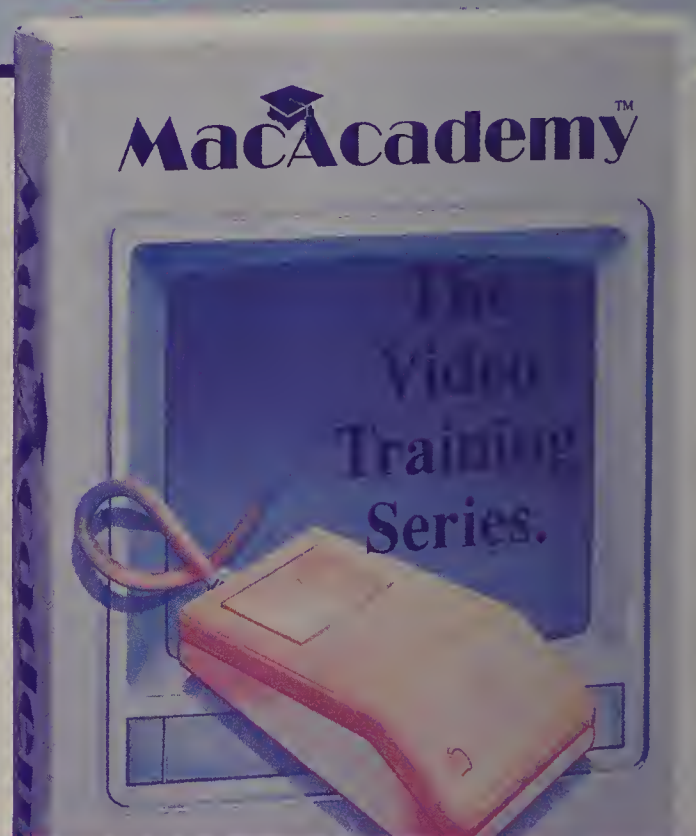
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Word 4.0 Part #2 .....	<input type="checkbox"/>
Works Integration #1 .....	<input type="checkbox"/>
Works Word Processing #2 .....	<input type="checkbox"/>
Works Database #3 .....	<input type="checkbox"/>
Works Spreadsheet #4 .....	<input type="checkbox"/>
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# MACWORLD NEWS

by Dan Littman and Tom Moran

## QuickTime: It's about Time



Apple's new system software, called QuickTime, manages events that happen over time—in particular, video—the same way QuickDraw has always managed the drawing of still images on the Mac's screen. To a user, QuickTime is a few pieces of software in the System Folder; to a developer, QuickTime is the foundation for making multimedia available in all applications.

One of QuickTime's chief functions is to mediate between software and hardware, freeing software developers from writing a different driver for each video board on the market. For example, on a Macintosh equipped with a camera and digitizing board, you could bring up QuickTime's simple console—a few on-screen VCR buttons—from inside a QuickTime-compatible word processor, record a note in digital video, and attach it to a memo. Anyone reading the memo could then play back the video note, even though the word processor knows nothing about video hardware. (Although QuickTime requires hardware only for video

input, additional TV hardware can provide faster frame rates and larger TV windows.)

QuickTime provides software-only compression and decompression. It will ship with three compressors: a JPEG implementation for color images; a video-compression format to decompress and play video from a CD ROM or hard drive in a small (1/4-screen) window at about 15 frames per second; and an animation compressor. Developers can add new compression formats.

QuickTime's Component Manager lets peripherals such as video digitizing boards tell the Mac what their capabilities are; the Mac in turn tells

applications what hardware is available. Later versions of the Component Manager may allow programs to run a VCR, laser disc player, or color calibrator.

QuickTime will provide two new file formats. One is a track format, a container that can hold video; sound; and when third-party developers write new track types, closed-caption text, synching information for multilingual videos, and so on. The second format is an extension to PICT that attaches a thumbnail to any image; any QuickTime-compatible application can display the thumbnail.

Symmetry is making Mariah, its image-archiving utility, QuickTime-aware, so as you add an image to a Mariah archive, you'll have



JOHN WILLIAM LUND

One of the products that can support larger TV windows under QuickTime is RasterOps' new 24XLTV, a 24-bit graphics board for NuBus-based Macs. The 24XLTV offers built-in graphics acceleration and TV capability.



a choice of several compression formats. Later, when you want to place the image in a page layout, a QuickTime-aware DTP package will decompress the image without Mariah's help. Symmetry is in Scottsdale, Arizona, at 602/998-9106.

At least two major third-party vendors are ready with hardware products that will take advantage of QuickTime. RasterOps has introduced its RasterOps 24XLTV board, which combines an accelerator with a 24-bit graphics board with TV capability. The Raster-

ReelTime manipulates digital video, adding many special effects and editing utilities including sequencing. At press time, the price of the Video Spigot had not been set, but SuperMac said it hoped the price would be about \$300 and that it definitely would be under \$500. Video Spigot was slated to start shipping June 4.

For more information, contact RasterOps in Santa Clara, California, at 408/562-4200, or SuperMac in Sunnyvale, California, at 408/245-2202.

QuickTime users will appreciate falling hard drive prices, because even at 20-to-1 compression, video files eat a lot of disk space: a 1½-by-2-inch clip that runs 10 seconds in video-standard 16-bit color would consume roughly 350K of disk space.

Apple expects to ship QuickTime before the end of 1991. It will run with System 6.0.X and 7.0.X and will require no specialized hardware, but,

at least in its first version, it will not run on the 68000-based Plus, SE, and Classic.—D.L. and T.M.

## The Photographer's Network



Equipment developed by Leaf Systems for accessing and editing photographs digitally is making darkroom work at newspapers a thing of the past. Leaf's technology, which Associated Press markets to AP member newspapers, has already replaced 8 of 11 traditional photoenlarging machines at the *Columbus Dispatch*, and, says the *Dispatch*'s director of photography Karl Kuntz, "[soon] we hope to be completely paperless, to do it all by scanning negatives, with no printing."

The three central components of Leaf's Picture Desk are a proprietary file server, the Leafnet fiber-optic network, and a NuBus board to plug a Mac into the network.



Photography director Karl Kuntz of the *Columbus Dispatch*, where paper-free, chemical-free photo-editing is almost a reality.

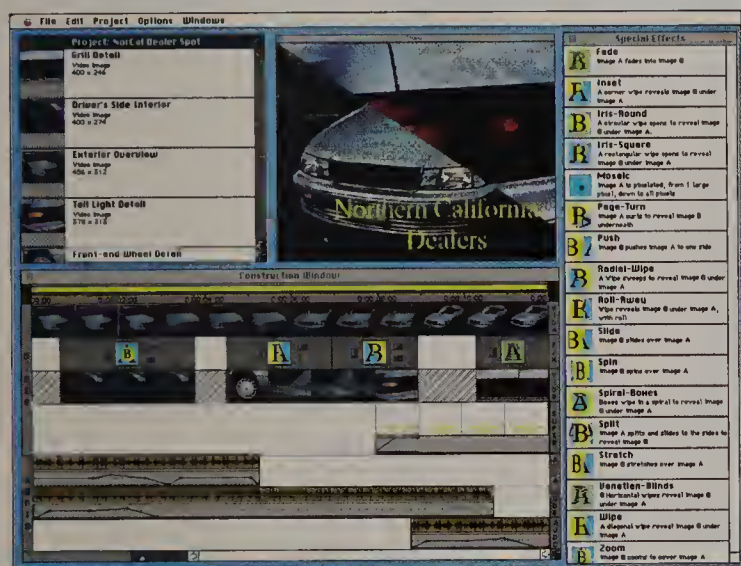
A networked Macintosh user can edit color images on the file server with Leaf's software, or copy them to a local hard drive to edit them with an application like Adobe Photoshop. Leafnet runs at 40 megabits per second—about four times as fast as high-speed Ethernet. Since even a fast Mac can't absorb data that quickly, the NuBus board has its own buffers.

Leaf's software lets photo editors perform most functions of strippers and prepress operators. "We call it upstreaming," says Kuntz. "We used to send out all these pieces, and they'd put them together at the last minute. Now we send out whole pages."

Leaf's system also provides security features and access privileges, and can *slug* photos—add descriptive comments to them—and search and retrieve photos by slug lines. Features such as dodging and burning can be disabled to conform to a newspaper's photo-editing guidelines.

Where do the images edited on a Leaf server come from? The server accepts analog and digital images sent by modem, and Leaf also produces scanners that support several sizes of film, slides, and transparencies. The Leafax 35 is a portable black-and-white or color 35mm scanner with a built-in Telebit Trailblazer 19.2K modem and a C-Cube Microsystems compression chip for traveling photographers. Finally, Leaf is working on a film-quality digital back for Nikon cameras, which would eliminate the need for scanning completely.

Future plans call for running the Leaf server on nonproprietary hardware, probably an IBM RIS/6000, so the computer could be used for other tasks. Leaf Systems also has hinted that it might make its fiber-optic net-  
(continues)



SuperMac's ReelTime software for TV editing and special effects works with the company's low-cost TV input board.

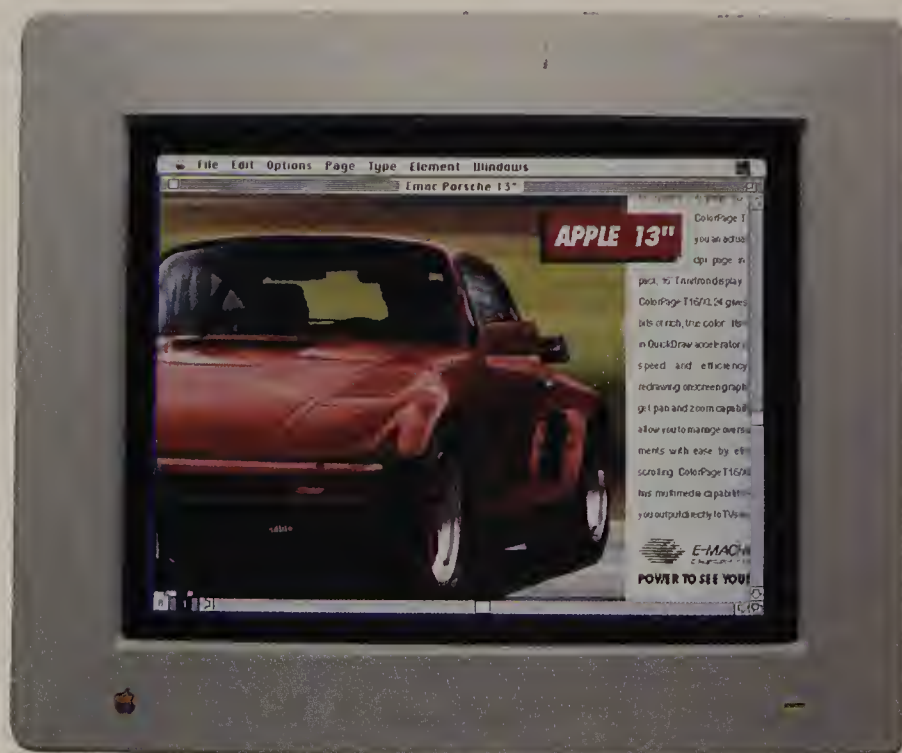
Ops board supports the 13-inch AppleColor High-Resolution RGB Monitor and a series of RasterOps monitors ranging up to 21 inches. The board is compatible with RGB, S-Video, NTSC, PAL, and SECAM formats and supports full-motion video. With an optional piggybacked expansion board called the QuickPak Expansion Adapter, the board adds real-time compression and decompression of TV images. The board began shipping in May, at a suggested list price of \$4995.

Meanwhile SuperMac is introducing what it calls the Video Spigot, a low-cost board meant to complement QuickTime by getting digitized video into the Mac from a VCR or a laser disc or similar device. The first versions will be for the LC and IIsi. A higher-end product, called Video Spigot Pro, is under development.

SuperMac demonstrated a very powerful TV-editing software application called ReelTime, which the company will include at first with the Video Spigot. QuickTime-compatible,



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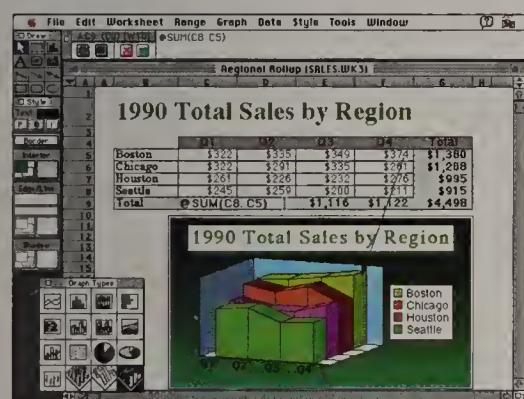
work available for other purposes.

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## Lotus to Flower at Last



Lotus has made several ill-fated attempts to enter the Mac market—first with Jazz, an integrated package many say was ahead of its time, then with Modern Jazz, which died before it saw the light of day, and recently with the politically unacceptable MarketPlace. But with a Mac version of Lotus 1-2-3 almost ready and the recent acquisition



**Lotus 1-2-3 for the Macintosh sports plenty of Macintosh palettes. DOS-style menus are also available for pre-Mac Lotus experts.**

of a Mac E-mail package, cc:Mail (see "Meta-Mail," *News*, April 1991), the Microsoft of the East is poised at last to storm the Mac community.

Lotus 1-2-3 for the Macintosh is file-compatible with the DOS, Windows, UNIX, and VAX versions of Lotus 1-2-3 and can read and execute their macros. Lotus 1-2-3 worksheets are three-dimensional, which makes slicing through complex data sets easier than with linked files in Excel's 2-D world (1-2-3 supports linked files as well).

Lotus 1-2-3 has a clean, easy-to-use interface. Its drawing tools live in floating palettes, and all dialog boxes are nonmodal—you can move them, shrink them, or access the worksheet without closing them. Worksheets, macros, graphs (1-2-3 provides 12 types of graphs including 3-D, with variations on each possible), and a running transcript that permits unlimited undos are all part of the same file; graphs (but not worksheets) can

be collapsed into space-saving icons. For database access 1-2-3 supports Apple's Data Access Language and Lotus's own Data Lens, and can draw a user-modifiable data entry form based on the database's fields. The program also provides Backsolve, a built-in single-variable solver like Excel's Goal Seek.

What does 1-2-3 lack? It lacks Excel 3.0's nifty collapsible outlining feature; it doesn't let you create new number formats, something Excel has supported for years; and it can't calculate fractions, as Excel 3.0 does.

Recognizing that Ashton-Tate's marketing clout couldn't push the well-qualified Full Impact into corporate Excel sites, Lotus is counting on compatibility with its dominant DOS spreadsheet to do the trick. That's probably why Lotus decided against making its Mac entry with the revolutionary but incompatible-with-everything Improv, a spreadsheetlike tool for the Next computer that Mac enthusiasts would love.

Lotus 1-2-3 for the Mac will list for \$495. For more information, call Lotus in Cambridge, Massachusetts, at 617/577-8500.—D.L.

## Plain-Paper Color Surfaces at Last



Offering a long-awaited combination of critical features, Tektronix has introduced a 24-bit color PostScript printer that outputs tabloid-size paper at 300 dpi using phase-change ink-jet technology—and does it on almost any type of paper. Called the PhaserJet PXi, the printer uses solid inks that are melted before the print head



**The Tektronix PhaserJet PXi prints 24-bit continuous-tone color on plain paper that can measure up to 12 by 18 inches.**

sprays them onto paper or transparency film. The device prints on paper as large as 12 by 18 inches and accepts very thin and very thick paper.

The basic PhaserJet PXi includes 10MB of RAM, but users can add 8MB more in 4MB increments. The 4MB RAM upgrades list for \$995 each. With a total of 14MB, the printer can use its full print area of 11 by 17 inches on the maximum-size paper. The second RAM upgrade is for additional fonts, file buffering, and faster image processing.

The PhaserJet PXi is slated to include Adobe's PostScript Level 2, which adds device-independent color matching, compression, better font rendering, and other improvements. The printer incorporates a 24MHz Am29000 RISC processor for better printing speed. A full page of color takes about two minutes to print. Tektronix estimates that producing a page will cost about 5 cents for black text and 25 cents for a typical page of color.

The PhaserJet PXi is scheduled to begin shipping in July. For further information, contact Tektronix in Wilsonville, Oregon, at 800/835-6100.—T.M.

## New Look for Panorama



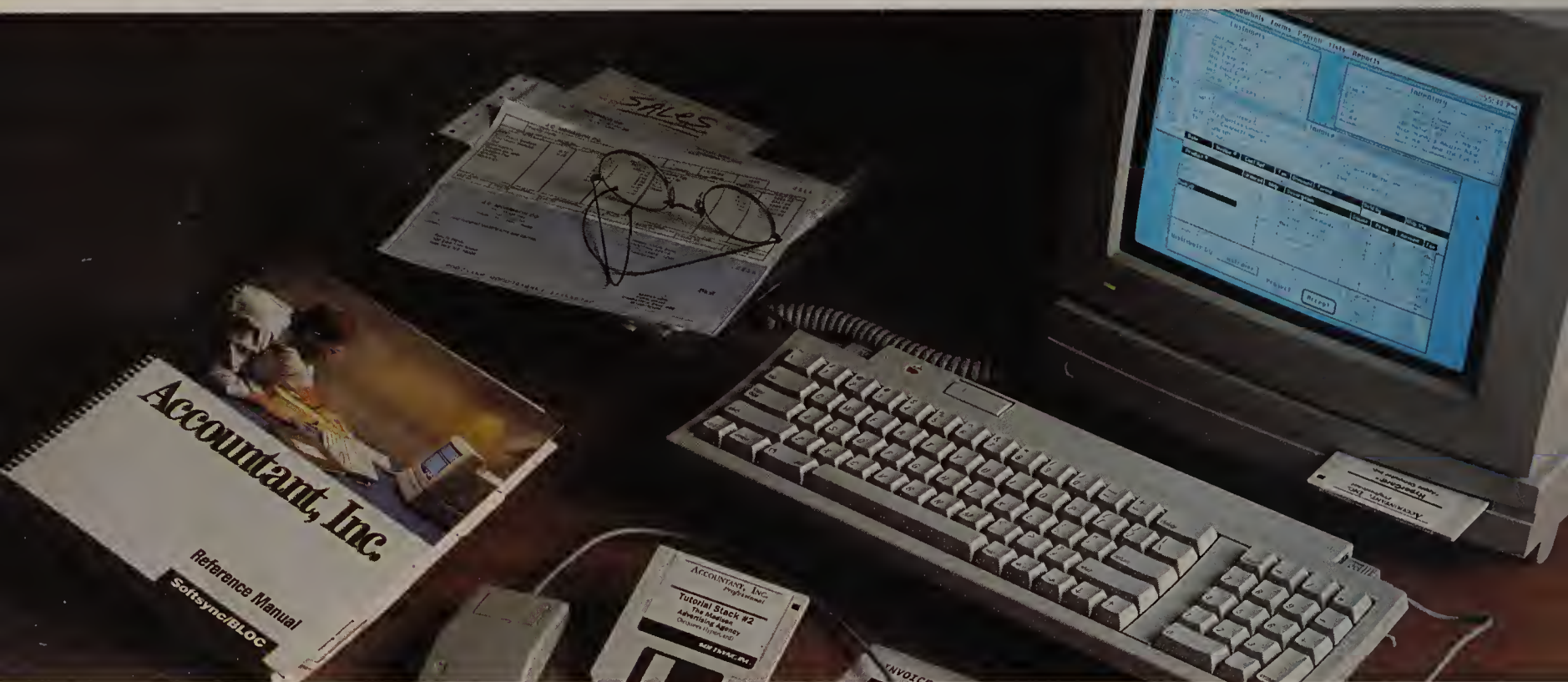
ProVue's new Panorama II makes it easier for the database novice to get started, with improved documentation, a beginner's manual, and a simplified interface. At the same time, Panorama II incorporates some major changes that custom database developers will be sure to like.

For power users and developers, Panorama II provides variables and subroutine functions in PanTalk, its macro-programming language, and the new version adds more formulas, including hyperbolic functions. Panorama II also features a multiuser mode that allows several users to access a database on a network, though, unlike FileMaker, Panorama requires AppleShare, TOPS, or some other networking scheme (System 7's file-sharing feature should satisfy this requirement).

(continues)



# The Evolution Of Small Business Accounting.



## Introducing Accountant, Inc. 2.1.

Accountant, Inc. 2.1 is changing the way small business keeps its books. Intuitive and fast, it provides more flexibility, power and reporting — with far less work. It is the premier accounting system for the Mac, leading a new generation of financial management software.

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Accountant, Inc. is also backed by a national network of independent qualified installers who can conduct training on site or over the phone.

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Accountant, Inc. can handle any type of business: manufacturing, professional, retail and service companies. You can configure the program to fit your particular business. Everything is designed to work together, so you'll see your information flow smoothly through your organization, the way it was meant to.

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Up-to-date information is also critical in a small business. With Accountant, Inc. you've got more than just accounting data — you've got sales, marketing, inventory, payroll and the analyses you want in all shapes and forms. There are over 100 report formats in all, and you can select any font and size to make the reports look great too!

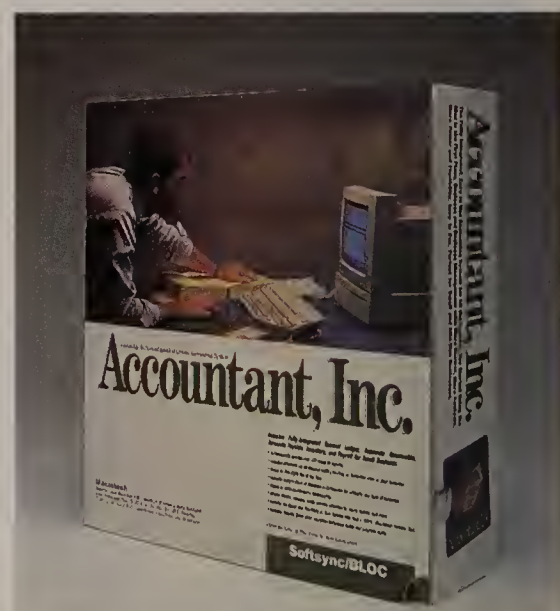
## Coming Soon...

It's important to invest in an accounting system that will grow with you. In the near future, you'll be able to seamlessly upgrade to the powerful multi-user version, which means everyone can use Accountant, Inc.—at the same time.

Full System 7 capabilities will be available soon, such as IAC, Publish and Subscribe, Ballon Help and TrueType. So you'll be able to link with forms design software to create custom

forms; with spreadsheets to extend your financial analysis and even have 3-D graphics in your reports.

Call us at (800) 933-2537 for more information.



## System Requirements

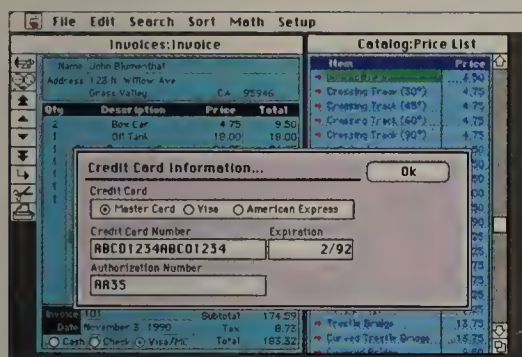
Apple Macintosh with 1 megabyte of memory (2 megabytes recommended) and hard drive. Works with Plus, SE, SE/30, II, IIX, IICX, Portable, Classic, si, LC, ImageWriter, LaserWriter, StyleWriter, Appleshare and Multifinder.

**Retail Price \$595 Complete.**

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A point-of-sale system in Panorama. The invoice file looks up prices in the catalog; it can also debit stock from inventory.

Panorama functions as a hierarchical database that can look up data in other files, and users can record or write macros to transfer information in both directions between files, something FileMaker doesn't support. This relational feature permits, say, an invoice file to debit an inventory file and add to an accounts receivable file automatically. However, Panorama lacks the data-integrity checking found in Oracle, Sybase, and other databases often used to develop accounting systems. Buttons, pop-up menus, and other graphics can be included in user-friendly templates.

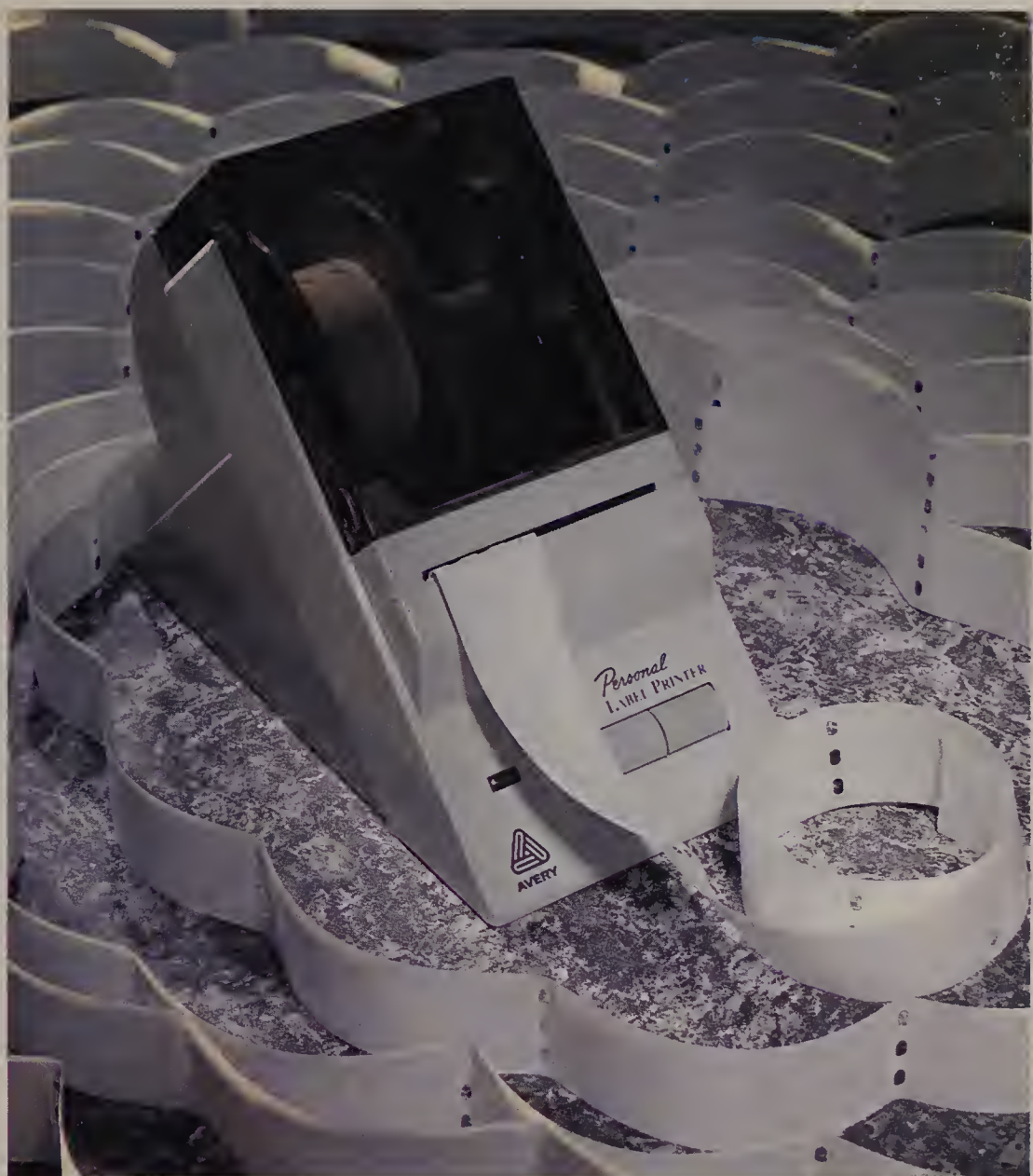
Panorama loads files completely into RAM, like a spreadsheet, which makes searching and sorting very fast but limits the size of a file. FileMaker, by comparison, is disk-based.

Panorama II will list for \$395, and ProVue will also market a zip code lookup and a spelling checker for Panorama at \$39.95 each. The company also plans to develop a runtime version of Panorama. For further information, contact ProVue in Huntington Beach, California, at 714/892-8199.—Carolyn Bickford

## Avery Rolls Out Label Printer



Avery, leader in the label market, has brought out its first hardware peripheral, a label printer that creates labels for envelopes, badges, or file folders at a rate of about four seconds per label. Called the Personal Label Printer, the device includes a thermal-transfer print head that has a resolution of 137 dpi. Like other one-at-a-time label printers currently available, the Avery printer requires no toner or ribbon.



LUIS DELGADO

A thermal-transfer printer that produces a label in about four seconds will be available from Avery as the Personal Label Printer and from CoStar as the LabelWriter II.

The printer was developed in conjunction with CoStar, which pioneered the market with its existing LabelWriter. CoStar will sell the new label printer under the name LabelWriter II in computer retail stores, while Avery will offer it through office supply stores and distributors. CoStar will also offer an upgrade, to the LabelWriter II Plus, which will print wider labels.

The Personal Label Printer comes with Avery's MacLabelPro software and printer driver. MacLabelPro accepts imported address data from other applications. Users can include graphics, such as clip art or a scanned logo, on a label and can use any font installed in the system. The printer hooks into the Mac's serial port.

The Personal Label Printer, slated to ship from Avery in August, will have a suggested retail price of \$279.95, including a roll of 130 labels. Additional rolls will sell for \$12.95 list. Co-

Star said it will begin shipping the \$249.95 LabelWriter II and the \$399 LabelWriter II Plus in July, with CoStar's own label-printing software. For more information, call Avery in Covina, California, at 818/915-3851 or 800/541-5507, or CoStar in Greenwich, Connecticut, at 203/661-9700.—T.M.

## Prime Option 600-dpi Gray-scale Scanner



Prime Option recently unveiled its Phovos 600GS, a 600-dpi scanner that produces 256 shades of gray and works either with IBM PCs and compatibles or with Macintoshes. Intended for high-end DTP, OCR, and document processing, the Phovos 600GS uses a high-resolution charge-coupled device sensor to scan a letter-size page in about ten seconds. The scanner can (continues)



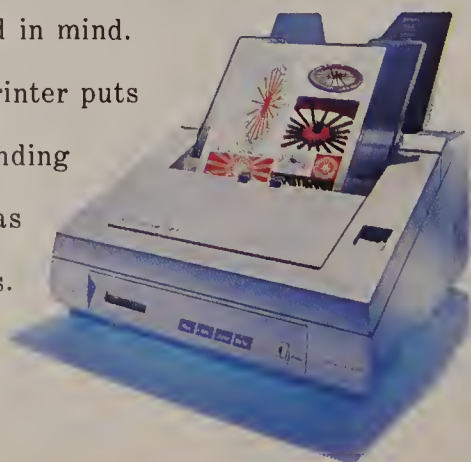


Finally, a printer that delivers what your computer promised.

Promises, promises. There's a sizeable investment sitting on your desk. And what do you get? Output you can't put up with. But now you can have in hand what you had in mind.

The Colormate™ PS 80 thermal transfer printer puts the sun, moon and stars within reach. Outstanding PANTONE® approved colors can be yours as can sharp, clear output with 300 DPI graphics.

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The PS 80 integrates easily with any network, PC or Mac. Plus it works with most popular software. And of course, Adobe®

PostScript® is standard.

If you want to realize your system's full potential, check out the Colormate PS 80. You won't be disappointed. Promise. For your Color Presentations Guide, call 1-800-NEC-INFO.





be set for resolutions ranging from 60 dpi to 2400 dpi, with proportional changes in the speed of the scan.

When ordered for the Mac, the Phovos 600GS comes with Adobe's Photoshop LE; a bundle for a PC running Windows includes Astral's Picture Publisher Plus. An optional document feeder can load up to 30 pages auto-

## Earth to Apple: We Read You



Macintosh networking companies breathed a collective sigh of relief when word leaked out that Apple, persuaded by third-party developers, had stopped development of AppleTalk Management Protocol (AMP) and decided in favor of the industry-standard Simple Network Management Protocol (SNMP). Apple refuses to acknowledge that AMP ever existed, saying that the company had always planned to support SNMP, but a number of Macintosh networking developers confirm that Apple had briefed them on AMP.

SNMP was developed to work with the industry-standard TCP/IP protocol for communicating between different types of computer. Over the past two years, SNMP has become the de facto standard for heterogeneous network management. For networking, and network management in particular, interoperability is a major requirement.

AMP would have required an AppleTalk Data Stream Protocol (ADSP) transport base, restricting AMP use



LUIS DELGADO

**The Phovos 600GS scanner from Prime Option scans in 256 shades of gray at 600 dpi in about ten seconds.**

matically and comes with either a Macintosh or PC version of Calera's OCR software.

The Phovos 600GS carries a suggested list price of \$2995 for the Mac version or the PC version. The scanner is now shipping, according to Prime Option. The optional 30-sheet document feeder lists for \$695. For more information, call Prime Option in Torrance, California, at 213/618-0274 or 800/828-9877.—T.M.

## VIRUS WATCH

*Current viruses, Trojan horses, and worms affecting the Macintosh community.*

### HC

**Type:** Data virus

**First listed in Virus Watch:** 6/91

**Info:** Infects HyperCard stacks.

**Impact:** Causes the Mac to hum oddly. At press time *Macworld* did not know if HC is destructive.

### nCAM

**Type:** Virus

**First listed in Virus Watch:** 5/91

**Info:** An nVIR clone.

**Impact:** Nondestructive; infects applications and system files; can cause crashes.

### MDEF D

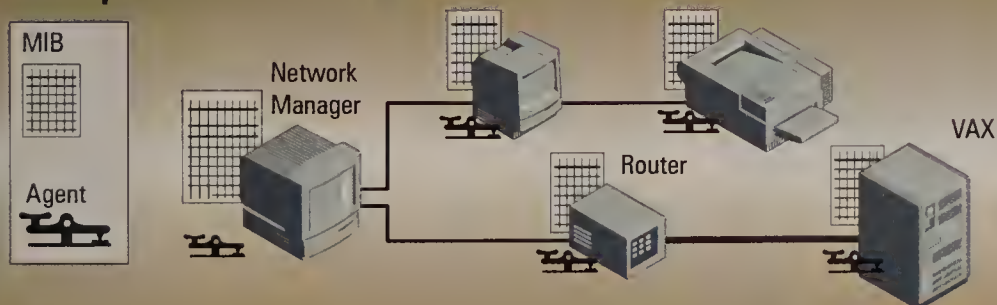
**Type:** Virus

**First listed in Virus Watch:** 5/91

**Info:** Infects applications and system files.

**Impact:** Nondestructive; can cause crashes.

## Components of SNMP



Network devices such as routers, bridges, printers, and computers maintain agents, which respond to queries from the network manager. The devices also contain a management information base (MIB), a self-description device. Management software checks those MIBs against a master MIB to determine what information each device's agent can provide. Hardware vendors write MIBs to conform to universal standards or adopt MIBs designed by standards organizations, so that management software can query any MIB in much the same way that a database application can query any SQL server.

to AppleTalk nets. It would have lacked a management information base, a database that explains to the network-management software what it must manage. Without the database, management software would have to understand packet types, requiring complex programs that would be more difficult to develop. On the other hand, AMP had authentication and encryption built in, unlike SNMP, where they were added as an afterthought.

"We're generally happy that Apple is going with something more of a standard," says an engineer at one Macintosh networking firm. "We're a multiprotocol company these days, and having a more widespread management protocol is a lot better for us."

Apple has not announced any SNMP products, but InterCon of Herndon, Virginia, is developing WatchTower, a \$2495 product that can manage an SNMP internet from a Mac. InterCon is at 703/450-7117.

—Sharon Fisher

(continues)

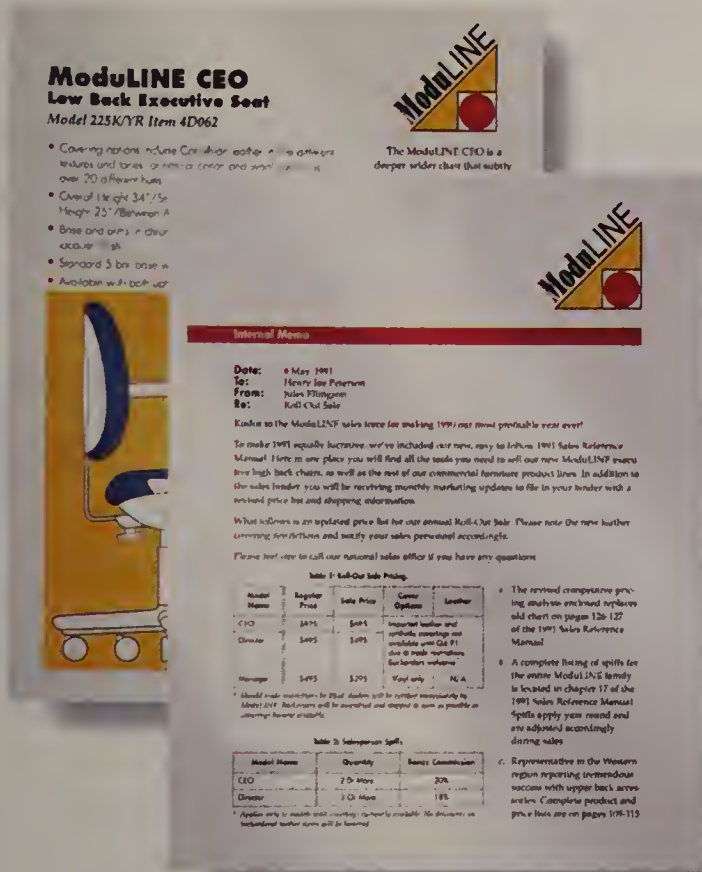


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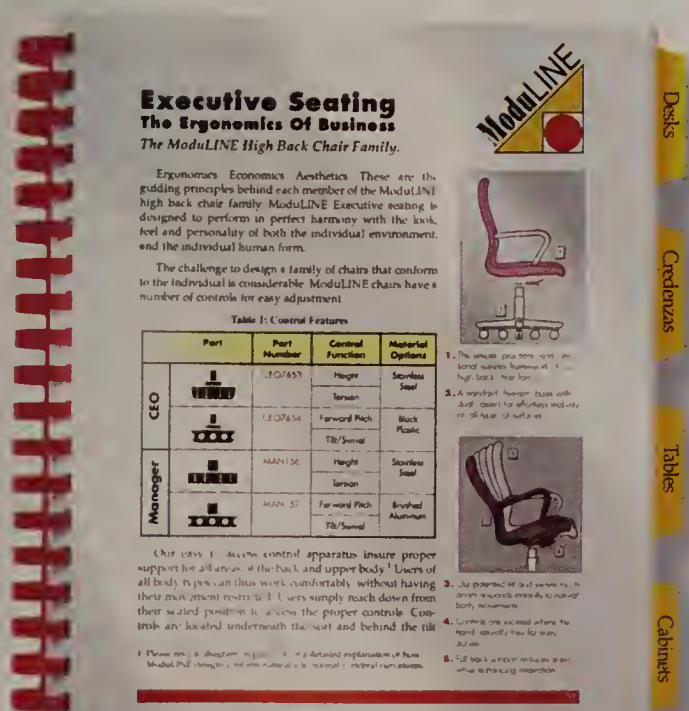




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— SAM 3.0 protects the innocent from Macintosh viruses. —

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**TODAY SHE PROCESSED THE PAYROLL,  
POSTED THE MAIL, AND INFECTED EVERY  
MAC IN THE OFFICE.**

Carol didn't mean any harm, she was just doing her job.

If only she had SAM.<sup>™</sup>  
It's the highest rated,  
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1989 MacUser Eddy  
Award Winner



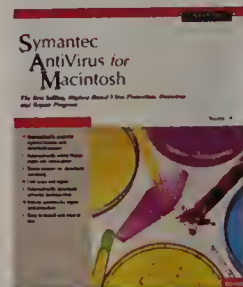
and repair program for the Macintosh.

SAM halts viruses *before* they infect your system and operates invisibly in the background—interrupting you only when a virus is detected. New SAM 3.0 even repairs infected desktop files automatically, no questions asked.

And SAM 3.0 protects you from new viral strains, so you don't have to wait months for new software updates. Just call our 24-hour Virus Newsline<sup>†</sup> for free update instructions. Or download a single update file directly from Symantec.

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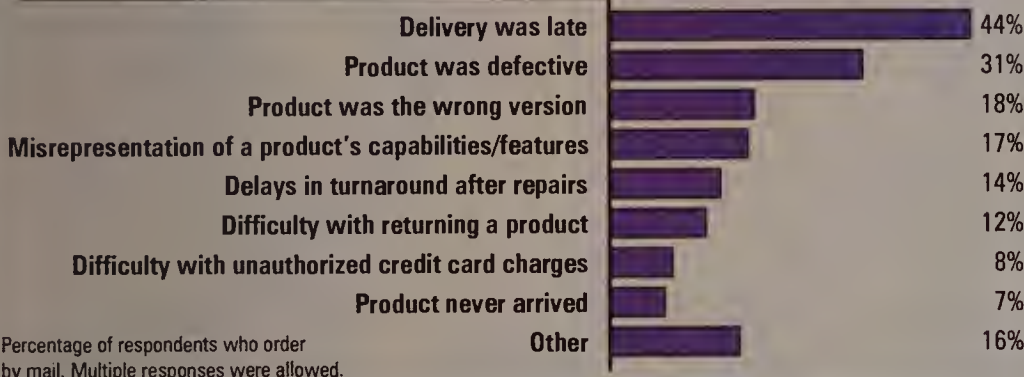


## Problems Experienced with Mail-Order Companies

Have you ever had problems with Mac mail order?



What was the specific problem?



Percentage of respondents who order by mail. Multiple responses were allowed.

Twenty-four percent of surveyed readers who bought Mac products by mail report that they had problems with a transaction. The most frequent difficulty was late delivery.

## Survey: Mail Order

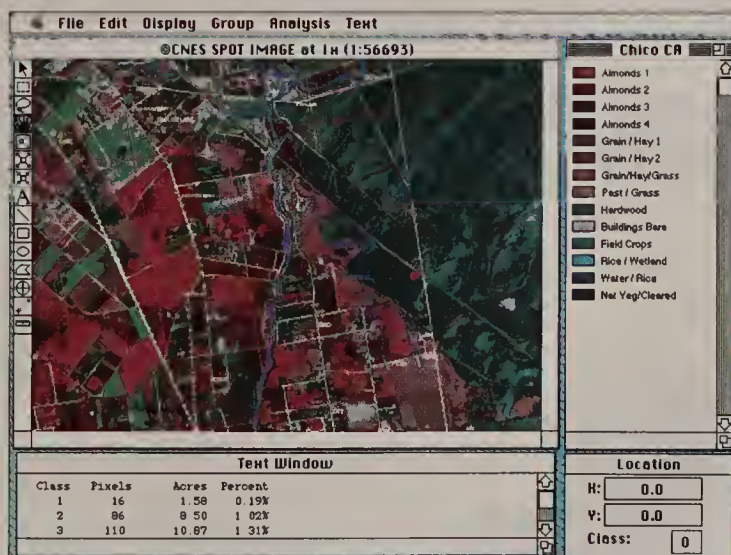


For this month's survey we asked readers about their experiences ordering Mac products by mail. A very high 85.1 percent of 457 responding readers say they have bought Mac-related products from a mail-order company. Software is the most popular category among those readers, with 93.6 percent saying they have purchased Mac software through the mail. Another 62.5 percent say they have requested supplies, 53 percent have chosen Mac peripherals, and 4.4 percent say they have bought Macintosh computers through the post. The figures add up to more than 100 percent because multiple responses were possible.

A smaller number of respondents, 67 percent, say that their organization has purchased a Mac-related product through the mail, 24 percent say their organization has not, and 9 percent did not answer the question. Of individual respondents who have purchased Mac-related products in the past 12 months, 29.8 percent have done so one or two times, 26.2 percent have bought three or four times, 34.4 percent have ordered five to ten times, and 9 percent say more than ten times.

The average delivery time was 5.1 days, with 15.4 percent of buyers saying their package usually came in 1 day, 29.3 percent saying 2 days, 21.3 percent saying 3 to 4 days, 22.6 per-

cent saying 5 to 10 days, and 9.8 percent saying delivery took longer than 10 days. Support from mail-order companies is generally well rated: 16.5 percent of customers say support was excellent, 41.1 percent call it good, 13.1 percent say it was fair, and 4.1 percent label it poor. Another 25.2 percent say they do not know how good the technical support was.—T.M.



A satellite image of Chico, California, edited in GAIA to highlight crop types. Roads and railways appear in white.

## The Big Picture



Environmentalists often play the role of David fighting the Goliaths of big corporations, government bureaucracies, and large-scale developers, who can devote great resources to gathering information that supports their case. Ecologist Richard Podolsky hopes that his GAIA (Geographical Access

Information and Analysis) will help even the odds.

Until recently, only specialists using mainframes could analyze satellite imagery, but now environmentalists using GAIA on color Macs can quickly analyze satellite imagery to identify wildlife habitats, wetlands, and various types of forests. After converting satellite data to Mac format, Podolsky associates the images' colors with habitats, loads his Mac and a portable power supply into a van, and sets out to "ground-truth" his work.

Apple gave Podolsky a grant to develop GAIA with programmer Bill Shelley; Philip Conkling, executive director of the Rockland, Maine, Island Institute; and other colleagues at the nonprofit institute, which is devoted to the balanced use of Maine's 3000 coastal islands. "Maine has some of the last undisturbed wilderness in the Northeast," Podolsky says. "It still has a chance to avoid the mistakes made everywhere else." With GAIA, planners and environmentalists summon up color satellite images of the coast with a few keystrokes. With a few more, they zoom in for close-ups of islands, marshes, and forests, or agricultural, residential, and industrial areas. By overlaying vector-based maps of roads, political boundaries, property lines, and topography, researchers can study communities and their environments.

The Island Institute, with the Vermont Natural Resources Council, is also using GAIA to monitor deforestation in northern New England.

Anyone analyzing the surface of the earth can use GAIA, including cartographers, geologists, agronomists, foresters, and educators.

Podolsky hopes to establish a distributor for GAIA soon. It now sells for \$500 to schools, nonprofits, and government agencies, and for \$1500 to commercial users. For further information, contact Richard Podolsky at 300 W. 23rd St., #10D, New York, NY 10011.—Ann Garrison





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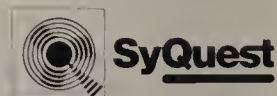
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Adding memory doesn't require technicians in lab coats. Just open your Mac, slide out the main circuit board and plug in your SIMMS. Our FREE video will give you STEP-BY-STEP installation instructions. Every type of Mac is covered and we think we've made it a breeze.

## WHAT DO I NEED?

Our helpful sales and technical staff is standing by to answer any questions and take the mystery out of memory upgrades. Memory cards come with one megabyte on each card and are usually sold in pairs - (2 @ \$59 ea.).

The chart explains exactly what you need to achieve the desired level of performance.

To upgrade a 4-socket Mac Plus or SE to this amount of memory.	Do this: (Install in multiples of two only)
2 MB	Remove all four existing 256K SIMMs, install two 1 MB SIMMs, leave two sockets for future expansion.
2-1/2 MB	Remove only two 256K SIMMs, install two 1 MB SIMMs.
4 MB	Replace all four 256K SIMMs with four 1 MB SIMMs.
To upgrade an 8-socket Mac II, IIx, IIcx, or SE 30 to this amount of memory.	Do this: (Install in multiples of four only.)
4 MB	Remove all four existing 256K SIMMs, install four 1 MB SIMMs, leave remaining sockets for future expansion.
5 MB	Keep existing 256K SIMMs, install four 1 MB in remaining sockets.
8 MB	Remove all four 256K SIMMs, install eight 1 MB SIMMs.

To open your Mac Plus or SE, you'll need a specially designed tool - it's available from us as part of a handy tool kit for just \$9.

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Memory chips come factory-installed on plug-in cards, called SIMMS (Single Inline Memory Modules). Each one megabyte SIMMS card holds eight top quality, memory chips. We carry chips by all the major manufacturers like Texas Instruments, Intel and Samsung. We also carry the full line of Dove memory products.

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1MB, 100ns SIMMs is \$59. Please call for the very latest prices and availability. Our sales staff will tell you what you need and help you make your choice an easy one.

## SPEED

Do you need 80, 100 or 120 Nanosecond (ns) chips? Nanoseconds are billionths of a second, so an 80 ns chip responds faster than a 100 ns chip. The original Mac used relatively slow 150 ns memory chips. The 68020 processor reads 120 ns (or faster) chip, and the 68030 Macs like the speedier model.

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Fax: 1-908-905-9279

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If, for any reason, you are dissatisfied with your MacWAREHOUSE Memory Kit, you may return it for a full refund within thirty days of purchase. All you have to do is call us for a return authorization number and return this product, postage paid, in its original condition, with the original packaging and documentation.

**ONE YEAR WARRANTY.** MacWarehouse also guarantees its Memory Kits against manufacturer defects for one year from the date of purchase. We will repair the item or replace it at our discretion.

\* SIMMs prices vary. Call for latest information.

\*\* Limited Offer! Free video with purchase of 2 or more SIMMs.



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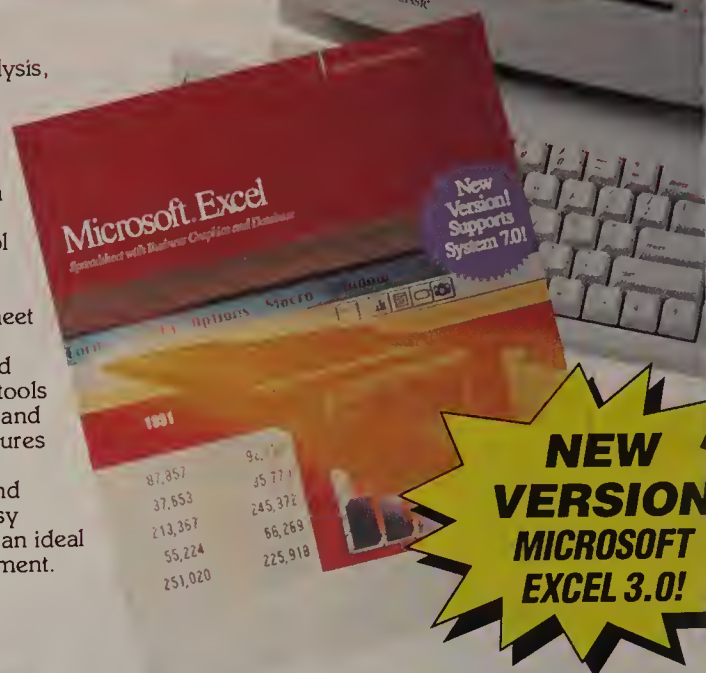
**TelePort, the ADB Modem (Global Village Communication)**

⑦ The perfect choice for powerful yet compact Mac communication. This 2400 baud modem with MNP5 data compression packs Hayes compatibility and error-free communication. TelePort plugs into your mouse (ADB) port and provides a pass-through connector for other devices. It uses no external power supply, and leaves your serial port free for other uses! **MOD0049 \$145.**

⑦ Also, TelePortFAX includes SendFAX 9600 baud modem software. Hold **OPTION** as you drag FILE-PRINT to easily send FAXes worldwide. **MOD0058 \$185.**

**Microsoft Excel 3.0 (Microsoft)**

Perform goal seek analysis, automatically link and consolidate worksheets, and produce stunning output in seconds with Excel 3.0, the most powerful analytical tool for the Macintosh. Achieve high-performance spreadsheet capabilities along with charting, database, and custom development tools created for the novice and power user alike. Features unparalleled power, advanced analytical and charting tools, and easy database access all in an ideal development environment. **BUS0167. \$309.**



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**Basic Needs, Inc.**

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MED0029 Disks - DS/DD (box of 10) ..... 12.

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**Ergotron**

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ACC0009 MacTilt SE, SE/030 - Platinum ..... 68.

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ACC0327 Monitorware Apple RGB Case ..... 79.

ACC0427 Ultimate Classic/SE Ext. Carrying Case - Black ..... 79.

ACC0440 Ultimate Classic/SE Ext. Carrying Case - Navy ..... 79.

ACC0529 Ultimate Classic Carrying Case - Black ..... 79.

ACC0528 Ultimate Classic Carrying Case - Navy ..... 68.

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ACC0459 Maccessories SE Radiation ..... 52.

ACC0097 Anti-Glare Filter ..... 63.

ACC0097 System Saver Mac - Platinum ..... 63.

**Mobius Products**

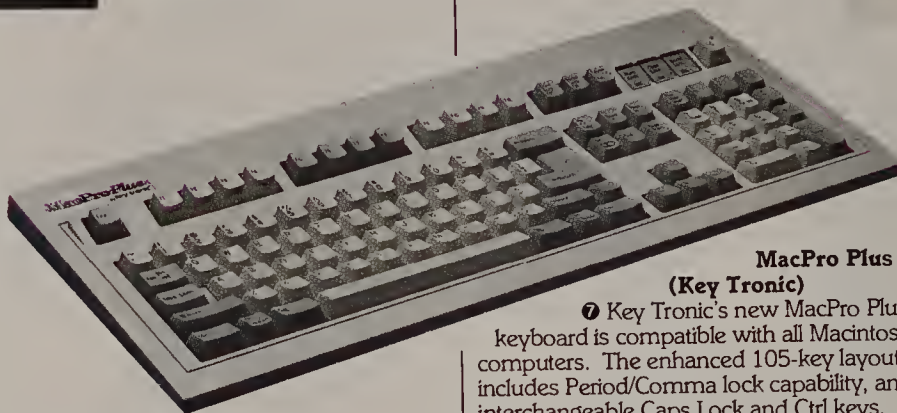
ACC0055 Fanny Mac OT ..... 55.

ACC0247 SE Silencer ..... 39.

**PowerUser™**

BND0013 PowerUser Carrying Case w/Free Cap ..... 69.

MED0031 Disks - 1.44 Mb High Density (3.5) ..... 24.



**MacPro Plus (Key Tronic)**

⑦ Key Tronic's new MacPro Plus keyboard is compatible with all Macintosh computers. The enhanced 105-key layout includes Period/Comma lock capability, an interchangeable Caps Lock and Ctrl keys. Also, the connecting cable you need is offered at no extra charge. The keyboard is backed by a limited lifetime warranty and unlimited toll-free product support. Includes offer for Tempo II, a keyboard macro package from Affinity Microsystems a \$149.95 value FREE! **INP0156 \$145.**

MED0003 Disks - DS/DD (box of 10) ..... 13.

**Targus, Ltd.**

ACC0438 MacIIcx/ci Carrying Case (black) ..... 79.

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ACC0250 MacPlus/SE-Ext Keyboard Carrying Case ..... 79.

ACC0591 Premier Classic Mac Plus/SE Carrying Case ..... 69.

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**Computer Associates**

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BUS0132 WillMaker 4.0 ..... 35.

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⑦STA0010 StatView SE+Graphics 1.03 ..... 199.

⑦STA0022 SuperANOVA (MacII Family) ..... 309.

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BUS0149 1 Shot Worksheet ..... 56.

**Casady & Greene, Inc**

DAC0010 QuickDex ..... 36.

**CE Software**

BUS0135 Alarming Events ..... 85.

⑦GRA0070 CalendarMaker 3.0 ..... 31

**Clarix**

⑦DAT0064 FileMaker Pro ..... 215.

⑦BUS0058 MacProject II 2.1 ..... 359.

⑦BUS0065 SmartForm Designer ..... 289.

**DeltaPoint, Inc.**

⑦BUS0099 DeltaGraph 1.5 ..... 129.

WRD0048 TASTE/ UltraPaint Bundle ..... \$79.

**Fisher Idea Systems**

BUS0168 IdeaFisher ..... 389.

BUS0169 Strategic Planning Module ..... 65.

**Fox Software**

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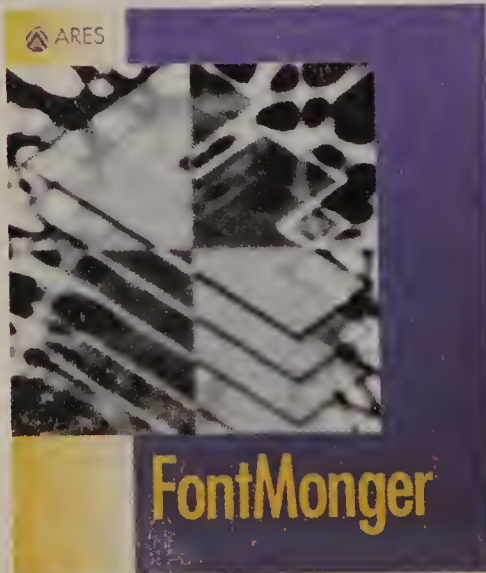
**Informix**

BUS0064 Wingz 1.1 ..... 245.

**JAM Software**

DAC0032 Smart Alarms 3.0 (Single User) ..... 64.

DAC0033 Smart Alarms 3.0 (1-4 users) ..... 125.



**FontMonger (Ares Software)**

FontMonger provides type format conversion in any direction, among PostScript Type 1, Type 3, and TrueType fonts. It converts type to Adobe Illustrator or EPS files, so you can combine graphics and type, and then install the results back into a font. FontMonger's type modification abilities include access to unencoded characters, generating custom oblique characters, generating superior and inferior characters, and generating en and em fractions. **FON0361 \$65.**



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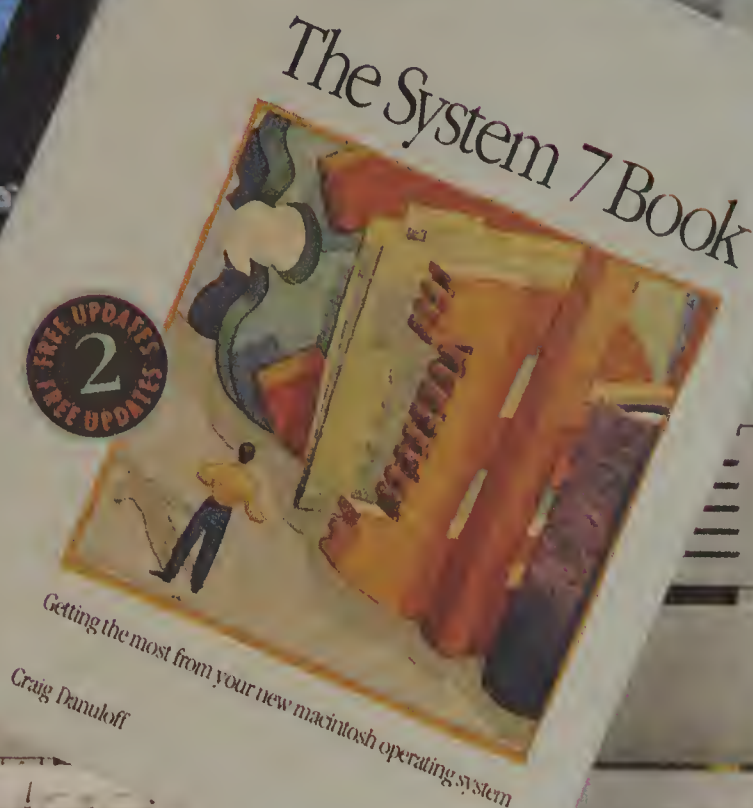
New version 3.0 organizes personal and small business finances: from bank accounts to cash, credit cards, assets and liabilities. Print checks or pay bills electronically with the built-in electronic payment capability. Delivers extensive customizable personal and business reports. **FIN0130 \$47.**



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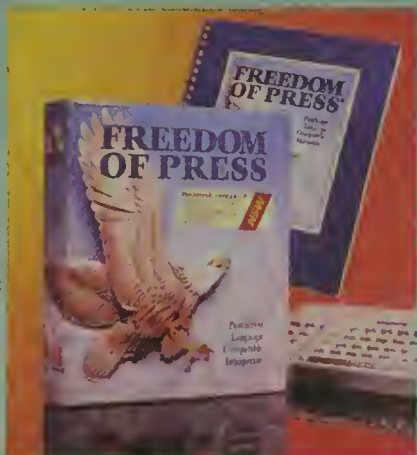
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**Freedom of Press 3.0** Includes 35 fonts, supports more than 50 black and white and color printers. UT10136 \$255.

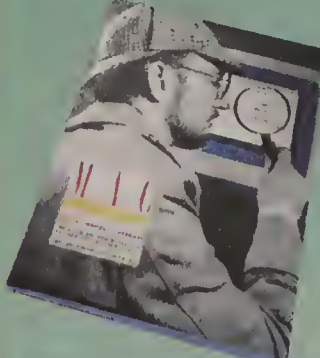


**Data Club Single (International Business Software)** Turn your entire AppleTalk network into a single, large capacity server. This virtual server runs in the background and uses the hard disks on each Mac and PC as part of its storage system. DataClub manages these distributed files as if they were on one hard disk. Each user sees the same file directory and can access it by clicking on the DataClub volume icon. You can add and remove Macs at any time without disrupting DataClub. Each connected Mac must have at least 2 MB and a hard disk drive. NET0129 \$119.



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The all-in-one configuration and troubleshooting utility created to resolve hardware and software system conflicts. Standard features include: General System Information; CPU type, memory size, available slots and disk drives, Installed Devices; driver status, learn slot numbers and type, Parameter Settings; view current RAM setting, learn start up disk preference, serial port settings, Appletalk nodes and key rate thresholds. UT10218 \$89.



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 7 Disk Doubler 3.7, the system 7 savvy version, compresses your files when you save them and expands them when you open them. It doubles your hard disk and floppy disk storage capacity. Works transparently within any application, and operates in the background under MultiFinder. Disk Doubler works with documents, applications, plus sound graphics, and scanner files. **UTI0179 \$49.**

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CDR0020	CDR-36 CD-ROM Reader .....	489.
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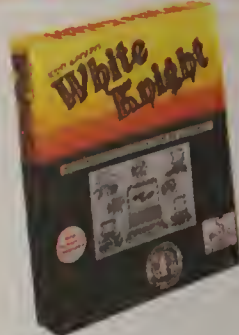
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 7 The UnMouse does everything a mouse can—only faster, easier, and in less space. To move the cursor, simply slide your finger over the glass surface. To make a selection merely press down. The UnMouse also serves as an extended keyboard. Tap the large red button and you have a Power Keypad with 16 keys instantly available to execute macros (60 in advanced mode). With its one million touch points the UnMouse also performs as a small graphics tablet. **INP0084 \$189.**

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CDR0026	CD7 SuperLibrary .....	49.

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<b>Caravelle Networks Corporation</b>		
7NET0099	Mac to Mac - 5 pack .....	165.
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7NET0101	Mac to Mac - 50 pack .....	979.
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7COM0085	Membership Kit For the Macintosh .....	23.
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<b>Dayna Communications, Inc.</b>		
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<b>Farallon™ Computing</b>		
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NET0090	Nubus 10-pack .....	3259.
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<b>Hayes</b>		
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<b>Insignia</b>		
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<b>Micron Technology</b>		
7DRI0187	Xceed 8-bit Video Card NB6-48	349.
7DRI0236	Xceed IIci - 128 Cache Card	239.
<b>MicroTech International, Inc.</b>		
DRI0294	Athena A100 100 Meg Drive	899.
DRI0293	Athena A50 50 Meg Drive	599.
DRI0311	Europa 100 Meg Drive	599.
DRI0308	Europa 20 Meg Drive	349.

## ULTRA 96 (Hayes)

Bundled with Hayes award winning Smartcom II software. RS232 cables and HayesConnect network server software. Offers the best combination of connectivity and data throughput available in a high speed modem such as 100% error control using both the V.42 standard and MNP protocols and the option of wither 4 to 1 data compression with v.42bis or 2 to 1 with MNP5 error control. HayesConnect allows users to share modems or other serial devices such as plotters or printers across and AppleTalk network. **MOD0059 \$799.**

DRI0309	Europa 40 Meg Drive	399.
DRI0307	MicroTech R50 50 Meg Removable	999.
DRI0376	Nova N50 Meg Drive	565.
<b>Optical Access International</b>		
7DRI0251	Access CD	789.
7DRI0252	Access MF	2995.
7MED0036	Access MF	
	Rewritable Optical Cartridge	250.

## INCLUDES SPECIAL LAS VEGAS VACATION

DISCOUNT OFFER WITH UP TO \$1,000 IN CASINO ACTION BANKROLL!



<b>Peripheral Land, Inc.</b>		
7DRI0375	Infinity 88 Removeable Single	1359.
7DRI0193	Infinity Dual 40Mb Removable	1259.
7DRI0115	Infinity Turbo 40 Meg Removable	739.
7DRI0154	Turbo Floppy 1.4 Drive	309.
<b>PowerUser™</b>		
DRI0201	20 Meg External Hard Drive	329.
DRI0206	44 Meg Removable	589.
DRI0203	40 Meg External Hard Drive	349.
DRI0204	60 Meg External Hard Drive	399.
DRI0205	80 Meg External Hard Drive	459.
DRI0326	105 Meg External Hard Drive	499.

## EDUCATIONAL & INSTRUCTIONAL

<b>Beacon Technology, Inc.</b>		
7HYP0034	HyperBible International Version 2.0	125.
7HYP0035	HyperBible King James Version 2.0	125.
<b>Broderbund</b>		
GRA0268	Kid Pix	29.
EDU0170	The Playroom	29.
<b>Davidson &amp; Associates</b>		
EDU0037	Math Blaster	29.
EDU0118	Math Blaster Mystery	29.



## Help Software, Inc.

EDU0108	Desktop Help for Excel	52.
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## Learning Company

EDU0084	Math Rabbit	35.
EDU0048	Reader Rabbit	35.

## MECC Marketing

7EDU0190	Number Munchers	29.
7EDU0191	Word Munchers	29.

## MicroMaps

GRA0229	MapArt PICT Format	95.
GRA0228	MapArt EPS Format	95.

## Nordic Software

EDU0142	MacKids Preschool Pack	36.
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## Penton Overseas (Full line available)

VocabuLearn Level I or II: French, German, Hebrew, Italian, Japanese, Russian or Spanish ..... ea. 35.

## Personal Training Systems

Macintosh, HyperCard, FileMaker Pro, Microsoft Excel, Microsoft Word, Aldus PageMaker 4.0, Aldus FreeHand, Aldus Persuasion, Quark XPress 3.0 ..... ea. 52.

## Queue

EDU0109	Computer SAT Prep	57.
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## Visionary Software

EDU0207	LifeGuard	49.
EDU0209	Synchronicity	49.

## Voice & Video

Getting Started Video: Excel 2.2, PageMaker 4.0, Word 4.0 ..... ea. 55.  
 Advanced Techniques Video: Excel 2.2, PageMaker 4.0, Word 4.0 ..... ea. 55.

EDU0063	HyperCard Getting Started Video	55.
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## Timeslips III 2.0 (Timeslips Corp.)

A complete time keeping and billing package for people whose stock in trade is their time. You gather time data with the TS Timer DA. When the time comes to send the bill, TS Report will extract the data and generate invoices and reports in a wide variety of formats. And Timeslips can handle the big jobs: 250 users, 250 different activities, and over 3,000 clients, with up to 128 projects per client. **BUS0043 \$195.**

## TAL—Timeslips Accounting Links

Extends Timeslips III with or without general ledger accounting software. Generates customized income reports; links the billing and payment data from Timeslips III to accounting programs. **FIN0129 \$55.**

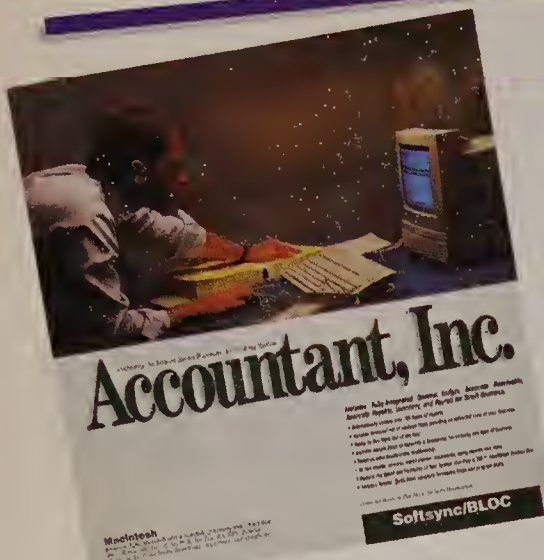




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## Accountant, Inc.

**Accountant Inc. 2.0 (Softsync/BLOC)**  
**Accountant Inc. now system 7.0 compatible!** Offers a fully integrated accounting and financial management program designed with the small business user in mind. Includes General Ledger, Accounts Payable, Receivable, Payroll, and Inventory. The new version adds user-requested features including the ability to use any font and size. It supports unlimited checking accounts, sets budgets for individual months or fiscal periods. Sort payables and receivables by name, account number, or dollar amount. **FIN0030 \$179.**

**Zondervan Publishing House**  
 7BOK0021 MacBible - King James Version ..... 79.  
 7BOK0020 MacBible - New International Version .... 79.

## ENTERTAINMENT

**Artworx**  
 7ENT0303 Bridge 6.0 ..... 29.  
**Broderbund**  
 ENT0259 Shufflepuck Cafe ..... 25.  
 Where is Carmen Sandiego? ..... ea. 29.  
**Bulls City Software**  
 ENT0308 Moriarity's Revenge ..... 35.  
**Bullseye**  
 7ENT0045 Ferrari Grand Prix 1.6 ..... 31.  
 7ENT0046 Fokker Triplane Flight Simulator 2.8 ..... 25.  
 7ENT0261 P51 Mustang 2.8 ..... 35.  
**Centron Software, Inc.**  
 ENT0264 Blackjack Ace ..... 27.  
 7ENT0329 Blackjack Strategy Tester (w/ Blackjack Ace) ..... 65.  
 ENT0277 Casino Master ..... 40.  
 ENT0289 Casino Master Deluxe Mac II Version ..... 45.  
 ENT0257 CrapsMaster ..... 27.  
 ENT0383 Puzzle Master ..... 29.  
**Electronic Arts**  
 ENT0321 Earl Weaver Baseball ..... 32.  
 ENT0355 Harpoon ..... 39.  
 ENT0382 PGA Tour ..... 39.  
**Sir Tech Software, Inc.**  
 ENT0346 Bane of the Cosmic Forge ..... 35.  
 ENT0347 Wizardry II: Knight of Diamonds ..... 29.  
**Spectrum HoloByte**  
 FACES, TETRIS, Welltris ..... ea. 25.

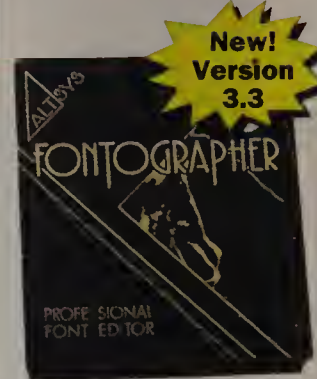


**The Software Toolworks**  
 ENT0281 Chessmaster 2100 ..... 32.  
 ENT0278 Life & Death ..... 32.  
 ENT0269 The Hunt For Red October ..... 20.  
**Three-Sixty**  
 ENT0323 Sands of Fire ..... 32.  
**XOR Corporation**  
 ENT0274 MacGolf Classic ..... 52.

## Fonts & Applications

**Adobe Systems, Inc.**  
 7FON0264 Adobe Type Manager 2.0 ..... 59.  
 7FON0351 Adobe Type On Call ..... NEW! 47.  
 Adobe Type Set 1 or 2 ..... ea. 65.  
 Adobe Type Set 3 ..... 129.  
 Smart Art I, II, III or IV ..... ea. 65.  
 7DAC0028 Adobe TypeAlign ..... 65.  
 7FON0295 Adobe Type Reunion ..... 45.  
**Altsys**  
 FON183 Art Importer 2.0 ..... 89.  
 UT10224 EPS Exchange ..... 89.  
 7FON0014 Fontographer 3.2 ..... 269.  
 FON0284 Metamorphosis 2.0 ..... 89.  
**ARES**  
 FON0361 FontMonger ..... 65.  
**Broderbund**  
 GRA0156 TypeStyler ..... 119.  
**Dubl-Click**  
 FON0081 MenuFonts 3.0 ..... 31.

**Abracadabra**  
 CAD0032 Design Your Own Home-Architecture ..... 65.  
 CAD0033 Design Your Own Home-Interiors ..... 65.  
**Adobe Systems, Inc.**  
 7DTP0054 Illustrator 3.0 (w/ ATM 2.0) ..... 379.  
 7GRA0125 Streamline 2.0 ..... 122.  
 7GRA0191 PhotoShop 2.0 ..... 569.  
**Aldus**  
 GRA0264 Freehand 3.0 ..... 399.  
**Baseline Publishing**  
 GRA0242 Color MacCHEESE ..... 56.  
 GRA0239 Master Color ..... 99.  
 GRA0238 Master Paint ..... 73.  
**Bright Star Tech, Inc.**  
 7GRA0161 interFACE ..... 249.  
**Clarisc**  
 7CAD0029 ClarisCAD 2.0 ..... 645.  
 7GRA0271 MacDraw II w/ free MacPaint ..... 285.  
 7GRA0117 MacPaint 2.0 ..... 90.  
**Creative Software**  
 GRA0240 Easy Color Paint 2.0 ..... 47.  
**Deneba Software**  
 GRA0075 Canvas 2.1 ..... 189.  
 GRA0187 UltraPaint ..... 125.  
**Dream Maker**  
 7GRA0105 Cliptures Vol 1 Business Images ..... 69.  
 7GRA0124 Cliptures Vol 2 Business Images ..... 69.  
 7GRA0219 Cliptures Vol 3 Sports ..... 69.  
 7GRA0101 MacGallery (Hypercard version) ..... 27.  
 7GRA0102 MacGallery (MacPaint version) ..... 27.



**Fontographer 3.3**  
 Creates, opens, and edits downloadable PostScript fonts in Type 1, Type 3, and TrueType formats. The fonts can contain standard alphanumeric characters, foreign characters or pictograms, icons, and logos. **FON0014 \$269.**



**Lightning Scan 400**  
 The fastest, most powerful hand-held scanner. Scans any flat surface instantly. Includes ThunderWorks software for full-page scanning and a DA for scanning in any program. Rated tops by Macworld, MacUser, Publish, and Personal Publishing. **INP0116 \$385.**



**TASTE/ULtraPaint Bundle (DeltaPoint)**  
 Get the hottest creative team of the summer! The TASTE/ULtraPaint bundle includes: TASTE, the latest in word processing and page layout technology from DeltaPoint; ULtraPaint, the leading paint program for color and black and white from Deneba Software; The Font Company's Glamour Medium and Philly Sport Script fonts; and a collections of EPS clip art from Dream Maker Software's Cliptures series. It's the ultimate in hot summer deals at a very cool price! **WRD0048 \$79.**

**Pacific Data Products**  
 INP0153 Pacific MacPage ..... 529.  
**Postcraft**  
 DTP0062 Effects Specialist ..... 115.  
**QMS**  
 UT10169 UltraScript ..... 135.  
**Sonnet**  
 FON0140 FontCard NTX ..... 469.  
**Tactic Software**  
 FON0265 ArtFonts ..... 49.  
**TeleTypesetting**  
 FON0343 T-Script ..... 92.  
 FON0357 T-Script Basic ..... 55.

## GRAPHICS & MULTIMEDIA

**3G Graphics**  
 7GRA0188 Images with Impact! Accents & Bords.1 ..... 65.  
 7GRA0111 Images with Impact! Business 1 ..... 65.  
 7GRA0257 Images with Impact! People 1 ..... 95.

**Dreams 1.1 (Innovative Data)**  
 A powerful precision drawing tool for scaled drawings, illustrations, presentations and general purpose graphics. Includes an array of drawing tools and advanced illustration features like parallel line tool, extend lines to intersection, glue and unglue, trim tool, fillet tool, true associative dimensioning and optional keyboard editing. **GRA0104 \$419.**

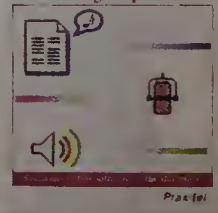
**Dreams Business Graphics Library**  
 Professionally drawn vector images provide high quality PostScript printing. Images can be re-sized, edited and/or colored, such as the image shown, then copied and pasted into drawing, word processing or page layout programs. **Free with purchase of Dreams.**

**Electronic Arts**  
 GRA0106 Studio/8 ..... 219.  
 GRA0231 Studio/32 ..... 369.

**Enterprise (Total Systems)**  
 Your Mac LC can add and subtract. It can even multiply and divide. But when it comes to complex spreadsheets or large graphics files, you get "impuse power" at best. Install an Enterprise 030 and you'll be running math-intensive applications at warp speed! The Enterprise 030 adds the 68882 floating point unit you need for math-based applications like Excel, and upgrades into a serious 68030 accelerator. Just plug in the additional chips from the Enterprise Performance Pack, and discover a whole new world of power and speed! **See line listings for prices.**



## Read My Lips



**Read My Lips**  
 Attach sounds to documents you create using popular word processors, desktop publishing, and presentation software. Use pre-recorded sounds or record your own. Both the built-in microphones of the new Macs as well as MacRecorder are supported. **UT10211 \$75.**





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### Complete Undelete (Microcom)

A quick, reliable, convenient method for recovering TRASHed files, even after the trash has been emptied. Maintains a "delete-log" of files thrown in the trash for instant review. **UTI0140 \$49.**

### Virex 3.0

The first comprehensive solution to the threat of computer viruses. Prevents, detects and repairs files infected by all known Macintosh viruses. **UTI0093 \$59.**

### 911

Problem recovery package which incorporates an extensive troubleshooting reference guide and a collection of powerful utility programs that allow you to recover data from damaged disks or files. **UTI0191 \$89.**

### ClickArt Color (T/Maker)

ClickArt Color Graphics for Presentations is a portfolio of more than 250 high-quality, full color images created especially for presentation. The images have been designed to deliver quick, clean, visual impact against the colored backgrounds typically used in presentations. The subject categories are appropriate for any type of business presentation and include time and money icons, people in office-related situations, maps, computers, flags, backgrounds, and logos, to name a few. **GRA0272 \$99.**



### ProModem Ultima

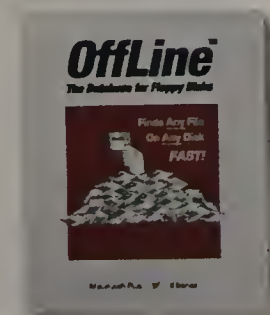
Only 14,400 bps modem with Fax! Supports the new V.32bis standard for 14,400 transmissions plus V.42bis/MNP-5 compression and error correction. Also, a 9600 bps Send/Receive Fax with feature-filled Maxfax software. Includes MACNOWLEDGE software and cable. **MOD0064 \$699.**



NewsletterMaker Vol.1

### Metro ImageBase Electronic Clip Art

Communicate more effectively with fabulous art and graphics from the world's largest publisher of clip art. Each of the 18 ImageBase packages contains at least 100 topic-related images drawn by professional artists. **GRA0169 \$85.**



### Offline 2.0

The complete disk management system isn't just for floppies anymore! Catalogs hard drives, Syquest cartridges, even CD ROMs. Quick and flexible search engine lets you find any file on any disk, even if it's not mounted. Prints disk labels and exports to other applications. **UTI0207 \$65.**

### Farallon™ Computing

GRA0221	MediaTracks™	219.
GRA0222	MediaTracks™ Multimedia Pack	369.

### Graphsoft

7CAD0024	Blueprint	219.
7CAD0030	MiniCAD+ 3.0	595.

### Innovative Data Design

CAD0039	MacDraft 2.1	279.
GRA0104	Dreams 1.1	419.

### Letraset

7GRA0151	ColorStudio	599.
DTP0019	ImageStudio 1.5	139.

### MacroMind

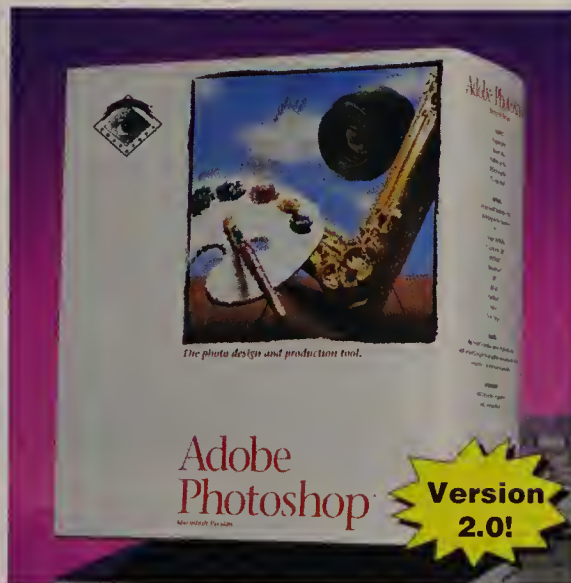
GRA0140	MacroMind Director 2.0	629.
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### 7Metro Image Base (Full line available)

GRA0169	Newsletter Maker	85.
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### Photoshop 2.0 (Adobe Systems)

Get direct access to an even wider selection of color editing and production capabilities. View and edit high-resolution CMYK color scans directly on screen without changing the RGB of the monitor. Photoshop the all-in-one professional prepress, color correction, paint, video editing and darkroom system allows one seamless creation in 24-bit color or black and white. New key features include a Bezier selection tool and duotone images. **GRA0191 \$569.**



### Paracomp

GRA0235	FilmMaker	435.
GRA0233	Swivel 3D Professional	435.
GRA0234	SwivelArt	81.

### Praxitel

UTI0211	Read My Lips	75.
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### Silicon Beach

GRA0092	Digital Darkroom 2.0	259.
GRA0131	Super 3D 2.1	329.
HYP0027	SuperCard 1.5	199.
GRA0112	SuperPaint 2.0	135.

### Solutions, Inc.

DAC0002	SmartScrap & The Clipper 2.01	56.
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### Strata

GRA0176	StrataVision 3D 2.0	349.
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### Strategic Mapping, Inc.

GRA0227	Atlas MapMaker 4.5	369.
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### SuperMac

GRA0253	PixelPaint 2.1	162.
7GRA0249	PixelPaint Professional 2.0	519.

### Tactic

GRA0110	ArtClips 1st Edition	49.
GRA0160	ArtClips 2nd Edition	65.

### T/Maker Co.

GRA0039	ClickArt Business Image	32.
GRA0088	ClickArt EPS Illustrations	82.
GRA0272	ClickArt Color	99.

### Zedcor

7GRA0199	DeskPaint 3.3	113.
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## HARDWARE & PERIPHERALS

### Caere

INP0143	Typist	479.
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### CoStar

INP0091	LabelWriter	185.
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### Epson

INP0167	Epson EPL-7500 Laser Printer	2599.
INP0168	Epson EPL-7000 Laser Printer	999.
INP0173	Epson PostScript Kit	1599.

### Seikosha

INP0041	Seikosha SP 2000 AP Printer	235.
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### Sharp

COMP007	Wizard OZ 7000 (32KRam)	229.
COMP018	Wizard OZ 7200 (64KRam)	255.

### ThunderWare

INP0116	LightningScan 400	385.
INP0007	ThunderScan Plus	199.

## INPUT & OUTPUT

### Abaton

7INP0157	Scan 300/Color	1899.
INP0164	LaserScript Printer LX	1759.

### Koala

INP0127	MacVision 3.0	269.
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### Kraft

INP0094	Kraft ADB Trackball	79.
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### Microspeed

NP0126	MacTRAC ADB	75.
INP0140	MacTRAC DB9	62.

### Microtek

INP0112	Microtek MSF-300ZS Scanner	1998.
INP0176	ScanMaker 1850 S	2459.
INP0162	TrueLaser Printer	2019.

### MicroTouch

7INP0084	The UnMouse	189.
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### Mouse Systems

7INP0132	Little Mouse ADB	75.
7INP0134	Trackball / ADB	69.

### Sophisticated Circuits

ACC0535	Power Key	64
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### ThunderWare

INP0116	ThunderScan 400	385.
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## MEMORY UPGRADES & ACCELERATORS

### Connectix

UTI0144	Virtual 030 2.0 UM3	113.
DRI0185	Virtual 2.0 PMMU	188.

### Daystar Digital

7DRI0224	64K FastCache IIci	289.
7DRI0288	40 MHz PowerCache (IIci)	979.
7DRI0290	50 MHz PowerCache (IIci)	1699.
	PowerCard 030 (II,IIx,IIcx)	starting at 1495.

### Dove

7DRI0130	MaraThon 030 (MacII)	599.
7DRI0198	MaraThon 030 - (Mac SE)	399.
7DRI0197	MaraThon 030 - (MacPlus)	399.
7DRI0152	MaraThon 030X (MacIIx)	599.
7DRI0151	MaraThon 030-SE/030	599.
7DRI0380	Marathon Racer For Mac II	1079.

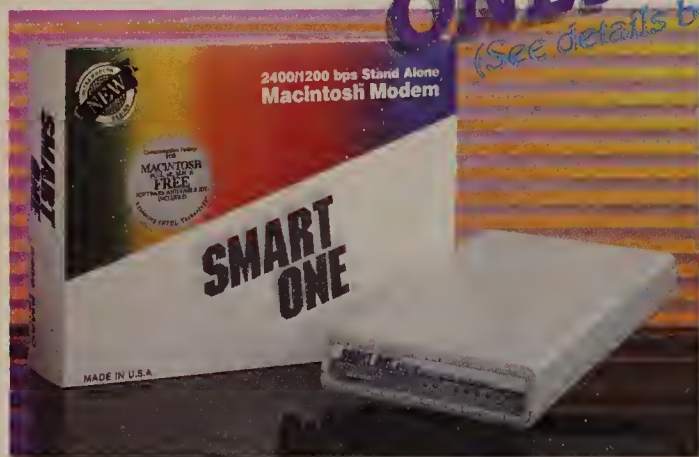


### Meeting Maker (ON Technology, Inc.)

A Macintosh network application that helps you plan, schedule and confirm meetings. You can schedule a time and date, select required guests, reserve rooms and resources and prepare agendas. Meeting Maker also has a personal calendar that allows you to block out activities, meetings, private work sessions, even recurring weekly or monthly appointments in a single step. You can also print your calendar in popular day-planner formats. **5-User BUS0165 \$299.; 10-User BUS0166 \$559.**



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### SmartOne 2400/1200 (Best Data Products)

When you need a 2400 baud modem, the SmartOne 2400/1200 provides an economical alternative. For less than the cost of some 1200 bps units, you get a Hayes compatible

modem with auto answer/originate, 300, 1200, and 2400 baud operation, pass-through phone jack, speaker with programmable volume, and a manufacturer's two-year warranty. All user options are stored in non-volatile memory. Includes free Quicklink II communications software, modem, cable, and **CompuServe/Prodigy Start-Up Kit** offer. **MOD0021 \$139.**

DR10378	Marathon Racer For Mac Plus .....	599.
DR10379	Marathon Racer For Mac SE .....	599.
<b>Gemini- Full Line Available</b>		
DR10382	Enterprise 882LC 20 MHz .....	259.
OR10383	Enterprise ULC Upgrade Kit 20 MHz .....	265.
DR10382	Enterprise 030LC 20 MHz .....	259.
OR10356	Enterprise 030LC 25 MHz .....	779.
DR10357	Enterprise 030LC 33 MHz .....	1039.
OR10301	Gemini 20 MHz Card .....	799.
OR10302	Gemini 25 MHz Card .....	1179.
DR10265	Gemini Plus Kit .....	135.

### Micron Technology

DR10321	PicturePress Card (Xceed ICDP-II) .....	745.
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### MicroTech International, Inc.

CHP0025	Mac Classic 1 Meg Upgrade .....	79.
CHP0026	Mac Classic 3 Meg Upgrade .....	179.
DR10315	Mac Classic Upgrade Kit 20-1 .....	399.
DR10317	Mac Classic Upgrade Kit 40-1 .....	499.
DR10318	Mac Classic Upgrade Kit 40-3 .....	575.

### PowerUser™

CHP0013	1 Meg Simm 100ns PowerUser .....	59.
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### Total Systems

DR10295	Mercury 16MHz 68030 - Plus .....	519.
DR10297	Mercury 16MHz 68030 - SE .....	389.
DR10299	Mercury SCSI Module - Plus .....	209.

## MODEMS & FAX

### Abaton

MO00019	InterFax 12/48 .....	265.
MOD0034	InterFax 24/96 .....	349.

### Applied Engineering

MO00054	DataLink/Mac .....	209.
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### Best Data

MOD0021	SmartOne 2400/1200 .....	139.
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### Dove

MO00038	DoveFax Desktop .....	299.
MO00053	Dove Fax Plus .....	359.

### Global Village

MO00049	TelePort 2400 ADB Modem .....	145.
MOD0058	TelePort/Fax 9600 .....	185.

### Hayes

COM0023	Smartmodem 2400 .....	349.
MOD0017	Smartmodem 9600 (V series) .....	589.
MO00060	Personal Modem 2400 w/Smartcom II .....	179.
MO00059	Ultra 96 w/ Smartcom II .....	799.

### Microcom

MOD0050	MacModem V.32 / 9600 .....	689.
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### PowerUser™

MOD0043	2400 BPS Mini Modem .....	99.
MO00047	Mini Send Fax 2400/9600 .....	149.
MO00062	24/96 Mini Send/Receive Fax Modem ..	199.



### FontCard NTX (Sonnet)

A font expansion card for Apple's most powerful laser printer which adds the popular Adobe TypeSet 1, 2 and 3 PostScript language fonts to the LaserWriter IINTX. The card plugs directly into the font expansion connector on the NTX's controller board and becomes a resident part of the printer. The Sonnet FontCard NTX comes bundled with Adobe Type Manager software and Adobe TypeSet 1, 2 and 3 outline and bitmapped fonts for the Macintosh. **FON0410 \$469.**

### Prometheus

MO00052	9600M Plus Modem .....	599.
MO00046	ProModem 24/96 MSR .....	299.
MO00033	ProModem 2400 MFax .....	209.
MO00064	ProModem Ultima .....	699.
MO00035	TravelModem .....	199.

### Shiva

NET0067	NetModem V.32 (9600) .....	1169.
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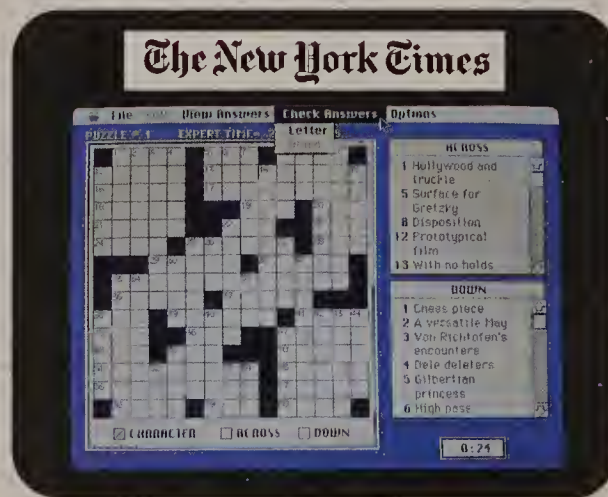
### Supra Corporation

MOD0020	SupraModem 2400 .....	119.
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### Puzzle Master

#### (Centron Software)

Now you can use your Mac to solve crossword puzzles, or create your own puzzles for fun or profit. Puzzle Master includes 250 of the classic New York Times puzzles, 200 Daily puzzles and 50 Sunday puzzles. No more erasing or scratching out changes! Built-in timer and scoring system allows you to test your skill against the experts. Get optional hints and answer checks if you get stuck. Save partial solutions, print puzzles, answers, clues. **ENT0383 \$29.**



## MUSIC & SOUND

### Coda Music Software

MUS0044	Finale 2.6.1 .....	549.
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### Electronic Arts

MUS0004	Oeluxe Music Construction 2.5 .....	85.
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### Farallon™ Computing

MUS0036	MacRecorder® 2.0 .....	174.
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### Opcode Systems

MUS0083	MIDI Translator .....	43.
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### Repertoire

MUS0034	Music Publisher .....	359.
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### Tactic Software

Sound Clips Vol. 1, 2, 3 & 4 .....	ea. 49.
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### Fifth Generation System

UT10120	DiskLock .....	118.
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### Kensington

ACC0235	Apple Security Kit .....	34.
	PassProof .....	69.

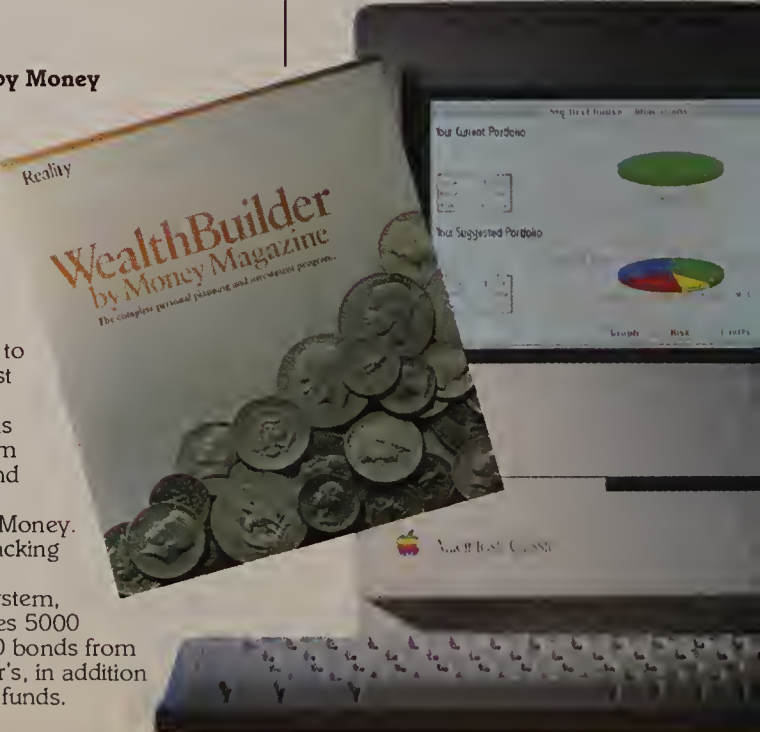
### Kent Marsh

UT10028	MacSafe II .....	107.
UT10064	NightWatch 1.03 .....	86.

### WealthBuilder by Money

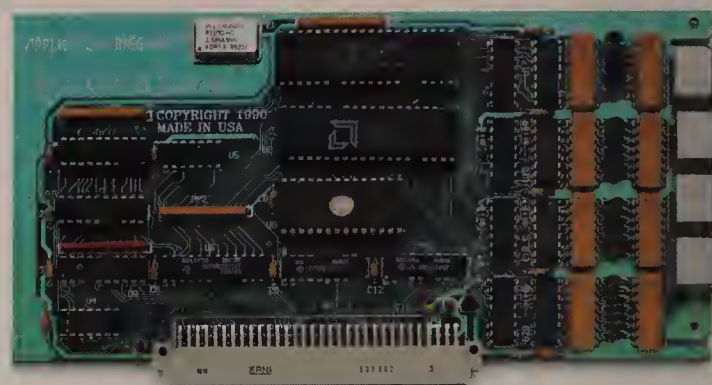
#### Magazine (Reality Technology)

WealthBuilder uses your financial data and your decisions about goals and acceptable risks to calculate the best investment strategy. It reads data directly from both Quicken and Andrew Tobias' Managing Your Money. It has a stock tracking and portfolio management system, and now includes 5000 stocks and 5000 bonds from Standard & Poor's, in addition to 1450 mutual funds. **FIN0068 \$99.**



## GUARANTEE

Many of our products come with a thirty day money back guarantee, if you are not completely satisfied. Ask for details when you place your order.



### QuadraLink (Applied Engineering)

QuadraLink solves the problem of clogged serial ports. Add four additional serial devices (printers, plotters, scanners, modems, etc.) to your Mac II. QuadraLink is compatible with Mac's Communication Toolbox, System 7.0 and includes a "shadow driver" to recognize older software. (Mac II family only) **INP0148 \$209.**

## SECURITY & VIRUS PROTECTION

### ASD Software, Inc.

UT10135	FileGuard 2.5 .....	139.
UT10130	FileGuard 2.5 - Office Pack 5 .....	499.
UT10131	FileGuard 2.5 - Office Pack 10 .....	799.
ACC0539	MaccessCard Reader .....	299.

### Magna

UT10166	Empower I .....	89.
UT10146	Empower II .....	155.

### Microcom

UT10093	Virex .....	59.
UT10150	Virex 10-pack .....	359.

### Symantec Corporation

UT10214	Symantec Antivirus for Mac 3.0 (SAM) ..	65.
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## UTILITIES & PROGRAMMING

### Abbott Systems, Inc.

UT10113	CanOpener .....	62.
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### Advanced Software

UT10192	Intouch .....	39.
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### Affinity

UT10198	Tempo II Plus .....	105.
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### Aladdin Systems

UT10145	StuffIt Deluxe 2.0 .....	62.
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### ALSoft

UT10132	DiskExpress II 2.03 .....	55.
UT10110	MasterJuggler 1.5 .....	55.

### Baseline Publishing

UT10187	INIT Manager .....	34.
UT10190	Personality .....	49.
UT10183	ScreenShot .....	34.

### Berkeley System Design

UT10119	After Dark 2.0 .....	29.
UT10074	Stepping Out .....	55.

### CE Software

UT10188	Quickkeys 2 v.2 .....	97.
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### Connectix

UT10148	HandOff II 1.1.3 .....	56.
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### Custom Applications

UT10136	Freedom of Press 3.0 .....	255.
UT10185	Freedom of Press Light 3.0 .....	55.

### Dantz Development

UT10118	Retrospect 1.2 .....	148.
UT10196	Retrospect 1.2 Remote .....	275.

### Darjana Software

UIT0218	MacSlueth .....	89.
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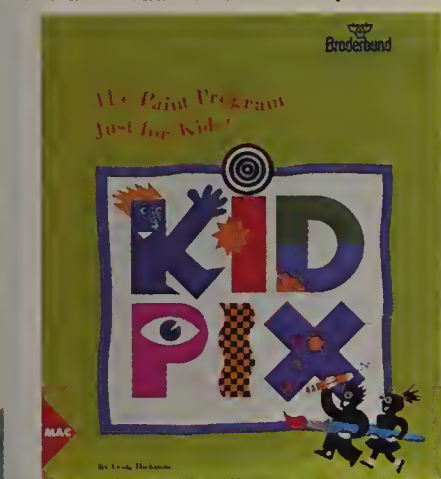
# CompuServe

You can now contact MacWAREHOUSE or place orders with us in the Electronic Mall on CompuServe. The MacWAREHOUSE GO code GO MW. As always, you'll get fast, dependable overnight service and you can leave messages for Kerry or any of our support staff.

**Intouch (Advanced Software)**  
MacUser Magazine rates Intouch "the best name-and-address DA for the Mac," (4 1/2 mice). Intouch is an easy-to-use Macintosh Desk Accessory that stores unlimited names, addresses, phone numbers and notes, prints envelopes and labels, dials telephone numbers and more! Because Intouch is a DA, it provides you with instant access to your data. Create multiple datafiles, store up to 14 pages of notes for each contact, and automatically time and date stamp your notes. Network 3-pak now available. **UTI0192 \$39.**

**Dubl-Click**  
UTI0194 ClickChange ..... 56.  
**Fifth Generation Systems**  
UTI0063 FastBack II 2.5 ..... 125.  
UTI0087 SuitCase II 1.2.1 ..... 49.  
UTI0035 SuperLaserSpool 2.02-Single User ..... 93.  
**ICOM Simulations, Inc.**  
UTI0084 On Cue ..... 35.  
**Insight Development**  
UTI0098 MacPrint 1.2 ..... 95.  
**Kent Marsh**  
UTI0212 Folder Bolt ..... 73.  
**Magic Software**  
UTI0077 Autosave II ..... 26.

**Kid Pix (Broderbund)**  
Kid Pix makes computer graphics fun. Designed for kids ages 3-12, it includes audio feedback and plenty of good humor. The pencil scratches, the brush bloop, and the moving tool that sounds like a truck engine. Children using a Mac with voice input can record personal messages that play back whenever they open their painting. The Tools include a palette of animated Wacky Brushes. The Rubber Stamp lets kids create frogs, birds and other creative illustrations with a mouse click. Imaginative erasers include a Black Hole and a Firecracker. **GRA0268 \$29.**



**Mainstay**  
UTI0073 Capture 3.0 ..... 49.  
UTI0189 MacFlow 3.5 ..... 169.  
**Microcom**  
UTI0191 Microcom 911 Utilities ..... 89.  
UTI0140 Complete Undelete ..... 49.  
**Microsoft**  
LNG0030 QuickBASIC ..... 64.  
**Multi Ad Services**  
UTI0199 Multi Ad Search ..... 125.  
**Now Software**  
UTI0167 Now Utilities 2.0 ..... 79.  
UTI0168 Screen Locker ..... 45.  
**ON Technology**  
UTI0142 ON Location ..... 75.  
**Sallent**  
UTI0179 DiskDoubler 3.7 ..... 49.  
**SNA**  
UTI0207 Offline 2.0 ..... 65.  
**SuperMac**  
UTI0203 DiskFit 2.0 ..... 65.  
**Symantec Corporation**  
UTI0208 Master Finder ..... 49.  
UTI0151 Norton Utilities for the Mac ..... 89.  
UTI0078 Symantec Utilities for Mac II (SUM) ..... 96.  
LNG0001 THINK's C 4.0 ..... 165.  
LNG0002 THINK's Pascal 3.0 ..... 165.



**Zedcor**  
LNG0031 ZBasic 5.0 ..... 99.

## WORDPROCESSORS & SPELLING CHECKERS

**Ashton-Tate**  
WRD0009 FullWrite Professional 1.1 ..... SPECIAL! 49.  
**Baseline**  
SPL0029 Thunder 7 ..... 56.  
**Caere**  
OmniDraft or OmniSpell ..... ea.69.  
OmniPage 2.1 ..... 495.  
**Claris**  
WRD 0026 MacWrite II ..... 139.  
**DeltaPoint**  
WRD0048 TASTE ..... 79.  
**Deneba Software**  
SPL0015 Spelling Coach Pro. 3.1 ..... 124.  
**Microsoft**  
WRD0022 Word 4.0 ..... 245.  
**Paragon**  
WRD0029 Nisus 3.05 ..... 245.  
**Reference Software**  
SPL0023 Grammatik Mac 2.0 ..... 59.  
**Sensible Software**  
WRD0023 BookEnds 1.2 ..... 51.  
SPL0018 Sensible Grammar ..... 51.  
**SNA, Inc.**  
WRD0033 Stylist ..... 51.  
**T/Maker Co.**  
WRD0018 WriteNow 2.2 ..... 119.  
**WordPerfect**  
WRD0041 WordPerfect 2.0 ..... 279.  
**WordStar**  
SPL0028 Correct Grammar 2.0 ..... 55.

**CompuServe Membership Kit For the Macintosh**  
(CompuServe) The largest on-line data service, with over 500,000 users. Services include electronic mail, bulletin boards, special interest groups (Forums), and a discount department store. You can chat with other users in the CB mode, or check out the latest rumors in the gossip column. Databases include the complete text from major newspapers and encyclopedias, plus stock data, weather forecasts and book and movie reviews. The Membership Kit contains everything you need to get started, including credit against your first two hours on-line. **COM0085 \$23.**



# STOP PRESS

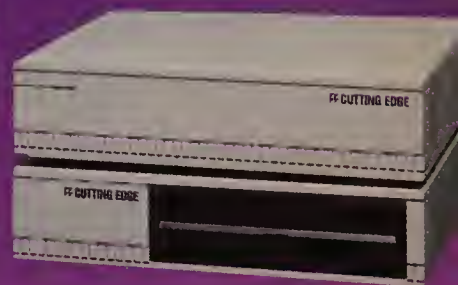
## Cutting Edge Hard Disk Drives (Cutting Edge)

New enhanced Cutting Edge drives deliver quiet, reliable memory with access times as low as 20ns. New features include two power outlet, 50-pin cables for easier daisy chaining, a

quieter fan, dual-fuse surge buffer and simplified operation manuals. Available in 20 MB to 80 MB. **20MB Only \$329, 30+MB Only \$339, 45+MB Only \$389, 60+MB Only \$399, 80+MB Only \$469.**

## 45MB Removable

The enhanced 45MB Removable is based on the same award winning SyQuest mechanism that other leading makers offer at twice the price. Exchangeable cartridges provide unlimited storage. **45 MB Removable \$599.**

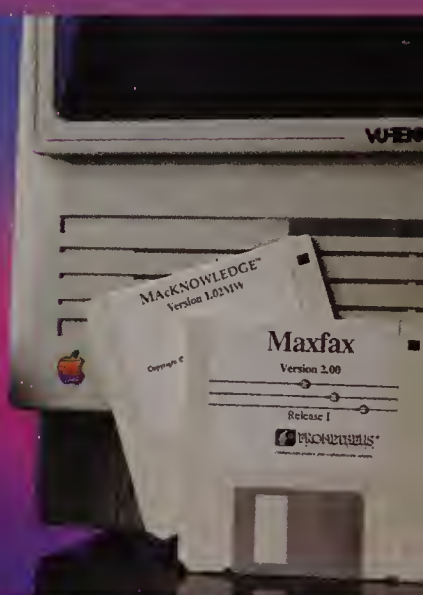


## 2400 BPS Mini Modem

Install a new Power User 2400 baud modem and log on to any of the exciting on-line services! This fully Hayes compatible modem comes with everything you need to start communicating. It's easy to install and ready to use. Comes with MACKNOWLEDGE communication software and the latest Maxfax software. Cable is included. **MOD0043 Only \$99.**

## 24/96 Mini Send/Receive Fax Modem

Includes all the features of the PowerUser 2400 BPS Mini Modem plus a powerful 9600bps send/receive fax to meet all your communication needs. Preview your fax on the screen, print it, delete it or forward it to another fax machine. Includes greyscaling to any Group III fax. All PowerUser modems come with a one year warranty. **MOD0062 Just \$199.**



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# World Class

A W A R D S

*All year long, we at Macworld work furiously to inform our readers about the expanding array of Macintosh products. But once each year we become the audience—actively soliciting your opinions about the hardware and software you consider to be the best—worthy of world-class recognition.*

## *Expanding Market, Expanding Categories*

This year, to keep pace with the growing complexity of the Macintosh market, we decided to expand the number of categories—from 41 last year to 65 this year. For example, to reflect Macintosh users' growing need for mass storage, Optical Drive, Tape Drive, and Removable-Media Drive were added to the hardware list; Electronic Mail, OCR, and Image Processing—three applications gaining in popularity—joined the software group. We also divided many existing categories: hard drives fell into three groups: low, medium, and high capacity; and scanners into two: color and black-and-white. Statistics/Math became two separate categories as did Education/Training. And because good—and bad—customer support has become an increasingly important to our readers, we added that as a write-in category for both hardware and software. In categories where most vendors sell many similar models, we have listed only companies—giving the award to an entire product line.

We've displayed the winning products and listed the top runners-up; *Others* represents the total percentage of votes cast for products not shown. We also noted the total percentage of respondents in each category. These contest results reflect readers' preferences but should not be construed as endorsements by *Macworld*.

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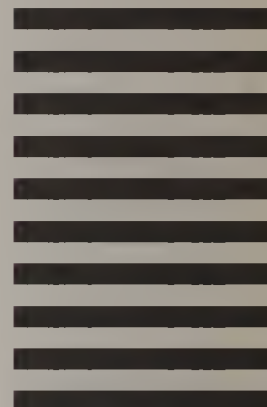
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## Rising Stars and Perennial Favorites

### A BREAK WITH TRADITION

FOR THE FIFTH ANNUAL WORLD-CLASS CONTEST, WE SIGNIFICANTLY CHANGED THE WAY WE POLL OUR READERS. IN EACH OF THE PREVIOUS YEARS, AN ENTRY FORM WAS PUBLISHED IN THE FEBRUARY AND MARCH ISSUES OF *MACWORLD*, LISTING EACH PRODUCT CATEGORY. READERS WERE ASKED TO WRITE IN THE NAMES OF THEIR FAVORITE PRODUCTS, CLIP OUT THE FORM, AND SEND IT IN.

THIS YEAR, IN AN ATTEMPT TO REFINE OUR POLLING METHODS, WE CHOSE A NEW APPROACH: SENDING OUT A WORLD-CLASS PRODUCT SURVEY QUESTIONNAIRE TO A RANDOMLY SELECTED SAMPLING OF 4000 *MACWORLD* SUBSCRIBERS. THE SURVEY LISTED PRODUCTS TO VOTE FOR WITHIN EACH CATEGORY AND GAVE RESPONDENTS THE OPTION OF WRITING IN CANDIDATES THAT WEREN'T LISTED.

Not surprisingly, we found many repeat winners, though a number of others found themselves squeezed out by some new contenders. Last year's Most Promising Newcomers, Hewlett-Packard's DeskWriter and Adobe Type Manager, both took top honors in their respective hardware and software divisions, although the DeskWriter did have to share its current title with Apple's ImageWriter II.

In Telecommunications, MicroPhone II edged past FreeSoft's White Knight (they tied last year), and surprisingly, The Norton Utilities for the Mac, which tied with Adobe Photoshop and Salient Software's DiskDoubler as this year's Most Promising Newcomer—Software, was also voted the best protection/recovery/backup utility, beating out last year's winner, SUM II. Speaking of Photoshop, Adobe's hot new product garnered perhaps the strongest vote of confidence, winning an impressive three awards. Not only did it sweep the Image Processing category but it knocked SuperMac's PixelPaint off the Color Paint pedestal as well. Too bad Adobe refuses to lower the price, but maybe this means it doesn't have to. And MacroMind Director, despite its high price and unnatural interface, handily won the Multimedia/Animation category; maybe it merits another look.

The hardware categories saw a few surprises as well. For the first time, Thunderware's ThunderScan lost out to the pricey Apple Scanner, placing a distant third while Hewlett-Packard's ScanJet Plus was close on Apple's heels. Another regular winner in the past—Kensington Microware's Turbo Mouse—was upset by the Apple Extended Keyboard II. And this year saw some upheaval in the storage categories: demonstrating how a small entrepreneur has managed to create something from nothing, La Cie tied with Apple for best mid-range hard drive and captured both the high-capacity hard drive and optical drive categories. Readers indicated their approval of Apple's new low-cost Macs—the LC and the IIsi—by locking them in a tie for Most Promising Newcomer—Hardware.

## The Lucky Dozen

As always, a number of ballots were randomly chosen from those returned and each of the following twelve winners will receive a selection of World-Class hardware and software graciously donated by the winning vendors: *Larry R. Beach* of Des Moines, Iowa, a molecular biologist who does DNA analysis on the Mac; *Leigh Blair*, of Novato, California, who designs publicity materials for a service agency; *Earl Blankenship III* of Marion, Illinois, the only Mac user in his sales office; *Joe Brickham* of Fort Worth, Texas, a medical photographer who also runs his own desktop-publishing business; *Terry Ertter* of Phoenix, Arizona, who desktop-publishes his company's marketing publications; *David E. Gillis* of Pacific Palisades, California, who designs album pages for his stamp collection with MacPaint; *Randall Hilden* of Minneapolis who uses a Mac 512K he's owned since 1985; *Jay Kreibich*, a high-school junior from Elmhurst, Illinois, who began computing with an Apple IIe in the fourth grade; *Brian Lichtenwalter*, a computer science major at a Fort Worth, Texas, university who hopes to become a software developer; *Mark Sebar* of Van Nuys, California, who writes novels and screenplays on his Mac Plus; *Gary Specker* of Los Altos, California, who used his IICx to design the dream house he plans to build; and *Paul Swearingen*, a high-school journalism teacher from Topeka, Kansas, who helps his students publish their school newspaper on an SE.



Product, Manufacturer

% of votes

**COLOR GRAPHICS BOARD—8-BIT**

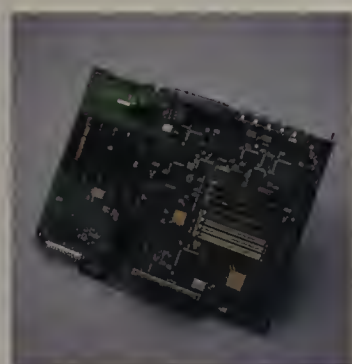
Macintosh Display Card 8•24, Apple	35
DirectColor series, Radius	14
Macintosh Display Card 4•8, Apple	13
RasterOps 8S, RasterOps	10
Spectrum/8, SuperMac Technology	8
RasterOps 8L, RasterOps	7
Others	13

(51% of respondents voted in this category)

**COLOR GRAPHICS BOARD—24-BIT**

Macintosh Display Card 8•24 GC, Apple	19
Macintosh Display Card 8•24, Apple	17
Radius DirectColor/24, Radius	13
Video ColorBoard 364, RasterOps	11
RasterOps 24L, RasterOps	10
Others	30

(49% of respondents voted in this category)

**CPU/ACCELERATOR UPGRADE**

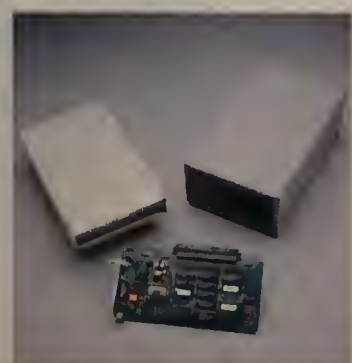
Macintosh IIx Logic Board Upgrade, Apple	18
Accelerator series, Radius	13
Marathon series, Dove Computer	9
FastCache IIci, DayStar Digital	9
PowerCard 030 series, DayStar Digital	7
Macintosh SE/30 Logic Board Upgrade, Apple	7
Others	37

(57% of respondents voted in this category)

**DIGITAL AUDIO**

MacRecorder, Farallon Computing	64
Voice Link, Articulate Systems	10
MacProteus, Digidesign	8
Sound Accelerator, Digidesign	8
Audiomedia, Digidesign	7
Others	3

(45% of respondents voted in this category)

**ETHERNET HARDWARE**

EtherGate, Shiva	17
EtherPort series, Shiva	16
FastPath, Shiva	15
GatorBox, Cayman Systems	13
FastNet series, Dove Computer	10
DaynaPort series, Dayna Communications	10
Others	19

(38% of respondents voted in this category)

**HARD DRIVE—UNDER 80MB**

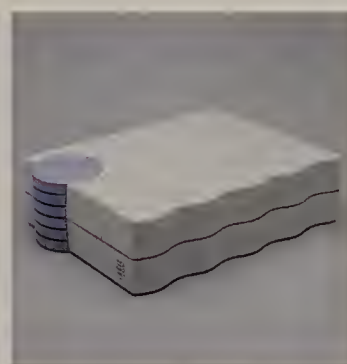
Apple	20
La Cie	13
Jasmine Technologies	9
Ehman	6
CMS Enhancements	5
Others	47

(78% of respondents voted in this category)

**HARD DRIVE—80MB TO 160MB**

La Cie	14
Apple	13
Rodime Systems	8
Jasmine Technologies	7
GCC Technologies	5
Microtech International	5
Others	48

(62% of respondents voted in this category)

**HARD DRIVE—OVER 160MB**

La Cie	13
MicroNet Technology	9
Apple	8
Rodime Systems	6
FWB	6
GCC Technologies	6
Others	52

(47% of respondents voted in this category)

**INPUT DEVICE**

Apple Extended Keyboard II, Apple	24
Turbo Mouse, Kensington Microware	20
Apple Keyboard, Apple	7
Mac-101, Datadesk International	7
Apple Mouse, Apple	5
Voice Navigator, Articulate Systems	5
Others	32

(79% of respondents voted in this category)

**LOCALTALK HARDWARE**

PhoneNet series, Farallon Computing	47
LocalTalk Connector/Cable Kits, Apple	20
PhoneNet StarController, Farallon	7
TurboNet series, Nuvotech	6
Others	20

(54% of respondents voted in this category)



Product, Manufacturer

% of votes

## MICRO-TO-MAINFRAME COMMUNICATIONS



Apple Coax/Twinax Card, Apple	32
MacIRMA, Digital Communications Associates	24
MacMainFrame series, Avatar	20
Netway family, Tri-Data Systems	7
Others	17
(33% of respondents voted in this category)	

## MIDI INTERFACE



Apple MIDI Interface, Apple	41
Studio 3, Opcode Systems	13
MIDI Transport, Passport Designs	11
MIDI Time Piece, Mark of the Unicorn	11
Professional Plus, Opcode Systems	7
Others	17
(34% of respondents voted in this category)	

## MODEM—24-BAUD



Hayes Microcomputer Products	30
Zoom Telephonics	13
Practical Peripherals	10
Apple	9
Prometheus Products	6
Others	32
(68% of respondents voted in this category)	

## MODEM—9600-BAUD



Hayes Microcomputer Products	43
U.S. Robotics	14
Shiva	8
Prometheus Products	7
Farallon	5
Others	23
(44% of respondents voted in this category)	

## MODEM—FAX



DoveFax series, Dove Computer	34
Interfax 24/96, Abaton	15
ProModem series, Prometheus Products	10
OrchidFax, Orchid Technology	10
DataLink, Applied Engineering	10
Others	21
(44% of respondents voted in this category)	

## MONITOR—COLOR



AppleColor High-Resolution RGB Monitor, Apple	
Radius Color System, Radius	
19" Trinitron, SuperMac Technology	
Trinitron, Sony	
Macintosh 12" RGB Display, Apple	
19" Color Display, SuperMac Technology	
Others	
(68% of respondents voted in this category)	

## MONITOR—MONOCHROME



Pivot, Radius	
Hi-Res Monochrome Monitor, Apple	
Apple Macintosh Portrait Display, Apple	
Two Page Display, Radius	
Apple Two-Page Monochrome Monitor, Apple	
Radius Full Page Display, Radius	
Others	
(64% of respondents voted in this category)	

## OPTICAL DRIVE



ZFP + 600 Magneto Optical, La Cie	
MacinStor Erasable Optical series, Storage Dimensions	
Infinity Optical, PLI	
hammerDisk6DD5, FWB	
LaserFrame, SuperMac Technology	
SB-SMO-1, MicroNet Technology	
Others	
(33% of respondents voted in this category)	

## PRINTER—COLOR



ColorScript 100 series, QMS	
HP PaintJet XL Printer, Hewlett-Packard	
XL-7700, Eastman Kodak	
HP PaintWriter XL Printer, Hewlett-Packard	
Phaser IIDX Color Printer, Tektronix	
Phaser IISX Color Printer, Tektronix	
Others	
(45% of respondents voted in this category)	

## PRINTER—LASER

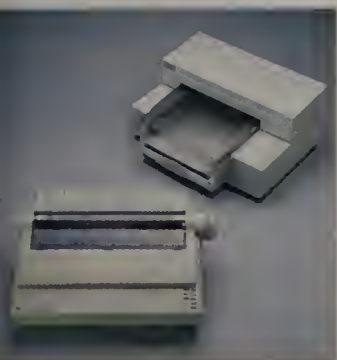


LaserWriter IINTX, Apple	
LaserWriter IINT, Apple	
Personal LaserWriter NT, Apple	
HP LaserJet III Printer, Hewlett-Packard	
QMS-PS 410, QMS	
TI microlaser PS17 & PS35, Texas Instruments	
HP LaserJet IIP Printer, Hewlett-Packard	
Others	
(80% of respondents voted in this category)	



Product, Manufacturer

% of votes

**PRINTER—OTHER**

HP DeskWriter Printer, Hewlett-Packard	33
ImageWriter II Printer, Apple	31
HP DeskJet Printer series, Hewlett-Packard	11
ImageWriter LQ, Apple	9
Others	16
(71% of respondents voted in this category)	

**REMOVABLE-MEDIA DRIVE**

Bernoulli Box series, Iomega	19
Infinity40 Turbo, PLI	10
45MB Removable Cartridge Drive, Ehman	9
Microtech R50, Microtech International	9
ZFP 45R, La Cie	6
MR-45, MicroNet Technology	6
Others	41
(47% of respondents voted in this category)	

**SCANNER—BLACK-AND-WHITE/GRAY-SCALE**

Apple Scanner, Apple	24
HP ScanJet Plus, Hewlett-Packard	16
ThunderScan Plus, Thunderware	11
MSF-400GGS, Microtek	9
LightningScan 400, Thunderware	5
Others	35
(57% of respondents voted in this category)	

**SCANNER—COLOR**

MSF-300Z, Microtek	22
LS-3500 Film Scanner, Nikon	19
Silverscanner, La Cie	16
JX series, Sharp	11
Agfa Focus Color Scanner, Agfa Compugraphic	8
Scanmaster series, Howtek	6
Others	18
(40% of respondents voted in this category)	

**TAPE DRIVE**

Apple	18
EMAC	9
GCC Technologies	8
MicroNet Technology	8
Microtech International	7
CMS Enhancements	6
Others	44
(41% of respondents voted in this category)	

**VIDEO CAPTURE/EFFECTS**

ColorBoard 364, RasterOps	17
RadiusTV, Radius	16
MacVision Color Video Digitizer, Koala Technologies	11
NuVista+, TrueVision	11
FrameGrabber 324NC, RasterOps	10
ComputerEyes/Pro Color Video Digitizer, Digital Vision	6
Others	29
(38% of respondents voted in this category)	

**MOST PROMISING NEWCOMER—HARDWARE**

Macintosh IIsi, Apple	12
Macintosh LC, Apple	12
Macintosh Classic, Apple	7
Macintosh IIfx, Apple	4
Typist, Caere	4
Pivot, Radius	3
Others	58
(39% of respondents voted in this category)	

**BEST CUSTOMER SUPPORT—HARDWARE**

Apple	18
Hewlett-Packard	5
La Cie	4
Microtech International	4
Ehman	3
SuperMac Technology	3
Others	63
(42% of respondents voted in this category)	

*Five-Time Winners**Hardware*

Several hardware products and product lines stood out as five-time award winners. Apple's ImageWriter II won (along with Hewlett-Packard's DeskWriter) the Printer—Other category, and Apple's LaserWriter II series—specifically, the new LaserWriter IINTX—once again took the Printer—Laser division. Predictably, Hayes, with its communications-standard-setting product line, had no trouble sweeping the modem categories. Radius once again sewed up the monochrome monitor award—but this time with its flashy new Pivot Display.



Product, Manufacturer

% of votes

**2-D DESIGN**

Claris CAD, Claris 28  
 MacDraft, Innovative Data Design 21  
 Dreams, Innovative Data Design 12  
 AutoCAD, Autodesk 7  
 Others 32  
 (22% of respondents voted in this category)

**3-D DESIGN**

Swivel 3D/Swivel 3D Professional, Paracomp 29  
 Super 3D, Silicon Beach Software 21  
 MiniCAD+, Graphsoft 7  
 AutoCAD, Autodesk 6  
 StrataVision 3d, Strata 5  
 Others 32  
 (13% of respondents voted in this category)

**AUTHORING TOOL**

HyperCard, Claris 70  
 SuperCard, Silicon Beach Software 17  
 Authorware Professional, Authorware 4  
 Plus, Spinnaker Software 2  
 Others 7  
 (61% of respondents voted in this category)

**BLACK-AND-WHITE PAINT**

SuperPaint, Silicon Beach Software 49  
 Canvas, Deneba Software 21  
 MacPaint, Claris 18  
 Studio/1, Electronic Arts 5  
 Others 7  
 (81% of respondents voted in this category)

**BUSINESS ACCOUNTING**

M.Y.O.B., Teleware 14  
 atOnce, Peachtree Software 12  
 Great Plains Accounting, Great Plains 12  
 Insight Expert Accounting Series, Peachtree Software 7  
 Accountant, Inc., Softsync/Bloc 6  
 Back to Basics: Professional, Peachtree Software 6  
 Others 43  
 (44% of respondents voted in this category)

**BUSINESS PRESENTATION GRAPHICS**

Aldus Persuasion, Aldus  
 Microsoft PowerPoint, Microsoft  
 MacDraw II, Claris  
 More, Symantec  
 DeltaGraph, DeltaPoint  
 Wingz, Informix Software  
 Others  
 (70% of respondents voted in this category)

**COLOR PAINT**

Adobe Photoshop, Adobe Systems  
 PixelPaint/PixelPaint Professional, SuperMac Technology  
 UltraPaint, Deneba Software  
 Studio/8, Electronic Arts  
 ColorStudio, Letraset USA  
 Others  
 (55% of respondents voted in this category)

**DATABASE—DEVELOPER TOOL**

4th Dimension, ACIUS  
 FoxBase+/Mac, Fox Software  
 Double Helix, Odesta  
 dBase Mac, Ashton-Tate/New Era Software  
 Oracle for the Macintosh, Oracle  
 Reflex Plus, Borland International  
 Others  
 (56% of respondents voted in this category)

**DATABASE—END USER**

FileMaker Pro, Claris  
 Microsoft Works, Microsoft  
 Panorama, ProVue Development  
 Microsoft File, Microsoft  
 File Force, ACIUS  
 RecordHolder Plus, Software Discoveries  
 Others  
 (69% of respondents voted in this category)

**DRAWING/ILLUSTRATION**

Adobe Illustrator, Adobe Systems  
 Aldus FreeHand, Aldus  
 MacDraw II/MacDraw, Claris  
 SuperPaint, Silicon Beach Software  
 Canvas, Deneba Software  
 MacDraft, Innovative Data Design  
 Others  
 (85% of respondents voted in this category)



Product, Manufacturer % of votes

# EDUCATION



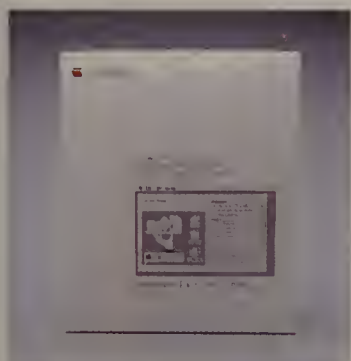
Carmen Sandiego series, Broderbund	31
Practica Musica, Ars Nova Software	7
Reader Rabbit, The Learning Company	6
Typing Tutor IV, Simon & Schuster Computer Software	5
Math Blaster Mystery, Davidson & Associates	5
Type, Broderbund	5
Others	41
(53% of respondents voted in this category)	

# ELECTRONIC MAIL



Microsoft Mail, Microsoft	45
QuickMail, CE Software	40
InBox, Sitka	7
cc:Mail, cc:Mail	4
3 + Mail for Macintosh, 3Com	2
Others	2
(49% of respondents voted in this category)	

# FILE SERVER



AppleShare File Server, Apple	45
MacTOPS, Sitka	35
Netware, Novell	12
Others	8
(54% of respondents voted in this category)	

# GAME



SimCity, Maxis	12
Tetris, Spectrum HoloByte	10
Crystal Quest, Casady & Greene	7
Falcon, Spectrum HoloByte	5
Where in the World Is Carmen Sandiego?, Broderbund	3
MacGolf/MacGolf Classic, XOR	3
Others	60
(72% of respondents voted in this category)	

# IMAGE PROCESSING



Adobe Photoshop, Adobe Systems	57
Digital Darkroom, Silicon Beach Software	24
ImageStudio, Letraset USA	8
ColorStudio, Letraset USA	7
Enhance, MicroFrontier	2
Others	2
(51% of respondents voted in this category)	

# MATHEMATICS



Product, Manufacturer % of votes

Mathematica, Wolfram Research	54
MathCAD, MathSoft	15
Theorist, Prescience	8
Eureka: The Solver, Borland International	6
PowerMath II, Central Products	4
MATLAB, The MathWorks	4
Others	9
(43% of respondents voted in this category)	

# MICRO-TO-MAINFRAME COMMUNICATIONS



White Knight, The Freesoft Company	15
VersaTerm-Pro, Synergy Software	14
MicroPhone II, Software Ventures	13
MacTerminal, Apple	9
Pathworks for Macintosh, Digital Equipment	7
MacWorkstation, Apple	7
Others	35
(42% of respondents voted in this category)	

# MULTIMEDIA/ANIMATION



MacroMind Director, MacroMind	48
HyperCard VideoDisc Toolkit, APDA-Apple	12
FilmMaker, Paracom	9
VideoWorks Interactive, MacroMind	6
Others	25
(44% of respondents voted in this category)	

# MUSIC NOTATION



Finale, Coda Music Software	27
Encore, Passport Designs	17
DeluxeMusic Construction Set, Electronic Arts	15
Professional Composer, Mark of the Unicorn	15
MusicProse, Coda Music Software	7
Music Publisher, Repertoire	7
Others	12
(34% of respondents voted in this category)	

# MUSIC SEQUENCING



Performer, Mark of the Unicorn	17
DeluxeRecorder, Electronic Arts	11
Studio Session, Bogas Productions	11
Pro 4, Passport Designs	9
Vision, Opcode Systems	8
Studio Vision, Opcode Systems	8
Others	36
(32% of respondents voted in this category)	



Product, Manufacturer

% of votes

## NETWORK MANAGEMENT/UTILITY



Timbuktu/Timbuktu Remote, Farallon 36  
 Public Folder, Claris 13  
 LapLink Mac III, Traveling Software 9  
 Carbon Copy Mac, Microcom 8  
 AppleTalk Internet Router, Apple 6  
 Inter Poll Network Administrator's Utility, Apple 6  
 Others 22  
 (42% of respondents voted in this category)

## OCR



OmniPage, Caere 61  
 Read-It, Olduvai 15  
 AccuText, Xerox Imaging Systems 7  
 ScanReader, CTA 5  
 TopScan, Calera 4  
 TextScan, Prism Enterprises 3  
 Others 5  
 (44% of respondents voted in this category)

## PAGE LAYOUT



Aldus PageMaker, Aldus 64  
 QuarkXPress, Quark 20  
 ReadySetGo, Letraset USA 4  
 Publish-It, TimeWorks 3  
 FrameMaker for the Mac, Frame Technology 2  
 DesignStudio, Letraset USA 2  
 Others 5  
 (78% of respondents voted in this category)

## PERSONAL FINANCE



Quicken, Intuit 48  
 Andrew Tobias' Managing Your Money, Meca Software 16  
 Dollars & Sense, Software Toolworks 13  
 MacMoney, Survivor Software 12  
 Others 11  
 (65% of respondents voted in this category)

## PROGRAMMING LANGUAGE



Think C, Symantec 38  
 Think Pascal, Symantec 16  
 MPW C, Apple 12  
 QuickBASIC, Microsoft 11  
 MPW Pascal, Apple 6  
 Others 17  
 (50% of respondents voted in this category)

## PROJECT MANAGEMENT



MacProject II, Claris 64  
 MacSchedule/MacSchedule Plus, Mainstay 10  
 FastTrack Schedule, AEC Software 8  
 Micro Planner/Micro Planner X-pert, Micro Planning 6  
 KeyPlan, Symmetry Software 3  
 AEC Information Manager, AEC Software 3  
 Others 6  
 (45% of respondents voted in this category)

## SPREADSHEET



Microsoft Excel, Microsoft 69  
 Wingz, Informix Software 15  
 Microsoft Works, Microsoft 10  
 Full Impact, Ashton-Tate 4  
 Others 2  
 (86% of respondents voted in this category)

## STATISTICS



StatView II/SE + Graphics, Abacus Concepts 40  
 Data Desk, Odesta 13  
 SYSTAT, SYSTAT 12  
 SPSS for the Macintosh, SPSS 10  
 SuperANDVA, Abacus Concepts 6  
 Others 19  
 (38% of respondents voted in this category)

## TAX PREPARATION/PLANNING



MacIntax, SoftView 86  
 TurboTax, ChipSoft 6  
 Others 8  
 (55% of respondents voted in this category)

## TELECOMMUNICATIONS



MicroPhone II, Software Ventures 24  
 White Knight, The FreeSoft Company 18  
 Smartcom, Hayes Microcomputer Products 13  
 Microsoft Works, Microsoft 12  
 VersaTerm-Pro, Synergy Software 7  
 Others 26  
 (68% of respondents voted in this category)



Product, Manufacturer % of votes

## TRAINING



Personal Training Systems	48
Heizer Software	12
Mindscape	11
FlipTrack Learning Systems	5
Individual Software	5
Help Software	4
Others	15
(35% of respondents voted in this category)	

## UTILITY—APPLICATION ENHANCEMENT



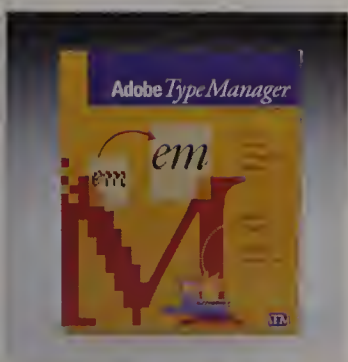
Word Finder, Microlytics	10
TypeStyler, Brøderbund	7
DeskPaint & Draw, Zedcor	7
Grammatik Mac, Reference Software International	5
Correct Grammar for the Mac, Writing Tools Group	5
QuickDex, Casady & Greene	5
Others	61
(72% of respondents voted in this category)	

## UTILITY—PROTECTION/RECOVERY/BACKUP



The Norton Utilities for the Mac, Symantec	23
SUM II, Symantec	19
SAM, Symantec	18
MacTools/PC Tools for the Mac, Central Point Software	12
DiskFit, SuperMac Technology	5
Fastback for the Mac, Fifth Generation Systems	3
Others	20
(84% of respondents voted in this category)	

## UTILITY—SYSTEM ENHANCEMENT



Adobe Type Manager (ATM), Adobe Systems	26
After Dark, Berkeley Systems	11
Suitcase II, Fifth Generation Systems	10
DiskTop, CE Software	5
QuickKeys <sup>2</sup> , CE Software	4
Boomerang, Zeta Soft	4
Others	40
(84% of respondents voted in this category)	

## WORD PROCESSOR



Microsoft Word, Microsoft	62
MacWrite II, Claris	11
Microsoft Works, Microsoft	7
WriteNow, T/Maker	6
WordPerfect for the Macintosh, WordPerfect	5
Full Write Professional, Ashton-Tate	4
Others	5
(95% of respondents voted in this category)	

Product, Manufacturer % of votes

## MOST PROMISING NEWCOMER—SOFTWARE



The Norton Utilities for the Mac, Symantec	4
Adobe Photoshop, Adobe Systems	3
DiskDoubler, Salient Software	3
Data Club, International Business Software	2
SimEarth, Maxis	1
TurboTax, ChipSoft	1
Others	86
(44% of respondents voted in this category)	

## BEST CUSTOMER SUPPORT—SOFTWARE



Microsoft	14
Aldus	13
Claris	8
MacConnection	5
Symantec	4
Adobe Systems	3
Others	53
(53% of respondents voted in this category)	

## Five-Time Winners

## Software

A number of products stand out as

World-Class winners for the fifth year in a row. Among these are Microsoft Word and Excel, whose continued domination of their respective markets is a testament to Microsoft's marketing clout. FileMaker Pro, another five-time winner—and Claris's biggest money maker—predictably took the Database—End User category, while another Claris product, MacProject, found no real competition in the Project Management category and easily captured its fifth title. Another five-time software winner was Aldus PageMaker for Page Layout—still far and away the leading desktop publishing program, though QuarkXPress has managed to narrow the gap. Freesoft's White Knight (formerly Red Ryder) also won its fifth award—this time for Micro-to-Mainframe Communications. **M**



# FAX

*This  
year  
fax  
modems  
hold  
their  
own*

# MODEM

# FACTS

"I'LL FAX THAT TO YOU.  
WHAT'S YOUR NUMBER?"

Rare just a few years ago, fax machines are now taken for granted. In fact, you may actually appear to be unprofessional if you don't have a fax number. I've been using a neighborhood fax service, but lately I've been looking for a more convenient alternative. A fax modem may be the best solution.

Why a fax modem instead of a dedicated fax machine? Convenience and cost tell the tale. Most of the documents I need to fax I create on my Mac, and I like the idea of sending a document directly from my screen to the recipient. Also, it takes less time and I waste less paper.

And, because all the units I looked at double as data modems, a fax modem saves scarce desktop real estate. Best of all, even though prices on standard fax machines are dropping, a fax modem can still be more economical. If your faxing needs mostly involve files generated on the Mac, a fax modem is your best choice.

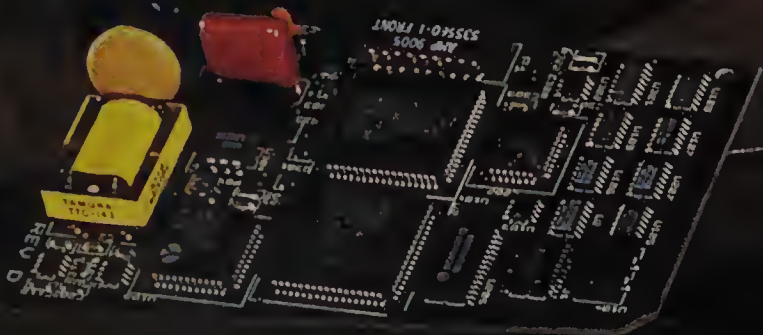
This is *Macworld's* third annual report on fax modems, and the offerings have matured markedly since last year. Even the best of last year's crop had annoying flaws, but the class of '91 has several members worth recommending. Macworld Lab tested ten fax modems, all of which transmit faxes at a top speed of 9600 bits per second (bps) and as Hayes-compatible modems, transmit data at 2400 bps. All but two of the tested modems are external modems, which sit on the desk. The two internal modems are PSI Integration's Comport for the Macintosh Portable, and Applied Engineering's DataLink LC for the Macintosh LC.

Last year's anemic AppleFax Modem was overpriced, plagued by technical problems, and saddled with soft-

by  
**Tom  
Negrino**

ware severely lacking in features. Now discontinued, the AppleFax joins the ranks of other ill-fated Apple peripherals, such as the ImageWriter





From top to bottom: PSI Integration's Comport internal fax modem for the Macintosh Portable; Zoom Telephonics' Zoom MX9600S, an inexpensive send-only unit; and Dove Computer's DoveFax Desktop, an excellent send-and-receive fax modem.



LQ, in well-deserved oblivion. Owners of the orphaned AppleFax can upgrade to Solutions' BackFax software for \$29 plus shipping costs—contact Solutions for details.

### Easy as Printing

All fax modems come with at least three parts: the hardware; a fax driver that goes in the System Folder and is accessed via the Chooser; and an application that usually keeps a fax log and lets you set preferences and view and print received faxes. A good way to think of the faxing process is to imagine you're using a printer that's far away. The twist, of course, is that when printing to a fax machine, you can choose from millions of remote printers. You select the fax driver in the Chooser, then choose Print from any application. Usually you then specify the recipient from the Print dialog box. Fax software converts the document to fax format and gives you the option of sending the fax right away or holding it on disk for later transmission.

## FAX MODEMS HAVE COME OF AGE

Fax machines can send and receive faxes at fine resolution, which corresponds to 203 by 196 dots per inch, or at standard resolution, which is 203 by 98 dpi. Naturally it takes less time to transmit documents in standard resolution, saving you toll charges, but the trade-off is sharpness and some readability.

Generally speaking, the fax software handles incoming faxes in the background, so you can do other work while the computer receives and stores the fax on the hard drive. Of course, to receive a fax, the Mac and fax modem have to be turned on, and the fax software needs to be waiting for a call.

### Group Facts

The current standard in fax machines is Group 3 compatibility, in which fax machines use a specific compression scheme to send and receive fax data at 9600 bps. Although Group 2 fax modems work at a top speed of 4800 bps, you don't need to worry about compatibility between the two groups because when fax machines make a connection, they automatically negotiate the highest speed at which they can both transmit. If a Group 2 machine calls up a Group 3 fax machine or modem, the Group 3 unit *trains down* from 9600 to 4800 bps to receive the fax.

In our test suite, we focused on Group 3 fax modems that use chip sets from two manufacturers. Most use a chip set from Rockwell, capable of both sending and receiving faxes. Three of the tested units use the Sierra chip set, which can only send faxes.

### Plug and Send

Most fax modems look like your average data modem—squat boxes with a row of status lights on the front. Status lights are convenient when you have a problem, offering clues on how to fix the difficulty. All the tested modems plug into the modem port, with the exception of Global Village Communication's TelePort/Fax 9600, which connects to the Apple Desktop Bus (ADB) port, leaving the modem port free for other peripherals such as a graphics tablet or a label printer. And since the TelePort is powered from ADB (you could plug it into an ADB keyboard, for instance), it doesn't take up space on a plug strip with a boxy power adapter, as do all the other modems. The TelePort makes up for its lack of status lights by putting a useful status display in the menu bar whenever the modem is in use. Circuit Research's FlexFax 9624M is also missing status lights; its lights tell you only if the modem is in fax or data mode.

Anyone who's spent time using modems knows that they sometimes lock up and that the best way to reset them is to simply turn them off and then back on. That's why I get peeved at



Global Village's TelePort/Fax 9600 is unique in that it connects to and draws power from the Mac's Apple Desktop Bus port.



modem manufacturers who don't put a power switch on their units. The recipients of this year's Grumble Award are Dove's DoveFax Desktop, the FlexFax, and the TelePort. Because internal boards lack power switches, you must restart the Mac to reset an internal modem. You wouldn't want to be able to turn off a board inside a Macintosh that's running.

The DataLink LC's expandability deserves special mention. The base unit is a send-only internal board for the Mac LC, but in addition to an extra serial port, you can add chips that enable it to receive faxes; use the V.42bis data correction/compression protocol, which increases data throughput to as much as 9600 bps; or best of all, add a 68882 math coprocessor to the LC.

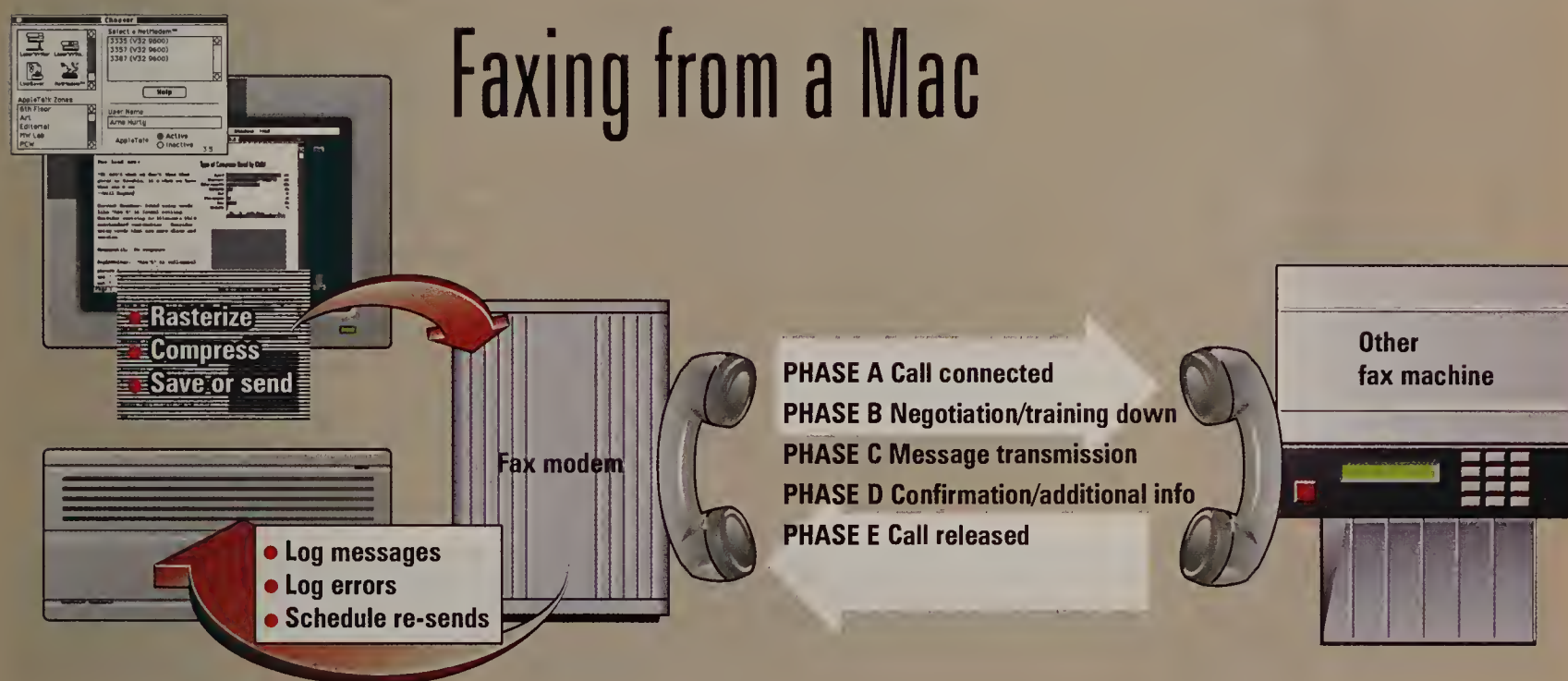
Right now, the only unit that features automatic wake-up is the Comport for the Macintosh Portable. It "wakes" the Portable from Sleep

mode to send a previously scheduled fax or to receive a fax.

### Resolving Font Issues

Getting good-looking faxes, especially ones with text, can be a real challenge. That's because the Mac's screen resolution is 72 dpi while Group 3 fax resolution is 200 dpi.

There are two main approaches to getting high-quality text output. The first is to use triple-size bitmapped screen fonts, originally developed for the ImageWriter LQ. With this approach, the fax driver looks in the System file for fonts that are three times the size of each font used in the document. For a memo written in 12-point Helvetica, for instance, you need to have Helvetica 36 installed. The driver then compresses these large-size fonts to the size in the original file and sends the resulting higher-resolution document.



Using a fax modem to transmit a file from a Macintosh to another fax modem or fax machine is quite simple, but the data undergoes several transformations in the process.

### Inside the Macintosh

You select a fax modem from within the Chooser, much as you would a printer. The fax modem driver rasterizes the document (converts it from QuickDraw to a bitmapped fax format); compresses it to reduce transmission time; and saves the file or sends it to the fax modem.

### Inside the fax modem

Firmware contained on the modem's chip set prepares the data for transmission over phone lines by converting the data from digital to analog form. Fax modems follow the same protocols, or procedures, as those defined for standard fax machines. **(Phase A)** The call is established between the sending and receiving fax modem or machine. **(Phase B)** The

two parties communicate at 300 bps to identify capabilities such as the group type (Group 3, for instance) and the highest speed at which the receiving fax machine can correctly receive the data; *training down*, or dropping to a lower speed, takes place if noise in the line is too high. **(Phase C)** The first page is transmitted and error detection and correction take place. **(Phase D)** The receiving fax modem or machine confirms that the page has been received correctly, or renegotiates the transmission speed (as in Phase B), and the page is sent again. The sending fax modem may signal that there are additional pages. **(Phase E)** After signaling that the transmission is complete, the fax modem releases the call.

### Back in the Macintosh

Most fax modem software packages then record when and where a fax was sent and log problems, if any; some reschedule transmission if the line is busy.



There are several drawbacks to this approach. You can only get high-quality text from fonts for which you have triple sizes installed. If they are not installed, the Mac attempts to create higher-quality 200-dpi output from 72-dpi bitmapped fonts by first building the triple-size font, then scaling it down to the smaller font size for printing, with predictably poor results. All those font sizes take up valuable disk space. Few easily available fonts come in the triple sizes. Abaton ships clones of Times and Helvetica called SWA Dutch and SWA Swiss in the appropriate sizes, but you must reformat your documents to accommodate these new fonts.

A better solution, and one I strongly recommend, is to use one of the outline font technologies from Adobe or Apple. Outline fonts can be scaled to any size, and they take advantage of the maximum resolution of the output device. Adobe Type Manager (ATM), a \$99 utility, comes with Times, Helvetica, Courier, and Symbol and can use any other PostScript Type 1 fonts.

Apple's recently released TrueType, an outline font solution that works with System 6.0.5 and later versions, installs as an INIT with related font files. (TrueType is written into System 7.) Because it's from Apple, it is free, and third-party manufacturers should be motivated to make sure that their software takes full advantage of the technology. Already major type

houses, such as Monotype, Bitstream, Linotype, and Letraset, have announced or are shipping TrueType versions of their type libraries. Solutions has licensed TrueType and will include it with BackFax software.

A pleasant side effect of ATM and TrueType is that not only do they banish the jaggies from faxed and printed output, they also improve the look of large and odd-size type on screen.

### Software Makes the Difference

Ideally, printing to a fax modem should be as easy and transparent as printing to, say, a LaserWriter. In evaluating the software that comes with the fax modems, intuitive operation and ease of use were especially important. For instance, well-designed software sends and receives faxes in the background, without requiring extra steps from you.

All the software we tested lets you keep an address book of fax numbers, and all, except Zoom Telephonics' QuickLink II fax software, lets you add a new name to the address book during the fax printing process. The Prometheus software has a handy feature for importing names and fax numbers into a fax address book from other applications, such as FileMaker or DynoDex, or any comma- or tab-delimited text file. And all the software had automatic redial, which is useful when the recipient's fax machine is busy. Most software packages let you create your own cover page in a graphics program, then automatically send it with all faxes, filled in with the recipient's name and fax number. Other approaches to cover pages come from Prometheus, whose software includes a MacDraw-like cover-

## FAX-MODEM FEATURES

Company	Name	Price	Send/Receive	Type	Interface	Fax Chip Set
Abaton	InterFax 24/96	\$595	●/●	external	DB 25	Rockwell
Applied Engineering	DataLink LC	\$349	●/○	internal <sup>1</sup>	Mac LC board	Sierra
Circuit Research	FlexFax 9624M <sup>2</sup>	\$895	●/●	external	DIN 8	Rockwell
Computer Friends	LightFax 9624 <sup>3</sup>	\$399	●/●	external	DB 25	Rockwell
Cypress Research Corporation	Cypress FaxPro	\$1099	●/●	external	DIN 8	Rockwell
Dove Computer	DoveFax Desktop	\$449	●/●	external	DIN 8	Rockwell
Dove Computer	DoveFax + <sup>4</sup>	\$549	●/●	external	DIN 8	Rockwell
Global Village Communication	TelePort/Fax 9600	\$295	●/○	external	ADB	Sierra
Prometheus Products	ProModem MiniFax <sup>4,5</sup>	\$299	●/○	external	DB 25	Sierra
Prometheus Products	ProModem 9600M Plus <sup>6</sup>	\$895	●/●	external	DB 25	Analog Devices
Prometheus Products	ProModem 24/96 MSR	\$449	●/●	external	DB 25	Rockwell
Prometheus Products	TravelModem <sup>4</sup>	\$299	●/○	internal <sup>7</sup>	DB 25	Sierra
Prometheus Products	ProModem Ultima <sup>8</sup>	\$995	●/●	external	DB 25	Analog Devices
PSI Integration	Comport	\$645	●/●	internal <sup>7</sup>	Mac Portable board	Rockwell
Zoom Telephonics	Zoom MX9600S	\$169	●/○	external	DB 25	Sierra

● = yes; ○ = no. All units are both 9600-bps fax and 2400-bps data modems. <sup>1</sup> LC only. <sup>2</sup> Offers proprietary 9600/4800-bps data mode; pass-through serial port.

<sup>3</sup> Switches between voice and fax automatically. <sup>4</sup> Not tested. <sup>5</sup> Send/receive unit (\$349) shipping soon. <sup>6</sup> Offers 9600-bps V.32bis data; V.42bis/MNP 5. Unit not tested. <sup>7</sup> Portable only. <sup>8</sup> Offers 9600-bps V.32bis data; V.42bis/MNP 5.



page editor, and from Global Village, who will scan artwork sent to the company and return a custom cover-page file. (Global Village will also scan your signature, so that you can use it in fax documents.)

All the software tested keeps a running log of fax activity, including the sender and destination of faxes, the time sent or received, and usually the duration of the call. Abaton's InterFax 24/96 and Computer Friends' LightFax 9624 offer polling, which involves asking if the receiving fax machine has any faxes for the sender and, if it does, retrieving them in the same call. The Abaton fax software includes scanner drivers that let you use an Abaton or Apple-compatible flatbed scanner to scan in documents not created on the Mac. The fax software then converts the scanned image to fax format and sends it. Other file-to-fax format conversion is included by the Prometheus modems (TIFF and MacPaint formats), BackFax (MacPaint, PICT, Glue, TIFF, EPS), the InterFax 24/96 (TIFF, MacPaint, PICT), and the LightFax (TIFF, MacPaint).

PSI's Comport and the DoveFax Desktop include fax software from Palomar Software and STF Technologies that is a joy to use. All the modem setup functions are integrated into the fax driver, and the addressing features are intuitive and simple. These two modems came out at the top of the heap in our speed tests. I really appreciate being able to switch automatically from fax mode to data mode and back again. The fax modems that use BackFax provide no graceful way to switch from fax mode to data mode. You have to open the BackFax application, uncheck the Send and Receive boxes, quit BackFax, and then open a telecommunications program. When you finish a data session, you must return to BackFax to change the modem to fax mode before sending a fax. That's just too much effort for a modem junkie.

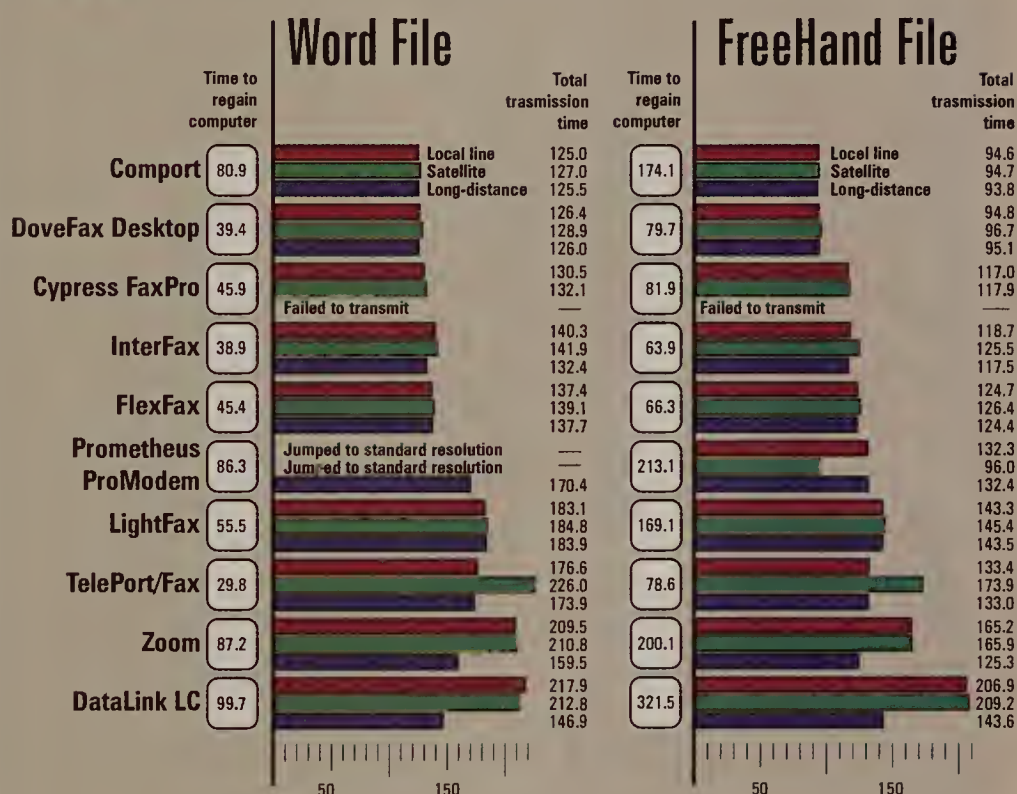
The TelePort's software is a standout, particularly for those who regularly alternate printing and faxing. To switch from a printer to a fax modem, you generally must go to the Chooser and click on the fax driver; to print again you must go back to the Chooser and click on the Printer. With the TelePort software, you hold down the option key when you pull

down the File menu, and Print turns into Fax for that one print job only. It's a nice time-saver. TelePort also lets you specify MNP data compression/correction (Levels 4 and 5) from the Control Panel. The TelePort software gets demerits, however, for not letting you send one fax to several individuals, even though the modem's manual states that you can. The software lacks delayed sending too (Global Village expects to have a free upgrade adding both features by the time you read this).



## Speed Tests

All times are in seconds (less is better)



Macworld Lab transmitted two files—a FreeHand line drawing and a two-page Microsoft Word file containing several fonts in various sizes and styles—across three simulated line conditions: local, long-distance (overland), and satellite (using the PTT 5101 Telephone Network Simulator and PTT 5151 Echo/Advance Impairment Simulator according to EIA 310 specifications).

Each fax modem was subjected to increasing levels of line noise. The local transmissions were increased in increments of 1 decibel (dB) from -46dB to -36dB. The long-distance transmissions were increased in 1dB increments from -44dB to -34dB. In real-life transmissions, you can connect with local or long-distance lines with noise levels below -40dB 80 percent of the time. For the satellite tests, the noise levels ranged from -63dB to -53dB. Normal noise levels for satellite transmission fall well below those levels. (The larger the negative number, the less line noise.)

When a fax modem encounters a certain level of noise on a line, it drops down in speed—from 9600 bps to 4800 bps, for instance—which results in longer transmission times. The LightFax from Computer Friends held its transmission at 9600 bps at higher noise levels than any of the others in the test suite. The FlexFax from Circuit Research, on the other hand, dropped down after encountering a small increase in line noise. Although all documents were sent in fine mode (203 by 196 dpi), the Prometheus ProModem 24/96MSR switched to standard mode (203 by 98 dpi) in the face of increased line noise. Most fax modems could not send the file when confronted with the highest noise levels, but the Comport, LightFax, InterFax, and DoveFax proved quite robust. The graphs display transmission times for the lowest noise level for each line condition.

Warren L. Henderson, Jr., is founder and president of Henderson Communications Corporation (Moreno City, California). We appreciate his expertise and assistance in helping Macworld Lab design our modem tests.



From the sublime to the tedious—we turn to Quick Link II software, bundled with the Zoom MX9600S unit. This was the only unit we tested that did not support background faxing; you need to convert the fax file, save it to disk, then quit your application, start up the QuickLink II program, and use QuickLink to send the fax. After using the other fax software, this approach feels like rubbing two sticks together to make fire: it eventually works, but it's too much effort. The LightFax software was also needlessly cumbersome, requiring you to go to a second dialog box from the Print dialog box just to change the fax quality from standard to fine.

Cypress Research's FaxPro software is unique among our test products in that it allows the fax modem to be shared on a network. This makes a lot of sense, as it saves companies the expense of separate fax modems and dedicated phone lines for each user. Macworld Lab tested the Cypress FaxPro in the single-user configuration, but I installed the unit on a small AppleShare network for an informal evaluation and chose

## FAX MODEM SOFTWARE STORES ADDRESSES AND COVER SHEETS

one of the networked SE/30 workstations as the fax server. (You can't hook the fax modem up to the file server, and because the modem is not an AppleTalk device, it needs to be attached to a Mac that's connected to a LocalTalk or EtherTalk network.) The installation went smoothly, and the software worked as advertised, but the fax server's user complained that the machine ran noticeably slower, and asked that I remove the software. As of this writing, Cypress Research said that a new release of the Cypress FaxPro software, which should be available by the time you read this, would improve performance and add several new features.

### Testing Fax Speed

The speed at which a modem transmits depends on the design of the modem, the efficiency of the modem's software, and the condition of the telephone lines carrying the signal. To check the speed of the fax modems, Macworld Lab used a two-page, multiple-font Microsoft Word document and a complex one-page line-art document created in Aldus FreeHand as test files.

We sent the files over three simulated industry-standard test lines: a local connection; a land-based coast-to-coast connection; and a connection with a single echo-inducing satellite bounce in each direction. Because testing over real telephone lines introduces too many variables, we used a telephone-network simulator

## FUTURE FAX

**A**s this article was put to bed, Dove began shipping the DoveFax+. This \$549 version of Dove's standard DoveFax Desktop comes with a microphone and software that allows voice-messaging functions. Besides being able to digitize outgoing messages to a hard drive, the DoveFax+ can record personalized messages for specific callers, forward incoming voice messages, pick up messages remotely, and automatically change outgoing messages depending on the time of day. The modem switches automatically between fax, data, and voice modes.

In addition, Cypress, Global Village, and Dove are adding integration with other applications. Several companies are contemplating new versions of software that will let you im-

port any tab- or comma-delimited list into a fax phone book. By the end of the year, expect support for System 7 features such as interapplication communication, AppleEvents, and the Communications Toolbox (see "Confessions of a System 7 User," *Macworld*, July 1991). Cypress is also adding hooks to its network fax software so that other developers can include direct fax support in their programs.

Prometheus, Global Village, and Abaton have already added MNP Class 5 error correction and data compression to their modems; Applied Engineering and PSI are implementing the new V.42bis data-compression standard.

Solutions, maker of the BackFax software bundled with some fax modems, has announced a version that

will let many users on a LocalTalk network share one fax modem, with or without an AppleShare server. Each user can have his or her own address book, and the program can save incoming faxes in TIFF format for reading by optical character recognition (OCR) software.

Global Village plans to offer a service similar to that already offered by AT&T and MCI allowing you to send faxes to, say, 500 people every night. The problem is that these services have terrible user interfaces. You will be able to call up Global Village's fax server and upload a destination list and a document. The fax server will then pass on the list and document to the phone companies, and faxes will go to your 500 close friends without tying up your phone all night long.



from PTT (Processing Telecom Technologies) to create the different line conditions. The PTT equipment ensured that test conditions were consistent for each fax modem. The faxes were received on a Sharp UX 195 fax machine.

We tried to send each test file from each modem 11 times on each type of line, gradually increasing the noise level on the line and noting how each fax modem handled the impairment. All the tested fax modems train down from 9600 bps to slower speeds as the noise in the line increases. Those that train down in response to lower levels of noise inevitably take longer to send faxes. Besides training down, the Prometheus ProModem 24/96MSR switched from fine to standard mode; other modems simply dropped the line and redialed later, waiting for a better telephone line connection. We also ran an informal test from the fax machine in the *Macworld* editorial offices to the Sharp machine over regular phone lines. The test times for the two fax machines were very close to the times recorded by the fastest fax modems.

The speediest units overall were the Comport and the DoveFax Desktop, followed closely by the Cypress FaxPro, the InterFax, and the Flex-Fax. Limping along at the rear of the pack were the Zoom Fax and the DataLink LC, which were consistent slowpokes.

Some modems have problems with noisy telephone lines. The Cypress FaxPro was unable to complete any of the test runs on the simulated coast-to-coast connection. And we found an obscure bug in the Prometheus ProModem 24/96MSR that forced the software to switch from fine to standard mode when the line noise increased and the modem dropped to a slower speed—without notification. Prometheus is working on a fix.

Overall, we found that modems using the Rockwell set were generally the quickest, with the Sierra chip trailing behind.

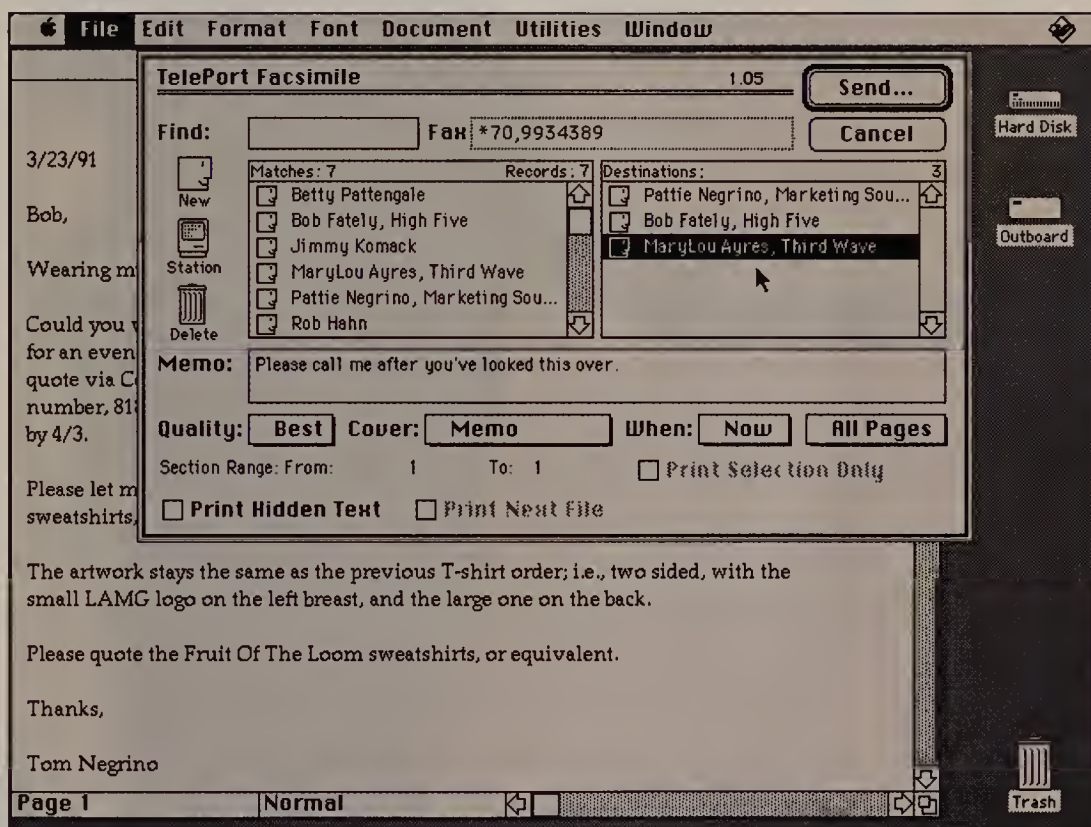
### Fax You Can Live With

In deciding which fax modem to buy, you must consider the usual trade-offs between dollars and convenience. If rock-bottom pricing is your primary consideration, then you might buy the \$199 Zoom MX9600S in spite of its lackluster speed and mediocre software.

For Macintosh Portable owners, the PSI Comport is an excellent choice. The fax software that comes with it is superior, and it was a top speed

performer. Because of the DataLink LC's poor test results—finishing last in the majority of our speed tests—I can't recommend it. Unless you really need an internal unit for the Macintosh LC, you're better off with a desktop unit.

I have two favorites among the ten modems we tested. If you're not interested in receiving faxes, just sending them, I recommend the Global Village TelePort/Fax 9600. Although not especially speedy, the TelePort software is good, the data modem mode includes MNP data compression and correction, and the modem is very easy to set up and use. For send and receive capability, the DoveFax Desktop boasts excellent



**Teleporting a Fax** This Print dialog box from the TelePort/Fax 9600's software illustrates how good software makes sending a fax as easy as printing. I've selected three recipients for my document by dragging names from the list on the left into the Destinations box on the right. I can add a new recipient to the address book (the scrolling field on the left) by clicking on the New icon and entering a name and fax number. Once I click on the Send button, the software converts my document to fax format and sends it to each of the destinations.

software, and it takes up hardly any room on your desk. And it did great in our speed tests. I'd buy either one of these fine units. The best news is that fax modems have graduated from the realm of futility to one of solid utility. If most of the faxes you send are generated on the Mac, then you can count on the best of the current batch of fax modems to do the job. **M**

See *Where to Buy* for contact information.

.....  
**Tom Negrino**, a *Macworld* contributing editor, is a director of the Los Angeles Macintosh Group. His wife, Betty, calls the Mac "our computer teenager" because it's always on the phone.



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**PROPHET**

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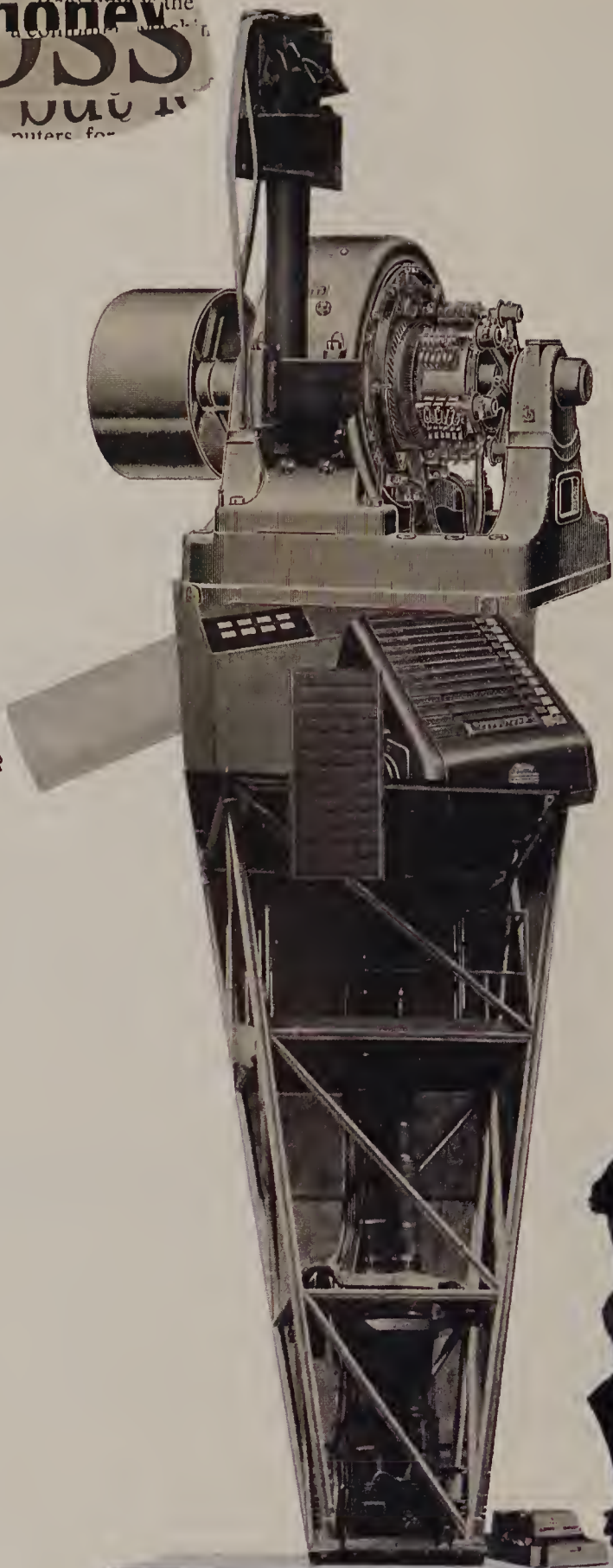
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# DESKTOP FOUNDRY



## Forging fonts on the Mac

BY ERFERT FENTON

HIS IS THE SECOND IN A FOUR-PART SERIES ON DIGITAL TYPOGRAPHY. THE FIRST, "TYPE RENAISSANCE," WAS A PRIMER ON THE HISTORICAL EVOLUTION OF PRINTING TECHNOLOGY AND THE PRINCIPLES OF DIGITAL TYPOGRAPHY (SEE *MACWORLD*, JULY 1991). THE THIRD ARTICLE, "POSTSCRIPT VERSUS TRUETYPE," WILL COMPARE TWO KEY OUTLINE FONT TECHNOLOGIES FROM A CONSUMER'S PERSPECTIVE. THE FOURTH, "TOP-NOTCH TYPE," WILL BE A GUIDE TO THE TOOLS AND TECHNIQUES FOR ACHIEVING HIGH-QUALITY TYPOGRAPHY ON THE MACINTOSH.

Nowadays, anyone with a Macintosh, a few hundred dollars, and a fair amount of spare time can create a typeface from scratch. Maybe not a *good* typeface, but that's not the point. The tools of a once-mysterious craft are now accessible to anyone who is interested. Today's type-design tools are simple enough for beginners, yet sophisticated enough to meet the standards of most professionals. Individuals can now design, create, and market their own typefaces, something that, until recently, only large type foundries could do.

Some traditional typographers worry that letterform designs drawn with pen and pencil will suffer when they are translated into digital designs. Others grumble about giving type-creation tools to people with no formal training in type design. Is desktop type the end of fine craftsmanship? Or is it the beginning of a new era in type design? Although ghastly faces are indeed being churned out (even as you read this article, someone, somewhere, is hard at work creating an unreadable typeface), the new tools have also encouraged designers to come up with unique faces that might never have been developed in a more commercial environment.

*Photograph by Geoff Kern*





In 1986, Altsys Corporation's Fontographer was the only type-design tool available for the Macintosh. Today it has competition from Letraset USA's FontStudio, Kingsley/ATF's ATF Type Designer I, and URW's Ikarus-M. All four programs give you the tools necessary to create an entire typeface from scratch. All four also allow you to import and edit existing font outlines, as do the type-manipulation programs profiled here in "Transforming Type." If you're new to type design you may want to start out by modifying a few letters of an existing font, or adapting an existing design for a custom logo (as long as you've got permission to do so). Don't be too intimidated; type designers are generally a self-taught lot, so you can learn by doing.

### The Design Process

Today's tools haven't changed the process of type design much at all. Most Mac-based type designers still employ traditional tools—brush, pencil, or pen—to draw their initial designs. Type production has certainly changed, however. Until phototypesetting appeared in the 1950s, typographers cut a *punch* (a bar of soft steel in which the image of each letter is created by removing

the surrounding metal) for each character in a face. The punch was then driven into a softer metal to create a matrix, or mold (the negative image of the character), into which was poured a mixture of molten lead, tin, and antimony to create metal type. Some type designers did their own punch cutting, while others passed their drawings to type foundries for engraving, stamping, and milling.

These days, the digital typographer crafts letters out of bezier or spline curves, manipulating the points, lines, and curves of character outlines on the computer screen. While punch cutters of yore tested their designs by blackening punches with candle soot and pressing them onto paper, today's type makers click on an on-screen button and wait for a page to roll out of a laser printer. Since these letters are made of digital data, not metal, a designer can make multiple proofs, modifying letters until they're right. Although the procedure varies from one designer, program, or typeface to another, the digital type-production process follows the same basic steps (see "Designing a Typeface").

In a nutshell, the designers use, as they always have, their training and skill to create letterforms, while the computer provides a convenient way to draw, modify, and proof their work. Desktop font-design tools provide a direct way for artists to create, edit, and manipulate their letterform designs, instead of passing on their drawings to other craftsmen who then cast them in metal or create film masters for phototypesetting machines. Designing typefaces requires countless hours of painstaking modification of tiny details, since each letter must not only be perfect by itself, but must work together with all of the other characters in the face. In the words of Frederic Goudy, America's foremost type designer, "When a type design is good it is not because each individual letter of the alphabet is perfect in form, but because there is a feeling of harmony and unbroken rhythm that runs through the whole design, each letter kin to every other and to all."

Once you've created a typeface, you may wish to expand it into a family, adding related styles such as italic or bold. Type-design programs offer features that can help automate the family-building process; you might want, for example, to slant characters to create an *oblique*, or pseudoitalic, face. Or you might use the interpolation feature found in Ikarus-M or FontStudio to produce a medium weight that falls between the light and bold versions you've created. Don't think that you can make the program do all the work, though; in most cases you have to edit a computer-generated variant extensively, and in many cases you have to draw a related style or weight from scratch.

## FONT-DESIGN FACE-OFF

Product	ATF Type Designer I	Fontographer	FontStudio	Ikarus-M
Version	1.2	3.2	2.0	2.0
Company	Kingsley/ATF Type Corporation	Altsys Corporation	Letraset USA	URW
Price	\$549	\$495	\$595	\$2999 <sup>1</sup>
Input methods				
Freehand drawing	●	●	●	○
Scanned template (PICT/TIFF)	●/●	●/○	●/●	●/●
Autotrace scanned template	○	●	●	● <sup>2</sup>
Tablet with crosshair mouse	○	○	○	●
Import formats	PS Type 1, EPS, Illustrator	PS Type 1, 3, EPS	PS Type 1, 3, Illustrator, TrueType	PS Type 1, 3, Ikarus
Output formats	PS Type 1, 3, TrueType, EPS	PS Type 1, 3, EPS, TrueType <sup>3</sup>	PS Type 1, 3, Illustrator, TrueType	PS Type 1, 3, EPS <sup>2</sup> , Ikarus, TrueType <sup>3</sup>
Character encoding	●	○	○	○
Hinting	manual	automatic <sup>4</sup>	manual	none
Bitmap editor included	●	●	●	○
Bitmap antialiasing	○	○	●	○
Apply previous kerning values	○	○	●	●
Mirror, rotate, scale, and skew	● <sup>5</sup>	●	●	●
Parts libraries	○	●	●	○
Interpolation	○	○	●	●
Batch processing	○	●	○	●

● = yes; ○ = no. <sup>1</sup> Price includes Ikarus-M, digitizer, and Linus-M scan-conversion program. <sup>2</sup> With Linus-M scan-conversion program. <sup>3</sup> Not available when reviewed, but released when System 7 introduced. <sup>4</sup> Manual hinting is available in a separate module. <sup>5</sup> You can rotate a character and its associated template, scale a template directly, or apply transformations to character components.



Now that the basic design procedure has been sketched out, it's time to take a look at the four Macintosh type-design programs.

Fontographer, FontStudio, and ATF Type Designer I all do the following things: allow you to create characters out of points and curves by either drawing from scratch or tracing a scanned template; fine-tune the spacing between certain combinations of characters, called kerning pairs; generate bitmaps and printer fonts; and add hinting instructions for printing at low resolutions. Ikarus-M is a full-featured type-design program of a different sort; it uses its own curve technology and its own format to generate fonts. The key to differentiating these products lies in determining how they implement their common features and in discovering the special options that add unique functionality to each.

All of the programs allow you to generate various font formats: Type 1 PostScript (Adobe's format, which allows you to scale fonts via Adobe Type Manager), Type 3 PostScript (which allows you to add gray scales to characters), PostScript graphics (which let you edit character outlines and add fills or other effects), and TrueType (Apple's new outline font format). For details on which formats each program supports, see "Font-Design Face-off."

### Fontographer

Although Altsys Corporation's Fontographer was the first Macintosh-based type-creation program, it has been continually updated and improved to keep pace with changes in type technology.

The program offers three drawing planes: a background plane in which to place scanned letterforms, a foreground plane in which to draw or modify character outlines, and a guideline plane, where character boundaries like the baseline (an imaginary line on which characters appear to rest) and side bearings (the space at each side of a letter) are set. With Fontographer, a scanned image is usually placed, via the Clipboard, into the program's background layer and traced with the pen tool. Input variations are possible, however. One type designer I talked to draws character outlines in Adobe Illustrator (he prefers Illustrator's drawing tools) and imports the EPS files into Fontographer. Fontographer also lets you open existing Type 1 or Type 3 PostScript fonts and modify character outlines or create composite characters.

Fontographer's pen draws bezier curves, the standard method for creating PostScript fonts. Click the mouse button, and the pen lays down a corner point (the point where two line segments meet at an angle); hold down the mouse button while drawing to place a curve point. Like the curves created by PostScript graphics programs, Fontographer's bezier curves consist of

Sumner Stone got tired of looking at notes and letters set in Times Roman. So he did something about it. He created Stone Informal, a friendly and casual face designed especially for personal correspondence. Along with Stone Informal, he created the Stone Serif and Stone Sans families while working at Adobe

Systems from 1984 to 1990. "When I started at Adobe," says Stone, "there was very little available for the LaserWriter. It seemed like a good idea to do a general-purpose family of typefaces that were developed in the Macintosh environment and would work well with the LaserWriter." The Stone family is an extended family—various styles and weights of a serif and a sans serif family, plus the



DAN ESCOBAR

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TION PRINTING.

informal face—made up of faces that share underlying stylistic features.

Before working at Adobe, Stone had a varied education that included calligraphy classes and a degree in mathematics. Like Chuck Bigelow and Kris Holmes (who are also profiled in this article), Stone studied calligraphy with Lloyd Reynolds at Reed College. Stone eventually became director of typography at Adobe. He left Adobe in 1990 to start his own type studio, The Stone Foundry, in Palo Alto, California.

He is currently working on a new typeface, which is scheduled to be released this fall. Stone uses Letraset's FontStudio for his work, generally drawing characters by hand and then tracing scanned templates with the program. He has recently begun to experiment with drawing directly in the program, with a fair amount of success.

Stone recently published a book, *On Stone: The Art and Use of Typography on the Personal Computer* (Bedford Arts, 1991). The book presents a general introduction to type design, then shows examples of the Stone faces used in various types of publications. If you're new to typography,

**Making letters in some traditional fashion...is the route to becoming a type designer**

Stone's book provides a practical introduction. But you'll have to do more than read about type. According to Stone, "making and using letters in some traditional fashion—calligraphy, stone-carving, sign-painting, or book design—is the route to becoming a type designer. Type design is an activity that is heavily based on tradition and history; these are cultural objects that we are making."





anchor points on an outline, or *path*, and control points outside the outline. Moving either type of point alters the shape of the curve. When editing a character's outline, you can use tools or menu selections to add corner points, curve points (which connect segments with no change in direction), or tangent points (where a line changes direction).

Fontographer offers an autotrace option, but none of the dozen or so Macintosh type designers and graphic artists I talked to use autotrace, claiming that it takes far longer to correct computer-created glitches and place the points in

proper positions than it does to trace characters by hand.

When it's time to generate fonts, Fontographer can produce EPS outlines or Type 1 or Type 3 PostScript. Type 1 is the preferred format these days, since Adobe Type Manager can scale Type 1 fonts. Fontographer lets you add scaling *hints* to fonts to make characters look better when printed at small sizes and low resolutions. (For more about hinting, see "Type Renaissance," *Macworld*, July 1991.)

Because of its excellent manual—which includes a tutorial—and its clean user interface,

## T R A N S F O R M I N G T Y P E

If a given font doesn't meet your design needs, you can now do something about it. Several programs let you alter character shapes or fills, and many offer canned effects that do everything from placing text on a path to adding perspective or shadows.

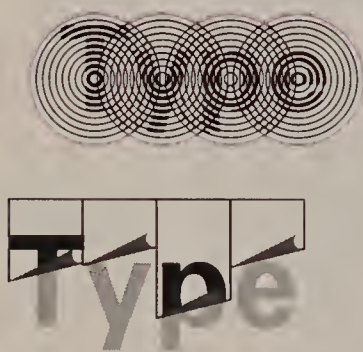
Not everyone has the time to design custom fonts. But it's easy to alter existing fonts to meet your design needs. For example, to create a condensed, extended, or oblique version of a face, you can alter an existing PostScript font with Ares Software's FontMonger (\$99.95) or Design Science's ParaFont (\$99). These utilities can also alter existing fonts to create fractions, old-style numerals, and

other specialty characters. If you want to make more radical changes, you can alter character outlines by opening PostScript fonts in the latest version of Adobe Illustrator or Aldus FreeHand; these programs give you access to the points, lines, and curves that make up each character. Illustrator and FreeHand are graphics programs, not font-creation programs. If you want to put your altered character back in font format, use Altsys Corporation's The Art Importer (\$149), which converts graphics into characters you can type at the keyboard. Nowadays you can even change the format of a typeface, switching among Type 1 PostScript (Adobe's format, which allows you

to scale fonts via Adobe Type Manager), Type 3 PostScript (which allows you to add gray scales to characters), PostScript graphics (which enables you to edit character outlines and add fills or other effects), and TrueType. Ares's FontMonger, Altsys's Metamorphosis Professional (\$149), and Image Club Graphics' Evolution (\$99) offer a number of conversion options (contact the manufacturers for further details; see *Where to Buy* for vendor information).

The programs listed below offer a variety of canned effects that do everything from placing text on a path to adding perspective, patterned fills, or shadows.

### Effects Specialist (Postcraft International, \$179.95)



Provides a library of 120 color effects that can be altered in a number of ways. Effects run the gamut from basic gradient fills to outlines shaped like railroad tracks. Effects can also be rotated, skewed, or stretched. Imports bitmapped and Type 3 PostScript fonts. Exports PICT and EPS.

### TypeStyler (Brøderbund Software, \$199.95)



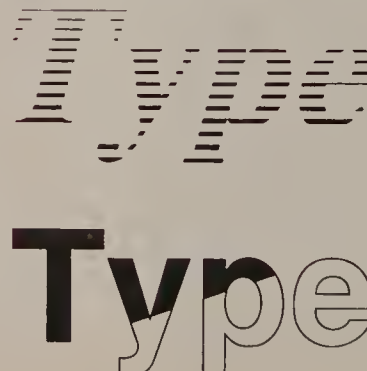
Lets you import Type 1 and Type 3 PostScript fonts and reshape characters; add fill patterns or colors; and apply such effects as rotation, perspective, and shadows. Provides tools for combining text with graphic elements. Exports PICT, EPS, and paint.

### LetraStudio (Letraset USA, \$495)



Lets you import and manipulate Type 1, Type 3, and LetraFont-format characters. You surround characters with one of the program's *envelopes* to stretch, skew, rotate, or otherwise distort letters or words. Also lets you set text on a curving path. Exports PICT and EPS.

### Smart Art I-IV (Adobe Systems, \$99 each)



Prefab effects include variations on perspective, arc, shadows, and rotated or slanted text. Imports Type 3 and Type 1 PostScript fonts. Exports EPS and PICT.



Fontographer is a good program for beginning typographers. But it's sophisticated enough to meet the needs of professional designers as well; many of the fonts offered by small foundries, such as Emigre, Casady & Greene, and the Electronic Typographer, are created in Fontographer.

### FontStudio

FontStudio 2.0, introduced in May 1991 by Letraset USA, is similar to Fontographer in many ways. To create fonts using FontStudio, most designers trace a template in paint, TIFF, or PICT formats with the program's pen tool. Sumner Stone (see "Extending a Type Family") was drawing a font directly in FontStudio, but he admitted that it was an experimental project. Like Fontographer, FontStudio lets you autotrace templates if you wish. You also have the option of importing and modifying Type 1 or Type 3 PostScript fonts from other vendors. FontStudio's detailed manual, which includes a tutorial, guides new users through the font-creation process.

In addition to a pen tool, FontStudio offers tools that let you add or delete points and skew, mirror, scale, flip, or rotate a character or part of a character. A library tool lets you store common elements and paste them onto characters where appropriate. Version 2.0 adds an interpolation feature that lets you create intermediate weights or styles between two master designs.

When it comes time to set up kerning pairs, FontStudio lets you adjust letters visually, by dragging characters in a sample-text box, or numerically, by entering numbers for precise spacing into a chart. But the program also provides a unique and wonderful feature called Kern As, which lets you apply the kerning values you've set for one letter pair to similar pairs (you might want to apply the same kerning values to the pairs *ta*, *te*, and *to*, for example).

As in Fontographer, you can fine-tune bitmaps and add hinting instructions if you wish. FontStudio's bitmap editor outshines Fontographer's, offering such options as color and anti-aliasing (smoothing jagged edges). Although it's a nice bonus, I can't imagine too many PostScript font designers spending hours creating anti-aliased screen fonts—but the capability is there.

Several of the type designers I interviewed use both Fontographer and FontStudio. Most spoke highly of both programs. Several of the designers preferred FontStudio's pen tool to Fontographer's, claiming that it offers slightly finer control over an outline's shape.

### ATF Type Designer I

Kingsley/ATF Type Corporation's ATF Type Designer I enables you to import and modify existing PostScript fonts or trace scanned PICT or

Like many type designers, Chuck Bigelow and Kris Holmes started out with calligraphy. When Holmes talks about making type, it's obvious that calligraphy has influenced her designs; she speaks of liveliness, rhythm, asymmetry, and curves springing from stems. Holmes and Bigelow started their studio



in 1976. In 1977 Bigelow read about the first Xerox bitmapped laser printer and realized that digital typography was on its way. Holmes saw the potential of digital type when she worked for a time at Compugraphic, where the first Ikarus font-creation system in the United States had just been installed. The Bigelow & Holmes Foundry now has three Ikarus workstations: running on a VAX,

DESIGNERS CHUCK  
BIGELOW AND  
KRIS HOLMES CALL  
ON THEIR  
CALLIGRAPHIC  
TRAINING TO  
DESIGN TYPEFACES.

a Sun workstation, and a Mac IIx.

In the 1980s Bigelow and Holmes began work on a typeface called Lucida. Lucida's bold strokes, large x-height (the height of the lowercase letters without ascenders or descenders), and polygonal serifs made it an ideal laser printer font. Technology changed rapidly, and Adobe's hinting strategy made Lucida's bold structure somewhat unnecessary. But a more recent technology has come around to redeem Lucida; it turns out that Lucida holds up extremely well under that most adverse of printing conditions—the fax. The Lucida superfamily now includes more than two dozen styles and weights; one version of Lucida can be seen in the pages of *Scientific American*, and another is packaged with Sun computer workstations. Bigelow and Holmes's most recent project was converting four bitmapped Macintosh fonts to TrueType format for Apple.

Their advice to beginning type designers: study calligraphy. "It's not that informative to simply copy existing typefaces," says Holmes. "You have to learn the roots of letters." Bigelow agrees, adding that you should study the history of ty-

**To make a really innovative typeface, you have to understand the rules of type design, and then break at least one**

pography as well as its calligraphic roots. "Many of today's 'avant-garde' faces are rehashes of mediocre faces of 30 or 40 years ago. To make a really innovative face, you have to understand the rules of tried and true type design, then set out to break at least one of those rules."





## DESIGNING A TYPEFACE

1

Stripmining the Sea

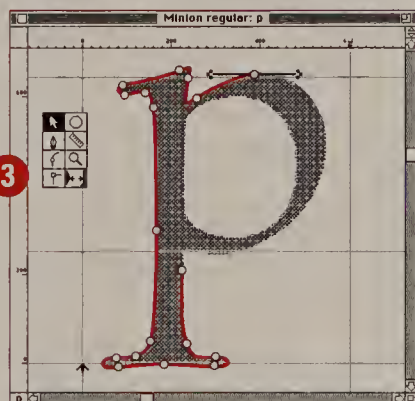
1) Many typeface designs are based on hand-drawn characters. In this example, designer Robert Slimbach's Minion starts out as calligraphy.

2

tripn

2) Individual characters are photographically enlarged and touched up so that the best possible letter is used as a model.

3) The photographs are then scanned. Each scanned character is placed in a background, or template, layer of a type-design program and traced with the program's pen tool.



4

 XYZ[\]^\_`abcd  
 nopqrstuvwxy  
 ŷff\$ø'“«»fifl—†  
 ... 0/00¿

4) After creating each character, the designer prints proofs and begins refining the characters, working on individual letterforms and on how each letter relates to the others. Many proof sheets are made during the design process as the designer evaluates the face's overall appearance and adjusts the characters and spacing.

5

 pa pac nnpanpaop  
 (pc pd pe po) peas  
 (pl pk ph) phrase  
 pt apt nnptncptoo

5) Once the characters are in good shape, the designer fine-tunes the spacing between sets of characters, called kerning pairs. Some faces have a few hundred kerning pairs, while others contain more than a thousand. It's up to the designer to decide how many kerning pairs a particular typeface needs.

6

Stripmining the sea

6) Finally, the face is finished. The type designer may have the type-design program add hints, instructions for modifying the characters' outlines, to optimize the typeface's legibility and design for low-resolution devices like 300-dpi laser printers (see "Type Renaissance," *Macworld*, July 1991). The program then generates the fonts in the required formats.

TIFF templates with a pen tool in the program's Contour Editor. The pen tool lays down curve points unless you press a modifier key while drawing: press the shift key to place tangent points, the ⌘ key to draw straight lines, or the option key to place corner points. The program's knife tool lets you cut contours or add points to a character's outline. A ruler lets you set character guidelines such as side bearings, and displays the coordinates of the pointer's position.

You can combine components from several characters and rotate, scale, skew, or flip a character or part of a character. You can also build and edit bitmaps, add hints, and generate fonts in a variety of formats. In addition to Type 1 and Type 3 PostScript, ATF Type Designer I can generate fonts in Apple's new TrueType format. An Encoding Editor lets you give characters unique names and assign them to any keyboard position—a handy feature for foreign-language fonts.

Although ATF Type Designer I offers online help, it's not enough to compensate for the program's dismal manual and convoluted user interface. The manual is poorly organized and offers no tutorial; as I slogged through it, I kept asking myself, When will I get to the part where they tell me how to use the program? I never did. The program's rigid template- and file-naming conventions didn't help matters; they reminded me of DOS.

In short, at the heart of ATF Type Designer I lies a decent font-creation program, but in my opinion it's not worth the trouble entailed in mastering it, especially when well-designed programs like Fontographer and FontStudio are available.

**Ikarus-M**

URW's Ikarus-M takes a very different approach to type design than the three programs just described. For starters, with Ikarus-M you use a digitizing tablet and a four-button mouse with a crosshair sight to trace drawings or photo reproductions of characters, rather than tracing a scanned template on the screen. A utility called Linus-M offers raster-to-vector (bitmap-to-outline) conversion, and you can import Ikarus-format fonts or import PostScript Type 1 or Type 3 fonts. Ikarus-M doesn't use the anchor and control points of bezier curves; instead it creates an outline where all points are on the path itself. For best results, you should mark curve, corner, and tangent points in advance on the hard copy you're tracing.

If you're accustomed to working with bezier curves, Ikarus-M takes some getting used to. But once I grew familiar with the new way of drawing, I found that Ikarus-M offers an extremely precise way to digitize characters. Once you've



drawn a character, you can apply familiar transformation operations such as flip, mirror, rotate, or skew. Although Ikarus-M isn't as easy to use as FontStudio or Fontographer, I was pleasantly surprised to find that its excellent manual made it fairly easy to use.

In addition to its precise digitizing capabilities, Ikarus-M offers the ability to interpolate a new font weight between two existing weights, creating, for example, a semibold font from a light and a bold one. You can save Ikarus-M fonts in the proprietary Ikarus format or ask the program to generate Type 1, Type 3 PostScript, or TrueType fonts.

Although Ikarus-M is an impressive program, it's not for the casual user. Its price tag (which includes the digitizing tablet, the specialized mouse, and the Linus-M scan-conversion program) puts it at the high end of the scale. Actually, Ikarus-M is more of a production tool than a creative tool; you wouldn't want to use it to draw characters from scratch, for example.

### Picking a Program

Which program is the right one? In my opinion, Ikarus-M is a high-end option for professional type designers and production houses. For most designers it's a toss-up between FontStudio and Fontographer. If you want a high-quality bitmap editor, interpolation, or want to save time by accessing a parts library or applying kerning information to multiple pairs, you might prefer FontStudio. And if you're one of those people who prefer Illustrator's pen tool to Aldus Free-Hand's (I'm not), you might have a preference for FontStudio's comparable pen.

All the programs discussed here can turn out good-looking type. But it's not the programs that create the type—it's the designers. If you're serious about type design, take a trip to a library or bookstore and read about type; the bibliographies you're sure to find will point the way to additional sources. Use a type-design program or font-conversion utility to dissect existing fonts, and see how the pros construct them. But most important, try your hand at type design. Who knows, you might be good at it. And even if you're not going to be immortalized as a typographic genius, you can at least create a custom logo, letterhead, or typographic ornament. **M**

See *Where to Buy* for contact information.

.....  
*Erfert Fenton is a technical writer and bon vivant who resides in Silicon Valley, where they're not really sure what a bon vivant is. She's a Macworld contributing editor and the author of The Macintosh Font Book, now in its second edition (Peachpit Press, 1991).*

Judith Sutcliffe does what many Mac-based type designers dream of doing: she runs a successful type-design and production business out of her home. In her pre-Macintosh days, Sutcliffe worked as a calligrapher. She moved to Santa Barbara, California, in 1978 and became a tile muralist, painting decorative



CYNTHIA MOORE

SELF-TAUGHT TYPOGRAPHER JUDITH SUTCLIFFE RUNS HER FOUNDRY, THE ELECTRIC TYPOGRAPHER, OUT OF HER HOME.

tiles for homes and public buildings. Since some of the public plaques she worked on required inscriptions, she acquired all the books she could find on lettering and type. Her fascination with type led her to purchase two letterpresses, which she has to this day. Sutcliffe is primarily self-taught, although she studied the book arts with typographer Roger Levenson in Santa Barbara. In 1984 Sutcliffe purchased a Mac, and in 1985 she received a prerelease version of Fontographer from Altsys. Her first face was Goudy Newstyle, a digital re-creation of a relatively rare face by Frederic Goudy. "It was good training to copy a typeface," says Sutcliffe. "In copying the face, I had to look carefully at every curve and angle." Unlike most digital typographers, Sutcliffe draws directly on the Mac instead of initially scanning a preliminary drawing and then tracing it in a font-creation program. She figures out the general proportions of the letters, draws them on screen, then prints proofs and refines the letters until she's satisfied with them.

Sutcliffe's other offerings include two additional Goudy faces, several calligraphic faces, and some decorative initial capitals. She runs her business, The Electric Typographer, out of her home, keeping overhead low. She keeps the packaging simple, printing up covers on a LaserWriter and copying disks when orders come in. She doesn't advertise her fonts, relying instead on word of mouth and the occasional mention in a publication. "All I need to run my type-design business is UPS and a little space," says Sutcliffe.

## All I need to run my type-design business is United Parcel Service and a little space

"I don't make a lot on each font disk, but if I get the entire \$79.95, that is a heck of a lot more than if I only get 15 percent of the wholesale price." Aspiring type designers can take heart from Judith Sutcliffe's success; she has shown that it's possible for an individual to make it in a business that was once the province of established type foundries.





**David Nugiel, a chemist at Du Pont Merck Pharmaceuticals, uses CAChe, a Mac-based molecular-modeling system, to investigate how the immune system responds to drugs.**





# Science

**Leading-edge labs use the Mac as their window on the world of data**

## AND THE MAC

THE MACINTOSH, YOU MAY BE SURPRISED TO LEARN, IS THE COMPUTER OF CHOICE IN A WIDE RANGE OF ADVANCED SCIENTIFIC LABORATORIES. ON THE MAC, BIOCHEMISTS GENERATE GENETIC MAPS AND CHEMISTS CONSTRUCT THREE-DIMENSIONAL IMAGES OF COMPLEX MOLECULES. EVEN ASTROPHYSICISTS, WHOSE COMPUTATIONAL LOADS REQUIRE SUPERCOMPUTERS, TURN TO THE MAC AS THE BEST MACHINE TO TRANSFORM COMPLEX DATA INTO EVOCATIVE COLOR GRAPHICS.

THESE DAYS, NEARLY ALL MAJOR SCIENTIFIC SOFTWARE PACKAGES APPEAR IN A MACINTOSH VERSION. A LARGE FRACTION OF THE MOST SIG-

NIFICANT PRODUCTS ORIGINATE ON THE MAC, AND OFTEN GO NO FURTHER. WITH MORE POWERFUL MACHINES OUT THERE, WHY THE MAC? IN THIS ARTICLE I EXAMINE THE WAYS RESEARCHERS USE THE MAC'S GRAPHICS CAPABILITIES TO "SEE" KEY INFORMATION OFTEN BURIED IN LISTS OR TABLES OF DATA.

**HUMBLE BEGINNINGS** WHEN THE MAC FIRST APPEARED, ONLY A VISIONARY COULD HAVE RECOGNIZED THAT IT WOULD HAVE A MAJOR IMPACT IN THE WORLD OF SCIENCE. IT WAS PATHETICALLY UNDERPOWERED FOR NUMERICAL COMPUTATION, OFFERED ONLY BLACK-AND-WHITE GRAPHICS, AND LACKED A BUS INTERFACE FOR DATA ACQUISITION.

**by Charles Seiter**



Yet a few savvy developers saw a future for the Mac in science. Just as desktop publishing applications put Macintoshes into the mainstream corporate world, early versions of Cambridge Scientific Computing's ChemDraw (which now lists for \$595) and SoftShell International's Chem-Intosh (now \$595) gave the Mac a foothold in chemistry. These chemi-

many thousands of genes—hundreds of millions of bases—making the Human Genome Project by far the most ambitious venture in the history of biological research. To make the project logistically and financially practical, new and efficient ways to collect and organize DNA-sequence data must be found. This is where Macs play a significant role.

ments) that could be used for therapeutic purposes. These substances have little in common with the small-molecule drugs synthesized in traditional organic chemistry. To tackle the challenge, David Brown at Abbott Laboratories uses International Biotechnology's MacVector (\$2495). He relies on the program's array of structure-prediction features.

For example, researchers often need to predict the therapeutic uses of the proteins that the body produces according to the instructions of certain genetic sequences. These proteins may, for example, help fight off viral or bacterial infection. Typically, it's easier to determine a genetic sequence than to sequence small amounts of protein. MacVector offers a tool kit for predicting the structure of the protein based on its DNA sequence, then predicts the protein's solubility, and ways to purify it—saving lab time and space in the process.

## Many of the most significant scientific software applications originate on the Macintosh, and often go no further

cal-structure drawing programs freed scientists from endless hours of drawing chemical figures by hand.

And by adopting Macintoshes en masse as easy-to-use instructional machines, universities ensured that other, more-powerful scientific programs, such as Mathematica (\$595 for a version that runs on any Mac, or \$895 for an enhanced version for Macs with math coprocessors) from Wolfram Research; LabView 2 (\$1995) from National Instruments; SYSTAT (\$795) from SYSTAT; and most tool kits for numerical computation in FORTRAN, C, and Pascal would be implemented most widely on the Mac.

Finally, when the Mac II with Nu-Bus slots and later the IIfx with near-workstation performance levels became available, the visionaries saw even greater rewards for their pioneering work. Scientists deployed Macs in nearly every discipline.

### The New Biology

One science initiative of the 1990s, comparable in scope to NASA's moon launch during the 1960s, is the Human Genome Project. The scores of labs and hundreds of scientists involved in this multibillion-dollar effort hope to draw the human genetic map down to the order of the building blocks of DNA—the four nucleic-acid bases as they are arranged along the DNA molecule's double-helix shape (see "Creating a Gene Map"). This sequence constitutes the chemical basis of heredity.

Locating a small gene (which is composed of perhaps 200 bases) and then deciphering its structure can be a lengthy and complex process. The entire human genome consists of

Textco's Gene Construction Kit (GCK) is one of the most popular programs for DNA-sequence analysis. This \$895 application offers extensive features for strategic experiment planning and analysis. Using GCK, a researcher can call up a representation of one of the circular pieces of DNA (called plasmids) typically used to insert foreign DNA into bacteria. The program finds all the spots along the circle where special proteins (called restriction enzymes) can be used to cut the DNA, leaving "sticky ends" into which another piece of DNA can be attached, or *spliced*.

Gene Construction Kit lets researchers maintain a library of models of DNA fragments used to design and test splicing and *cloning* experiments (in which large amounts of a given DNA fragment are produced for further study) on the Mac screen before committing to days or weeks of lab procedures. And GCK lets researchers use the Mac's superior graphics abilities to produce journal-quality annotated genetic maps for reports and articles.

Pharmaceutical researchers also use molecular biology techniques to investigate a range of large and complex cellular products (such as peptides and polynucleotide frag-

### Chemical Computation

At the simplest level, chemists use the Mac extensively to produce the little hexagons that fill most articles in or-



**Scott Jordan of Newport Corporation uses LabView 2 to create virtual instruments for laser research and development.**

ganic chemistry. This may seem like a simple application, but the appearance of chemical structures in PostScript files just a few years ago revolutionized chemistry journal publishing and helped Macs proliferate at chemical and pharmaceu-

MANUELO PAGANELLI

BILL O'CONNELL





tical companies (see "Paper Chemistry"). Eli Lilly and Du Pont, for example, may be the two biggest Macintosh end-user sites on the planet, with more than 40,000 Macs each.

When a computer can translate a drawn structure into a code, it can search minicomputer chemical databases that contain records for more than half a million compounds. Intelligent chemical software could find

and investigate research leads in the wealth of literature now encoded online at chemical information services and in corporate databases.

ISIS/Draw, from the largest chemical-information software company, Molecular Design Limited, represents the first Mac implementation of this kind of chemical search software, formerly available only on minicomputers. Though still in test-

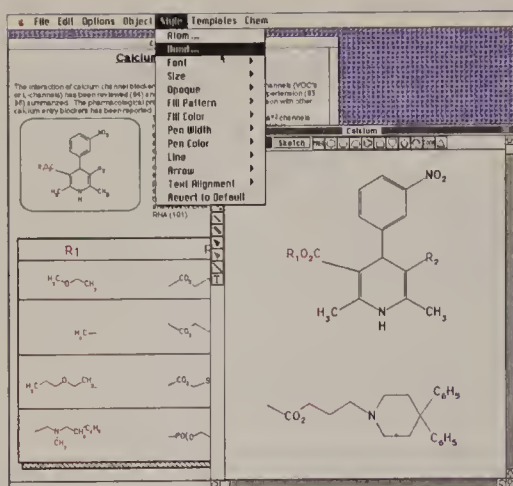
ing at this writing, ISIS/Draw will be a major step forward for the Mac in chemistry.

At first, ISIS/Draw resembles the drawing programs, such as ChemDraw and ChemIntosh, used to prepare publication-quality figures. But ISIS/Draw keeps track of the chemical meaning of molecular fragments as you assemble a drawing (see "Chemicals in View"). It won't let you



**William Gilbert, director of computing at the Whitehead Institute for Biomedical Research in Cambridge, Massachusetts, pulls some tissue samples out of a cryogenic deep freeze. Whitehead scientists use the Macintosh to help probe the genetic code.**





**Chemicals in View** ISIS/Draw goes beyond other chemical-drawing programs because it understands the chemical meanings of molecular fragments. The program automatically places bonds and hydrogen atoms as you draw each figure, and it will not allow incorrect structures.

draw incorrect structures. The program automatically places bonds and hydrogen atoms where they belong.

Because it keeps the coded information about the chemical structure, ISIS/Draw can communicate with programs that manage databases of structures and reactions, and minicomputer programs can export structures in a standard format that ISIS/Draw can display and analyze. Because structures are always interpreted as objects with associated codes, not simple PICT files—each drawing session or database search can be saved to a chemist's personal database and reused.

### Molecular Design

The most challenging computer application in chemistry involves molecular design. This task strains the Macintosh's computational limits. Macs easily display and rotate dual chemical-structure images (scientists then use special glasses for a 3-D effect)—no small job. But computation and display of surface-charge maps—the electrical charges on the surfaces of drug molecules that affect their pharmaceutical properties—call for much more power (see "Surface Charge").

Tektronix solved this problem with CACHE WorkSystem (\$13,000 to \$55,000, based on configuration), a molecular modeling system that includes a NuBus-based RISC RP88 coprocessor accelerator that runs about 12 times faster than a Mac IIx.

PETER EISENBERGER



**Stephen L. Buchmann, a research entomologist in Tucson, Arizona, uses Mathematica and his Macintosh to chart the foraging patterns of bees.**

David Nugiel of Du Pont Merck Pharmaceuticals uses Tektronix's CACHE system to investigate a fundamental question about the way the immune system responds to drugs. Pharmaceutical chemists often want to produce antibodies—the large proteins the immune system generates to fight off viruses or any other foreign invader—that target drugs. CACHE can help them, for example, create diagnostic tests, design drugs, or measure drug concentration.

But because drugs are usually small molecules that don't stimulate much antibody production, chemists link the drugs to proteins that are sure to cause the immune system to take notice. Highly selective antibodies (called *monoclonal* because they are

the products of a single cell line) can then be grown in the lab to target both the carrier and the linked drug.

An outstanding research question is, Which small chemical variations will look similar enough to the original drug to be recognized as nearly the same molecule by the immune system, and thereby stimulate an immune response? Such research might yield look-alike drugs that retain or augment benefits of the original, with fewer side effects.

Nugiel produced monoclonal antibodies to target the drug fentanyl, a surgical analgesic and tranquilizer, with the aim of ultimately reducing side effects (allergic response, for example). Antibodies for fentanyl reacted with three fentanyl derivatives





but, in a possible clue to side-effect-free derivatives, showed no reaction to five others. When this situation occurs, a chemist wants to look for a structural pattern in the compounds.

Nugiel chose CAChe to help see the patterns. CAChe calculated the most likely conformations—the 3-D shapes of the molecules—for all eight derivatives. It became apparent that the three reactive derivatives could superimpose almost exactly on the original fentanyl molecules, while the five nonreactive derivatives had distinctive 3-D conformations that just didn't fit in the space occupied by fentanyl. This failure to fit amounted to a computer confirmation that the

immune system wouldn't see these five as fentanyl equivalents. These five derivatives are therefore less likely to provoke an unintended response than the three fentanyl look-alikes.

This work points the way to more-efficient molecular design for diagnostic and therapeutic purposes; computer models can rule out bad ideas and suggest fruitful ones for expensive and time-consuming lab tests. It also confirms that a Mac with a powerful accelerator can usurp the functions of a scientific supermini, and that a standard Mac color display can be an acceptable substitute for a dedicated graphics terminal.

Although Du Pont's experience with CAChe shows the computational benefits of a Mac souped up with a RISC engine, chemists mainly interested in viewing molecules in 3-D should consider the lower-cost (though slower and less versatile) alternatives—Alchemy II (\$950) from chemical software pioneer Tripos Associates, and Chem3D (\$595) from Cambridge Scientific Computing.

### The Physics Challenge

Physics was the first science application for computers, but it was nearly the last for the Mac. Physicists depend on access to the biggest and fastest computers available; the market for

supercomputers, for example, depends heavily on orders from physicists in government laboratories. Many studies in computational physics call for about 400 times the number-crunching speed a standard Mac II can muster (see "Numbers Game").

Fortunately, many other applications fit into the capabilities of a II-series Mac. A IIx can handle the same type of computations in Mathematica as a Sun workstation can. Any color Mac can do a dazzling job of data visualization with programs from Spyglass, and the data-acquisition capabilities and programmable data interface available for the Mac from National Instruments are spectacularly effective.

Physics researchers who study general relativity perform computations (called *tensor* calculations) that contain hundreds or even thousands of mathematical terms. A single mistake in any part of the calculation, however small, can make any overall conclusion meaningless. This problem is not hypothetical. When the first symbolic-math programs became available, researchers found that many accepted results in physics and mathematics contained serious errors.

Several companies offer symbolic-math programs for the Mac. Maple (\$395) from Brooks/Cole Publishing

### Numbers Game

The Mac can easily handle the database and mapping chores of molecular biology and can display chemical structures or even complex color graphics without much delay. But to perform the vastly more complex computations that produce graphics for, say, charge maps of molecules or space-time curvature profiles of black holes, even the Mac IIx is a dog.

Speed for most physics or chemistry computations is measured in megaflops (MFLOPS), an acronym for million floating-point operations per second. A floating-point calculation involves decimal places rather than integers. Floating-point operations take more time and memory than integer operations do; they're the reason the Macintosh requires math coprocessors for serious scientific calculations.

A standard Mac IIx is rated at 0.4 MFLOPS, and the IIx is rated at close to 1.0. By comparison, a low-end RISC-based Sun is rated at 1.2 MFLOPS, the Intel i860-based supermini at 10, and a four-processor Cray X-MP at 200. Macs can be customized to speeds respectable in the workstation world, however, by using multiple fast (50MHz) 68040 processors, or the RP-88 family of accelerators used with Tektronix's CAChe system. Either method gives a Mac 4 to 9 MFLOPS, depending on configuration.

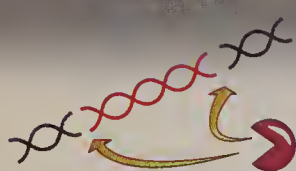


**Surface Charge** CAChe WorkSystem, from Tektronix, allows chemists to map the distribution of electrical charges on the surface of a molecule. This requires calculations so complex that as recently as two years ago, it would have been attempted only on a supercomputer. The above figure shows a molecular model of a conductive polymer. The black dots represent the chain of carbon atoms that form the backbone of all such plastics. The red circular forms surrounding the carbon atoms represent areas of high electron density. The blue zones above and below indicate areas with fewer electrons. In this configuration, one of many being studied for possible use as a semiconductor, the polymer conducts electricity along the length of the carbon chain, but not through any cross section.



# Creating a Gene Map

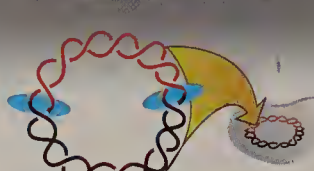
**1** Molecular biologists use the Macintosh to map genes—the building blocks of heredity for humans and all other living things. These maps elucidate the structure and function of our genetic makeup and provide a starting point for therapies to cure genetically linked diseases. The DNA in chromosomes, or *genomic DNA*, is composed of double-helix-shaped molecules, made up of infinitely varying combinations of four nucleotide bases—guanine, cytosine, thymine, and adenine. Pairs of these nucleotides, called *base pairs*, hold the two strands of the double-helix together.



**2** In the first step toward mapping a segment of genomic DNA, biologists use trial and error to find an appropriate *restriction enzyme*, a protein that cleaves the genomic DNA, producing a piece—perhaps a few hundred base pairs—that can be surveyed efficiently.



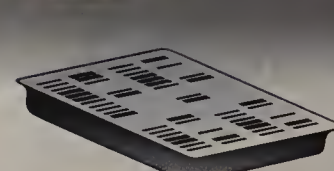
**3** Biologists then search a Macintosh database for a suitable *plasmid*, a circular piece of DNA that serves as a vehicle to prepare genomic DNA for the mapping process. A piece of the selected plasmid is then removed using the restriction enzyme (above).



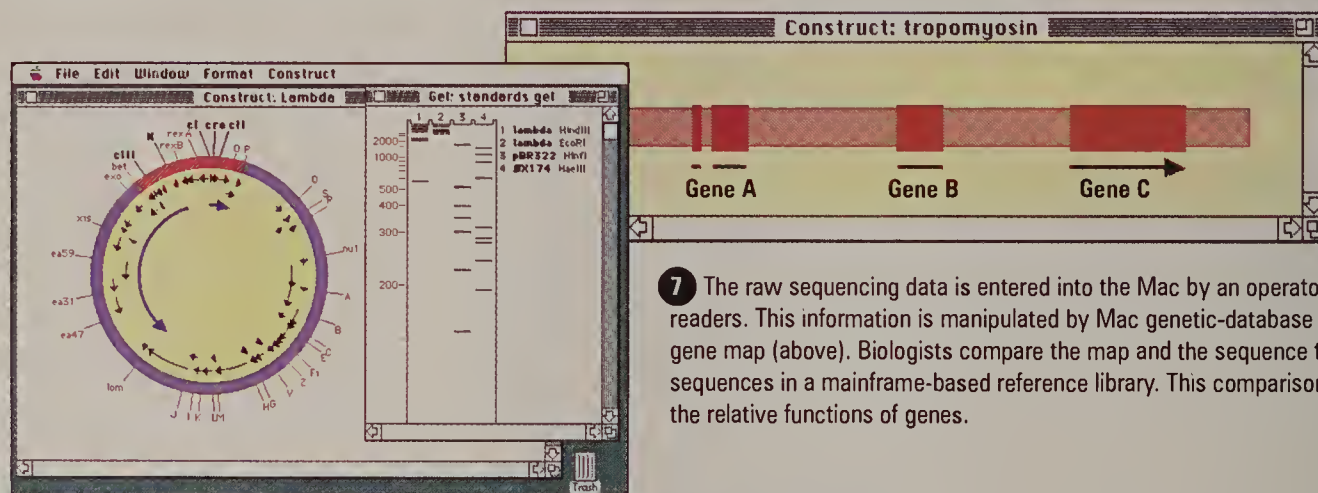
**4** In place of the removed section, scientists *splice* the piece of genomic DNA into the plasmid, creating a *recombinant*, or genetically engineered, hybrid plasmid (above left). Biologists then insert the plasmid into a strain of bacteria (above right).



**5** The plasmid multiplies rapidly, making many copies of itself and the genomic DNA. This *cloning* process produces the large amount of genomic DNA needed for mapping. The same restriction enzyme is then used to separate the genomic DNA from the plasmids.



**6** The purified genomic DNA is run through a *sequencing gel* (above) in an apparatus that uses electric fields and radioactive chemical markers to chart the order of the four nucleotides within the segment of DNA (right).



**7** The raw sequencing data is entered into the Mac by an operator or by special sequence readers. This information is manipulated by Mac genetic-database software (left) to produce a gene map (above). Biologists compare the map and the sequence to other gene maps and sequences in a mainframe-based reference library. This comparison helps scientists determine the relative functions of genes.

offers a huge range of facilities, and Theorist (\$399.95) from Prescience features an intuitive, true-Mac interface. But Mathematica, which is comprehensive and supplies versatile color graphics, has become the de facto standard in American universities. Mathematica also supports *packages*, a form of documentation combining graphics, text, and active computational programs.

Steve Christensen, adjunct professor of physics at the University of North Carolina and cofounder of MathSolutions, developed the program MathTensor as a Mathematica package to bring the most sophisticated methods in computational physics to the desktop. MathTensor users can exchange calculations interactively, checking and extending each other's work on screen.

## The Weather Mac

The next time you curse the TV meteorologist, consider the amount of data represented by a satellite weather picture of the United States. To characterize the atmosphere, you need to know the temperature, pressure, wind speed and direction, and humidity values for every data site. How many are there? If you consider data at 1-mile intervals, to cover the United States you would need about 1000 by 3000 sites, giving you a data set of 5 values times 3 million sites, or about 15MB of data for every time the values are taken. And 1-mile spacing is not good enough for long-term weather prediction. If you collect data at one-hour intervals, each day yields 360MB of data. And that assumes you don't log data at different altitudes for each location!

Handling and interpreting such massive data sets routinely confronts Ted Habermann, a geophysicist at the National Oceanic and Atmospheric Administration (NOAA). Clearly the Macintosh is not the right computer to store or analyze multi-megabyte data sets. But Habermann uses a pair of Macintosh programs from Spyglass (whose developers originally were associated with the National Center for Supercomputing Applications near the University of Illinois). With some ingenuity in programming displays, the Spyglass products help researchers understand large data sets at a glance.

NOAA uses these tools extensively in its quality control of reported atmospheric data. In a color-coded (called false-color by atmospheric scientists) U.S. map of temperature





data, for example, a nonfunctioning reporting station can be made to stand out in Spyglass's Transform (\$495) as a green dot (the program lets you adjust its color table) against a red background—easier to spot than a few anomalous values in a printout of 10 million numbers.

Spyglass Dicer (\$495) lets researchers inspect cross sections of a 3-D data set. Researchers can construct a set of views showing, for example, ocean currents through an imaginary window in the sea, then analyze or sort the numbers in interesting regions using Transform.

The Spyglass products are unique. They have made the Mac a researcher's mainstay for visualizing large sets of dynamic data—from fluid dynamics to weather prediction.

### Optical Options

Many aspects of optical research—from determining the degree of laser-beam focus to testing the performance of optical components—call for meticulous, repeated measurements. LabView 2 elegantly automates this tedious data collection.



**Geophysicist Ted Habermann at the National Oceanic and Atmospheric Administration in Boulder, Colorado, uses Macintosh software to map and evaluate U.S. temperature data.**

The key to the LabView 2 approach is the *virtual instrument*, a software tool kit for constructing what appears to be the front panel of a scientific instrument on a Macintosh screen. Icon-based programming then lets users operate scientific equipment using the Mac screen as if it were the instrument control panel.

Scott Jordan, applications scientist at Newport Corporation, uses Lab-

View 2 to develop lasers and optics for research and industry. To test his optical-bench equipment, Jordan just clicks on a button on the LabView 2 virtual-instrument screen. Another virtual instrument manages alignment for splicing two optical fibers end-to-end; yet another takes a cross section of a laser beam and matches it on screen to an ideal shape. LabView 2 virtual instruments combine with a Newport three-axis motion controller to replace expensive special-purpose real instruments for such tasks.

Newport has also developed a virtual laser-micromachining station. Jordan again combines a motion controller, LabView 2, and an off-the-shelf laser. This time he creates a CAD-like system for laser etching integrated-circuit masks or microscopic machine parts in silicon. A few years ago micromachining was investigated at only a handful of universities; now anyone with a Mac, LabView 2, and an optical bench can explore micromachining's commercial possibilities.

## Paper Chemistry

Chemists tend to think and write in pictures—successful chemists nearly always have strong visual imaginations. This makes for unique documentation problems. Before the Macintosh appeared, chemists either drew their own structures using plastic templates or waited for technical illustrators to turn freehand sketches into publication-ready figures. Preparation of an organic-chemistry Ph.D. thesis meant that a graduate student typically spent weeks, if not months, patiently drawing complex figures, or paid several thousand dollars to have figures drawn by a service.

Enter ChemDraw from Cambridge Scientific Computing and ChemIntosh from SoftShell International in the mid-1980s. They changed structure drawing forever. The first versions of these programs provided simple templates and basic structure-drawing tools. More important, they offered the then-astounding novelty that drawings could be pasted directly into word processor text. This feature alone put thousands of Macintoshes into academic chemistry department offices and chemical-research firms across the country at a time when the Mac was perceived as a toy by many in science and business.

Current versions of these programs offer large libraries of chemical clip art, graphic equivalents of style sheets, and drawing capabilities for exotic situations (ChemIntosh II, for example, has drawing tools for illustration of molecular orbitals and electron-transfer paths). As standards emerge in the next few years, Mac-based chemists should be able to exchange information between programs and communicate with chemical databases directly from their favorite drawing programs.

### The Big Picture

Whether mapping the human genome or the weather, or building new chemicals or models of general relativity, the Macintosh has established itself in science on its strength in graphics. And despite market challenges from UNIX-based workstations, the Next computer, and faster PCs, the Macintosh has steadily expanded its presence in all the sciences.

And after the marketing noise about multimedia finally dissipates, after System 7 becomes a routine fact of life instead of an amazing novelty, the Macintosh will still be finding new work to do, every year, in laboratories around the world. **M**

See *Where to Buy* for contact information.

Contributing editor **Charles Seiter** designs scientific equipment and software for a consortium of chemistry and biochemistry companies.





Does anyone ever feel completely satisfied after writing an article, a report, or even a business letter? Although many people do need a lot of help with their writing, and even the best writers can use editorial assistance, few of us enjoy the luxury of having a good editor whenever we need one.

Can writing-analysis software help? To find out, I used Writing Tools Group's Correct Grammar for the Macintosh, Reference Software International's Grammatik Mac, Que Software's Right-Writer for the Mac, and Sensible Software's Sensible Grammar on a variety of documents and evaluated their comments. These programs try to detect grammatical, punctuation, and style errors in everything from business letters to fiction, technical articles to advertising copy. Personalized editing on demand sounds good in theory, but can you really buy it in a box?

What should these programs look for in your writing? Customs and aesthetic standards for many kinds of writing change over time. And every good writer bends and adapts grammar and style rules to fit his or her personal voice. Still, writing experts, including these four software programs, agree on a few goals.

Good writing is clear, well organized, and vivid, yet uses words economically. Every word counts. The best writers avoid overstatements and clichés; they shun empty qualifiers,

such as *very*, *pretty*, and *really*. (In their classic reference work, *The Elements of Style* [Macmillan Publishing; third edition, 1979], William Strunk, Jr., and E. B. White call such words "the leeches that infest the pond of prose, sucking the blood of words.")

Good writers reword awkward constructions and reject fancy words (*utilize*) where simple ones do the job better (*use*). When possible, they write in the active voice ("The teacher dismisses the students") rather than the passive ("The students are dismissed by the teacher"), and vary sentence structure to keep the reader from falling asleep. Most effective writers follow conventional rules of grammar and punctuation. Except in personal diaries, good writing reflects its audience as much as it does its author.

Rich subtlety, and exceptions to nearly every rule, help make English a beautifully flexible language. But for computer programs—inevitably based on identifying patterns and verifying data against fixed protocols—this beauty presents daunting challenges.

*Are  
grammar  
and  
style  
checkers  
worth  
the  
trouble?*

POLISHING

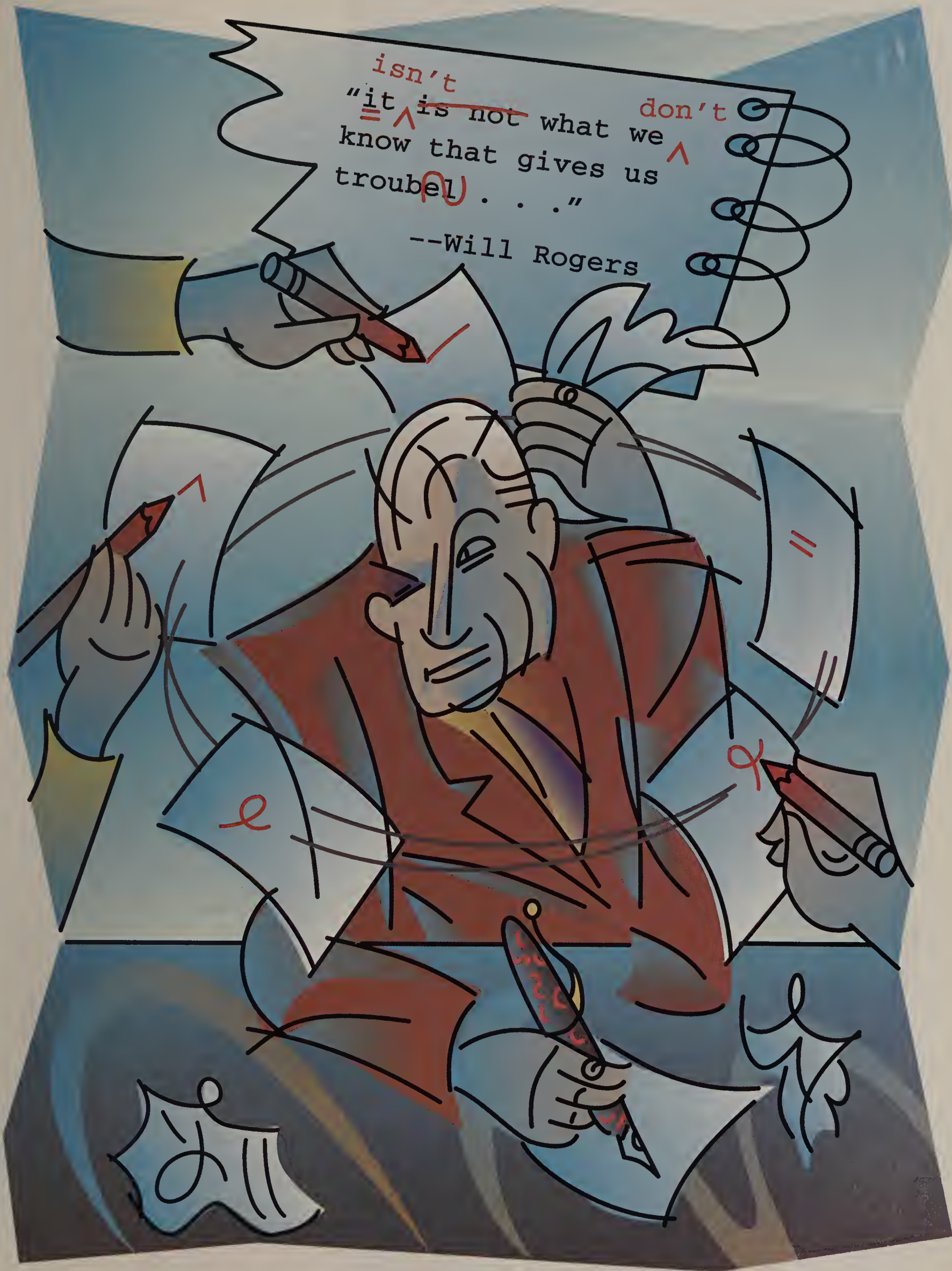
YOUR PROSE

BY CHARLES PILLER



isn't  
"it <sup>^</sup>is not what we don't  
know that gives us  
troube<sup>u</sup>l . . ."

--Will Rogers





## Points of Attack

Rising to those challenges, the programs reviewed here have two methods for detecting writing errors. First, using contextual clues, the programs *parse*—analyze the syntax, or structure, of each sentence, and assign a part of speech to each word. *Time*, for example, could be a noun, verb, or adjective.

**S**econd, the programs compare each word or phrase against grammar, punctuation, and style rules—including

lists of correct and erroneous uses—then flag offending items. This process, called *list checking*, catches wordy, pretentious, or weak phrases; clichés; and passive verb constructions. And these methods detect problems of subject-verb agreement, conflicting tenses, split infinitives, run-on sentences, double negatives, and a host of other common writing problems. They do so, however, in an erratic manner.

Parsing and list schemes vary greatly, affecting the quality and completeness of the analysis. The more sophisticated the parsers and

**Grammatik:**  
No response.

“It isn’t what we don’t know that gives us trouble, it’s what we know that ain’t so.”

—Will Rogers

**Correct Grammar:**  
Avoid using words like ain’t in formal writing. Consider revising to eliminate this nonstandard contraction. Consider using words that are more clear and concise.

**RightWriter:**  
Ain’t is colloquial. Is sentence too negative?

**Sensible Grammar:**  
Replace informal phrase ain’t, with “am not,” “is not,” “are not,” “has not,” or “have not.”

companies promise a lot. Correct Grammar, for example, guarantees that it will catch 95 percent of your grammatical and spelling errors. Grammatik promises to make you “a better writer, faster.”

To test such claims, I used each product on a business memo; excerpts from a grant proposal; a selection from a *Scientific American* physics text written for the general public; and a few pages from *The Red Pony*, a simple novel by Nobel Prize laureate John Steinbeck.

For the final test, I concocted a brainteaser—a document that was

vague, or wordy constructions, are a matter of opinion. I used my judgment as a professional writer and editor with more than a decade of experience to decide when the programs’ criticisms were on target.

While performance varied across programs and types of documents, a few general trends emerged. There are a few tasks that all four programs handle reliably. For example, they always detect long sentences, and the user defines the length at which each program suggests shortening a sentence. And each product evaluates readability by estimating the document’s grade level and difficulty (see “RightWriter’s Analysis”). This is useful for anyone who targets a particular audience. These programs can give you an idea of which words or sentences may be too complex for the intended readers. Readability scores across programs were consistent for most documents I checked—further evidence that computers are well suited for this type of analysis.

With almost any other task, however, expect erratic performance. All four programs frequently detect bona fide errors, only to follow up with ridiculous corrections. Or they may make a proper correction, then miss a similar error in the next sentence.

Within those limits, these programs can usually detect passive verb forms, weak constructions (such as “I think,” “kind of,” and “something like”), empty qualifiers, and the use of *which* when the writer should have used *that*. These are among the easiest writing problems to flag because they are typical and easily identified by list checking.

**Grammatik:**  
Avoid ending a sentence with a preposition.

“I long ago came to the conclusion that all life is six to five against.”

—Damon Runyon

**Correct Grammar:**  
No response.

**RightWriter:**  
No response.

**Sensible Grammar:**  
Change vague phrase “long ago,” to before or earlier. Change wordy phrase “came to the conclusion” to concluded or decided. Change overly formal phrase conclusion, to end.

the more diverse the lists, the more potential errors will be detected. These programs try to evaluate the context of each word or phrase, but they cannot understand writing. They can only suggest that the writer take a second look.

## Do They Work?

To their credit, the vendors of writing-analysis tools suggest that users look skeptically at the suggestions their products make. Still, all four

loaded with tough writing problems, including awkward constructions, run-on sentences, and dangling modifiers. In designing this test, I relied on Editorial Advisor, a tool for learning about writing (see “Electronic Writing Tutors”).

I used the default settings for each program (only changing the preset style when a program offered more tailored settings such as academic or formal writing). Many of the problems these programs flag, such as complex,



## Downhill from Here

In many more cases, unfortunately, the programs claim proficiency, yet miss as often as they hit. They misread complex punctuation, particularly when it involves quotation marks. All four programs suffer from subject-verb malaise. They flag problems in subject-verb agreement where no problems exist because they misidentify the subject or fail to distinguish between singular and plural forms.

Sensible Grammar flagged the noun *atom* as conflicting with the verb *work* in the following sentence: "How does the atom work?" And Sensible Grammar has considerable trouble evaluating those words that could be either noun or verb (such as *concerns*), or verb or adjective (such as *fast*).



My brainteaser test contained four subject-verb agreement errors. RightWriter detected none, Sensible Grammar one, Grammatik Mac found two, and Correct Grammar three. Among eight needlessly complex words in that test—including such gems as *inter-connected*, *masticated*, and *fabricate*—Correct Grammar caught none, Sensible Grammar and Grammatik three each, and RightWriter five. As for six redundant constructions—such as "particular case," "basic essentials," and "equally as bad"—only Grammatik correctly flagged more than half the examples.

Sensible Grammar and Grammatik have the maddening habit of asking you to simplify a vast and apparently arbitrary collection of common words, such as *funds*, *disregard*, *concept*, and *determine*. Grammatik even rejects *however* as too formal, while Sensible Grammar suggests replacing "due to" with the purportedly simpler "owed to" or "resulting from." Jeez! (Whoops, flag *jeez* as slang.)

All four programs polluted my test documents with similarly silly flags involving commonly confused homophones—for example, questioning each instance of *there* and *their*. The profusion of flags for wordy phrases, misused pronouns, and a host of other routine writing foibles was an-

## WRITING-ANALYSIS ROUNDUP

Company	Writing Tools Group	Reference Software International	Que Software	Sensible Software
Price	\$99	\$99	\$95	\$99.95
Minimum requirements	1MB of RAM, hard drive	1MB of RAM, second disk drive	512K of RAM	1MB of RAM
Preserves formatting of checked document	●	●	●	●
Creates backup document	●	●	●	●
Format of printouts	corrected copy only	text with flags, suggestions	text with flags, suggestions	text with flags, suggestions <sup>1</sup>
Editable on-screen help	○	●	○	○
Readability analysis and general summary	●	●	●	●
Rules can be switched off/customized	●/○	●/●	●/○ <sup>2</sup>	●/○ <sup>3</sup>
Number of preset styles	10	6	5	1
Number of education-level settings	no range	no range	3 settings	no range
Interactive editing	●	●	○	●
Operates under MultiFinder	●	●	NA <sup>4</sup>	●
Legibility of suggestions on hard copy	NA	very hard to follow	moderately hard to follow	relatively clear; occasionally frustrating
<b>SPELLING FEATURES</b>				
Spelling checker	●	●	○	○
Size of dictionary	135,000 words	72,000 words	NA	NA
Can share WP dictionary	● <sup>5</sup>	○	NA	NA
Can create user dictionary	●	●	NA	NA
<b>PROBLEMS PROGRAM</b>				
<b>ATTEMPTS TO CHECK<sup>6</sup></b>				
Double negatives	●	●	●	●
Long sentences	●	●	●	●
Split infinitives	●	●	●	●
Sentence fragments	●	●	●	○
Run-on sentences	●	○	●	○
Wordiness	●	●	●	●
Proper use of comparatives	●	●	●	●
Passive voice	●	●	●	●
Subject-verb agreement	●	●	●	●
Foreign words/phrases commonly misused in English	●	●	○	●
Overused phrases, clichés	●	●	●	●
Offensive (sexist, racist) language	○	●	●	●
Jargon	●	●	●	●
Colloquialisms, slang, informal usage	●	●	●	●
Vagueness	●	●	●	●
Redundancy	●	●	●	●
Pretentious, unnecessarily complex wording	●	●	●	●
Commonly confused words	●	●	●	●
Which versus that	●	●	●	●
Empty qualifier	●	●	●	●
Double words	●	●	●	●

● = yes; ○ = no. <sup>1</sup> Suggestions can be printed only as a separate document, in list form with relevant excerpts from text. <sup>2</sup> Users can add to word list but can't modify rules. <sup>3</sup> Users can add to word and phrase lists but can't modify rules. <sup>4</sup> RightWriter is a batch reader with no interactive mode, so MultiFinder operation is irrelevant. <sup>5</sup> With Microsoft Word only. <sup>6</sup> These are functional definitions; terms vary by program.



noying, since in many cases the writing was perfectly OK.

## Hitting Bottom

Then there are the problems that none of the four programs detected. These included dangling modifiers: "At the age of five, my father taught me to ride horses." Nor could they see any hidden-modifier problem in this example: "Shining brightly outside the window, I saw the moon."



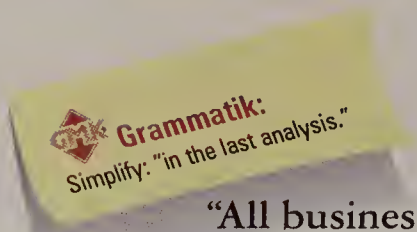
Among four awkward constructions, such as "an example of bad taste is a person who wears polka dots," Correct Grammar flagged one properly. Its competitors missed all four.

These programs can only occasionally detect typos that are not misspelled words, and rarely catch run-on sentences. Because grammar checkers treat text within quotes the same as text outside quotes, they cannot evaluate dialogue—which often violates rules of style and grammar by design—or documents that require faithful quotations.

Consider the overall performance of these programs (see "Evaluating Grammar-Checking Performance"). On their default settings—with most features turned on—the average correct-response rate was about 34 percent and the average incorrect-response rate was about 49 percent. Only RightWriter made fewer errors (33 percent) than correct responses (35 percent); 33 percent of its responses were equivocal. This means that you would spend at least half your time responding to annoying, time-wasting errant flags. But don't give up yet. Hope lies in customizing.

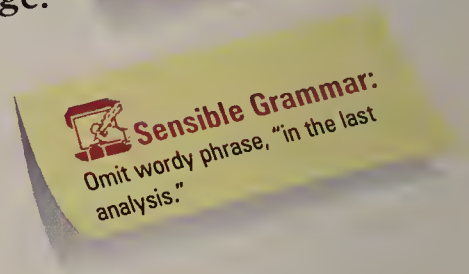
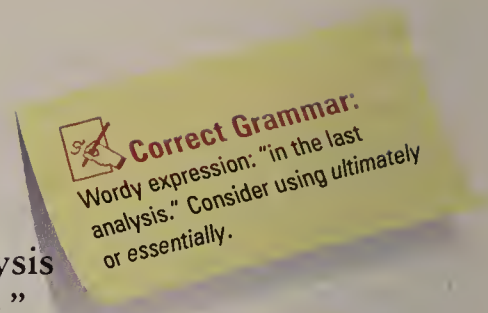
## A Matter of Style

Three of the programs, RightWriter, Grammatik, and Correct Grammar, offer a variety of preset style guides. They adapt each program's rules to reflect writing style—whether fiction, business correspondence, academic, legal, or technical (see "Correct Grammar's Style"). Generally the preset styles merely turn off a few of the default rules. For example, RightWriter flags passive voice, computer jargon, and complex words in



**"All business sagacity reduces itself in the last analysis to judicious use of sabotage."**

—Thorstein Veblen



its business style, but not in its technical style.

As a rule of thumb, all four programs perform better on standard business writing than on fiction, academic, or technical documents. And used properly, style guides reduce the number of erroneous flags on other documents. But the improvement comes from reducing the number of items checked, not from better performance per se.

Still, I spoke with several users who work happily at the default settings. They apparently don't mind skipping incorrect flags. I presume that they don't accept bad advice; though reliance on these programs' expertise represents their greatest hazard, particularly for people who lack confidence in their own understanding of grammar and style.

Most people should turn off certain rules—an option all four programs offer. This gets rid of the most ridiculous and persistent flags, such as those related to word choice. RightWriter also features three education-level settings that primarily affect flags for uncommon or complex words.

You can tailor any of the programs to cover only things that they handle well and that you have trouble with. For example, you could check only for long sentences, passive voice, overly

complex language, and vague phrases. Your document might improve markedly with little time wasted on writing-analysis overkill. Alan Weiss, a professional writer based in Rhode Island, gave up working with Correct Grammar in disgust after the program repeatedly "advised me to do absolutely bizarre things." He could have turned off a few rules to reduce the number of comments he got. Still, the more rules you turn off, the less value

## EVALUATING GRAMMAR-CHECKING PERFORMANCE

Program Responses  
Correct Grammar for the Mac  
Grammatik Mac  
RightWriter for the Mac  
Sensible Grammar

MEMO				
Incorrect	51	51	32	52
Correct	49	38	43	31
Borderline	0	11	24	17
GRANT				
Incorrect	39	45	22	42
Correct	55	45	51	49
Borderline	5	10	26	9
TECHNICAL				
Incorrect	70	57	51	64
Correct	17	26	19	22
Borderline	13	16	30	14
STEINBECK				
Incorrect	68	61	25	61
Correct	30	17	25	21
Borderline	2	22	51	18
AVERAGE <sup>1</sup>				
Incorrect	57	54	33	55
Correct	38	32	35	31
Borderline	5	15	33	15
BRAINTEASER				
Correct	9	26	21	21

<sup>1</sup> Average does not include the results of the brainteaser test.

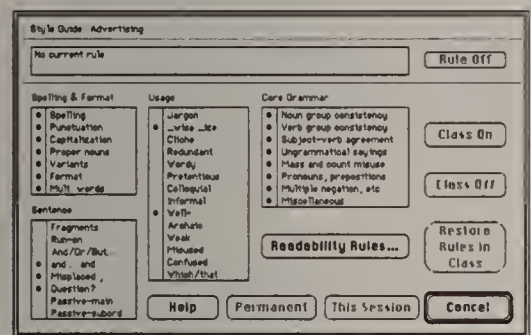
I tested the performance of each grammar-checking program on five documents. The first four documents represent a particular style of writing, and the last, the brainteaser, is loaded with tough writing problems. The results are recorded in percentages, rounded to the nearest whole number. Based on my writing experience, I judged the programs' responses as incorrect, correct, or borderline.



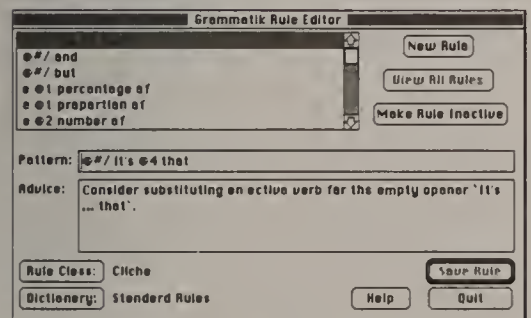
the programs offer. Deactivating rules to cut back on time-wasting comments makes little sense to Weiss. "If you have to turn off things like subject and verb agreement, why use it at all?" he says.

**Y**et with a little effort you can customize RightWriter, Grammatik, and Sensible Grammar to improve their checking skill. In RightWriter, users can add to word lists, and Sensible Grammar goes a step further by offering fully editable word and phrase lists (see "Sensible Grammar's Lists"). You can add colloquialisms, scientific terms, foreign words, and company names, or remove terms from the Sensible Grammar list.

Simple list editing is a distant cry from Grammatik's comprehensive adaptability, however (see "Grammatik's Rules"). You can edit style, grammar, word-choice, and parsing rules, as well as help screens; or create any of these from scratch.



**Correct Grammar's Style** Correct Grammar provides ten style guides, each of which uses a unique configuration of the program's rules. The advertising style guide, shown here, allows clichés, colloquialisms, and other style and structure elements that would be flagged by the business or academic rules.



**Grammatik's Rules** Unlike its competitors, Grammatik Mac offers fully editable rules and allows users to construct their own rules.

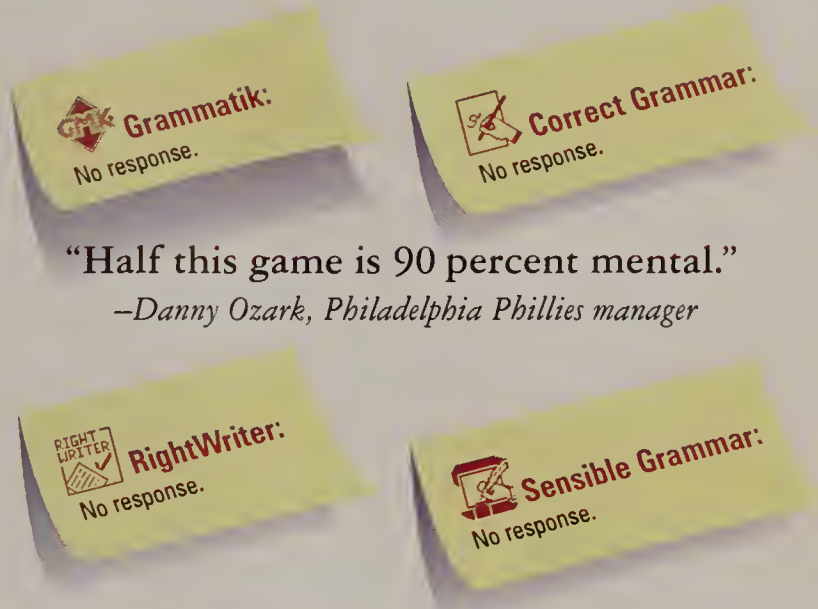
This takes some work, but a determined individual, or an organization that wants employees' writing to conform to the company style manual, could greatly improve Grammatik's performance.

### Ease of Use

Enticed? Consider some other buying issues. All four programs list for about \$100, all support the major word processors, and all read ASCII text files. For most of us, ease of use comes next on the shopping list.

All four programs share an annoying characteristic: they cannot be launched from within a word processor. But they diverge on other important features. The lack of an interactive mode for error checking hobbles RightWriter. It batch-reads the entire

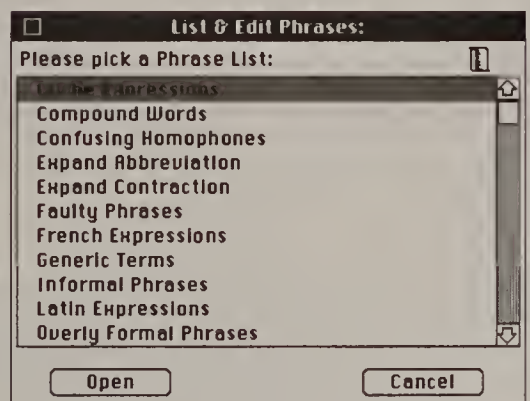
document and stores suggestions on a backup copy that you can either print out or review on screen. Que Software describes this as a superior approach that permits the user to review all errors and comments in con-



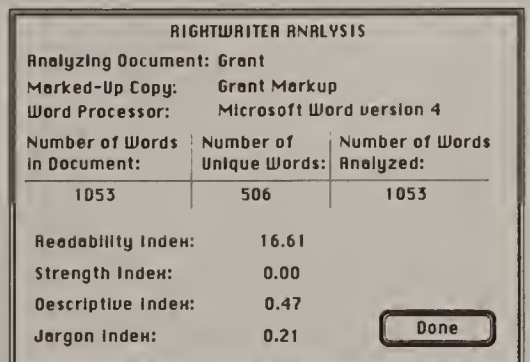
text before considering specific changes. This is nonsense. Most users want the convenience of editing without having to wait for the software to finish checking. And besides, Sensible Grammar and Grammatik Mac each offer both interactive and batch modes.

The printouts from all four programs present their own problems. Grammatik's could give you a headache if not ruin your vision—the program inserts bracketed comments in the text in a font identical to the text. RightWriter makes its comments in all caps, a slight improvement. Sensible Grammar does not reproduce the whole document, instead printing a list of sentences with alleged errors paired with the program's comments. While you have to work harder to keep track of the context, at least you can read the critique easily.

Correct Grammar places last in this category; it lacks batch-reading ability, and it offers no printouts. Correct Grammar's checks can proceed painfully slowly because you must view and respond to each flag one at a time. Yet Correct Grammar has the easiest interactive mode. Both Correct Grammar and Grammatik allow you to move forward and backward in the paragraph being checked, and to edit as you see fit—an important convenience the other programs lack.



**Sensible Grammar's Lists** Sensible Grammar features fully editable word and phrase lists, including those shown on the above menu.



**RightWriter's Analysis** RightWriter, like the other grammar and style checkers reviewed, provides a variety of analyses to help you judge the quality of your writing and whether it will be understood by your intended audience.

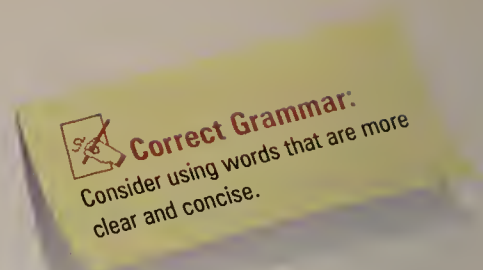
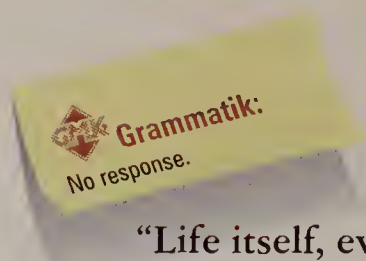




With its 135,000-word dictionary and the ability to share Microsoft Word's dictionary, Correct Grammar also offers the best spelling checker. Grammatik's dictionary contains only 72,000 words, and neither RightWriter nor Sensible Grammar offer a spelling checker. Their vendors, arguing that most word processors have good spelling checkers, advise you to check spelling before checking style, grammar, and punctuation. But let's face it—busy people would rather make a single comprehensive pass.

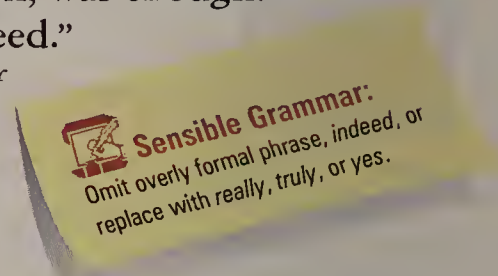
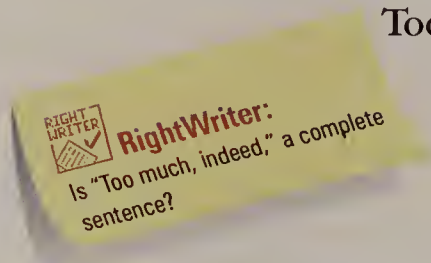
### Caveat Writer

Given these shortcomings, who would want to use writing-analysis tools? Not novice writers. Only with a strong grasp of English grammar, syntax, vocabulary, and punctuation



"Life itself, every moment of it, every drop of it, here, this instant, now, in the sun, in Regent's Park, was enough. Too much, indeed."

—Virginia Woolf



can the user discriminate between good and bad advice. Grammar checkers could turn a struggling writer into a lazy one. If you need help writing more clearly and succinctly, read *The Elements of Style*, or take an English composition course. Then reconsider a writing-analysis program.

Such a program could, however, help high school or college students in a classroom. Roland Nord, a professor of English at Mankato State University in Minnesota, uses RightWriter in his classes. He considers it a better teaching tool than a writing tool. The computer, he believes, can call attention to writing in a less judgmental way than a teacher's red pen.

And a good writer can make effective, if selective, use of one of these programs for those "how did I miss that?!" errors.

But which program? Rule out Correct Grammar first. Despite a superior interactive mode and dictionary, its lack of batch-reading and customizing features are fatal flaws. (Writing Tools Group says that it will add customizing in the next upgrade. If so, Correct Grammar will warrant a fresh look.) Cross off RightWriter next. Without interactive checking, it's hard to take advantage of RightWriter's relatively low error rate.

While Sensible Grammar has some attractive features, such as editable phrase lists, Grammatik is the clear winner. Its combination of style guides, editable rules and help screens, and solid interactive editing abilities make up for its modest dictionary and illegible printouts.

Can the formulaic application of rules and list-checking techniques actually improve a good writer's work? The answer is a cautious yes. But until artificial intelligence allows computers to understand the complexities and nuances of language, you'll still have to do your own thinking. **M**

See *Where to Buy* for contact information.

## ELECTRONIC WRITING TUTORS

It may be a long time before style and grammar checkers become reliable and efficient, but you can learn to improve your writing with other tools. Besides the proliferating ranks of spelling, dictionary, and thesaurus programs, several writing-education products have recently come on the market. They can assist in the creative process or serve as easy reference guides.

Two HyperCard reference tools—Nova Development's American English Writing Guide (which doubles as a desk accessory), at \$59.95, and Petroglyph's Editorial Advisor, at \$149.95—make it easy to bone up on style and grammar rules, and finally answer questions that have haunted you since the seventh grade. (When *are* split infinitives permitted?) These programs provide easy-to-navigate guides to all the writing problems most people will ever encounter.

Editorial Advisor (see *Reviews*, *Macworld*, May 1991), the more comprehensive of the two, also allows custom style guides. Organizations

could use this feature to help employees learn house style; free-lance writers could create quick-reference stacks listing the idiosyncrasies of their most important clients.

Microlytics offers an online version of the venerable *Elements of Style*, by William Strunk, Jr., and E. B. White, for \$59; and Digital Learning System sells the KeyNotes Associated Press Stylebook, based on the style guide that's the bible for many newspaper reporters, for \$59.95.

But avoid Conduit's Writer's Helper, which lists for \$125. This program tries to stimulate creative thinking and organize your thoughts, then analyzes your document to guide revisions. But its analysis features lag behind those offered by all other writing-analysis tools reviewed here. Writer's Helper makes checking documents harder by requiring you to convert documents to ASCII. Its checks for readability, "sweet versus stuffy" language, transitions, and word count either failed to function or were of dubious value.





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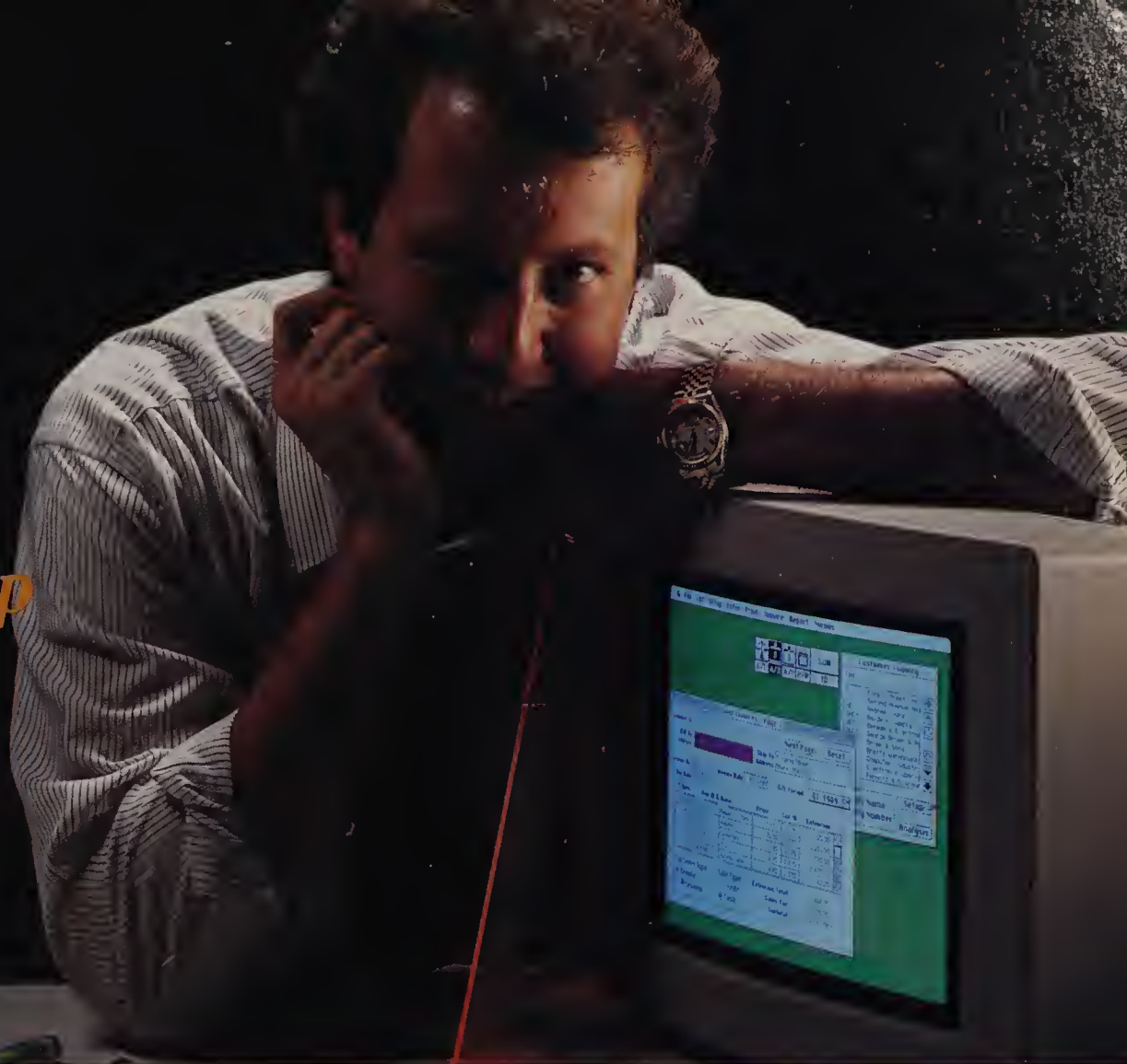
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***I'm good at desktop publishing. But desktop accounting scared me. The thought of doing bookkeeping for my design studio got me uptight.***



When I heard "balance sheet," I broke into a sweat. I know type, advertising, printing. Now I was forced to do our books.

No choice.

We were on our third part-time bookkeeper in eleven months, and she was called away suddenly. Sound familiar?

But I'm the boss and the buck stops with me. We had bills to pay, payroll checks to write, invoices to send, taxes to set aside.

And deadbeats to collect from—only I had no idea who owed us how much or for how long. Some suppliers may have even

thought of us as deadbeats. I needed to know our cash flow, and get a handle on all this. But I didn't have a lot of time.

Step one: find an accounting program that feels as familiar as our Macs, that starts out easy, but has lots of reserve firepower for later on.

I found atOnce! The manual looked orderly. I dug in...

#### **The familiar with the unfamiliar**

atOnce! starts you off with a tutorial that uses HyperCard, one of my old favorites. I was at home.

Numbers are my nemesis, but the tutorial was actually fun and got me comfortable. It takes you step by step through the program, and gives you some easy-to-swallow accounting basics so you're not reading a foreign language. There's context-sensitive help, just in case.

And while you learn, you can start to set up your books. So it doesn't come in a flash and you sweat a little. But you do it and you learn.

I started off light. Double-clicked on one of the default charts of accounts and my General Ledger was practically set up for me. Then entered a few client names in Accounts Receivable, to get an idea of what was coming in. Prepared six invoices—and atOnce! calculated sales tax. Nice. Printed the invoices which I re-designed in atOnce!—realign a field here, change a font there. The usual.

Then ran a Customer Aging Report to identify the slow-payers (I had no idea such a terrific thing was even possible).

and collected and now *he* wants to know about atOnce! I wrote payroll checks for the staff, and sent our bank a balance sheet I printed out myself—no sweat.

From fear and loathing to passion. Now I even study the management reports atOnce! generates.

I'm still an art director. But atOnce! helped me become a better businessman!

#### **A hidden bonus that made my day**

When our bookkeeper returned, I showed her atOnce! Now she even makes sure my plants are green. Putting the books on the Mac lets me take control.

Here's some free advice: Take control of your *own* business. Buy atOnce!

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# REVIEWS



## Draw Program

### ALDUS FREEHAND 3.0

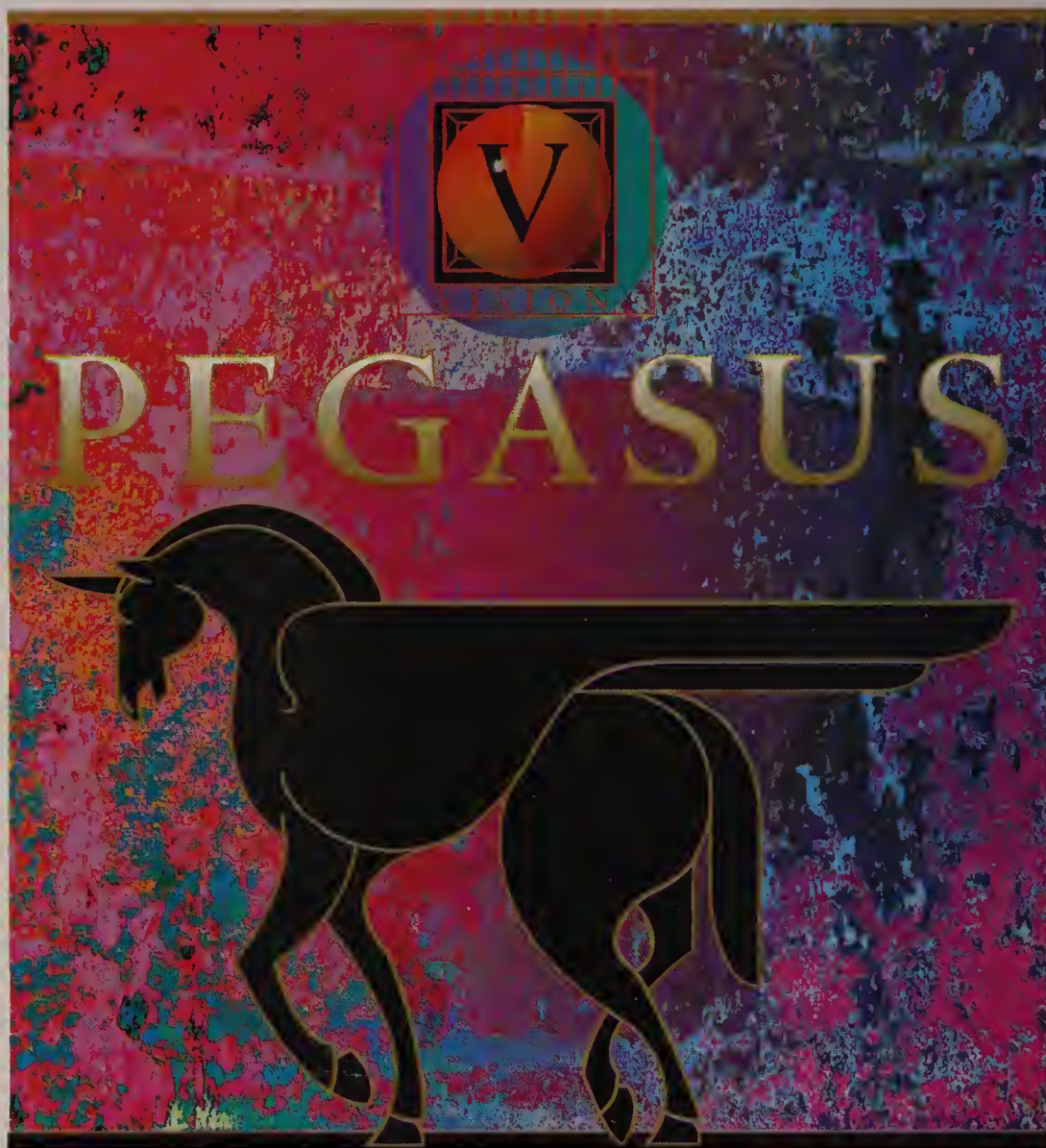
**Pros:** New palettes for filling, stroking, and layering; blends can be edited; supports and separates full-color TIFF graphics; type can be converted to paths; text can be on an ellipse; dynamic curve editing. **Cons:** Attribute style not applicable to text; type on a path tedious to kern; arrowheads not editable; curve points cannot be precisely converted; type capabilities lacking; interface sometimes bewildering. **Company:** Aldus Corporation. **Requires:** Mac Plus; hard drive. **List price:** \$595.



On the Macintosh, most graphic artists fall into one of two camps—those who prefer Adobe Illustrator and those who prefer Aldus FreeHand. The new version of FreeHand, 3.0, rewards the faithful with an improved interface and several pumped-up features. A cursory examination reveals the program to be more powerful and more straightforward. But after a few days of close scrutiny, gaps appear—gaps in logic that make some operations inconvenient and others virtually impossible.

#### Floating Palettes

The first thing you notice is that most of FreeHand's new features are enhancements that make existing features more convenient. For example, in addition to the standard toolbox, FreeHand 3.0 offers three floating palettes that control the creation, application, and manipulation of colors, layers, and attribute styles. Although colors and layers have been available since version 1.0, palettes make them easier to access.



MARK JASIN

The Colors palette lets you alter the fill or stroke (outline) of a selected text block or graphic object simply by clicking on a color name in the palette's scrolling list. Any change made to a color accordingly changes all objects filled or stroked with that color. Otherwise, colors function as in previous versions of FreeHand; it's still irritating that you must create and name new colors before you can apply them to objects, which means going through several dialog boxes.

While colors have experienced a minor reorganization, layers have been downright revolutionized. You can create any number of foreground and background (nonprinting) layers, name them as desired, and arrange

them in any order. The Layers palette has a list of user-definable layer names and a logical submenu of layer controls. You can send an object to a different layer by selecting it and clicking on a layer name. You can reorder a layer by dragging the layer name to a new position on the list. To determine whether a layer displays and prints, you simply click on the check mark that precedes the layer name. Finally, layers are as easy to use as they are in Canvas or MacDraw (programs that introduced layers *after* FreeHand did).

Attribute styles automate the process of filling and stroking artwork, making it possible to define a set of varied and complex attributes and to



apply them instantaneously by selecting an object and clicking on the style name. Attribute styles are useful for creating repetitive designs, such as schematic drawings and scientific diagrams. Ironically, attribute styles can be applied to objects only; you must fill and stroke type manually.

### Splendid Blends

Ever since they were introduced in Illustrator 88, I have found blends (the creation of intermediary shapes or colors between a beginning and an ending shape or color) to be as much hassle as help. Though FreeHand's blends are still a far cry from perfect—you cannot make them accelerate, as in Arts & Letters on the PC, or flow along a curve, as in Corel Draw—their implementation has been significantly improved in version 3.0. For example, suppose you create a blend between two paths—one black, the other white—composed of several intermediary steps. If you select the blend and choose the Element Info command, the Blend dialog box reappears, allowing you to increase or decrease the number of steps. Also, if you alter the fill of the first or last path—say, change the black path to a red one—FreeHand recolors all steps according to the new requirements. But best of all, if you reshape the first or last path, FreeHand automatically reshapes all intermediary steps as well.

In addition to MacPaint, PICT, gray-scale TIFF, and EPS files, FreeHand now allows you to import and separate 24-bit color TIFF graphics to create printable artwork. You can't balance the colors as you can with gray-scale TIFF images, but you can alter the halftone screens to create dramatic special effects.

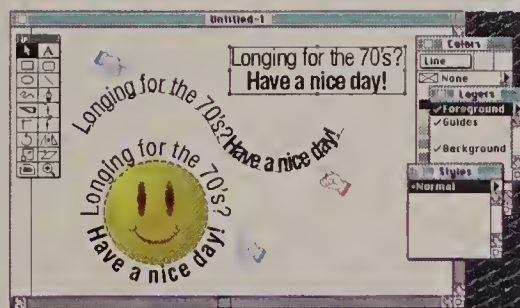
### A Lack of Control

If all of FreeHand were as well engineered as its importing and blending features, I would have no reason to complain. Unfortunately, FreeHand's new-feature list shows signs of strain; for every pro, you can find a con—often a big con. For example, for making arrows, FreeHand now offers a choice of five automated arrowheads that can be assigned to the first and/or last endpoints of a selected

line; however, the size of the arrowhead depends entirely on the line weight. Unlike MacDraw and Canvas—which provide extensive arrowhead editors—FreeHand doesn't provide any other means for controlling the appearance of an arrow. A hairline gets a minuscule arrowhead, while the arrowheads for thick lines are massive.

The path information dialog box has been enhanced to include not only the identity (curve, corner, or connector) and precise coordinates of a selected point, but also the coordinates of both bezier control handles associated with the selected point. Initially I judged this to be a strong addition, but a few hours later I discovered a bewildering flaw that destroyed the feature's potential.

Suppose you want to edit the angle of a curve point (a point that creates a smooth arc between two segments). If you edit the numerical location of either control handle, FreeHand automatically makes the point a corner point. There is no way to lock the second handle into alignment with the first. If you try to change the corner point back to a curve point—even if you have deliberately positioned both handles at symmetrical locations—FreeHand reverts the control handles to new locations that conform to the program's built-in definition of automatic curvature, thus annihilating your meticulous efforts. Unless you are interested strictly in adjusting the handles of corner points, these new options have been



**On Type of the World** Type on a path spreads on convex curves and buckles on concave curves.

However, when creating type on an ellipse, FreeHand 3.0 aligns the upper text along its descenders (the bottoms of *g*'s and *j*'s) and the lower text along its ascenders (the tops of *d*'s and *k*'s), ensuring symmetrical orientation. This has the added effect of evenly spreading all text. Note that a carriage return distinguishes type along the top of the ellipse from type along the bottom.

rendered useless. It's another good idea gone sour.

### Type Immemorial

If you liked FreeHand because of its dominance in the typographic arena, you'll be disappointed to learn that the type in FreeHand 3.0 has changed in only two minor respects. First, there is a new command that converts type to editable paths. (This feature will be found by the end of the year in most drawing programs, Illustrator and Canvas among them.) FreeHand allows you to convert not only the popular Type 1 (Adobe) fonts, but also the Type 3 (Fontographer) variety.

FreeHand's second type enhancement, text on an ellipse, is more distinctive. At one time Aldus claimed that its most common user inquiry was about creating type along the top and bottom halves of a circle. FreeHand now incorporates this procedure, aligning upper and lower characters automatically (see "On Type of the World").

Compared with the page-layout capabilities recently advanced by Illustrator 3.0, FreeHand's type efforts seem puny. FreeHand still requires you to display the Text dialog box to create and edit type. If this sounds like little more than an inconvenience, consider this example: Unlike Illustrator, in which text along a path is automatically kerned, FreeHand buckles text along concave surfaces and spreads it along convexities. Normally, an Apply button lets you view type changes in the illustration window without closing the Text dialog box. But when you are editing type on a path, the Apply button is grayed; therefore, you must repeatedly open and close the Text dialog box to kern the type and then gauge the results. Since you must access the Text dialog box through another dialog box, the process becomes almost as tedious as, well, reading this paragraph.

### An Interface Only a Mother Could Love

FreeHand's biggest problem has always been its clunky interface, which includes a Pandora's box of misplaced options, nested dialog boxes, and an awkward path info dialog box. At first (*continues*)



glance, the improved interface is version 3.0's most remarkable improvement. Palettes facilitate common options; unnecessary hierarchical submenus have been eliminated; all fill and stroke attributes (except color) can be controlled from a central dialog box; bezier control-handle levers can be displayed; and a special set of QuicKeys macros is included with the program. Although the improved look-and-feel of FreeHand's interface has been only lightly touted, effort has obviously been expended on it.

A respectable improvement over past versions, FreeHand 3.0 remains at the crossroads between a very good program and a great program, half-useful and half-frustrating, half-powerful and half-meager. I mean, for crying out loud, FreeHand can open and edit PICT files created in MacDraw, and PostScript files created in Illustrator 1.1, but it still can't open its own EPS documents. Version 3.0 is on its way to becoming a first-class drawing program. But it's still a long journey at the rate of two steps forward and one step back.—**Deke McClelland**

See *Where to Buy* for contact information.

## ★ Electronic Mail

### MICROSOFT MAIL 3.0

**Pros:** User-defined folders for storing messages; user-defined address book and group lists; remote dial-in access to server; messages can be routed through specific servers for maximum efficiency; automatic scheduled backups of mail files on server; includes HyperCard Software Development Kit for custom applications. **Cons:** Dial-In feature doesn't support enclosures; no Un-send option; administrator can't delete individual mail items. **Company:** Microsoft Corporation. **Requires:** Mac Plus; hard drive for server; AppleTalk network; System 6.0.2. **List price:** Mail Server \$395; 5-Pack Mac Workstation \$395; 20-Pack Mac Workstation \$1349.



Microsoft listened to users' complaints and suggestions and added a strong series of features to its already robust server architecture to produce a winner, Microsoft Mail 3.0.

Listing all the new or improved features of Microsoft Mail (MS Mail) 3.0 would probably take all the space allocated to this review, so I'll just hit the high points.

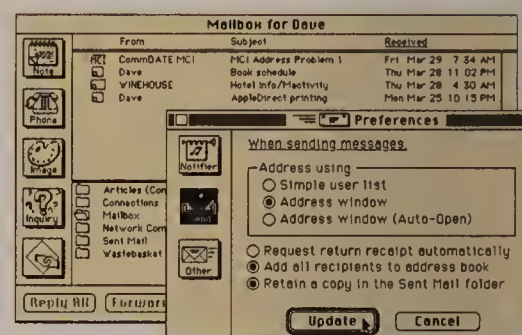
#### Users' Options

While Microsoft kept the user interface of the mail software the same as version 2.0's (why mess with a good thing?), the company has added an option for user-definable folders for storing messages (see "Using Mail"). In keeping with the Mac interface, to store a message you simply drag it to a particular folder. You can also store an extra copy in a different folder by holding down the option key and selecting a folder from the dialog box. Since these copies are really pointers to the original messages on the mail server, storing copies doesn't use more disk space, and you can view the copies from any machine when you log on to the mail server, even over a modem (with MS Mail's new Dial-In feature). There's also a Sent Mail folder, which you can configure to automatically store a copy of all your sent messages.

MS Mail has always been able to locate addresses on the network in a global directory. Version 3.0 lets you maintain a personal directory of most-used addresses from the larger directory, and special addresses, such as fax or MCI Mail addresses, that are not part of the global directory. Any address that you add to your personal address book from the global directory is also automatically updated when addresses are changed, say, when someone moves to a different server. The new MS Mail also allows user-defined group lists. In the past, only the mail administrator could define group lists.

Microsoft Mail now maintains a cache file on the Mac (MS Mail Cache in the System Folder). It stores such items as mail forms and also checks for changes made to them. The cache eliminates the need to transmit a form each time you use it.

MS Mail 3.0 allows you an unlimited number of enclosures. However, to prevent you from mailing the entire contents of a 40MB hard drive, the mail administrator can set a limit to the total size of the enclosures that can



**Using Mail** The background window shows the message folders in the lower half of the window. The folder named Mailbox is open; its contents appear in the upper half of that window. The front-most window shows some of the user preferences for Microsoft Mail 3.0.

be sent with any message.

And if you're on the road and need to access the mail server, version 3.0's Dial-In option allows either a Mac or a PC with a VT100 terminal emulator and a modem to send or receive mail. MS Mail 3.0 offers three levels of dial-in security: first, a user name and password; next, a Dial-In password; and finally, if desired, a call-back option (where the server calls you back at a preassigned number). Since the Dial-In option is designed for just one person, you can store only one number in the call-back option. One important feature is missing from the Dial-In option, though—you cannot send or receive file enclosures with messages.

#### Something for the Network Managers

On the administrative side, MS Mail no longer has the server periodically poll for pending messages—in version 3.0, when a message is ready on either the client or server side, it's sent immediately, which should reduce some unwanted network traffic.

In previous versions, the mail administrator had no control over old mail. In version 3.0, the administrator can delete mail older than a given date. The administrator has the option of sending a message that notifies the user when mail has been deleted. Although this option is a good start, I'd like to be able to selectively delete old mail, rather than deleting everything older than a certain date.

MS Mail 3.0's Network Administrator reports many more details about the server and its usage than does the previous version. User in-  
(continues)



# LA CIE OR MICROTEK SCAN. SEE THE DIFFERENCE IN BLACK & WHITE. AND COLOR.

## Microtek Scan

Original:  
8 x 10 B&W print  
Brightness level:  
default  
Input resolution:  
150 dpi  
Size: 403K  
Output Resolution:  
200 dpi  
Line Screen: 150 lpi  
Gamma Correction:  
None



## Silverscanner

Original:  
8 x 10 B&W print  
Brightness level:  
default  
Input resolution:  
150 dpi  
Size: 419K  
Output Resolution:  
200 dpi  
Line Screen: 150 lpi  
Gamma Correction:  
None



## Microtek Scan

Original:  
8 x 10 color print  
Brightness level:  
default  
Input resolution:  
150 dpi  
Size: 1201K  
Output Resolution:  
200 dpi  
Line Screen: 150 lpi  
Color Correction:  
None



## Silverscanner

Original:  
8 x 10 color print  
Brightness level:  
default  
Input resolution:  
150 dpi  
Size: 1220K  
Output Resolution:  
200 dpi  
Line Screen: 150 lpi  
Color Correction:  
None



When it comes to selecting the right scanner, be forewarned. There is a difference you can see in black and white. And color. Just look at this comparison between the La Cie Silverscanner and the Microtek 300ZS. Both images were scanned at default settings with no corrections. This entire ad was then created and separated using Adobe Photoshop, Quark XPress 3.0 and a Linotronic 330.

As you can see, Silverscanner produced a better-looking image than the Microtek scan. Silverscanner lets you scan color, gray-scale, halftone and line art with dazzling clarity. La Cie gives you more with OCR compatability, faster color previews, versatile scanning controls and up to 1200 dpi.

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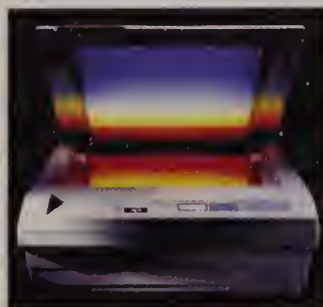
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formation, such as free drive space or number of users, can be selected and stored for later use. Unfortunately, long reports look ungainly in a message or word processor file, since they are just a long line of headings and numbers; but they can be imported directly into a spreadsheet.

The response-time statistic, which tells you how well servers are communicating with each other, is particularly useful. This statistic can indicate that something's wrong with part of the network, for example.

Version 3.0 also adds an automatic backup feature for the mail server via a new cdev. With the cdev, you can set the time and frequency of mail-file backups to any drive that is attached to the server.

### Crossing the Country

Microsoft has also added a configurable routing option for handling message traffic between multiple servers. This feature allows network administrators to reduce message traffic over slow links. For example, in previous versions, when two networks were connected via modem, all the servers on one network needed to exchange messages with all the servers on the other network. Now, with configurable routing, one server on each network can store all the messages for the other network; when a connection is made, only the two servers exchange messages, thereby reducing network traffic. The two designated servers then forward the mail to the appropriate users and servers on each network after the connection is broken.

Configurable routing could also be used where many office sites exchange mail. With version 3.0, you can choose a server at a central site, and have all the other sites send and receive mail via that site.

### Keep Those Cards and Letters Coming

Microsoft Mail 3.0 offers a list of features comparable to CE Software's QuickMail 2.2.3, but with an interface that's easier to use. These features, coupled with better directory services and a good server architecture, make MS Mail 3.0 a better buy than QuickMail 2.2.3.—**Dave Kosiur**

See Where to Buy for contact information.

## Color Paint Program for Kids

### KID PIX 1.0

**Pros:** Brilliant; hilarious; innovative; inexpensive. **Cons:** None. **Company:** Brøderbund Software. **Requires:** Mac Plus; System 6.0; 2MB of RAM for color Macs; System 6.0.7 for recording sounds. **List price:** \$49.95.



When Apple chairman and CEO John Sculley unveiled the new Macintosh line at the Macworld Expo in January, to show off the new computers he demonstrated a remarkable program that won gasps of delight and a roaring ovation. Was it Microsoft Excel 3.0? WordPerfect 2.0? System 7.0?

No. The program was Kid Pix, a perfectly executed color paint program aimed at children, but equally entrancing for adults. This charming program, ridiculously street-priced at \$29, comes closer to embracing the Mac ideals of fun, creativity, and simplicity than does any software since the original MacPaint.

### Picture This

The Kid Pix painting window fills the Mac's screen. No scroll bars, no zoom boxes, no title bar—nothing to confuse the first-time Macintosh artist. There's a color palette (if you're using a color system), and even the pencil draws in any color you click on. There are only three menus, and ev-



**Felix's Forest** This work, by 9-year-old Manhattan artist Felix, addresses the theme of man's quest to conquer his environment. Note the subtle evocation of the primeval forest through the deft use of the tree tool. The artist observes that the illustrated menus serve as a central metaphor for the computer as art medium.

ery command is illustrated. The program even offers a Small Kids mode, where the menus are hidden and a checkerboard bib protects the periphery of the screen from wayward clicks while in MultiFinder.

Brøderbund claims Kid Pix gives you "the best-looking art you've ever heard," and they're right: every single tool in Kid Pix makes fun sounds when you paint. The pencil makes a scritch-scratching sound while you drag it; the eraser produces little scrubbing noises; the letters of the alphabet are spoken, or exclaimed, or sung, as you click on each one; and every tool icon gives a little pop when it's clicked. And oh, such tools! There's a drippy paintbrush that makes gloopy sounds as it goes; a pine-needle tool that leaves a spiky trail of crinkly-sounding needles; a fun zigzag brush that's impossible to drag in a straight line; a rubber stamp that places any number of dinosaurs, ice-cream cones, or TV sets into your painting; and more than 50 other tools. The most breathtaking is the trees tool; with a single click, it produces a stunning, realistic, different-every-time fractal tree (to the accompaniment of a Tinkerbell ripple). Most habit-forming of all is the now-famous firecracker—one click and your entire drawing blows up with a thoroughly satisfying *boom!* and you're ready to start all over again.

There are a thousand hidden surprises in Kid Pix. When you click on a tool on the vertical palette, the icon palette at the bottom of the screen displays options for that tool—line widths for the wacky pencil; special effects for the electric mixer, the firecracker, and other zap-the-painting erasers. There's always a question mark on this horizontal palette; click on it to get a different surprise for every tool. For example, it fills the oval tool's ovals with rainbow stripes. And it makes the eraser reveal a gorgeous hidden picture—a halftone butterfly, squid, or giant magnet—underneath your own painting as you scrub away. And in the unlikely event that that's still not enough serendipity for you, with most of the tools, pressing the option key produces something else unexpected and funny.

(continues)



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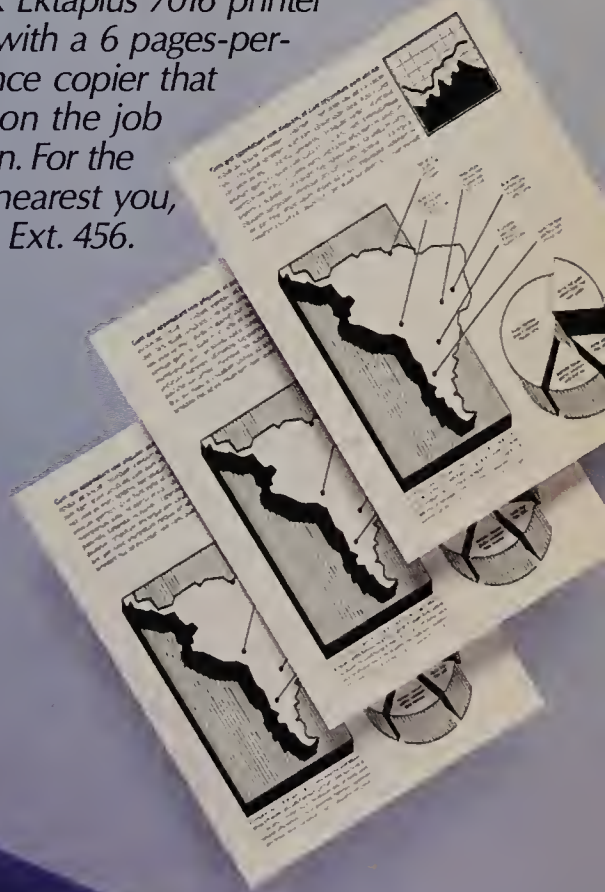
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# THE PRINTER WITH A PLUS. KODAK

Kodak Ektaplug 7016 printer



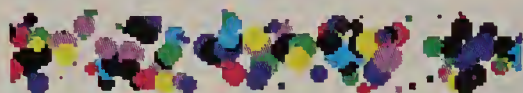
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## The Pencil Point

All of this is pure, simple exhilaration. The sounds are hilarious; the effects spectacular; the surprises perfect. You could spend days or weeks and never tire of Kid Pix's humor or surprise.

My panel of child experts—TV-jaded, techno-savvy New York City



kids—were captivated. Althea, who's 6, spent a few determined moments trying to figure out the mouse. But for the following hour and a half, she was immersed in making drawing after drawing—and then nuking each with the firecracker. Only her mom, arriving to pick her up, succeeded in dragging her away; by that point she had mastered clicking on the pencil, specifying a line thickness, picking a color, and drawing with the mouse. I invited Marcolina (12) and her brother Felix (9) to try Kid Pix together; after a great evening of painting, Marcolina said the only thing she didn't like about Kid Pix was that it was too hard waiting for her turn.

Watching my experts open surprise doors, paint fractal-tree forests, and experiment with colors and shapes, I realized that Kid Pix is also an extremely successful piece of educational software. It's got the sounds and flashing lights of a video game, but they appear in the process of creating something beautiful and lasting. It's got "Sesame Street"'s zaniness and gentle repetition, but it's inter-



active and therefore much more engaging. And with an arsenal of creative messing-up tools—spattering paint, invading Pac-Men, a broken-glass tool—Kid Pix has the splashy fun of fingerpainting without the risk to upholstery. Exploration is continually rewarded, and the learning is completely self-paced.

And by the way, Kid Pix could even teach software designers a thing or two. Kid Pix lets you set the pencil's thickness all the way up to 2 inches—a giant Magic Marker. Why don't any professional paint programs offer such wide swaths? One Kid Pix icon is the "undo guy" (or as Althea came to call

him, "Mr. Oh-no," because he either says "Oh no" or makes the sound of a rewinding tape when you click on him). Wouldn't an on-screen, one-click undo tool be smart in any graphics program?

Then there's the joyous randomness of some Kid Pix tools—the drippy paint, the fractal trees, the zig-zag brush. After five minutes with Kid Pix, you'll realize that this element of chance is artistically liberating and highly conducive to new ideas. Suddenly the professional paint programs, which only do what you explicitly tell them to do, seem confiningly unimaginative by comparison.

### Nuts . . . Nits!

The color-selection squares should really be larger; my panelists sometimes had trouble placing the arrow-cursor tip on just the right color



swatch. (That was in 16-color mode, which makes the squares bigger; in 256-color mode, they're positively microscopic.) And as a mostly-grownup, I miss having free font and size selection for text—yes, there are times when I'd want to use Kid Pix for real work.

But everything else about the program is perfection: great manual; fantastic sounds; clever options—with a Macintosh IIsi or LC, or with MacRecorder and System 6.0.7, you can record a sound right into a painting so that it plays whenever you open the painting. You can also edit the rubber stamps, and even tell the program what text you want the text spray can to spray out.

The programmer, Craig Hickman, originally wrote Kid Pix for his son, who loved MacPaint but kept launching desk accessories and bringing up dialog boxes by mistake. For a while it was a shareware offering, and it's finally been picked up and polished to a shine by Brøderbund. Dear Mr. Hickman: You have created a masterpiece. Thank you for your imagination, whimsy, and attention to detail. Now write us a word processor.

—David Pogue

See Where to Buy for contact information.

## Multimedia Program

## MEDIAMAKER 1.0

**Pros:** Straightforward interface; remotely controls wide range of video input and output devices; mixes video routines, graphics, and sound for self-running sequences; outputs sequences to videotape; some transitional animation effects included. **Cons:** Only single video-in, audio-in, and video-out capabilities; no built-in sound control; no image processing or video-on-video effects; 99-minute play and record limit per videotape. **Company:** MacroMind. **Requires:** Mac Classic; hard drive; 2MB of RAM; video input board; video output converter; compatible video device. Recommended: Mac II; 4MB of RAM; laser disc player; Apple-compatible CD ROM drive. **List price:** \$695.



MediaMaker is the first Mac software to offer near-professional video-editing capabilities at a price tag comparable to that of a desktop publishing program. When you're finished, you can "print" the whole production to videotape.

### And You Think Cable Is Expensive

MediaMaker actually controls the actions of various pieces of hardware, including the playback and recording of images and sound. Your primary expense is not just the software, but rather the purchase or rental of video recorders, laser disc players, audio CD players, and so on. You need a video source device with a remote port so it can be controlled directly from the computer. Most such devices are 8mm videotape recorders and camcorders, priced between \$350 and \$1000, or professional laser disc players priced at \$2500 or more. (At press time, MediaMaker supported only three VHS devices, all made by Sony.) You also need a video input board—\$2000 and up—to view your sequences on screen, or at the very least a standard NTSC monitor (television), so you can see what you're doing.

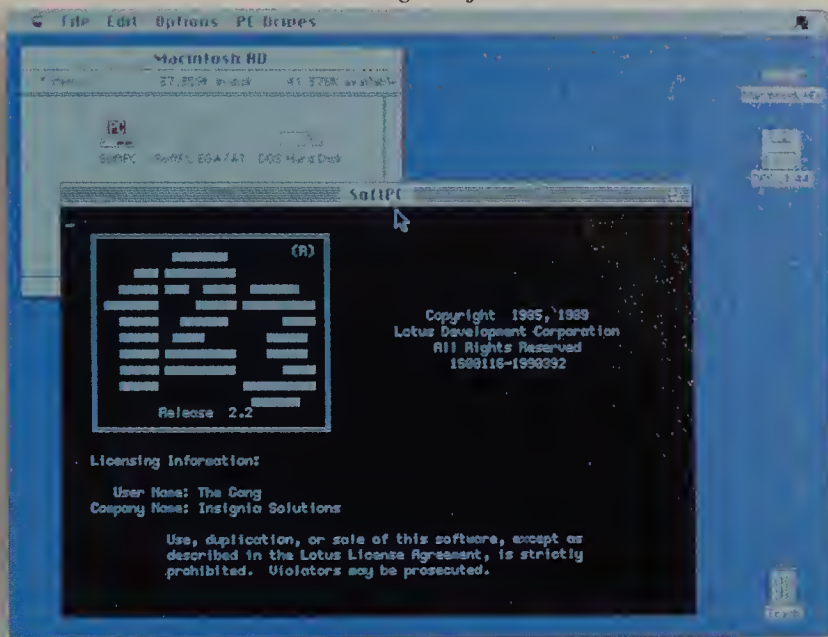
If you want to use MediaMaker just to scroll through presentational images on screen—like a HyperCard front end—you can stop there. But if (continues)



The floppy disk icon is actually an MS-DOS disk, brought to you by AccessPC.<sup>®</sup>



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Circle 72 on reader service card



you want to edit and record sequences to videotape, you'll need a second video recorder or camcorder. (Because MediaMaker doesn't digitize or store video images, you can't use the same recorder to play and later record a sequence.) To display images on screen via a video input board, you'll also need an encoder to convert the RGB signal (produced by the computer) to a composite signal that can be interpreted by a standard video device. A low-end encoder can run as little as \$600 to \$1000.

The program also drives the Apple CD-SC or a compatible CD ROM player via the SCSI port. (MediaMaker plays only audio tracks from a CD.) This brings the cost for a MediaMaker-based desktop video-production system to somewhere between \$2000 (*very* low-end) and \$10,000 (fully functioning), not including the computer.

### Collecting Media

To assemble a presentation or video production, MediaMaker lets you combine three kinds of elements: Mac graphics files, which can be color bitmaps saved in PICT format, or animation routines stored in PICS or MacroMind Director format; video routines, originating from videotape, laser disc, or live events captured with a video camera; and sound, whether digitized Mac sounds or recorded voice and music from a compact disc. MediaMaker requires that you assign these elements to *picons* (pictorial icons). Each picon represents a section of a graphic, video, or audio routine.

The control panel provided with each picon enables you to load a graphics or sound file, or operate the video or audio hardware remotely via a serial or SCSI port connection. For example, suppose you've recorded a presidential press conference. You might create one picon that represents the president's 10-second introduction, another that fast-forwards to and then plays a 35-second response to a question, and a third that sums it all up with a thrilling 3-second sound bite. None of these events is digitized to disk; they're merely marked and named in MediaMaker. Each picon keeps track of where an event starts and ends (see "Start and Stop"). If the picon plays a PICT file,



**Start and Stop** When open, picons offer specialized editing panels. The Videodisc Editor provides options for specifying the first and last frames in a routine. Transport controls (at bottom) let you play, pause, cue, and review the current laser disc.

still frame, or other stationary graphic, you can specify how long the image remains on screen.

You assemble Picons and save them to disk in units called collections. Whether you treat them as temporary holding stations or presentation fields, you can use collections to organize picons and experiment with the routines they represent.

When you "play" a picon, Mac graphics files and video routines are displayed on screen, in the foreground or background. Mac sound files play from the computer's speaker. CD tracks and other audio accompaniments can be transmitted to a stereo receiver, analog mixing board, or directly to a video recorder; they are not processed by the computer.

### Putting It All Together

If you need to create a self-running demonstration or a postproduction videotape, you can organize picons into a three-tiered sequence window. The first tier holds graphics files; the next, video routines; and the last, sounds. The length of the scrolling sequence window represents time. Elements in the same tier cannot overlap. In other words, you can't play two CD tracks at the same time. You can, however, overlap elements in different tiers.

When creating a final videotape, MediaMaker returns to the desktop publishing metaphor. A videotape recorder is attached to the Mac printer port. The composite video signal travels through a standard RCA cable. Choose the Print to Video command, and MediaMaker plays and records the

contents of the sequence window, pausing the recorder when making transitions between picons. If a Mac or CD sound is being played, it also pauses during the transition to ensure perfect syncopation. MediaMaker even prompts you to swap source laser discs, videotapes, and CDs.

### What It Can't Do

MediaMaker is a model first-version program. What it does, it does very well. But, predictably, there's a lot it doesn't do. If you're familiar with NewTek's Video Toaster for the Amiga, you'll quickly recognize that MediaMaker falls short in several areas. Largely because of hardware limitations, MediaMaker only allows one video input and one video output. While MediaMaker includes an assortment of animated transitional effects, video images cannot be superimposed on each other, and there are no video-mixing capabilities. Also, MediaMaker lacks special image processing and transformation effects—not only the ugly ones like weird color distortions, but also useful ones like frame rotation and zoom. MediaMaker will not accommodate videotapes longer than 99 minutes, presumably because the accuracy dwindles off considerably after that point. This means that you can't access the last 20 minutes of source material on a 120-minute tape or create a 100-minute or longer sequence. And finally, MediaMaker is not sound-processing software. *All* audio work must be performed manually, using a relatively old-fashioned analog mixer.

Perhaps surprisingly, I don't consider any of this to be inherently detrimental. First and foremost, MediaMaker is organization and automation software. It enables you to create elementary image sequences, and like an all-in-one remote-control unit, it controls the actions of several input and output devices. In this light, the fact that it lacks high-end effects is trivial. Like the first version of PageMaker, this is a monumental and highly effective piece of software at the grass-roots level. It is, to my mind, the first irrefutable indication that multimedia has a future on the Macintosh.—**Deke McClelland**

See *Where to Buy* for contact information.





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# Ocean View with Room

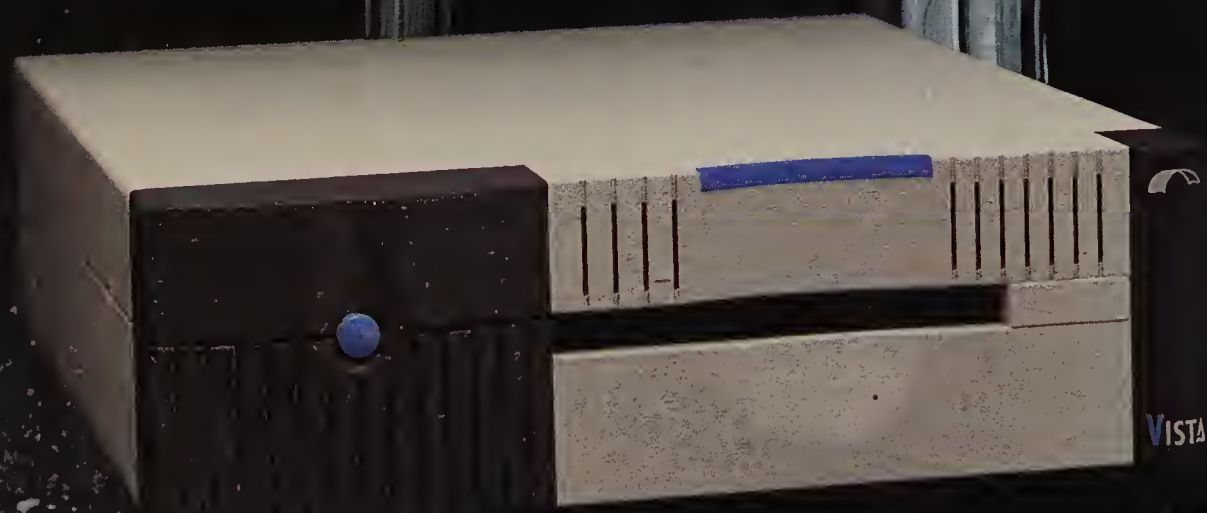


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**Circle 33 on reader service card**



★  
**Page-Layout Program**

## PERSONAL PRESS 1.0

**Pros:** Proxies give feedback in dialog boxes; Posted Notes; good manuals and online help; powerful alignment and layer controls. **Cons:** Edits text at 100 percent view only; no automatic kerning; only full-point lines; can have only one publication open at a time; style sheets don't include paragraph attributes; mediocre templates. **Company:** Silicon Beach Software. **Requires:** Mac Plus. **List price:** \$299.



When Aldus Corporation, the creator of PageMaker, bought Silicon Beach Software last year, it acquired Personal Press, a page-layout program designed for beginning and occasional page-makers. The program draws on many of the strengths of Silicon Beach's other programs (particularly SuperPaint and Digital Darkroom), and even adds a little of Aldus's prowess in the form of import filters.

One notable innovation is the use of Proxies (see "By Proxy"). Almost every dialog box lets you preview changes to the text or graphic, so you can try things out before you click on OK. Another innovation is the ability to place Posted Notes—containing the date, time, and any comments you want to pass on to your colleagues on any page. You can hide, show, and print the Posted Notes.

### Page Space

Personal Press lacks the now-ubiquitous pasteboard for storing items off the page, but does provide a Workbook—a Scrapbooklike window where you can store page elements.

There are tools for creating boxes (containers for text and graphics), lines, and ovals; and for placing the time, date, or page number anywhere on the page (but not within a line of text). You can specify any element's size and position numerically or with the mouse; make it visible or not, locked or not, and printable or not; and as with most programs, you can apply lines and fills to any elements.

There's a wide variety of line and fill patterns (the same as Super-

Paint's), though you can't specify a simple percentage tint. The greatest problem, however, is that you can't specify a line thickness smaller than 1 point.

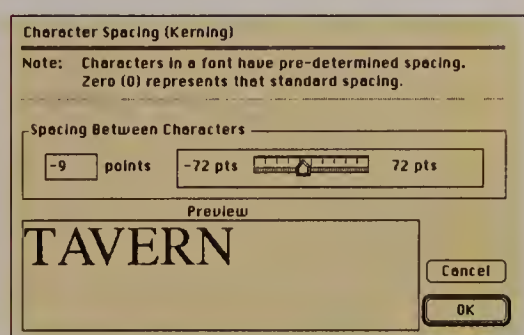
In addition to the normal Send to Back and Bring to Front commands, page elements can be shuffled back and forth a layer at a time. You can also nudge the elements in 1-point increments and align them to each other or to the page margins. An Equals tool makes two objects the same size and shape—click on one object, then the other, and voilà.

Like PageMaker, Personal Press allows only one publication open at a time, so it is difficult to move items between publications. You can, however, import formatted stories from PageMaker publications, but not from other Personal Press publications.

You can either import text into boxes or type directly on the page. There is a well-designed spelling checker and thesaurus to polish your writing (though there's a good argument that a word processor is a better place for this). You can edit text at only one magnification, however; when you choose the text tool, Personal Press automatically takes you to 100 percent view, and all the text boxes come to the front, obscuring graphic objects that were in front of them. That's just plain annoying.

The type-formatting controls are rudimentary, which is perhaps to be expected in a low-end page-layout program. You can specify type size, leading, word spacing, and kerning in 1-point increments, but there's no automatic kerning.

Personal Press's style sheets are also rudimentary; they offer character formatting, but no paragraph formatting such as indents and tabs.



**By Proxy** Most of Personal Press's dialog boxes let you see a representation of what your text or graphic will look like after you've made changes.

### Imported Graphics

You can import PICT, EPS, TIFF, and MacPaint, as well as SuperPaint and Digital Darkroom PICT, and Digital Darkroom archives. You can scale graphics to a given size (though not by a percentage) or have them fill a graphics box proportionally or nonproportionally.

Personal Press offers almost-impressive image control for gray-scale bitmaps. There are brightness and contrast sliders, plus a pencil tool for drawing your own gray-map curve. Unfortunately, it's hard to draw a decent curve with this tool; a set of canned curves would be more useful.

### Automatic Creation

The AutoCreate feature lets novices quickly build documents using the provided templates. A separate manual describes the templates so you can choose which boxes your text and graphics fill. Personal Press then builds the publication, pulling the files into the template.

The templates have one key flaw: they don't include style sheets. So once you've flowed the text, you're on your own for spec'ing the type. The templates aren't very attractive, and most users will need to adjust them to make them work.

The manuals and online help are excellent, with both step-by-step guidance and big-picture understanding. Personal Press's features are generally well implemented, but the program sports an odd mix of power-user features (notably Replicate and Image Control) and limitations (1-point minimum line weight, no automatic kerning). The design and feature list should be fined-tuned to suit newcomers to page makeup.

There's also a serious printing problem—fills often hang outside of boundaries. And the program tends to crash unless you keep your system stripped down.

In choosing between Personal Press, which makes it easy to create bad pages, and its less expensive competitor, Publish-It Easy, which makes it possible (and not difficult) to create good pages, I would definitely opt for Publish-It Easy.

—Steve Roth

See Where to Buy for contact information.





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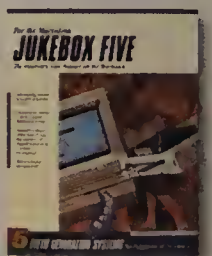
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★  
14-Inch Color Monitor

## NANAO FLEXSCAN 9060S

**Pros:** Can be used as a PC-compatible PGA, HGC, MCGA, CGA, EGA, VGA, super-VGA, or 8514A display; automatically recognizes sync signals; controls are conveniently located; complies with Swedish ergonomics recommendations. **Cons:** Minor.

**Company:** Nanao USA Corporation.

**Requires:** Mac II. **List price:** \$939.

The innocent and experienced alike will be delighted with Nanao's Flexscan 9060S monitor. It passed my acid test with flying colors. From the cables supplied with the monitor, I selected the one for the Macintosh II Video Card and plugged it in. (The other cord is for IBM-compatible TTL displays.) I hooked up the power cord, and bingo—there was my desktop, in living color. And what pretty, saturated colors they were. I didn't use any scientific instruments to measure color purity, temperature, other esoteric visual criteria; but I can tell you that I felt no eyestrain even after hours in front of the screen, whether using color or black-and-white applications. The screen image was uniformly bright and sharp.

The comfortable viewing is probably attributable to the screen's .28mm dot pitch and 90Hz vertical refresh rate, numbers that promise sharp images with no annoying flicker; then again, it might be attributable to the "improved dynamic and static raster regulation technology" and the "dynamic focus circuitry," which the manual says "makes characters and graphics even sharper." I don't know what they mean either, but I slept better knowing the monitor on my Mac had them.

### Ergonomically Correct

Too many monitors have controls in the back, on the theory that if you don't like the way they were set at the factory, you should be forced to bow obsequiously in front of the monitor when you change them. Nanao thoughtfully places the seven most-

used controls on the front of the monitor, unobtrusively tucked below the faceplate. They're even labeled with little Macoid icons. They adjust the vertical position of the image, horizontal position, vertical size, horizontal size, text mode, contrast, and brightness. The text-mode knob sets the screen to normal color when it's in the center position. The manual says turning the knob to the right makes the screen go black and white; but on my Mac it turned the screen a curious range of pastels. Turning the knob to the left converts the screen to a truly hideous amber color (this setting was obviously meant to be used for DOS text-mode programs).

There are two more knobs at the rear of the unit. Twisting the one labeled Convergence had no effect on the picture. A company spokesperson explained that this is because you can't see this fine adjustment to the image without a special optical instrument. It's factory-set anyway, so it's unlikely you'll have to use it. The other knob adjusts *pincushioning*. Pincushioning is the tendency for monitors to bend horizontal and vertical lines into a concave (pincushion) or convex (barrel) shape. The Flexscan I received was devoid of distortion of any kind, but it's good to be able to make the adjustment if you have to. Two more controls affect the display only when used as a DOS monitor.

### Low Radiation

The Flexscan complies with two standard Swedish ergonomics recom-

ELF*				
	4"	12"	28"	36"
Front	6.65	1.49	0.28	0.19
Back	8.90	1.95	0.23	0.17
Left	14.44	3.10	0.49	0.27
Right	10.78	2.66	0.45	0.25
Top	13.23	2.31	0.31	0.17
Bottom	**	1.55	0.35	**

\* Magnetic emissions measured in milligauss.

\*\* Unable to take measurement.

Using the Holaday HI-3600-02 ELF/Power Frequency EMF Survey Meter, we measured emissions at 4, 12, 28 (arm's length), and 36 inches from the center of the front, back, left, right, top, and bottom of the monitor.



JOHN WILLIAM LUND

Nanao Flexscan 9060S

mendations. The first standard refers to the Swedish Agency for Administrative Development's recommendation for very-low-frequency (VLF) magnetic induction and magnetic-field radiation, an area of growing concern among us tube-in-a-cube workers (see *Macworld*, July 1990). For this review Macworld Lab tested the Nanao Flexscan 9060S color monitor for extremely-low-frequency (ELF) and VLF emissions and observed approximately 60 to 75 percent less ELF magnetic emissions from the Flexscan than from the AppleColor High-Resolution RGB Monitor in the front of the monitor. Approximately the same reductions were observed in the VLF magnetic range. Electric-field emissions, however, were about four times greater for the Flexscan in the ELF range, and just less than two times greater in the VLF magnetic range in the front of the monitor.

The second standard addresses that maddening dust coating that screens collect. Static electricity buildup creates the dust-magnet effect. The Flexscan has a coating, which the company says eliminates the problem. In a few weeks of daily use, the screen did seem to stay cleaner than comparable screens I've worked with.

If you work in an office that also includes DOS machines, the Flexscan's ability to double as an auto-sync IBM-compatible monitor makes it especially attractive. You probably wouldn't want to share a single monitor between two systems, but if one monitor goes down you'd be able to swap monitors as needed. Even if you're in a strictly Mac shop, the Nanao Flexscan 9060S is an excellent choice if you're looking to add color to your system.—Tom Wrona

See Where to Buy for contact information.



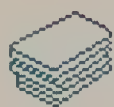
★  
Music Education CD ROM

## CD COMPANION SERIES: IGOR STRAVINSKY: THE RITE OF SPRING

**Pros:** Irresistible music; easy installation; included screen fonts prevent display problems; easy-to-follow linear organization; excellent music commentary. **Cons:** Expensive; occasionally slips into music jargon; could include more examples from other recordings.

**Company:** The Voyager Company.

**Requires:** Mac Plus; System 6.0.5; HyperCard 2.0; hard drive; CD ROM drive. **List price:** \$99.95.



Musically speaking, the entry fee for music appreciation CD ROM software has until recently been rather high. *The Magic Flute* (on Warner New Media's three-disc set) is an opera, of course, and there are many who turn a deaf ear to all operas, no matter what their merits. Nor is Beethoven's String Quartet no. 14 (also on Warner New Media) likely to send the Madonna set into orbit—not on first hearing, anyway. And Beethoven's Ninth Symphony (on the pioneering Voyager title), though universally admired, still sounds pretty, well, classical.

But Voyager's new entry in the genre, Igor Stravinsky: The Rite of Spring, changes all that. Seventy-eight years after its premiere, *The Rite of Spring* still sounds anything but "classical." For members of the *Fantasia* generation, parts of it are as familiar as the "Mickey Mouse Club" theme song. But even if *The Rite of Spring* doesn't conjure up images of soaring pterodactyls and belching volcanoes, it's difficult to imagine anyone not responding to the animal energy of one of our century's most significant musical works.

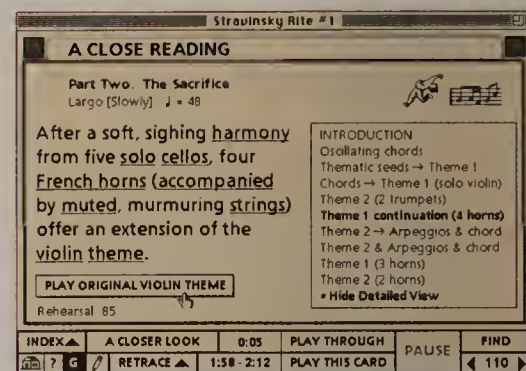
Like Warner New Media's and Voyager's previous titles, The Rite of Spring is a combination HyperCard stack and audio CD/CD ROM disc. Installation is simple (the brief manual is primarily devoted to this task), and the suite of decompressed stacks occupies about 2.8MB of hard drive

space. In addition, the program comes with a suitcase of screen fonts, which eliminates display problems. The recording on the disc is that of the Orchestre Symphonique de Montreal conducted by Charles Dutoit. Though many critics have a soft spot for the composer's own 1960 recording, this one is well regarded and has the advantage of spectacular digital sound.

As it was in his previous Voyager title, Ludwig van Beethoven Symphony No. 9, the structure of UCLA professor Robert Winter's program is more linear and less overtly hypertext-like than Warner New Media's titles, which are richly layered with sidebars, tutorials, minilectures, and a variety of other useful and enjoyable side trips. Mind you, these sorts of materials are not lacking in The Rite of Spring; they're just more tightly integrated into the overall design. And as a result, I for one find the program easier to use, easier to navigate, and (perhaps because it has a clear beginning, direction, and conclusion) more compelling.

The Rite of Spring is divided into seven parts. The Pocket Guide displays the overall structure of the work on a single card and plays each of the piece's 14 sections at the click of the mouse button. Stravinsky's Orchestra describes the composer's unusual instrument choices for *The Rite of Spring* with text, pictures, and specially recorded sound bites for each instrument. Stravinsky's World includes a brief biography of Stravinsky, descriptions of his previous major works (*The Firebird* and *Petrouchka*), and background on the time and place (avant-garde Paris) and the genesis of the piece.

The Rite Listening section covers the use of rhythm, harmony, musical themes, and orchestration in *The Rite of Spring*, and describes in detail the "shape" of the work, theme by theme and section by section. The Rite as Dance section elaborates upon the visual and dramatic part of the work; although it's usually a concert piece nowadays, *The Rite* was conceived and initially produced as a ballet. In addition to a description of what is known about the original production, this section includes an initially awkward but finally compelling (and largely



**Window on The Rite** In The Rite of Spring's real-time commentary section, dance and music icons at upper right lead to related discussions in other parts of the program. A button in the lower left corner of this card plays a related phrase from earlier in the work, while clicking on A Closer Look in the control panel at the bottom opens a more detailed discussion. A click on an underlined word opens the corresponding glossary entry; underlining can be turned off to make text easier to read.

verbal) attempt to reconstruct Nijinsky's original choreography. Throughout all these sections, ubiquitous buttons play either relevant measures from *The Rite* itself or selections on a variety of solo instruments, and a cornucopia of graphics illustrate the music, the ballet, and the people and places of the time. A glossary—reached via a glossary button or by clicking on any of the specially marked terms in the text—explains the musical terms used, and an enjoyable game tests what you've learned in previous sections.

In contrast to Warner New Media's titles, which offer three or four different play-through commentaries, the Close Reading section is the only part of The Rite of Spring that plays the piece nonstop from beginning to end, with accompanying annotation. The right side of each card can display either a general or a detailed view of the piece's structure, however, and if you're willing to pause every few measures, almost every card (there's a new one about every 10 seconds) has a button that leads to more detailed information and discussion (see "Window on The Rite"). While at first I missed having a choice of no-hands, running commentaries that I could sit back and absorb, I soon came to appreciate the need to pause and think and replay musical fragments, and came to understand why author Winter chose to enforce a kind of partici-  
(continues)



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## MacAvenue Announces the End of the Scroll Bar

Constant scrolling or waiting for your screen image to refresh can take the creative joy out of graphic design. So MacAvenue rescues you from the creative doldrums with a larger and sharper image of your whole design. No scrolling.

Our Protegé Display systems are value leaders in large-format Macintosh displays. Sharp screen images, flicker-free refresh rates and convenient ergonomic features such as tilt/swivel base our displays are comparable to Apple and Radius products that can cost twice as much.

The 15", ultra-high resolution screen of the Protegé features a complete 8 1/2" x 11" page with no reduction of image size or quality. Complete with video card, it's only \$495. Or get a 2-page view with the 20" Protegé Dual-page Display for a mere \$895. And each Protegé monitor comes complete with After Dark and Now Utilities software — **FREE!** For a second opinion, ask Bob LeVitus, author of *Dr. Macintosh*, who says, "I love the crisp, bright image I get with a Protegé Display. And with the 30-day, no-questions-asked, money-back guarantee, you just can't go wrong. I highly recommend the Protegé Display."

## Three Great Reasons to Choose MacAvenue

### 1 30-Day Money-Back Guarantee

Every hardware product and every office accessory MacAvenue sells will give complete satisfaction. If not, return it in the original packaging within 30 days of purchase for a full refund. Consumable items, opened software, video-tapes and shipping costs are not refundable.

### 2 Toll-Free Technical Support

If you experience a problem with anything you purchase from MacAvenue, call our product support staff at 800-766-6221 weekdays from 8:00 am to 7:00 pm, CST. We can usually resolve your technical problems over the phone.

### 3 Extended Limited Warranty

For up to 120 days after your purchase, MacAvenue will replace or repair (at our option and without cost to you) any product with which you are not completely satisfied. Call us for a Return Material Authorization (RMA) number. When you have the RMA number, ship the product to us, freight and insurance prepaid. We will pay the freight charges back to you (during the warranty period).

Today's powerful graphics programs require a color display, and MacAvenue offers a bargain on Seiko Trinitron displays, complete with video card. Our price will make you look twice at color.

## No Guesswork

We take the guesswork out of choosing Macintosh peripherals and software. Our engineers carefully evaluate every product to make sure it performs to exacting standards. And if you do have a question about a product, you can make a toll-free call to our technical support staff. They'll usually have you up and running smoothly in a few minutes.

## We Take Care Of You

We could go on and on about MacAvenue's top-notch services. But the bottom line is that you don't have to worry about buying your system hardware and software from MacAvenue — it's guaranteed.



### Protegé Displays

Protegé Full-page Display w/Mac II Card .....	22013	\$495
Protegé Dual-page Display w/Mac II Card .....	22017	\$895

Call for information about other Protegé Display options.

Call Today! **800-926-6221**

Key Code  
871

# MacAvenue™

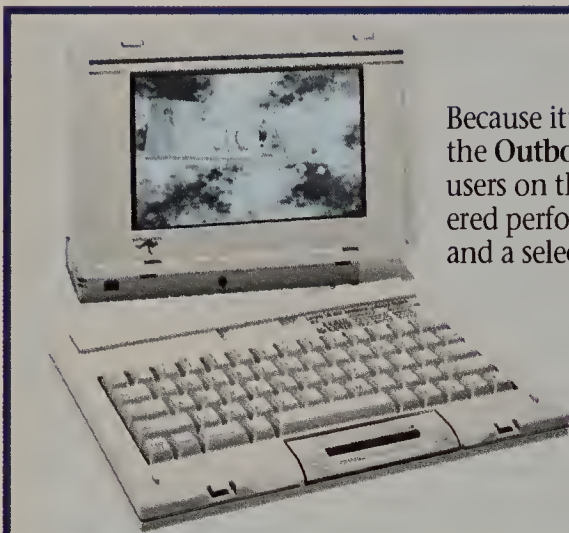
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12303 Technology Boulevard, Austin, Texas 78727





# Overnight for \$3

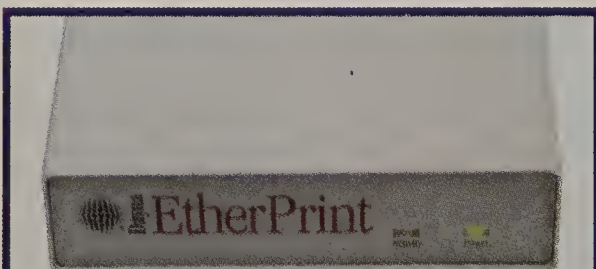


## On the Road with Outbound

Because it's lighter and less expensive than the Mac Portable, the **Outbound Laptop System** is the best choice for Mac users on the go. The Outbound offers 15MHz, 68000-powered performance with a sharp 640x400 pixel LCD screen and a selection of useful accessories and peripherals.

<b>Outbound Laptop System w/ 512KE ROMs, 2MB RAM and 40MB Drive</b>	.....22000	\$3439
<b>Outbound Laptop System w/ 512KE ROMs, 1MB RAM and Floppy Drive</b>	.....22201	\$2699
<b>Outbound System Bundle</b>	.....22216	\$3599

Call for more information about other Outbound accessories and options



## Ethernet Connector for LocalTalk Printers

The **EtherPrint** connector simplifies the Ethernet/LocalTalk printer connection. The Dayna Etherprint makes a simple "plug-and-print" connection fast and cost effective. Includes adaptors for any cable/printer combination.

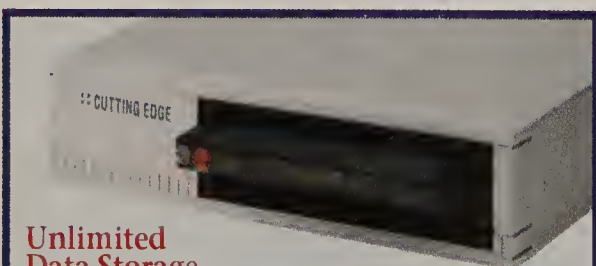
<b>EtherPrint (Dayna)</b>	.....22541	\$355
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## LAPTOPS

<b>OutBound</b>		
Laptop System Bundle	.....22216	\$3599
Laptop System w/ ROMs & 40MB	.....22200	\$3439
Laptop System w/ ROMs & FD	.....22201	\$2699

## STORAGE DEVICES

<b>Applied Engineering</b>		
HD 3.5" 1.44K Floppy Drive	.....24736	\$239
<b>Chinon</b>		
CD-ROM Player w/ Type On Call	.....24638	\$589
<b>Cutting Edge</b>		
800K Floppy Drive	.....24731	\$119
<b>lomega</b>		
Mac 1B Interface Kit	.....23834	\$48
TransPortable 44MB	.....24393	\$1099
Bernoulli 40/40	.....24384	\$1989
Portable 44MB	.....24385	\$1429
<b>Irwin Magnetics</b>		
40MB/60MB Tape Backup	.....23832	\$529
80MB/120MB Tape Backup	.....23833	\$719
<b>Kennect Technology</b>		
Drive 2.4 (3.5")	.....24730	\$328



## Unlimited Data Storage

With a **Syquest Removable Cartridge Disk Drive**, you'll never run out of disk storage — you just add additional cartridges. Transporting large files is much easier, because the 5 1/4" 44MB cartridges can be shipped without a hitch. The Syquest offers 20ms seek time and fast transfer rates. Includes cartridge.

<b>Cutting Edge Syquest Removable Cartridge Disk Drive</b>	.....24401	\$597
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<b>NEC</b>		
CD-ROM Reader CDR-36 w/ I/F	.....24636	\$499
CD-ROM Reader CDR-73 w/ I/F	.....24634	\$729
Premium Type Gallery PS w/ CDR-73	.....24635	\$9995
<b>PLI</b>		
TurboFloppy 1.4	.....24741	\$359

## PRINTERS, SCANNERS AND FAXES

<b>Digital Vision</b>		
Computer Eyes Color	.....22759	\$348
<b>Epson</b>		
ES-300C Color Scanner	.....22765	\$1824
<b>Hewlett Packard</b>		
DeskWriter Printer	.....22850	\$559
<b>Kodak</b>		
M150 Mac Portable	.....22855	\$519
<b>MacAvenue</b>		
Protegé Color Scanner	.....22768	\$1739
<b>Relisys</b>		
Tefax RA2110	.....22700	\$895
<b>Seiko</b>		
Label Printer	.....22852	\$189
<b>Seikosha</b>		
Personal Printer SL2000AP	.....22857	\$235



### Global Village TelePort/FAX 9600

It's easy to send FAXes from any application's menu bar with this elegant, compact 9600 baud SendFAX and 2400 baud MNP5 data modem. **TelePort** connects to your Macintosh by ADB, just like your mouse, freeing your modem port and eliminating a power cord. An Eddy Award winner.

<b>TelePort/FAX 9600</b>	.....22314	\$195
<b>TelePort (modem only)</b>	.....22311	\$145

## COMMUNICATIONS

<b>Applied Engineering</b>		
DataLink Express	.....22306	\$179
DataLink LC	.....22320	\$257
<b>Dayna Communications</b>		
DaynaPORT E/LC	.....22548	\$299
DaynaPORT E/LC-T	.....22549	\$299
DaynaPORT E/Isi	.....22550	\$299
DaynaPORT E/Isi-T	.....22551	\$299
EtherPrint	.....22541	\$355
<b>Farallon Computing</b>		
PhoneNET Connector Din-8	.....22513	\$31
PhoneNET StarController	.....22516	\$924
<b>MacAvenue</b>		
Protegé 2400 External w/ SW	.....22315	\$119
Protegé 2400/SendFax 9600 w/ SW	.....22316	\$139

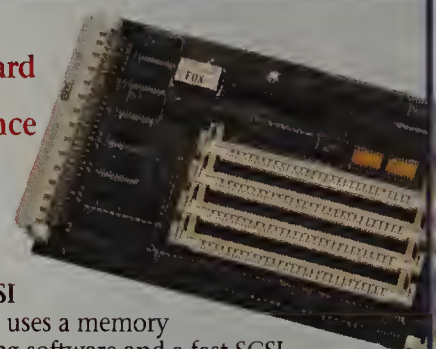
## MacAvenue (continued)

Protegé V.42bis External w/ SW	.....22317	\$219
<b>Outbound</b>		
Outbound Pocket Port Modem	.....22319	\$259
<b>Nuvotech</b>		
Nuvolink SC	.....22535	\$389
<b>Shiva</b>		
NetSerial X232	.....22504	\$275

## MONITORS AND VIDEO CARDS

<b>Radius</b>		
Radius Pivot (requires I/F card)	.....22029	\$795
Radius Pivot for Built-in Video	.....22028	\$895
<b>Rasterops</b>		
Grey Scale 19" monitor Mac II	.....22007	\$1614
RasterOps 24L	.....23555	\$3179
RasterOps 24S	.....23557	\$495
RasterOps 24STV	.....23568	\$1549
RasterOps 264/SE30	.....23539	\$685
RasterOps 8L	.....23554	\$1619
<b>Seiko</b>		
14" Trinitron Color w/o card	.....22002	\$619
20" Trinitron Color w/o card	.....22009	\$2149
<b>Seiko &amp; RasterOps</b>		
14" Trinitron w/ RasterOps 24S	.....22023	\$1049

## Boost Hard Drive Performance



DayStar's **SCSI PowerCard™** uses a memory buffer, caching software and a fast SCSI port to help your drives operate at super speed. Works with any SCSI storage device — hard drive, CD-ROM, or Syquest removable media drive.

<b>DayStar SCSI PowerCard</b>	.....23655	\$1259
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## Enhanced microLaser

Texas Instruments has added 16 page-per-minute printing speed to their popular line of **microLasers**, the printer that was awarded 4 1/2 mice from *MacUser*. The **microLaser XL** offers the same quality output as the original microLaser and it offers added upgrade flexibility.

<b>TI microLaser XL</b>		
35 font w/ AppleTalk	.....22859	\$3095
17 font w/ AppleTalk	.....22858	\$2795
<b>TI microLaser</b>		
35 font w/ AppleTalk	.....22851	\$1749
17 font w/ AppleTalk	.....22856	\$1429



# Customer Service Is Our Most Important Product

## PowerKey to Mac Success

Power up your entire system with the touch of a key and turn it off with "Shut Down" using PowerKey from Sophisticated Circuits. Your computer and three peripherals plug in to PowerKey's four surge-suppressed outlets and a cdev allows you to set up a timed on/off and macro schedule for unattended operation. Bundled with QuickKeys Light.

PowerKey (Sophisticated Circuits).....25030 \$64

## Video & RasterOps (continued)

20" Trinitron w/ RasterOps 24L .....22026 \$4995  
20" Trinitron w/ RasterOps 8L .....22025 \$3599

## PERFORMANCE UPGRADE BOARDS

**ayStar**  
40MHz PowerCache IIci w 68882 .....23651 \$1167  
40MHz PowerCache IIci w/o 68882 .....23652 \$959  
SCSI PowerCard .....23655 \$1095  
**gma Designs**  
DoubleUp w/ DiskDoubler .....23656 \$179  
**chnology Works**  
Ici Cache Card w/ 64K.....23648 \$239

## MEMORY EXPANSION

**chnology Works**  
2 X 1MB SIMM Kit 80ns .....25480 \$117  
4 X 4MB SIMM Kit 80ns .....25481 \$999  
2 X 4MB Module for Mac LC.....25492 \$499  
1MB Module for Mac Classic.....25493 \$89

## KEYBOARDS, MICE, ETC.

**Advanced Gravis**  
ADB Mousestick.....25286 \$66



## Too Much Fun

No matter what kind of fun you might be in the mood for, MacAvenue's new Fun Pak II has just what you need! Take your pick — from Apache Strike's fast-paced action to the

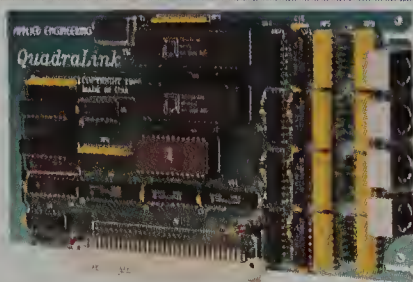
calmer strategies of Shanghai. You'll be a winner every time! Also includes Solitaire Royale, Talking Moose and Dark Castle — more than \$200 worth of software for only \$49.95.  
MacAvenue Fun Pak II .....29410 \$49.95

<b>DataDesk</b>		
Mac 101E Keyboard .....	25187	\$134
SWITCHBOARD .....	25182	\$159
<b>Kensington</b>		
Turbo Mouse ADB .....	25281	\$107
<b>MacAvenue</b>		
101 Extended Keyboard ADB .....	25186	\$99
<b>Mouse Systems</b>		
A <sup>3</sup> Mouse.....	25288	\$89
<b>Seiko</b>		
DT3600 Digitizing Tablet .....	23734	\$295

## ACCESSORIES

<b>3M</b>		
3.5" Diskettes HD Mac Formatted (10Pk) ...	25881	\$25
<b>American Power</b>		
UPS 370ci.....	26294	\$337

## Add Serial Devices



The QuadraLink from Applied Engineering makes quick work of Mac II system expansion by adding four serial ports to your Mac. This NuBus card is easy to install and is compatible with System 7.0. A special "shadow driver" insures compatibility with older software.

QuadraLink (Applied Engineering)... 26917 \$205

<b>Articulate Systems</b>		
Voice Navigator II .....	23736	\$559
VoiceLink .....	23738	\$199
<b>Bernoulli</b>		
Tape Cart: Bernoulli B33C 44MB .....	57804	\$95
<b>Innovative Designs</b>		
Library Disk Holder .....	26903	\$14
<b>Irwin Magnetics</b>		
External Tape Back-Up 5040/60 .....	23832	\$529
<b>Kensington</b>		
Mac Classic Anti-Glare Clip-on Filter.....	26924	\$53
SE Anti-Glare Clip-on Filter (platinum).....	26922	\$56
SE Anti-Glare Filter (platinum) .....	26883	\$32
<b>Mac Cable</b>		
MacSpeaker.....	26923	\$179
<b>MacAvenue</b>		
SE/Classic Carrying Case.....	26901	\$79

## WRITING AND PUBLISHING

<b>Adobe</b>		
Adobe Plus Pack v1.0 .....	29834	\$129
TypeManager v2.0 .....	29825	\$64
<b>Aldus</b>		
PageMaker v4.0.....	29781	\$497
Personal Press v1.0 .....	29916	\$199
<b>Broderbund Software</b>		
Typewriter v1.5 .....	30450	\$115

## Unforgettable Deal on Technology Works Memory! — \$59/Megabyte

Don't forget to maximize your Macintosh with MacAvenue's memory bargains. Only the best surface-mounted 80 nanosecond memory products. Call for further pricing information.

2 x 1MB SIMM Kit, 80ns .....	25480	\$117
4 x 4MB SIMM Kit, 80ns .....	25481	\$999
4 x 1MB SIMM Kit, 80ns.....	25482	\$234
2 x 4MB module for Mac LC .....	25492	\$499
3MB module for Mac Classic .....	25495	\$199



## A Truly Unique Monitor

Use your Radius Pivot to switch from portrait view to landscape view by simply rotating the monitor 90 degrees. *MacUser* says "The Radius Pivot is an impressive 15-inch, full-page monitor that features a high-quality display with great focus and excellent brightness."

Radius Pivot Display  
for Built-in Video .....22028 \$895

<b>Claris</b>		
Claris MacWrite II v1.1 .....	30586	\$142
<b>DeltaPoint</b>		
Taste.....	30638	\$86
<b>Microsoft</b>		
Microsoft Word v4.0 .....	30582	\$245
<b>Reference Software</b>		
Grammatik Mac v2.0.....	30634	\$50
<b>Timeworks</b>		
Publish-It Easy! v2.0.....	29896	\$145

## Fire The Typists!

The Dest Personal Scan system is a hardware/software combination that automatically scans up to 10 documents, or works as a full-page hand scanner. The Personal Scan System is bundled with Recognize!, the OCR software that manages every job beautifully for most popular word processing and desktop publishing applications.

Personal Scan w/Recognize! (Dest)...22762 \$699

<b>Writing Tools Group</b>		
Correct Grammar v2.0 .....	30633	\$49

## BUSINESS SOFTWARE

<b>Acius</b>		
4th Dimension v2.1 .....	27780	\$489
<b>Claris</b>		
Claris FileMaker Pro .....	27789	\$216
<b>Informix</b>		
Wingz v1.1 .....	30184	\$253
<b>Intuit</b>		
Quicken v1.5.....	28458	\$39
<b>MECA</b>		
Managing Your Money v4.0.....	28467	\$142





# The Competitive Edge



## Unlimited Information

You already know that CD-ROM gives you access to huge amounts of information, and now Chinon CD-ROM drives let you access all that information without breaking the bank. This Chinon drive is reasonably priced and will also play pure audio compact disks. Comes complete with Adobe Type On Call — a CD that includes Adobe Type Manager and two type families — FREE! Type On Call is the most automatic, affordable way to select the Adobe typefaces you need — anytime you need them.

Chinon CD-ROM drive with  
Adobe Type on Call .....24638 \$569  
Adobe Type On Call .....30650 \$49

## EDUCATION AND ENTERTAINMENT

<b>Accolade</b>		
Ishido .....	28776	\$32
<b>Addison-Wesley</b>		
Stupid Mac Tricks .....	28750	\$19
<b>Broderbund Software</b>		
Type! v1.0 .....	27958	\$18
Playroom v1.1 .....	28770	\$32
SimCity v1.2 .....	28678	\$29
SimEarth .....	28764	\$45
Carmen Sandiego - World .....	28672	\$29
Carmen Sandiego - Time .....	28774	\$29
<b>Davidson &amp; Assoc.</b>		
Math Blaster Mystery .....	27970	\$29
<b>Electronic Arts</b>		
Earl Weaver Baseball .....	28768	\$32
Pipe Dreams .....	28740	\$17
<b>Software Toolworks</b>		
Mavis Beacon Teaches Typing .....	28056	\$32
Life & Death .....	28658	\$32
<b>Spectrum Holobyte</b>		
Faces .....	28766	\$24
Falcon v2.2 .....	28614	\$30
Tetris .....	28606	\$25
Welltris .....	28604	\$25



## Seiko and RasterOps Display Options

Seiko/Trinitron  
Quality at  
MacAvenue  
Value prices!

14" Seiko w/RasterOps 8S .....	22024	\$989
14" Seiko w/RasterOps 24S .....	22023	\$1049
20" Seiko w/RasterOps 8L .....	22025	\$3599
20" Seiko w/RasterOps 24L .....	22026	\$4995

<b>StudyWare</b>		
ACT v1.0 w/ Cliffs Notes .....	28046	\$29
SAT v1.0 w/ Cliffs Notes .....	28044	\$29

## THE GRAPHIC ARTS

<b>Adobe</b>		
Illustrator v3.0 .....	29789	\$378
Photoshop v1.0.7 .....	29266	\$543
<b>Aldus</b>		
Persuasion v2.0 .....	29782	\$327
<b>Broderbund Software</b>		
Print Shop v1.3.1 .....	29836	\$35
<b>Claris</b>		
Claris HyperCard v2.0 Development Kit .....	30578	\$145
Claris MacDraw Pro v1.0 .....	29205	\$289
<b>Electronic Arts</b>		
Studio/32 v1.0 .....	29318	\$445
<b>Generic Software</b>		
Generic CADD .....	29280	\$99
<b>Innovative Data4 Design</b>		
MacDraft v2.1 .....	29241	\$278

## Double Your Drive Capacity

You can double the effective storage capacity of hard disks (and diskettes) with Double-Up™ with DiskDoubler from Sigma Designs. This NuBus card compresses and decompresses graphics, data and application files fast.

Double-Up with DiskDoubler (Sigma).....23737 \$179



<b>Paracomp</b>		
Swivel 3D Professional v1.0 .....	29294	\$437
<b>Wolfram Research</b>		
Mathematica/Mac II v 1.2 .....	29270	\$715

## DO IT YOURSELF PROGRAMMING

<b>Symantec</b>		
THINK C v4.0 .....	27586	\$165
THINK Pascal v3.0 .....	27584	\$166

## SAFETY, MAINTENANCE, REPAIR UTILITIES

<b>Baseline</b>		
Thunder 7 .....	30570	\$58
<b>Berkley Systems</b>		
After Dark v2.0 .....	30425	\$24
<b>Insight Development</b>		
MacPrint v1.2 .....	30428	\$94
<b>Microcom</b>		
Virex .....	30413	\$59
<b>Salient</b>		
Disk Doubler v3.0 .....	30546	\$47
<b>Symantec</b>		
Norton Utilities v1.0 .....	30437	\$84
Surf II v2.0 .....	30340	\$98
SAM v3.0 .....	30343	\$68

## COMMUNICATIONS

<b>I.B.S.</b>		
DataClub v1.1 .....	27748	\$199
<b>Insignia Solutions</b>		
Soft PC AT- EGA Add-on Module .....	27716	\$125
Soft PC v1.3 .....	27714	\$245
<b>Technology Works</b>		
GraceLAN v1.0 .....	27750	\$219

## Fast and Versatile Scanner



The Logitech ScanMan 32 is a convenient hand-held scanner that creates 32 shades of gray offers resolution options from 72dpi to 400dpi. Connects directly to any SCSI port.

ScanMan 32 (Logitech) .....22751 \$319

At MacAvenue we are committed to giving you the affordable, reliable Macintosh products you want, when you want them.

- Orders placed by 8:00 pm CST Monday through Thursday for in-stock items ship the same day with a \$3 overnight delivery charge for orders weighing 20 lbs. or less. Saturday delivery is available for an additional charge.
- For your convenience, we accept VISA, MasterCard, Discover and American Express — no surcharge will be added. And your account will not be charged until we ship your order.
- For COD orders, add \$8.
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patory, as opposed to passive, style of listening.

I also like Winter's writing style and sense of humor (as when he relates the now legendary story of Walt Disney, who thought that Leopold Stokowski had recommended "the sock" for *Fantasia* when the conductor used the French title of the piece, *Le Sacre du Printemps*). I like the fact that Winter doesn't shy away from using musical notation (which is almost always tied, bouncing-ball fashion, to audio examples) to explain himself.

I don't like Voyager's pricing strategy; I won't be happy until music titles come in under \$50. I worry that someone with no memory of grade-school music class might find the lack of a few basic music lessons, such as those found in Warner New Media titles, a major impediment. I wish Voyager would include more musical recordings of other works, again like those found in Warner New Media offerings, instead of depending so heavily on solo turns by Winter and his colleagues. And despite his style and sense of humor, Winter does occasionally lapse into music jargon too highfalutin for the average listener. These are, however, minor problems overall.

It's hard to imagine how outrageously wild and raucous *The Rite of Spring* must have seemed to the audience on the night of its premiere. It's amazing, in an age when heavy metal refers to music, not machinery, how outrageously wild and raucous it still sounds. For anyone with an interest in what makes music tick, Igor Stravinsky: *The Rite of Spring* can help you understand what sent the opening-night audience into paroxysms of boos and catcalls, explain how *The Rite of Spring* "works" as a piece of music, and show why *The Rite of Spring* sounds as fresh and exciting today as it did in 1913. If you've been waiting for an excuse to buy a CD ROM player, wait no longer. And above all, if you like *The Rite of Spring* (and who doesn't), you'll love Igor Stravinsky: *The Rite of Spring*. It will show you that there's a whole lot more to like than you ever thought possible.—Robert C. Eckhardt

See Where to Buy for contact information.

★

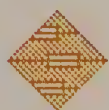
400-dpi Color Flatbed Scanner

## PHOVOS 400C

**Pros:** Fast; produces bright, saturated colors; competitively priced.

**Cons:** Poor shadow detail; no transparency option. **Company:** Prime Option. **Requires:** Mac II; 8-bit color board; color monitor; System 6.02. Recommended: 2MB of RAM.

**List price:** \$5995.



Have you ever been asked your opinion of a colleague applying for a job, and cringed because the prospective employee is a wonderful person, a pleasure to be around, but basically messed up? That's close to how I feel about Prime Option's Phovos 400C scanner.

I've grown quite fond of the 400C over the last few weeks. It has earned a place in my heart mainly because it's the fastest color scanner in the Mac market—some 50 to 100 percent faster than comparable flatbed units. For some people this speed advantage doesn't count for much, but if you scan frequently and work with large files, a fast scanner can start to feel like a trusty friend.

The 400C has other endearing qualities: it's priced around \$2000 to \$2200 less than the other 400-dots-per-inch Mac flatbed scanners; it's bundled with a good selection of software; and the scans come up on screen looking bright and crisp. I even enjoy the way the 400C drones out a little five-note melody as it scans.

Still, as much as I like the 400C, I can't recommend it. At this price, a scanner should deliver quality that stands up to such demanding applications as color separation for print publishing, and the 400C just isn't up to the job.

### What It Is

The Phovos 400C is Prime Option's repackaging of a machine that's actually made—but not marketed to consumers—by Ricoh. At this writing Prime Option has not announced an attachment for transparencies, so for now the machine scans only reflective art. Its maximum optical resolu-

tion is 400 dpi, and its active scan area measures 8½ by 11 inches.

Like the Mitsubishi SC7500 (see *Reviews*, July 1991), the Prime Option machine is what I call a true one-pass scanner. This design is the source of its speed and sets it apart from other flatbed scanners.

All Mac color flatbed scanners build a 24-bit color file containing millions of colors by adding together 8-bit (256-color) red, green, and blue files. All flatbed scanners except the Mitsubishi and the Prime Option use only one light-sensing unit—known as a charge-coupled device, or CCD—to capture the three primary-color components of the scan. Some of these scanners make separate passes for red, green, and blue, while others, commonly referred to as one-pass scanners, take three sequential readings at every point as they move across the scan bed.

The Phovos 400C, then, is a true one-pass scanner because it uses three CCDs instead of one. A prism splits the white light reflecting off the artwork into red, green, and blue beams, which pass to the respective sensors. The result is that the 400C can take in a full 24 bits of information simultaneously at each scan line. This translates to a scan time of, for example, about 50 seconds for a 5-by-7-inch print at 200 dpi, compared to 1½ to 2 minutes for most flatbeds (some units are even slower).

Another advantage of three-CCD scanning is that it lets the Prime Option and Mitsubishi machines achieve an excellent degree of registration of the three colored layers that make up the scan. Misregistration of the red, green, and blue scan files is common in Mac scanners and can blur details.

### The Soft Story

One of the strange things about Mac scanners is that typically the more money you pay, the less software comes bundled with the machine. The Phovos 400C breaks that rule: it ships with Adobe Photoshop LE as well as Pre-press Technologies' SpectreScan and SpectreSeps. Photoshop LE, the limited edition, has the same features as Photoshop, except that the color-separation tools have been (continues)



stripped out (you can upgrade to the full-strength version for \$250).

SpectreScan is an advanced scanning and color-correction program that offers many color-correction features not available in Photoshop. The Prime Option SpectreScan driver wasn't available when I wrote this review, so I wasn't able to test the software. However, SpectreScan lets users who aren't experts on color theory to easily do such things as eliminate color casts and adjust tonal values. SpectreScan makes corrections as it scans, or it can be used to correct previously scanned TIFF files.

The Phovos Photoshop module, a plug-in software module supplied by Prime Option, enables users to access the 400C from within Photoshop. The module is a bit deficient, lacking such features as a 1-bit black-and-white mode; a readout that shows how much disk space is available for scans; and resizing controls. It offers only five resolution settings, none of which correspond to screen resolution, and the lowest (120 dpi) of which is too high a resolution for many purposes. Still, the Photoshop module works.

Pre-Press Technologies' SpectreSeps is useful only if you print separations directly from the Mac. Special versions are available, at no charge,

for separating pages directly from QuarkXPress and PageMaker.

### The Hitch

Scans made with the Phovos 400C look great on screen. They come up in bright, saturated colors that are relatively true to the original, without the noticeable blue or red bias common to many Mac scanners. The images also tend to exhibit a full range of values, from pure white to pure black. So far so good.

Unfortunately, the 400C delivers very little detail in either shadows or highlights. In some images this deficiency can be exaggerated to the point where the dark parts of the picture look almost posterized—areas that should show a smooth transition from dark to light jump from a light band to a medium band to black. Highlights jump straight to white without any of the shadings that give a picture dimension. Tests I made with a gray step chart confirmed that the Phovos was markedly worse than other Mac scanners—even those costing less than half its price—at differentiating among dark grays.

The problem is that the Phovos applies tonal corrections to all scans automatically, whether you want them or not. You can see evidence of this if you look at a Phovos scan by using

the histogram in Photoshop or another image processing program. The histogram shows gaps, a telltale sign that the scanner is delivering to the Mac fewer than the full 256 values per color channel.

Al Robbins, a Ricoh spokesperson, confirmed that Ricoh makes the scanner with different ROMs that have different characteristics. The ROM that comes in the Prime Option machine has gamma correction programmed into it. (Gamma correction is a common method for brightening scans; typically it enables you to lighten midtones without overbrightening highlights or washing out blacks). In general, when you alter a scan to improve one thing, you usually lose something else. In the case of the 400C, the high-quality saturation and contrast seem to be at the expense of detail. Or, as Robbins noted, the 400C's ROM chip is "optimized for screen display." On-screen presentations and low-resolution color printouts made with Phovos scans look vivid and sharp. However, it also appears that the Phovos 400C's gamma correction tends to favor certain colors over others. With some prints, however, the negative effects I've mentioned will be minimized and the scanner will give good results.

But no one pays \$6000 just to display scans on screen or print photographs composed of only certain colors. While it's true that no Mac scanner equals a high-end color-scanning and film-printing system when it comes to holding shadow and highlighting detail, the Phovos falls short of even the Mac standard.

The chief advantage of a 400-dpi scanner, as opposed to a typical (and much cheaper) 300-dpi scanner, is that the extra data enables you to print at higher resolutions, and to enlarge images without losing sharpness. If you've determined that you need a 400-dpi machine, you'll be much better off looking into the Agfa Focus Color II, which lists for \$7995 without software, or the \$8195 Howtek Scanmaster 3, which includes Photoshop and a GPIB interface board. Both machines are a bit overpriced, but at least they're able to do the job.—**Joe Matazzoni**

See Where to Buy for contact information.

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**Bright but Not Beautiful** Mandatory color corrections applied by the Phovos 400C tend to maximize color saturation at the expense of detail. Notice the loss of shadow and highlight detail on the Phovos scan (left) compared to the original (right).





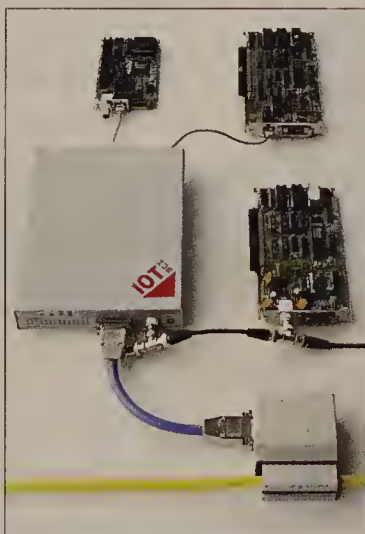
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Benguiat Gothic	Caslon Bold	Digital	Futura Extra	Hallmarke Condensed	New Baskerville	
Benguiat Gothic	Caslon Bold Ital	Digital	Futura Extra	Hallmarke Condensed	New Baskerville	
Benguiat Gothic	Caslon Antique (ATF) \$50	Digital	Futura Extra	Hallmarke Condensed	New Baskerville	
Benguiat Gothic	Caslon Antique	Digital	Futura Extra	Hallmarke Condensed	New Baskerville	
Benguiat Gothic	Castle (IC) \$25	Digital	Futura Extra	Hallmarke Condensed	New Baskerville	
Benguiat Gothic	ITC Century	Digital	Futura Extra	Hallmarke Condensed	New Baskerville	
Benguiat Gothic	Century Book	Digital	Futura Extra	Hallmarke Condensed	New Baskerville	
Benguiat Gothic	Century Book Italic	Digital	Futura Extra	Hallmarke Condensed	New Baskerville	
Benguiat Gothic	Caslon Bold	Digital	Futura Extra	Hallmarke Condensed	New Baskerville	
Benguiat Gothic	Caslon Bold Ital	Digital	Futura Extra	Hallmarke Condensed	New Baskerville	
Benguiat Gothic	Caslon Antique (ATF) \$50	Digital	Futura Extra	Hallmarke Condensed	New Baskerville	
Benguiat Gothic	Caslon Antique	Digital	Futura Extra	Hallmarke Condensed	New Baskerville	
Benguiat Gothic	Castle (IC) \$25	Digital	Futura Extra	Hallmarke Condensed	New Baskerville	
Benguiat Gothic	ITC Century	Digital	Futura Extra	Hallmarke Condensed	New Baskerville	
Benguiat Gothic	Century Book	Digital	Futura Extra	Hallmarke Condensed	New Baskerville	
Benguiat Gothic	Century Book Italic	Digital	Futura Extra	Hallmarke Condensed	New Baskerville	
Benguiat Gothic	Caslon Bold	Digital	Futura Extra	Hallmarke Condensed	New Baskerville	
Benguiat Gothic	Caslon Bold Ital	Digital	Futura Extra	Hallmarke Condensed	New Bask	





# WINDOW SHOPPING

by Lawrence Stevens

*This month I look at a disk catalog program; a program to make jigsaw puzzles; training programs; a Finder alternative; a nutrition program; a password-recovery program; and southwestern clip art*

## ColorDex 1.2

Disk catalogers create a database of the files on floppy disks. You can search for any file, and the program tells you which floppy disk contains that file. Over the past year, I have reviewed three such programs: MasterFinder (Tactic Software), Offline (SNA), and Cataloger (Masters Publishing). While extremely helpful, these programs do not solve the problem of misfiled floppy disks.

ColorDex (\$49.50 from ColorDex Company) attempts to solve the problem of locating floppies with a color-coded labeling system. The package comes with color-coding labels for 20 disks. You create a ColorDex database by inserting floppy disks into the Mac one at a time. ColorDex captures the file names from each floppy disk and tells you which color code to assign to the disk. (The screen displays each color's initial, so ColorDex can also be used with a monochrome monitor.) Then, to help you locate a file, ColorDex displays the floppy disk's name and color.

The ColorDex system has a few disadvantages. First, the labels are too small: you can't write the disk's name or the names of the files on the labels. And each disk is identified only by its color-coded label, so you're completely dependent on the ColorDex database to locate a floppy disk, which can be a problem if your computer goes down. And a pack of 20 labels costs \$7.50.

Still, if you have a large floppy-disk library and have problems keeping it organized, ColorDex can save time



searching for missing disks. If you're willing to color-code your floppy-disk library, this program can make finding a file a breeze.

## PuzzleMaker 1.0

PuzzleMaker (\$49.95 from Imateq Systems) enables you to create and solve jigsaw-type puzzles on the Mac.

The program provides easy ways to create puzzles out of PICT images created in such programs as MacPaint. For example, PuzzleMaker can automatically disassemble a picture that is made up of internal boundaries, such as a map of the United States with state borders, into a puzzle with one piece for each section. You can also create a template of your own boundaries, and PuzzleMaker can use it to create a puzzle. After you create a puzzle, you can flip or rotate any of its pieces to increase the difficulty of solving it.

To solve a puzzle, you move each piece into place using the mouse (see "Solving Puzzles"). You can have the

program help by indicating the pieces that border any given piece, correctly positioning a piece, or even solving the entire puzzle.

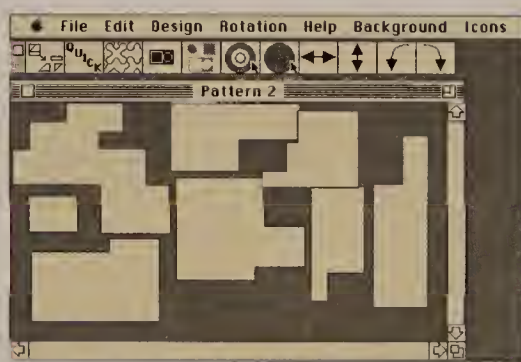
PuzzleMaker, however, needs more RAM than the 1MB requirement stated in the manual. In order to create a puzzle out of a PICT image of a U.S. map, I had to allocate 3.5MB of RAM (using the Get Info box) to PuzzleMaker. Once the map puzzle was created, I had to allocate 1.2MB to solve the puzzle.

If you have at least 2MB of RAM (4MB would be preferable), PuzzleMaker can give you the ability to create instructive and amusing puzzles.

## Baobab Individual Learning Courses

Each of these \$79 tutorials (for Claris MacDraw II, Claris FileMaker Pro, Claris MacWrite II, and Claris MacProject II) from Baobab includes a disk, a slim manual, and an audio-cassette and takes about six to eight hours to complete.

The tutorials don't follow the traditional approach of going through a program's menu items one by one. Instead they present real-world projects, such as editing a thesis in MacWrite, creating a database of titles and



**Solving Puzzles** To solve a PuzzleMaker puzzle you use the pointer to position the pieces. The arrows at top let you rotate or flip pieces, bring pieces to the front, or send them to the rear. The program beeps each time a piece is correctly positioned.



scanned images in FileMaker Pro, and drawing an organization chart in MacDraw II. You use the menus and tools to complete projects rather than as isolated functions.

Alternatively, Personal Training Systems (PTS) tutorials (from Personal Training Systems), provide detailed instructions on each menu command and walk you through each function. Because of this step-by-step approach, PTS takes five modules (\$79.95 each) to go over about the same amount of material as Baobab's single module. PTS covers the material in greater detail and offers more hand-holding. If you need to be told, keystroke by keystroke, how to use a program, PTS is your best buy; but if you want to explore the software's features in a creative and free-form manner, go for the Baobab tutorials.

### Initial Caps 1.0

Initial Caps (\$99 from Berkana International) provides a variety of EPS images to use as initial capital letters in documents. The set includes 5 complete alphabets plus an additional 78 Variety Caps, most of which are eye-catching. There are also 108 background tiles for the caps, to add decorative variety.

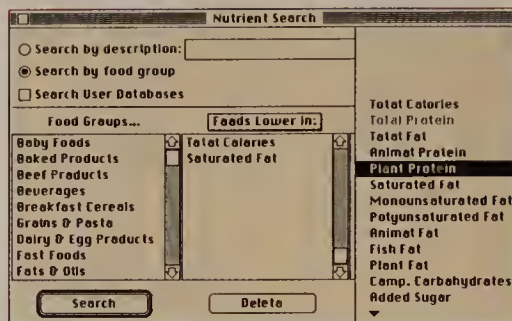
The clear and concise 81-page manual contains excellent instructions on how to use initial capitals in PageMaker 4.0, FreeHand 2.02, and Adobe Illustrator 3.0.

### Mr. File 1.0

Mr. File (a \$99 desk accessory from Softways) is an alternative to the Finder and Apple's Find File DA. Mr. File works in the background and performs most Finder functions, including opening applications or documents; renaming floppy disks, files, or folders; erasing floppy disks; duplicating files; creating new folders; and moving files. You can also use the program to launch applications without quitting to the Finder, and to open documents in applications other than their creator application. Mr. File also allows you to use search parameters to locate a file.

### MacDINE II 1.0

MacDINE II (\$299 from DINE Systems) calculates the body weight that



**Nutrient Search** MacDINE II lets you search for foods that are low and/or high in particular nutrients. First you select the type of food, such as Baby Foods or Fast Foods, from the leftmost box. Then using a large, scrollable pop-up menu, you select the components you want the food lower in (Total Calories and Saturated Fat have been selected here). Next you select the components you want a list of food highest in (here, Plant Protein). The program then displays a list of foods that meet your selected criteria.



**Finding the Password** After recovering a password from an Excel, WordPerfect, or Wingz file, MasterKey displays the password, file size, and other information about the file.

is optimal for you, determines the ideal daily caloric intake for achieving that weight, and monitors intake of calories and nutrients as well as expenditure of calories based on your daily activities.

There are a number of programs, many a lot less expensive than MacDINE II, that help you monitor calories. For example, Calorie and Nutrition Counter, and Weight Loss Clinic, are two Excel templates from Heizer Software (\$25 for both programs). Calorie and Nutrition Counter, however, lists only about 700 foods, while MacDINE II has a database of 5600 foods and 194 activities.

MacDINE's database provides nutritional data on specific foods. When you type *potatoes* or *ravioli*, for example, the program lists food under the category from which you can make a selection, such as Wendy's potatoes, broccoli, and cheese; or Ravioli, beef in-sauce Chef Boy-ar-dee. Once you make your selection, the

program includes the food's name and its nutritional and caloric values in your daily record. You can also use the database to search for foods that meet certain nutritional requirements (see "Nutrient Search").

Because of its price, MacDINE II will probably be purchased primarily by professional nutritionists.

### MasterKey 1.10

MasterKey (\$165 from New Visions) comes in versions that recover passwords to protected files in Microsoft Excel 2.2, WordPerfect 1.X, and Wingz. MasterKey has three levels of search: Quick, Regular, and In Depth (In Depth takes longer but is more likely to be successful). MasterKey either displays the recovered password along with other information or indicates that it could not find the password (see "Finding the Password"). If MasterKey does not recover the password, you can try again using a more extensive level of search.

If you manage an office of Excel, Wingz, or WordPerfect users who sometimes use a password to protect their documents, you should have a copy of MasterKey on hand. The password protection in Excel, Wingz, and WordPerfect should be used to prevent people from inadvertently altering data on protected files, not for security purposes. But it goes without saying that MasterKey should only be used when a user forgets his or her password, and not used to pry into files.

### Southwest Collection

This eight-volume collection of EPS clip art of the Southwest (\$129.95 each, \$699.95 for the set from Grafx Associates) includes images based on designs from Navajo rugs and blankets, Hopi kachina faces and ceremonial garments, Zuni stone inlays, Apache bead designs, and other Native American artwork plus border elements, custom Southwest typefaces, and miscellaneous Southwest graphics. The art has striking colors and beautifully intricate patterns. If you have occasion to use Native American designs in your computer art, this is an excellent clip art collection for you. **M**

See Where to Buy for contact information.



“With Truevision NuVista<sup>+</sup> and VideoScript<sup>™</sup>, we produce broadcast commercials straight from a Macintosh<sup>®</sup>.”



Public service announcement created with Truevision NuVista<sup>+</sup>, VideoScript and Letraset<sup>®</sup> ColorStudio<sup>™</sup>. For more information on 2PM Multimedia, call 703/636-4142.



James and Charles Wine  
2PM Multimedia  
Linden, VA

“Right now, video is getting hot on the Mac. Truevision has been in the broadcast field for years, and that counts for a lot.”

Now you can script and produce professional videos on your Macintosh using VideoScript software with any Truevision NuVista<sup>+</sup> or NuVista graphics engine. With VideoScript, you create a series of ‘events’ by defining duration and speed for transitions between graphics and video. The VideoScript interface lets you quickly master the basic transitions, yet allows access to more sophisticated effects for truly dazzling video productions.

Special effects for live video include capture, strobe and posterization. There are 28 transitions (wipes, pushes, reveals and blends) with selectable borders and border colors. And unlike other programs, these transitions all run at 16 bits/pixel for the highest quality real-time effects available on a Macintosh.

Truevision is well known in the broadcast industry for providing the highest quality video output. With VideoScript, you can make the most of the advanced features of the Truevision NuVista<sup>+</sup>. Improve the quality of your video output by using this powerful combination in your next production.



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\*Order any model NuVista<sup>+</sup> by July 15, 1991 and receive VideoScript at no extra cost (U.S. domestic offer). International offer extends through August 1, 1991.  
Letraset is a registered trademark and ColorStudio is a trademark of Letraset.

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**800-858-TRUE**  
For more information



Remember the first day you got your hands on a Mac?  
Remember how excited you felt when  
you saw all the things it could do?  
This may refresh your memory.

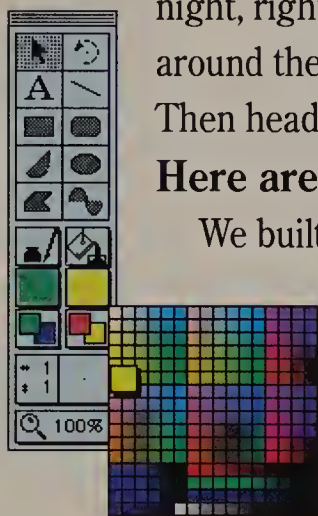




# Introducing WordPerfect® 2.0.

Every once in a while a new product comes along that sparks the same kind of excitement you may have experienced with your first Macintosh (you stayed up half the night, right?). As we've shown new WordPerfect® 2.0 to Macintosh users around the country, we've seen a very similar reaction. First eyes open wider. Then heads start to nod. Followed by grins that stretch dimple to dimple.

## Here are some of the more graphic improvements.

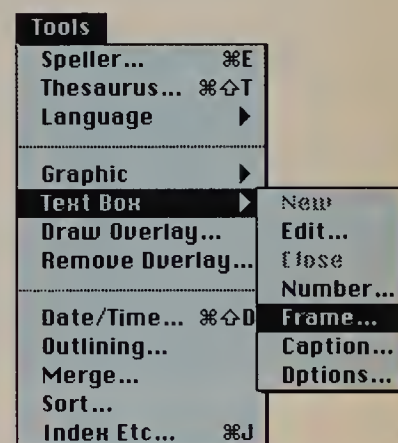


We built a graphics and drawing package right into the program. With WordPerfect 2.0, you don't have to leave your document to incorporate graphics. You can create, edit, size, scale and crop graphic figures just by clicking "graphics" or "draw" on the pull-down menu. The palette includes all of the standard drawing tools, plus Bezier curves, polygons and a free rotation tool.

WordPerfect 2.0 also lets you create text boxes. Inside your text boxes you can change font size and attributes. Then you can drag your text box wherever you want in your document and the rest of your text will wrap around it automatically.

## The list of new features could fill a page. Or up to 24 columns.

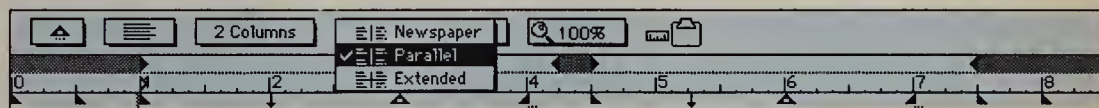
By clicking and dragging icons on the new WordPerfect ruler, you can create columns (newspaper or parallel) and then adjust the column settings, align text, set tabs, change line spacing, move margins and do a number of other formatting changes to your document.



Want to add a border to text, paragraph, column, or page? Easy. WordPerfect 2.0 gives you 36 different border styles from which to choose.

Like working with Styles? WordPerfect not only lets you use them, you can also share your styles with other people on your network.

We've also added new features like



a Macro Editor, Tables of Authorities, and Line Numbering. And we've made enhancements to Merge, Search and Replace, and Macros.

## Of course, what counts is how you feel.

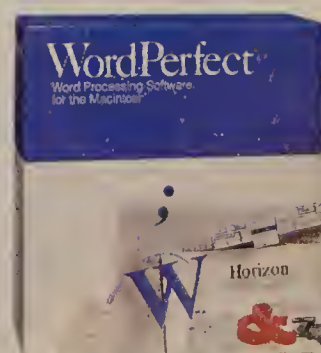
See WordPerfect 2.0 up and running at your dealer. Better yet, buy a copy of WordPerfect 2.0 and load it onto your Mac. But when you try WordPerfect 2.0 for the first time, one word of warning. Don't plan on going to bed early.

For more information, call us at (800) 526-5034.

**WordPerfect**  
CORPORATION

1555 North Technology Way, Orem, Utah 84057  
Tel: (801) 225-5000 FAX: (801) 222-5077

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# NEW PRODUCTS

Edited by  
Mary Margaret Lewis

This section covers Macintosh products formally announced but not yet evaluated by Macworld. All prices are suggested retail. Please call vendors for information on availability.

## HARDWARE

### 9600 SmartPack

Modem communications package that includes full-duplex CCITT V.32/V.42/V.42bis stand-alone modem and Hayes's SmartCom II for the Mac, plus a Mac hardware flow-control cable. \$759. Practical Peripherals, 818/706-0333.



9600 SmartPack

### LocalSwitch

16-port packet-switching hub for Mac networks that creates parallel links between its ports to increase traffic speed on LocalTalk networks. Unit takes the place of LocalTalk multi-port repeaters. Uses twisted-pair adapters, phone wiring, and 50-pin plugs. Automatically determines network configuration up-



LocalSwitch

on installation. \$3495. Tribe Computer Works, 415/547-3874.

### MacCon + LC

Board for the Macintosh LC that includes ports for both thin coaxial and 10BaseT unshielded twisted-pair networks, as well as a socket for a floating-point math coprocessor. \$379. Asante, 408/734-4844.

### MacDSPII

50-MFLOPS digital signal processing board that serves as a NuBus bus master and runs Apple's A/ROSE multitasking real-time operating system. Board includes a NuBus timer that allocates a fixed interval of time for each task. Board provides a C-language development environment, which includes a compiler, assembler, simulator, and linker; board runs under Apple's MPW. \$7995. Spectral Innovations, 408/727-1314.



MacDSPII

### MousePen Professional

Input device that has a small, cylindrical case that resembles a pen; operates by friction rather than gravity. Device can be used at any surface angle and on any soft surface that a ballpoint pen writes on. Plugs into ADB port. \$109. Appoint, 805/239-8976, 800/448-1184.

### OcéColor PostScript Printer

Color PostScript printer that can output two-page layouts at full scale. Printer is capable of producing 11.7-by-17.1-inch color image. Uses a 300-dpi color thermal wax-transfer method to print on both cut-sheet paper and overhead transparency film. \$14,000 to \$17,000, depending on configuration. Océ Graphics, 415/964-7900.



OcéColor PostScript Printer

### RAMslot and LXPi RAM Cards

RAMslot is a stand-alone 3MB pseudostatic RAM board that fits in the RAM expansion slot of the new Mac Portable. Upgrades the new Portable to 4MB of usable RAM. Comes with expansion connectors that allow user to add multiple

LXPi expansion boards. The LXPi boards fit in the processor direct slot of any version of the Mac Portable. RAMslot \$745; LXPi RAM Cards \$645 each. PSI, 408/559-8544.

### Scanmaster 3+

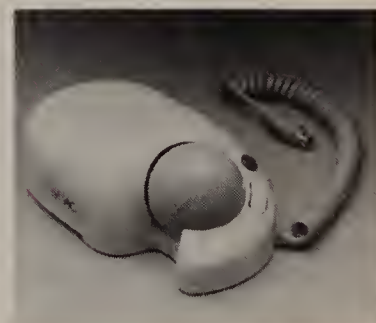
Midrange color flatbed scanner that produces line-art-quality scans for publishing and graphic arts professionals. Can scan reflective and transparent surfaces, at a range of 75 dpi to 1200 dpi. \$9195. Howtek, 603/882-5200.



Scanmaster 3+

### Silhouette

Trackball in a contoured case designed to support the wrist. \$99.95. EMac, 415/683-4881.



Silhouette

## SOFTWARE

### AgentDA

Schedule- and meeting-management software that *(continues)*

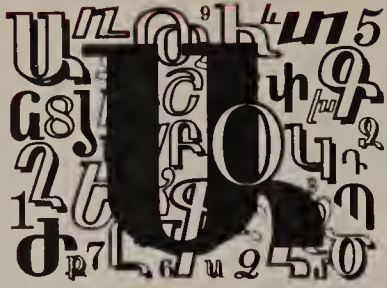




gives user the ability to display a monthly schedule for daily tasks and appointments. User clicks and drags to move information to different sections of scheduling calendar. Desk accessory generates reports with headers and footers, and includes audiovisual reminders that alert user when meetings scheduled in the application are about to begin. 1MB min. memory. \$99. TeamBuilding Technologies, 514/278-3010.

#### Armenian PostScript Type 1 Font

Package containing six typefaces of the two traditional families of Armenian type, Barz and Nork. These faces are compatible with all word processing and graphics programs. 1MB min. memory. \$395. LFO, 818/507-4433.



Armenian PostScript Type 1 Font

#### AutoMizer Vehicle Management System

Automobile maintenance tracking system that comes with an 80-page journal to track auto repairs and upkeep. Comes in nylon organizer that fits in glove compartment. Software calculates cost per mile and per month of driving a ve-



AutoMizer Vehicle Management System

hicle, insurance, and financing; keeps a record of maintenance history, cost history, business use, and tax deductibility. Can generate reports. 1MB min. memory. \$29.99; without software \$9.99. Four Peaks Intelligent Systems, 602/839-8774, 800/553-0363.

#### BackFax/Send Only

Software for fax modems that use the Sierra Sendfax chip and run at 9600 bps or 4800 bps. Includes the same sending features as the full BackFax program. Runs in the background with or without MultiFinder, and comes with a set of fax fonts. 1MB min. memory. \$149. Solutions, 802/865-9220.

#### Backgrounds for Multimedia

Set of 40 color background images for use with desktop presentations, slides,

3-D modeling programs, animation, or video. Images can be placed into any animation, presentation, 3-D rendering, or image-manipulation program that imports 8-bit PICT format. 2MB min. memory. \$289. Artbeats, 714/881-1200.

#### Baobab Individual Learning Courses

Self-paced courses for MacDraw II, MacWrite II, MacProject II, and FileMaker Pro. Comes with audiocassettes, workbooks, and disks of examples. Courses are divided into brief lessons consisting of a setup statement, a hands-on audio demonstration, and an exercise. 1MB min. memory. \$79.95 each. Baobab, 408/356-9983.

#### BBS in a Box

CD that contains more than 7000 public domain

## Pick a Macintosh.<sup>®</sup>

### The complete PostScript<sup>®</sup> printer



No matter which Mac you pick, we've got a PostScript printer to go with it. Personal or shared.

**Home office. Home run.** Take the 6 ppm microLaser PS17. At only \$2,144\*, it's ideal for home or professional use, giving you 17 Adobe<sup>®</sup> PostScript scalable fonts.

Plus it's only 13.4" wide and 14.2" deep —

a natural desktide companion for any Mac. In fact, *MACWORLD* says, "The likable little microLaser is the best all-around value."† **Company office. Great company.** For more power where power counts, there's the \$2,644\* microLaser PS35 with 35 scalable fonts. *MacUser* calls it "The clear winner in the personal printer category....It gives you

more bang for the buck and outperforms all its competitors in most performance tests."‡ **Shared office. Shared printer.** Now here's the right match for one Mac or many. In fact, the 16 ppm microLaser XL is a natural fit for an AppleTalk<sup>®</sup> network. And like its slightly smaller cousin, this workhorse printer offers you either 17 or 35 scalable fonts, priced at





and shareware Macintosh programs, including items released by the Arizona Macintosh Users Group. Provides text files describing each topic, and has an Allfiles.db text file that gives name, size, version, and description for all files on the disk. Files are compressed. Text file directory is tab delimited for import into other databases. 1MB min. memory. \$119. Mac-Wizards, 602/892-5454.

### Bridges

Interactive color-publishing tutorial that runs on Mac II and later versions. Helps desktop publishing professionals gain insight into electronic color. Contains sections on color theory, electronic images, prepress methods, and printing methods. 4MB min. memory. \$39.95. Pre-Press Technologies, 619/931-2695.

### Disk Accessory Plus

Desk accessory that automatically creates labels for disks. Lists file and folder names directly on label. Works with ImageWriters, LaserWriters, and compatible printers. 1MB min. memory. \$10. Vertical Solutions, 503/671-0511.

### EasyShare

AppleShare-compatible file server that publishes up to ten folders or disks at one time. Runs in the background, has password protection, and supports a variety of Mac databases. 1MB min. memory. \$149. Symmetry, 602/998-9106.

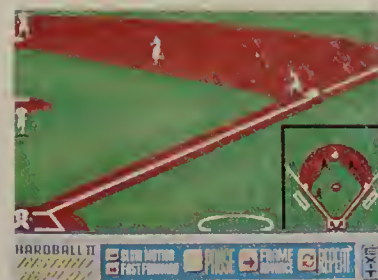
### Grace Notes & Crescendo

Two music-notation fonts designed by composer Wendy Carlos. Both are Type 1 and ATM fonts and are compatible with desktop publishing programs

and Finale from Coda Music Software. The one-disk package includes standard music symbols and parts, as well as symbols for nontonal percussion instruments, tonal percussion instruments, mallets and drumsticks, Gregorian chant, organ, damper and hard pedals, expression, and modern music. 1MB min. memory. \$89.95. Casady & Greene, 408/624-8716, 800/359-4920.

### HardBall II

Baseball-simulation game for one or two players in which players assume the role of team managers to supervise players and control their on-screen performance. Users determine the batting order, lineups, substitutions, and position swaps of team players. 1MB min. memory. \$54.95. Accolade, 408/985-1700.



HardBall II

### InfoLynx

Presentation software for combining graphics with text and sound. Program can be set up interactively—the user clicks on buttons to advance through a show—or as an automated slide sequence. Presentation files do not require the application to be run. 512KE min. memory. \$495. InfoTouch, 315/426-0513, 315/426-0515.

### MacEKG

Macintosh repair and reference software that runs as an INIT. Performs 35 di-

# Pick a microLaser.<sup>TM</sup>

## family solution from Texas Instruments.



\$4,144\* and \$4,644\*, respectively. Mac and microLaser. The perfect pair. Whichever microLaser you pair with your Mac, there are bonuses microLaser offers that other printers can't. Like easy-to-use controls and upgrades you can do yourself — without tools or technicians. And because it's compatible with the Apple LaserWriter<sup>®</sup>,

microLaser works like it was made for the Mac. Even when you use its multiple paper trays, because each microLaser comes with TI's Paper Tray Manager software.

Find out where you can pick the right microLaser for your Mac. Call  
**1-800-527-3500.**

**Circle 313 on reader service card**

**TEXAS**  
**INSTRUMENTS**

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\*TI suggested retail price. (Dealer prices may vary.) †MACWORLD, October 1990. ‡Mac/ser, October 1990. microLaser is a trademark of Texas Instruments Incorporated. Macintosh, AppleTalk and LaserWriter are registered trademarks of Apple Computer, Inc. Adobe, and PostScript are registered trademarks of Adobe Systems, Inc.



agnostic tests each time user starts up the computer. A digital voice announces diagnostic results when tests are complete. Program displays system's performance characteristics; analyzes how alterations, such as the installation of INITs and cdevs, will affect the system; and warns of possible corruption within these items. 1MB min. memory. \$99. Micromat Computer Systems, 415/898-6227.

### MacPalette II

Color printer driver for ImageWriter II that produces full color using a standard ImageWriter four-color ribbon. Available from the Chooser, includes online help, and is compatible with Adobe Type Manager. 1MB min. memory. \$69. Microspot, 408/253-2064, 800/622-7568.



MacPalette II Output

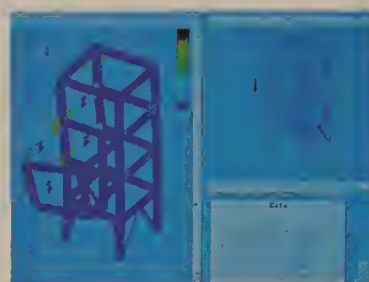
### Microsoft Word Toolkit

Add-on package for Microsoft Word 4.0. Contains more than 20 style sheets and text files that help the user learn the ins and outs of working with Word. Takes a systematic, step-by-step approach. 1MB min. memory. \$29.95. Computer Resources, 209/394-8188.

### Multiframe

Structural-analysis and design software. Provides a three-dimensional interface with spatial controls for

viewing a rendered structure on screen and for selectively displaying areas of the structure using criteria such as geometry or section type. 1MB min. memory. Three-dimensional version \$1495, Section Maker \$395. Graphic Magic, 408/464-1949.



Multiframe

### NetPatrol Pack

Bundle of network-management software for monitoring, troubleshooting, and optimizing networks over multivendor LANs. Includes EtherPeek Ethernet network analyzer, LocalPeek LocalTalk net-

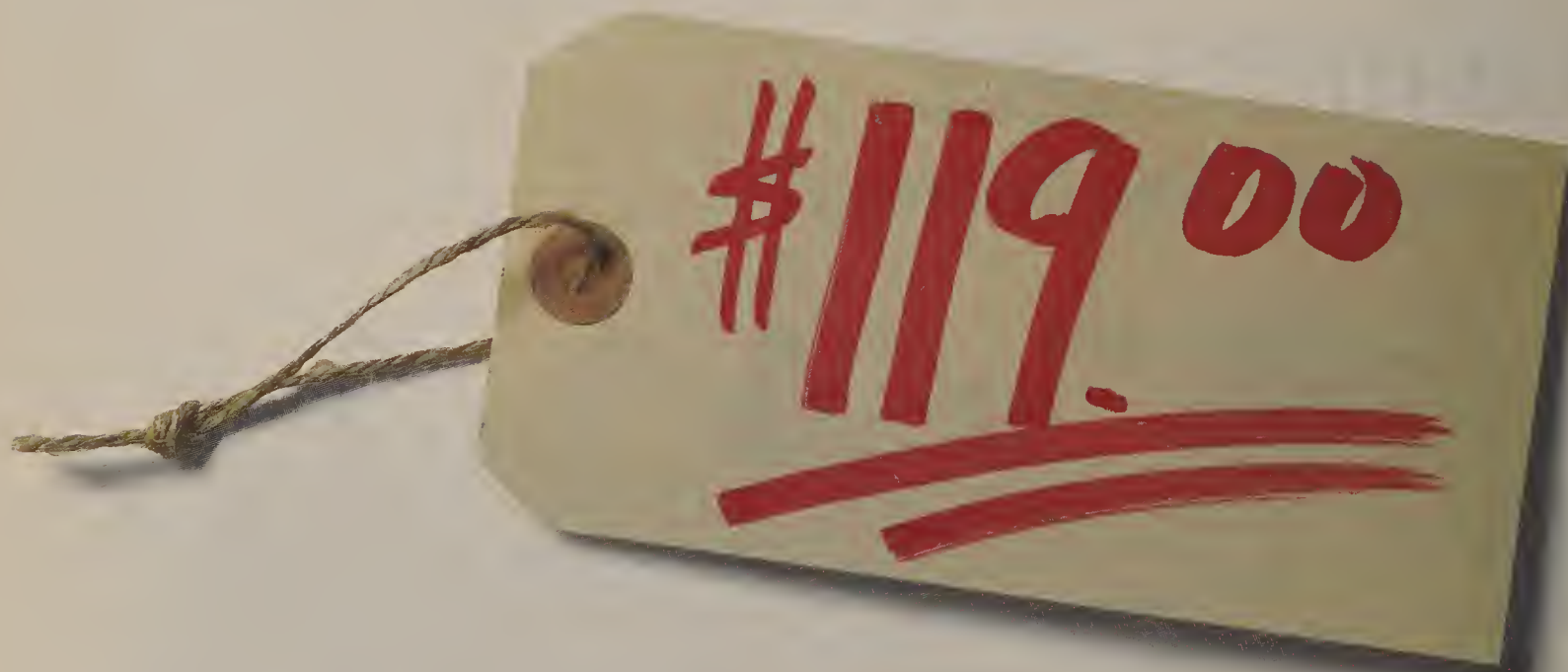
work analyzer, and Net Watchman AppleTalk network monitor. 1MB min. memory. \$1195. The AG Group, 415/937-7900.

### Off-Line CD-ROM

Collection of international freeware and shareware. 500MB of software demos selected by *M Macintosh Magazine*. 1MB min. memory. \$199. *M Macintosh Magazine*, MGE Communications srl-00192 Roma, Italy viale delle Milizie 38.

### Oids

Arcade-style adventure game that puts user in the pilot's seat of a fighter spacecraft. Player's job is to rescue Oids, robots being exploited by a sinister civilization. Comes with game editor for creating scenarios that can be traded (continues)



## When You're Selling A Keyboard This Advanced For A Price This Low, Why Even Try To be Subtle?

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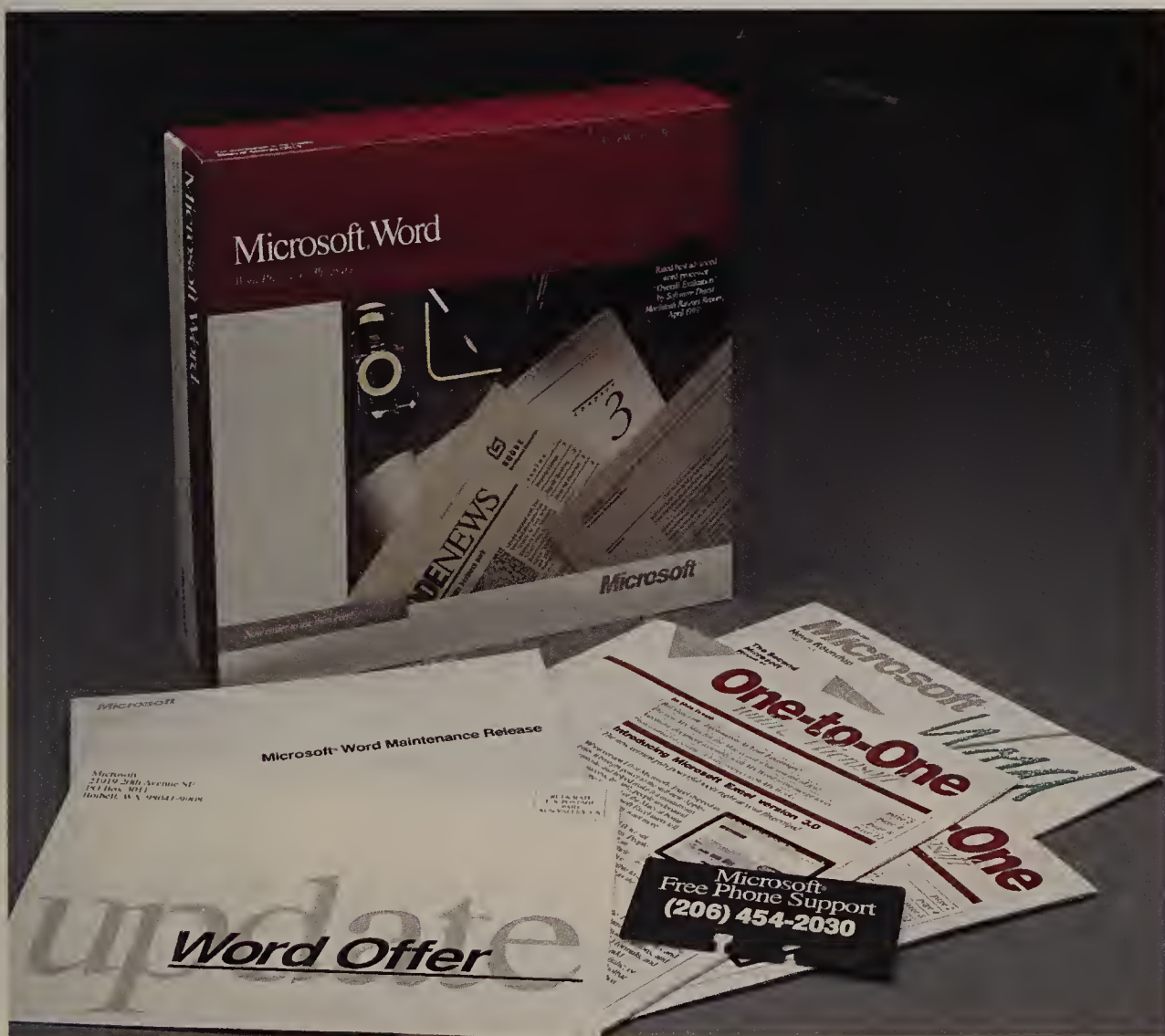
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PMS - D

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**PictureLink**

Add-on software for 4th Dimension and File Force database products from ACIUS. Captures color images from live video and scanners. Contains color paint program for retouching. Images can be stored directly in database fields. Program supports Apple's Macintosh Communications Toolbox, which can be used for sending and receiving images from remote systems and scanners. 1MB min. memory. \$395. Media Lab, 415/345-4620.

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**RoboSport****TalkManage**

Network-management software that enables user to create a real-time map of all AppleTalk nodes on a network, including servers,

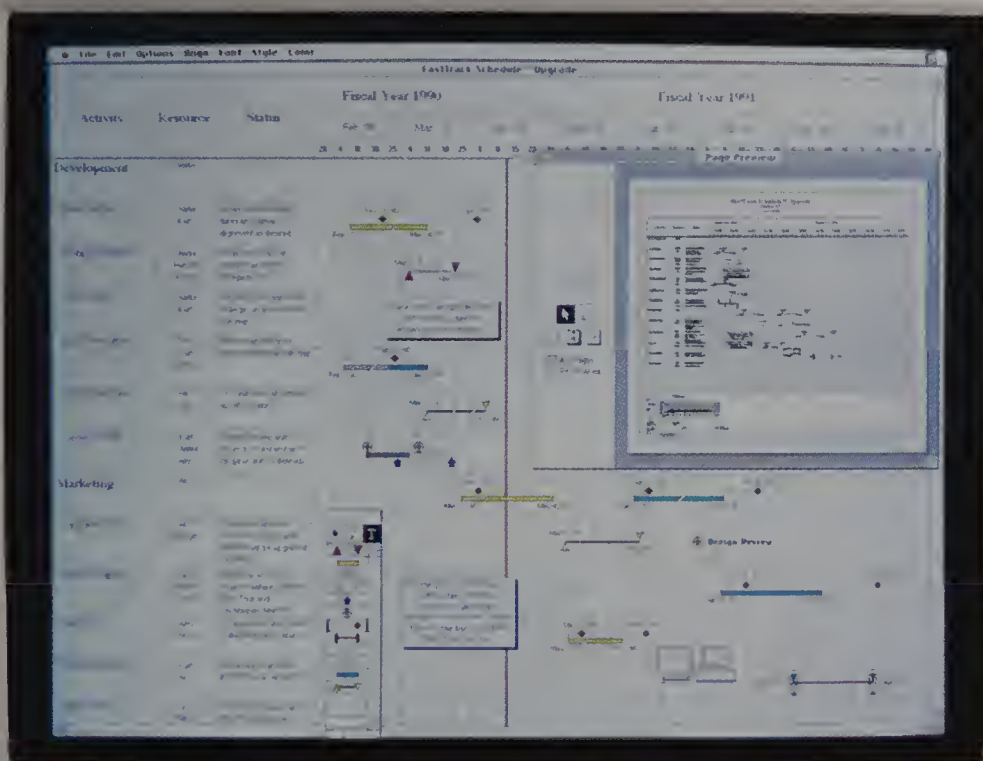
printers, and routers. Sets up alarms for various network events. Collects traffic statistics and plots them on a real-time graph. Generates reports for capacity planning and trend analysis. 5MB min. memory. Base model for networks of 100 Macintoshes or less \$897; site license available. Distributed Technologies, 617/684-0060.

**ACCESSORIES****Anti-Static Dustcovers**

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(continues)

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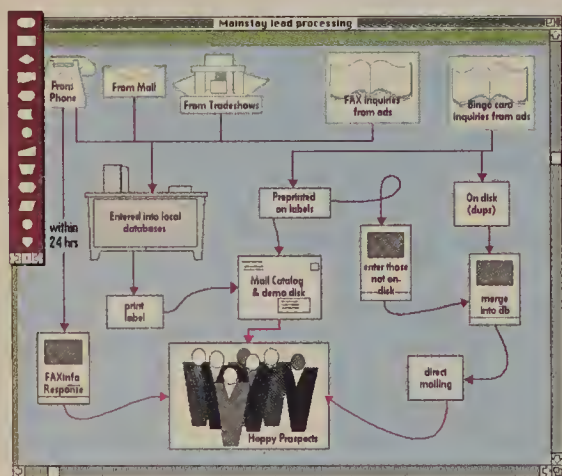
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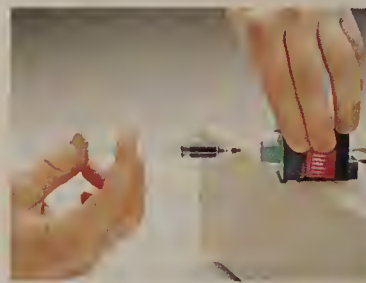
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JetFill

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Keyboard Lock for Mac IIsi

lock covers the port to prevent substitution of an unsecured keyboard and to protect internal components from theft. \$99.95. PC Guardian, 415/459-0190, 800/288-8126.

### Wrist Pad

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Wrist Pad

able in black, red, blue, mauve, and turquoise. \$19.95. Silicon Sports, 415/854-1456, 800/243-2972.

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#### The Ultimate Training Tool

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### PageMaker 4.0 Video Training Package

Video training package that includes a one-hour videotape, interactive disk with examples, and 75-page manual. Two Getting Started modules and two Advanced Techniques modules are also available. 1MB min. memory. \$475 per module set. The Pollard Group, 415/736-0400. **M**

.....  
To have your product considered for inclusion in *New Products*, send an announcement with product name, description, minimum memory, peripherals required, pricing, company name, and phone number (and two copies of the software) to New Products Editor, *Macworld*, 501 Second St., San Francisco, CA 94107. *Macworld* reserves the right to edit all product announcements.



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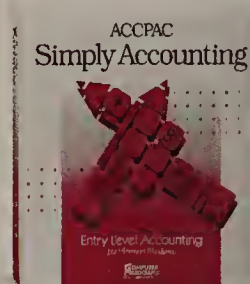
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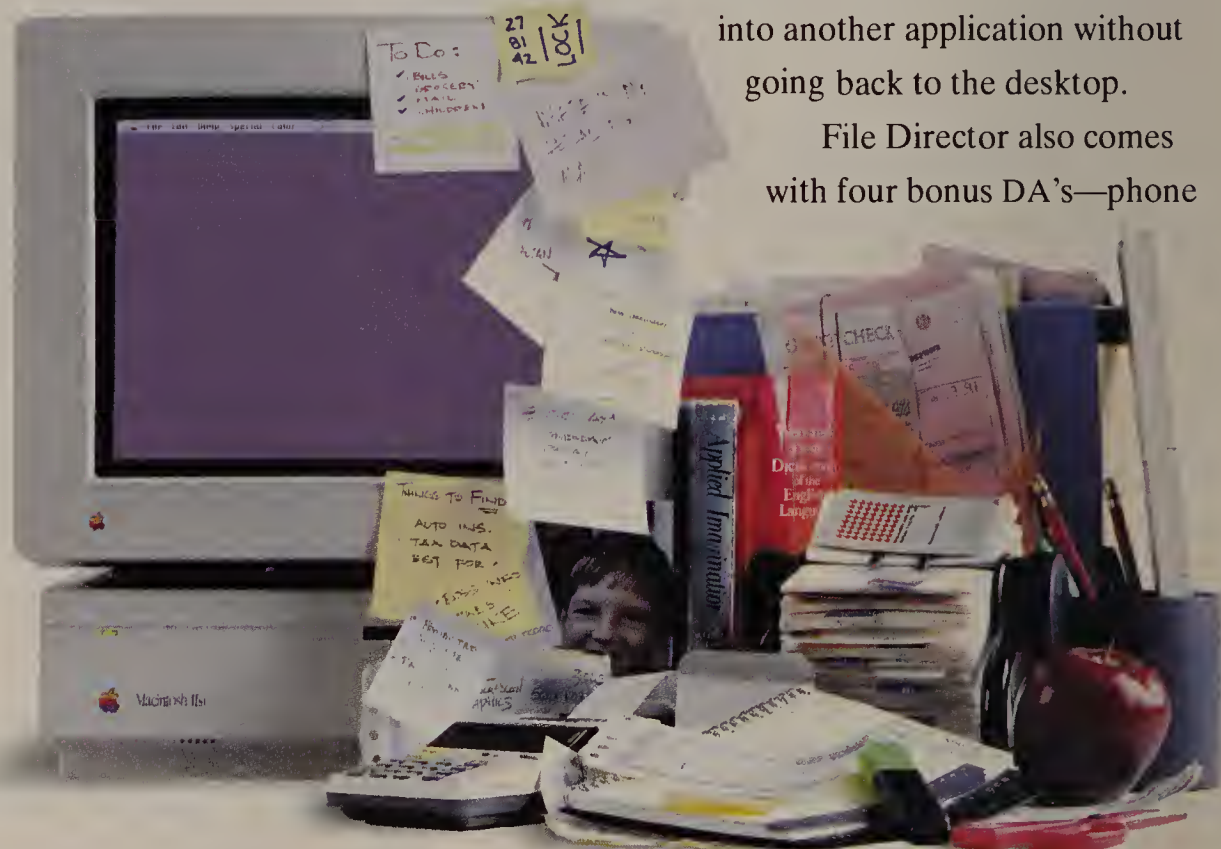
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It's a contradiction we humans have been living with for millions of years: one brain, two ways of thinking. The right half of the brain is creative and carefree, while the logical left hemisphere is designed to put things in order. So when you try to get your head together and organize your hard disk, the result can be a filing system that doesn't work for either half.

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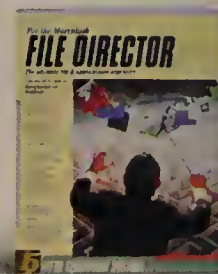


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# Quick Tips

MEMORY-CONFIGURATION RULES, THREADING STORIES IN PAGEMAKER, TRIMMING PHOTOSHOP WINDOWS, AND MORE

S

BY LON POOLE

Several readers reported problems accessing user levels above Typing in the version of HyperCard bundled with new Macs by typing the command **magic** in the Message box (as described in last April's *Quick Tips*). According to Claris, the

command works if you are at the last card of the Home stack. There are a number of ways to get there, including choosing Preferences from the Home menu.

Another method, which works anywhere in HyperCard, is to type the command **set userlevel to 5** in the Message box. After doing that, James D'Angelo of Philadelphia suggests you go to the last card in the Home stack, choose the Button tool from the now-available Tools menu, click to select the large empty button that covers the Painting, Authoring, and Scripting buttons, and press the delete key to remove it. Anthony W. Rinaldi, also of Philadelphia, had to use the Field tool to remove two opaque fields that covered the Painting, Authoring, and Scripting buttons on his User Preferences card.

A related tip comes from Paul Clatworthy of Redondo Beach, California. Tired of typing **set userlevel to 5** and **set userlevel to 2** in the Message box to change the user level when developing HyperCard stacks, he wrote the following message handler and put it in the stack script of his Home stack:

```
—Abbreviation for setting user level
on u x
    set userlevel to param(1)
end u
```

Now he changes the user level by typing the letter **U**, a space, and the user-level number (for example, **u5**) in

the Message box and then pressing the return or enter key. You can use the same technique to abbreviate other HyperCard commands, such as those for locking and unlocking fields or showing and hiding fields or buttons.

## Tracking Deleted Files

Another tip in April warned that file-recovery programs can't restore items that have been displaced from the list of deleted documents that those programs keep for each disk. If you print in the background or use applications that create and delete lots of temporary files, you increase the risk of having important deleted documents bumped from the list. Joseph C. Hilton of Brandsby, York, England, solves the problem by partitioning his drive into three volumes, with the System Folder in one volume, programs in another, and documents in the third. Because most temporary files are created in the system volume, their automatic deletion doesn't clog the list of documents deleted from the documents volume. SUM II, The Norton Utilities for the Macintosh (both by Symantec, 408/253-9600), and MacTools Deluxe (Central Point Software, 503/690-8090) can all partition hard drives, and they track deleted files separately for each volume. In addition, backups go more quickly and easily when the programs and system software are in separate volumes.



## Improving Your Memory

**Q** Can I increase the RAM in my Mac IIx from 2MB to 3.5MB by replacing only two of the original 256K SIMMs with 1MB SIMMs, or must I replace all four?

Matthew Miller  
Grand Rapids, Michigan

**A** You must replace all four SIMM (Single Inline Memory Module) chips in a IIx. The table "Up Your MBs" summarizes memory-configuration rules for most Macintosh models.

## Removable Compatibility

**Q** Is there a standard for removable-cartridge hard drives that use the 45MB SyQuest mechanism? Different vendors supply different driver software in the form of system extensions (also called start-up documents and INITs). If I want my Brand-A drive to recognize cartridges formatted by Brands B, C, and D, must my System Folder contain system extensions for all of them?

Roger Rodrigues  
Burr Ridge, Illinois

(continues)



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## QUICK TIPS

## HOW TO

### UP YOUR MBs

Model	Total RAM	RAM Configuration	SIMM Speed
Mac Plus,	512K	two 256K SIMMs	150ns
Mac SE	1MB	four 256K SIMMs	
	2MB	two 1MB SIMMs	
	2.5MB	two 1MB SIMMs + two 256K SIMMs	
	4MB	two 1MB SIMMs + two 1MB SIMMs	
Mac Classic	1MB	1MB fixed	120ns
	2MB	1MB fixed + 1MB expansion card	
	2.5MB	1MB fixed + 1MB expansion card + two 256K SIMMs	
	4MB	1MB fixed + 1MB expansion card + two 1MB SIMMs	
Mac LC	2MB	2MB fixed	100ns
	4MB	2MB fixed + two 1MB SIMMs	
	6MB	2MB fixed + two 2MB SIMMs	
	10MB	2MB fixed + two 4MB SIMMs	
Mac SE/30,	1MB	four 256K SIMMs	120ns
Mac II,	2MB	eight 256K SIMMs	
Mac IIx,	4MB	four 1MB SIMMs	
Mac IIfx	5MB	four 1MB SIMMs + four 256K SIMMs	
	8MB	eight 1MB SIMMs	
	16MB	four 4MB SIMMs	
	17MB	four 4MB SIMMs + four 256K SIMMs	
	20MB	four 4MB SIMMs + four 1MB SIMMs	
	32MB	eight 4MB SIMMs	
Mac IIsi	2MB	1MB fixed + four 256K SIMMs	100ns
	5MB	1MB fixed + four 1MB SIMMs	
	9MB	1MB fixed + four 2MB SIMMs	
	17MB	1MB fixed + four 4MB SIMMs	
Mac IIci	1MB	four 256K SIMMs	80ns
	2MB	eight 256K SIMMs	
	4MB	four 1MB SIMMs	
	5MB	four 1MB SIMMs + four 256K SIMMs	
	8MB	eight 1MB SIMMs	
	9MB	four 2MB SIMMs + four 256K SIMMs	
	12MB	four 2MB SIMMs + four 1MB SIMMs	
	16MB	four 4MB SIMMs	
	17MB	four 4MB SIMMs + four 256K SIMMs	
	20MB	four 4MB SIMMs + four 1MB SIMMs	
	24MB	four 4MB SIMMs + four 2MB SIMMs	
	32MB	eight 4MB SIMMs	
Mac IIfx	4MB	four 1MB SIMMs	80ns
	8MB	eight 1MB SIMMs	
	16MB	four 4MB SIMMs	
	20MB	four 4MB SIMMs + four 1MB SIMMs	
	32MB	eight 4MB SIMMs	

**UP YOUR MBs** Different Macs have different RAM-configuration options. On a Plus, SE, SE/30, II, IIx, or IIfx, you must install SIMM (Single Inline Memory Module) chips in the correct slots; ask your SIMM dealer for details. To get the benefit of installing more than 8MB, you need System 7 with 32-bit addressing turned on, 32-bit-clean software, and 32-bit-clean ROMs (currently the LC, IIsi, IIci, and IIfx have them); the A/UX operating system; or the Maxima utility for System 6 or System 7 from Connectix (415/324-0727). You can use higher-speed SIMMs than the minimum requirement listed in the table (the lower the ns rating, the faster the SIMM speed) as long as each set of four SIMMs (each pair on a Plus, SE, Classic, or LC) is the same speed.



A There is no standard, but you can define your own by having everyone format all their cartridges with the utility program from one manufacturer. Warning: Formatting erases all disk contents, so back up before formatting a disk that's in use. If you can't get everyone to use the same formatting utility, don't worry and don't load up your System Folder with different brands of removable-disk system extensions. You need only one of those, and you can get by with none (like I do). You may find that when you insert a cartridge, its icon doesn't appear on your desktop. No problem—use Robert Polic's SCSIProbe control panel to mount the cartridge icon, as shown in "Mount Up." You use SCSIProbe only once, not each time you change cartridges, until you restart the Mac.

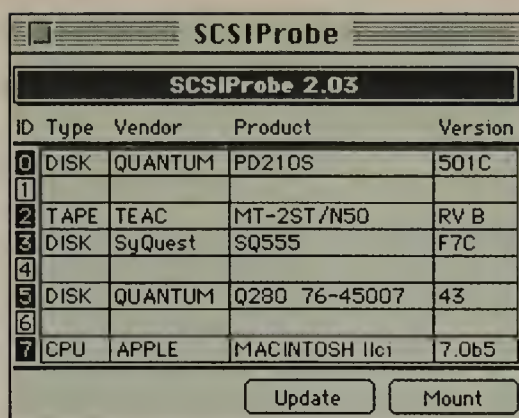
Two other utilities—the SCSI Tools control panel by Paul Mercer and the MountEm function key (F-Key) by Bill Steinberg—also mount SCSI drive icons. All three programs are available by mail from many user groups, including BCS Mac (617/625-7080). You can also get them via modem from electronic bulletin boards and commercial information services.

### Threading Stories in PageMaker

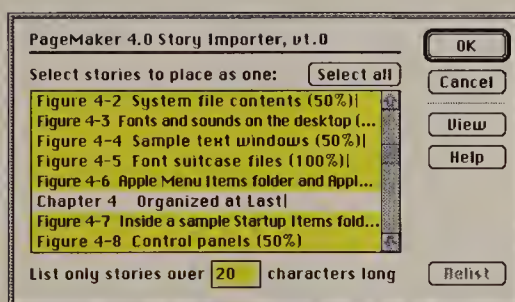
**TIP:** The most convenient way to edit captions or other separate small stories scattered throughout a lengthy PageMaker 4.0 publication is to combine, or thread, them into one story and use the story editor.

Instead of tediously paging through the publication, shift-clicking each story, cutting the selected group, and pasting it into a new story, simply use the Place and Import commands. Begin by making sure you have installed the Story Importer filter. To have PageMaker display a list of installed filters, press ⌘ while choosing About PageMaker from the Apple menu. You can install the Story Importer filter with the Aldus Installer program.

Next, close the publication that contains the stories you want to thread, and create a new publication. Choose Place from the File menu, select the old publication, and click OK. PageMaker displays a list of all the stories in the old publication. From the list select the stories you want to



**MOUNT UP** Clicking the Mount button in the SCSIProbe control panel guarantees that the icon of a just-inserted removable cartridge will show up on the desktop.



**ONE IMPORTED STORY** You can combine multiple PageMaker stories by using the Place and Import commands. Those commands display a list like this one, in which you shift-click to select the individual stories you want to thread.

thread by shift-clicking each one and then clicking OK (see "One Imported Story"). After placing the threaded story, close the new publication. Open the old publication again and choose Edit Story from the Edit menu. Then choose Import from the Story menu, double-click the new publication, select the threaded story, and place it. A few of the formerly separate stories may be out of order, but you can easily cut and paste them into place.

PageMaker's Place and Import commands are somewhat interchangeable in this process. For example, you could use the Import command (instead of the Place command) to thread the stories in the new publication and the Place command (instead of Import) to place the threaded story into the old publication.

Leo D. Bores  
Scottsdale, Arizona

### The Excel Five

**TIP:** Here are five useful tips for Excel.

1. Instead of holding down the ⌘ key while clicking or dragging—the standard (but awkward) method for

(continues)

# THINK FAST!

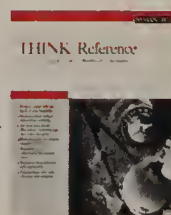


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## QUICK TIPS

### HOW TO

selecting multiple discontinuous cells—simply press shift-F8 to put Excel in the add mode, so that clicking or dragging anywhere adds to the selection. Pressing F8 puts you in Extend mode, which you otherwise get by shift-clicking. Aren't you glad you spent the extra money to get an extended keyboard?

[You can accomplish the same thing in any spreadsheet program with any keyboard by using the Sticky Keys feature built into the Macintosh system software, which I described in last month's column.—L.P.]

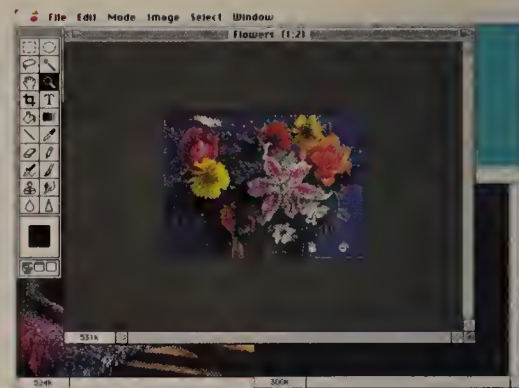
2. To quickly make one column the same width as another: Select any cell in the column that has the correct width, choose Column Width from the Format menu, and click OK. Now select any cell in the column whose width you want to adjust, and choose Repeat Column Width from the Edit menu.

3. Accountants, are you used to calculators that automatically enter a fixed decimal before the last two digits? Simply choose Workspace from the Options menu, turn on the Fixed Decimal option, and click OK. If you want a different number of places after the decimal point, enter the number as the Places option before clicking OK.

4. Don't you wish the enter key would move the cursor down or to the right, to the next cell in which you want to enter data? Simply select the range of cells whose values you want to enter. The enter key moves you from left to right and top to bottom in the selected cells.

[Pressing return also moves you through a selection. Even better, pressing return or enter moves you through a selection of multiple discontinuous cells in the order in which you previously select them. You can make your discontinuous selection, name it using Excel 3.0's Create Names command (it's the Define Name command in Excel 2.2), and later reselect it by using the Goto command.—L.P.]

5. If you've experienced the joys of the Fill Down and Fill Right commands, double your fun by pressing the shift key before pulling down the Edit menu. These commands then become Fill Left and



**WINDOW TRIM** To get rid of the gray border that appears around a picture in Photoshop after you zoom out with the magnifying glass, press ⌘-R twice.


Fill Up, and the Copy command becomes Copy Picture.

Tod E. Gentile  
Redondo Beach, California

### Photoshop Window Shrinking

**TIP:** When I have multiple windows open in Adobe Photoshop, I am always short on screen space and so I'm constantly zooming in and out with the magnifying-glass tool. When I zoom out, the picture gets smaller but the window doesn't, resulting in wasted screen space (see "Window Trim"). To automatically shrink the window to the exact size of the picture I press ⌘-R (which shows and hides the rulers).

Jeffrey Gugick  
Oswego, New York

.....  
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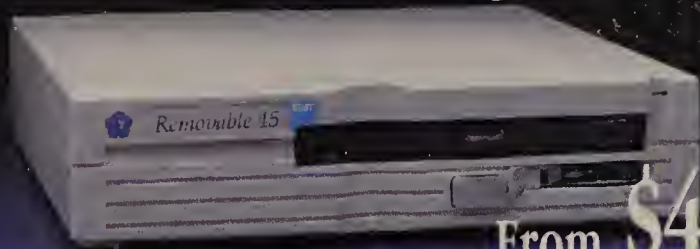
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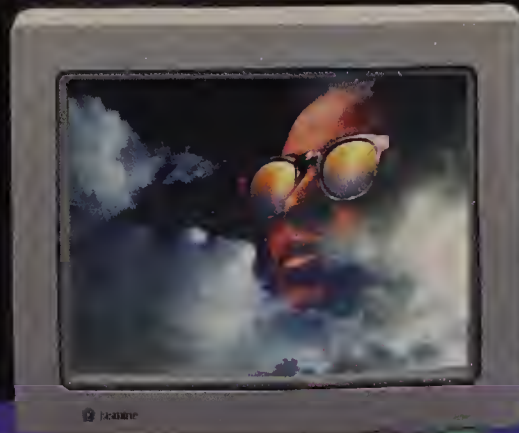
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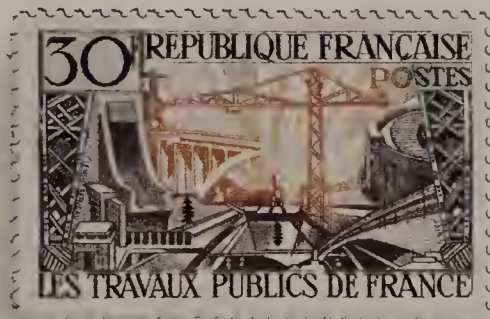
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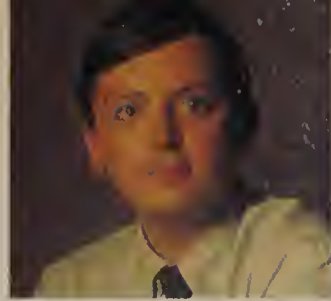
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# Getting Started with 3-D Graphics

WORKING IN THE THIRD DIMENSION CAN BE REWARDING—IF YOU'RE READY FOR A CHALLENGE

M

BY JIM HEID

ac graphics programs are taking on a new dimension—the third dimension. Painting and drawing programs mimic canvases or drafting tables, but a growing number of programs mimic the real world, where objects have height, width,

depth, shadows, textures, and perspective—and where those characteristics appear to change as you move around. Many 3-D programs also provide animation features that enable you to make objects move.

Architects can use three-dimensional programs to create animated *walk-throughs* that allow clients to “tour” a building before it exists. Engineers and industrial designers can create realistic renditions of space stations, cars, lampshades—you name it. Package designers can create 3-D mock-ups of packaging and wrap text and images around labels. Graphic designers can create special text effects, such as glittering logos that appear to be cast in chrome. Film and television studios can experiment with different set designs and camera angles without having to construct the real thing. Artists can create images that would be difficult or impossible to produce with programs such as Adobe Illustrator or Aldus FreeHand. And graphics buffs can experiment with creating the kinds of photo-realistic images that make 3-D programs so enticing.



SCOTT BALDWIN

But a reality check is in order. Three-dimensional graphics programs are among the most complex programs you'll find on a personal computer; to use them you'll need to come to terms with a bevy of brain-bending technical and geometric

concepts. Forget trying to learn a 3-D program without opening the manual, even if you've already mastered a two-dimensional program. You'll need every tutorial a program's manual provides, plus hours of practice—just to master the basics.

You may need hours of patience, too. It isn't unusual to wait an hour or more for a 3-D program to create a complex photo-realistic scene. You could almost raise a family in the time required to create a 3-D animation with hundreds of images. And although a few 3-D programs run on a Mac Plus, SE, or Classic, most require a Mac II-class machine, and a IIx is by no means overkill. For best results, throw in a memory upgrade to at least 5MB, a high-capacity hard drive, a large-screen

monitor, and a 24-bit video card with a graphics accelerator.

But cost is relative. Many 3-D programs have features that were found only on six-figure workstations not long ago. For businesses that can't *(continues)*



afford such hardware—or that don't want to waste their workstations on small jobs—waiting for a Mac 3-D program to generate a complex image is a small price to pay. The third dimension can be a fascinating and rewarding place—if you approach it with the proper perspective (no pun intended). As you'll see, that involves understanding the concepts behind 3-D graphics and then choosing a program that can handle the types of images you want to create.

### The Building Blocks of 3-D

The best way to understand the process of creating a 3-D image is to imagine that you're an architect building a house model that will be photographed for publication. Your first step is to cut pieces of balsa wood or cardboard into the appropriate shapes to represent the roof, windows, chimney, doors, and other components of the house. You glue them together, and then paint the model to make it look more realistic—shingles on the roof, bricks on the chimney, and wood grain on the

siding. Finally, you have a photographer illuminate the completed model and then photograph it using a variety of camera angles and lenses.

The steps are similar with a 3-D graphics program, only they take place within the Mac. First you use the mouse (or an alternative pointing device such as a graphics tablet; see last November's "Getting Started with Input Devices") to draw shapes that correspond to the house's components. Next you drag the shapes until they're correctly positioned in relation to one another, and then you group them to *lock* them together. This draw-and-glue phase is called *modeling*.

When you're finished modeling, you have a 3-D version of a house—but every component has the same bland, smooth surface. That's when you begin *rendering*, the process of electronically painting a model. In the rendering phase, you specify textures and colors for the surfaces in the model, assigning a shingle pattern to the roof, brick to the chimney, wood grain to the siding, and so on.

Creating the final image—the

equivalent of photographing a model—is called *scene description*. In this phase, you specify the number and position of the lights illuminating the model, along with their characteristics—for example, whether they're bright or dim and whether they're spotlights or floodlights. You can also specify the color of the light itself, choosing, say, a yellowish hue to simulate late-afternoon sunlight.

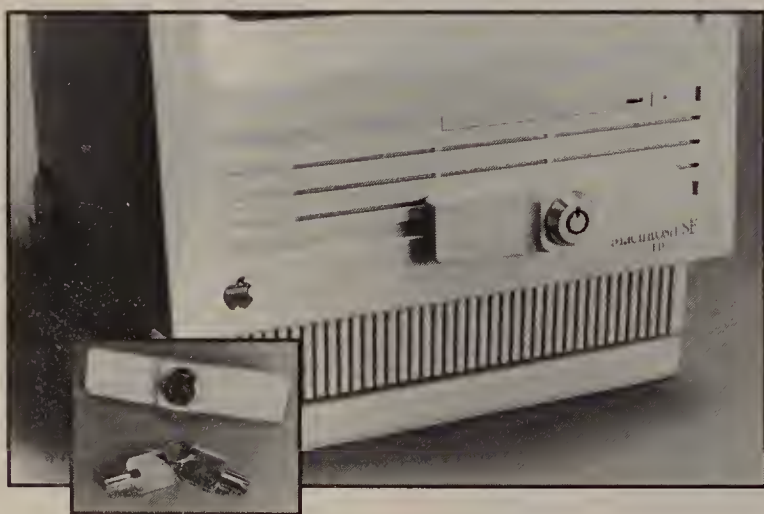
In the scene-description phase you also play the role of photographer, choosing the camera angles and lenses that best capture your model. It helps to know a bit about photography: a 3-D program's electronic lens acts much like a real camera's—a wide-angle lens distorts somewhat and provides better depth of field, for instance, while a telephoto lens reduces the degree of perspective visible in the final image.

The modeling, rendering, and scene-description phases don't necessarily occur in the order in which I've described them. You might, for example, adjust lighting and camera

(continues)

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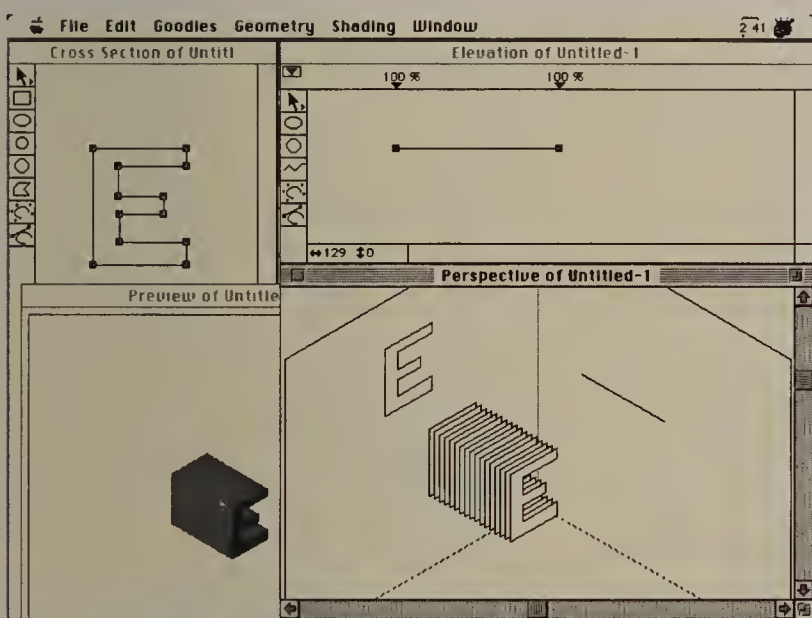
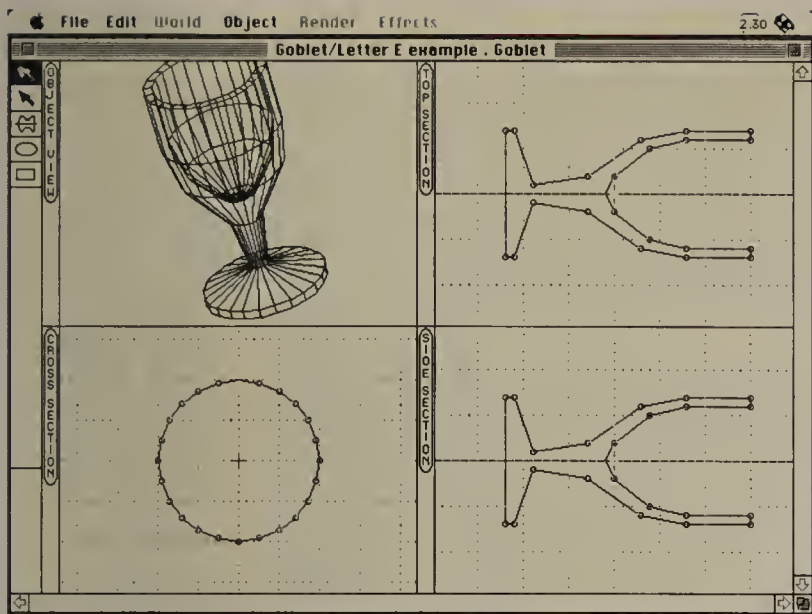
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**EXTRUSION VERSUS LATHING** At top, Swivel 3D Professional's lathing feature is used to create a wine goblet. At bottom, Ray Dream Designer's extrusion feature is used to create a 3-D letter.

angles before assigning textures and performing other rendering tasks, or create light sources and change lenses before bringing objects into a scene. What's more, not all 3-D products can handle all three phases. Some programs are modeling specialists and have minimal rendering and scene-description skills, while others add rendering and scene description to models created with a different company's modeler. Still other products handle all three tasks, using either one program or separate modeling and rendering programs that you switch between as you work. More about each approach later.

### Model Making

Modeling out of balsa wood means using a knife to cut out shapes that you attach to each other. Modeling with a 3-D program isn't as straightforward. You create basic shapes not

by cutting them out, but by drawing them with the mouse or the stylus. Trickier still, you assemble those shapes not in the three-dimensional space in front of you, but in the simulated 3-D world that the program projects on the Mac's screen.

Different modelers provide different drawing features, but in general, creating a model's basic shapes often begins with drawing *primitives*—circles, rectangles, polygons, or curves. Like drawing and painting programs, modeling programs provide on-screen palettes for various drawing tools. But drawing a primitive is only a starting point. To create a 3-D object you need to use either the program's *lathe* or *extrude* features (see "Extrusion versus Lathing").

A modeler's lathe features enable you to create objects with *radial symmetry*—goblets, bowls, baseball bats, doughnuts, doorknobs, the letter *o*. When you're using a lathe, or *sweep* feature, you generally draw half the object—a *profile*—and the program rotates your drawing around an axis to create the 3-D object.

Extrusion creates a 3-D object by copying the primitive, moving the copy, and then adding edges to create a surface that connects the copy to the original. The result is a shape with a complex cross section and plain sides—as if the shape were cut out with a jigsaw or cookie cutter.

(continues)

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### GETTING STARTED

### HOW TO



**FROM MANY ANGLES** Most 3-D programs, including Infini-D, shown here, allow you to view a scene from several angles simultaneously, simplifying the process of positioning objects. Most also let you resize individual views to fill the screen and close views that you aren't using.

#### Composing the Scene

Creating shapes is easy compared to assembling them into complex objects and images. The fact that the link to the program's 3-D space is a 2-D screen makes it difficult to position shapes accurately relative to each other.

Most 3-D programs tackle this problem by providing multiple *views* of a scene (see "From Many Angles"). Modifications you make in one view are reflected in the others, thus providing the feedback needed to position objects accurately. With programs that show just one view at a time, you may need to spend some time navigating around your model to verify that objects are positioned correctly.

To allow you to move or rotate a model or change your vantage point (usually called the *camera*) without waiting for the image to be redrawn, most 3-D programs use a *wire-frame* display, which shows only the objects' edges. Many programs can also display more detailed versions, but must sacrifice speed to do it.

When you're creating a complex object out of separate shapes, you must tell the program that the shapes are related. After all, if you rotate a car body to view it from a number of angles, you want its tires to go along for the ride. Programs such as Silicon Beach Software's Super 3D and Dynaware's DynaPerspective provide a Group command that combines the objects you select into one.

Other programs use a more complex but more powerful *hierarchical* scheme. When creating a hierarchical model, you lock one or more *child* objects to a *parent* object. If you were modeling a human figure, you might use the torso as the parent object and make the limbs and head child objects. A hier-

archical modeling scheme enables you to apply *constraints* to child objects so they move in realistic ways. If you're creating a car model, for example, you might want the doors, hood, and trunk to open from a certain point (the hinges) but only to a certain degree (because that's how car hinges work). By applying constraints to child objects, you create a *dynamic* model that more accurately represents the real thing.

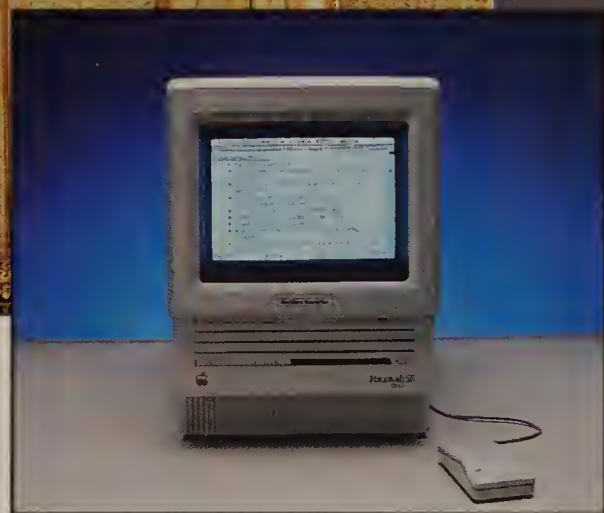
Some programs provide a *library* feature that lets you store and recall objects for reuse. Some programs also include libraries of commonly used shapes and objects. DynaPerspective, for example, includes architecture and interior-design-oriented shapes such as doors, plumbing fixtures, and office equipment. Pixar's Showplace comes with a library of 3-D text characters, as does Paracomp's SwivelArt collection of 3-D clip art images.

Speaking of text, it's worth noting that you can't simply click on a text tool and start typing 3-D text in your favorite font. Some modelers can create an object out of text stored in a PICT or Adobe Illustrator file by tracing the edges of the characters. StrataVision 3D's text tool uses similar techniques to generate objects from typed-in text. With either approach you can add depth to the text by extruding the resulting outline (see "Text with Depth"). MacroMind Three-D is supposed to provide a 3-D (continues)



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**TEXT WITH DEPTH** StrataVision 3D simplifies creating 3-D text by tracing the outline of characters to create 2-D shapes (top). Use the Extrude command to add depth (bottom).

text tool, but this feature wasn't in the prerelease version I examined.

#### Above and Below the Surface

So when do you see those stunning, photo-realistic results? In time. First you need to apply textures and other details to the surfaces of your model. *Texture-mapping* features, found in most midrange and high-end programs, let you apply such textures as wood grain or brick to a surface—much like applying self-adhesive patterned paper to a balsa model. Any image saved in the proper format can be used as a texture map. For example, a package designer might make a texture map from text saved as a PICT file and then use it for a label that wraps around a 3-D bottle.

Because a texture map is a flat image resting on an object's surface, it doesn't allow for realistic rendering of 3-D materials such as wood or

marble, whose texture patterns vary within different parts of the object. The answer: *solid textures*, also called *shaders*, supported by Ray Dream Designer (from Ray Dream), Infini-D (Specular International), and Sculpt 3D (Byte by Byte Corporation), to name a few. A wood shader, for example, isn't a 2-D picture of wood grain; it is a set of mathematical routines describing the characteristics of wood—the spacing and undulations of the veins of the wood, and the colors of seasonal growth. If you cut a solid-texture wooden object in half,

you'll actually see the grain pattern inside.

Another characteristic that affects an object's appearance is its roughness. Bowling balls and oranges are spheres, but their vastly different surfaces cause them to reflect light differently. *Bump-mapping* features give surfaces a 3-D roughness that would be grueling to model by hand. Most programs let you adjust the degree of bumpiness, allowing you to render everything from the nubs of an orange peel to the craters of the moon.

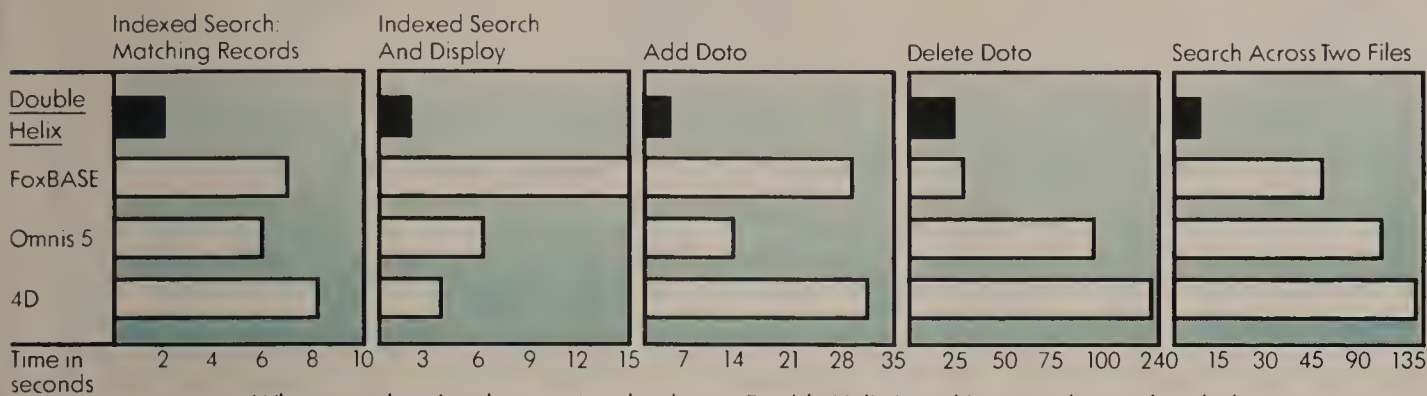
Creating a photo-realistic scene also requires specifying an object's *surface properties*—its degree of transparency and the way its surface reflects light and objects around it (see "Light Show"). You might also create and position additional light sources to better illuminate a scene or simulate a certain time of day. (continues)





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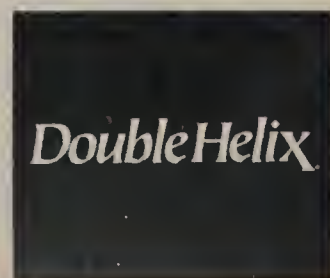
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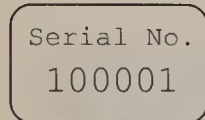


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## GETTING STARTED

### HOW TO

Alias's UpFront offers a unique feature for the latter: you can simulate the angle of sunlight at a given time of day and location by specifying time, latitude, and longitude values.

### Photo-Realism at Last

Now the time has come to let your rendering program earn its keep by slogging through the myriad calculations required to create the final image. The most calculation-intensive rendering technique is *ray tracing*, provided by StrataVision 3D, Infini-D, Sculpt 3D, Ray Dream Designer, and Visual Information Development's

soon-to-be-released Presenter Professional. A ray tracer projects an imaginary ray of light from the center of the "camera" into the scene and back, calculating the effects of the scene's light sources as they illuminate surfaces—thus capturing highlights, shadows, and reflections. This process occurs for every screen dot (pixel) that appears in the final image, so the larger the image, the longer the wait.

Faster but less realistic rendering techniques involve the use of *shading modes* (not to be confused with the previously described shaders, which simulate solid textures). "Three Ways to Shade" shows the most common shading modes: *flat*, which provides the fastest rendering but the least amount of surface detail; *Gouraud*, which offers slower rendering with more detail; and *Phong*, which provides the best surface detail but re-

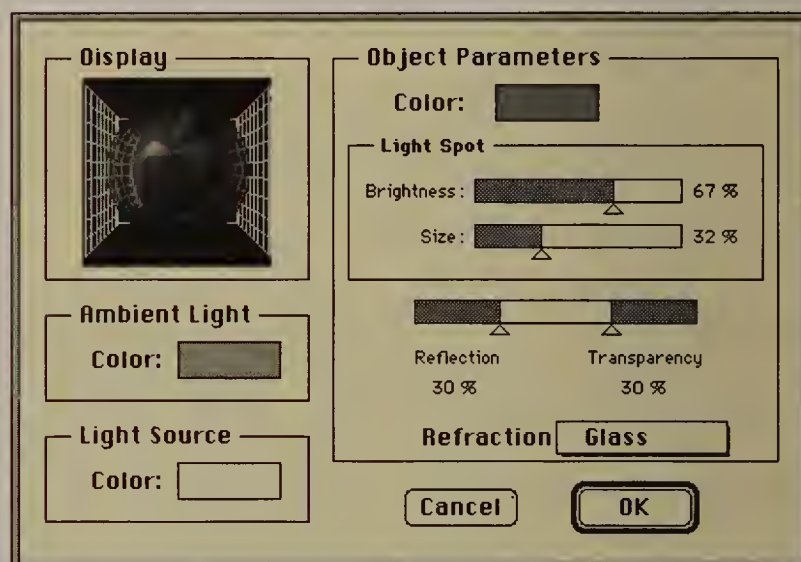
quires the most rendering time.

After you've invoked your program's Render command (or its equivalent), sit back and wait for the results. If you're running MultiFinder or System 7, and if the program can render in the background (most can), you can switch to a different program. But increasing the Mac's work load slows down the renderer, so you might just want to go out for lunch.

When the renderer completes its chores, you can save the results on disk, generally in PICT, TIFF, or EPS formats. You can also print images, although you need a high-end color printer or a film recorder to do justice to a full-color ray-traced image.

### Choosing a 3-D Program

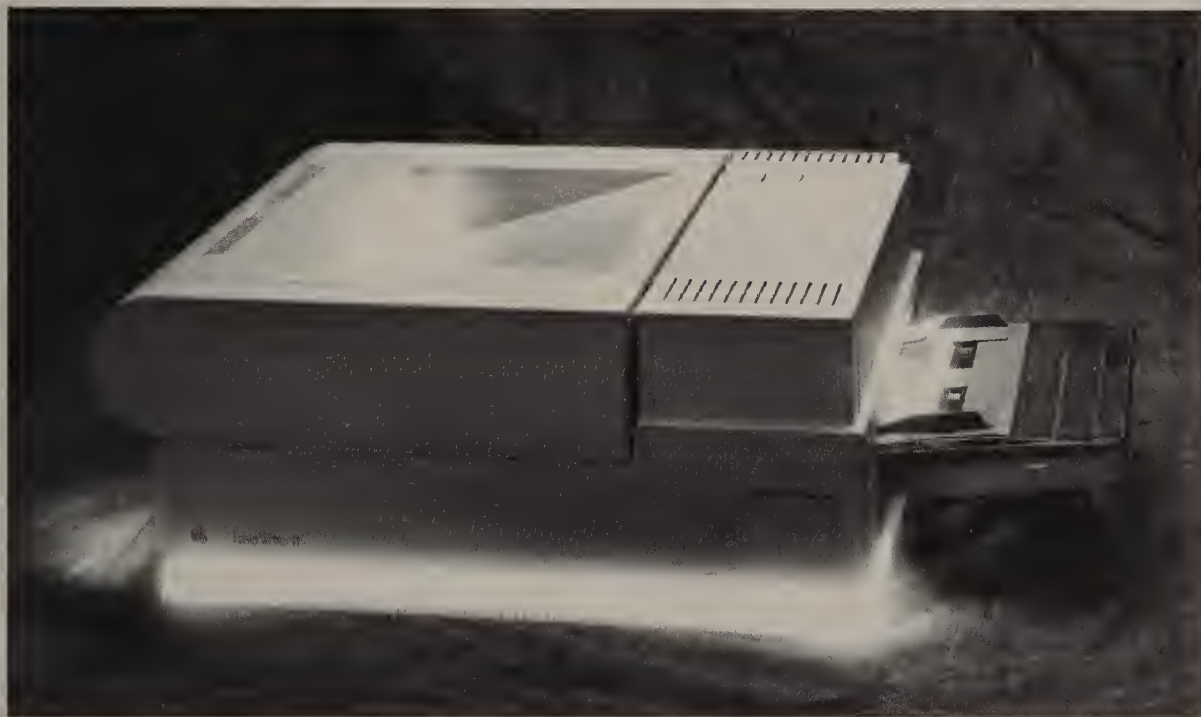
Should you use an all-in-one program such as Infini-D or Sculpt 3D? Or (continues)



**LIGHT SHOW** Like most 3-D programs, Ray Dream Designer enables you to modify an object's surface properties to simulate various materials. At top, the preview shows the program's preset values of no transparency and no reflection. At bottom, reflection and transparency have been modified. The Light Spot options enable you to change the brightness and size of the high-lights that appear on illuminated objects.



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## HOW TO



**THREE WAYS TO SHADE** The three most common shading techniques are: flat (top), Gouraud (middle), and Phong (bottom). Flat is best for quick rendering; Gouraud renders more slowly and with more surface detail; and Phong provides the most realistic results but requires the most processing time.

should you combine a modeler such as Swivel 3D Professional (Paracomp) with a stand-alone renderer such as MacRenderMan (Pixar)?

One advantage of combining separate programs is that you can tailor your 3-D toolbox to your tastes. But there are drawbacks, too, not the least of which is that you'll probably spend more. A more serious problem is that one firm's renderer might not

accurately import another's models. The most common file format for exchanging models is called *DXF*, which was popularized by computer-aided design programs (some of which also provide 3-D modeling features). Many 3-D programs support DXF, but there's no guarantee that each reads or writes DXF files in exactly the same way. If you're considering separate programs, ask the developers if they know of any file-compatibility problems. And remember that switching between different programs isn't as fast or convenient as using an all-in-one program.

Because 3-D programs are so complex, I recommend trying a few before buying one. Most developers offer demo packages that include scaled-down versions of their programs, videotape demonstrations, or both. They're an inexpensive way to sample 3-D.

If you'd like to create 3-D images without grappling with complex modeling concepts, consider Paracomp's SwivelArt collection of 3-D clip art. It includes a scaled-down version of Swivel 3D that you can use to rotate and modify the included artwork. Pixar's soon-to-be-released Showplace will combine elegant scene-description and rendering software with libraries of beautifully designed clip art and texture surfaces. Alas, it requires 8MB of memory; SwivelArt needs just 2MB.

That 3-D graphics programs are difficult to learn is no reflection on their designers: Simulating the real world is not an easy task. But if you can make a 3-D program earn its keep—and if you invest the time required to master it—it will give you new ways of looking at your design jobs. And working with it will give you new appreciation for light, shadows, textures, perspective, and all the other phenomena that contribute to that mental miracle called sight. **M**

*Contributing editor Jim Heid focuses on a different aspect of Mac fundamentals each month. His latest book, Macworld Complete Mac Handbook (IDG Books Worldwide, 1991), is an updated collection of more than 40 Getting Started columns.*

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# MACWORLD



# UPDATES

Here's our list of some of the latest versions of Mac software that were announced at the time we went to press. We hope you'll find it useful. The first price is the upgrade cost for registered owners; the second price is the current list price. (Send your update announcements to Updates, Macworld, 501 Second St., San Francisco, CA 94107.)

**DeltaGraph Pro** contains 14 additional chart types; has an expandable custom-template library in which the user can save backgrounds, PICT files, and other images; creates a variety of color

blends; and produces screen images using RGB or CMYK mode. Delta-Point, 408/648-4000. \$75; contact dealer for list price.

**MacInTax version 2.0** contains a forms guide that acts like a back-end interview sheet to help the user determine which tax forms are needed; contains additional forms; and gives tax advice in pop-up windows. Softview, 805/385-5000. \$50; \$99 new.

**QuarkXPress version 3.1** includes three new palettes—Colors, Trap Informa-

tion, and Style Sheets—and comes with an Application Preferences dialog box. Takes advantage of System 7 capabilities. Quark, 303/934-2211. Contact vendor for update price; \$895 new.

**Quicken version 3.0** prints checks, and has a built-in electronic bill-payment capability. Tracks spending and savings with automatic reports like Cash Flow, Budget, Itemized Expenses, Tax Summaries, and Net Worth. Intuit, 415/322-0573. Contact vendor for update price; \$59.95 new.

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Aatrix TimeCard	2.0	512K/4.2		Free
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AccuText	2.0	4MB/6.0.2		*
Address Book	2.0	1MB/6.0.2		\$25
Adobe Illustrator	3.0	2MB/6.0.3	2/91	*
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Alchemy	1.1	1MB/6.0	10/90	\$25
Aldus FreeHand	3.0	1MB/6.0.3	8/91	*
Aldus PageMaker ★	4.0.1	1MB/4.1	9/90	Free
Aldus Persuasion	2.0	1MB/6.0		*
AntiToxin	1.4	512K/3.2		\$15
AppleShare File Server	2.0	512K/3.2		*
The Art Importer	2.0	1MB/6.0		\$20
ArtRoom	3.0	512K/3.2		\$199
<b>ASCII Bridge</b>	<b>4.0</b>	<b>1MB/6.0.3</b>		*
Ashlar Vellum	2.0	4MB/6.0.2		\$95
<b>atOnce</b>	<b>1.2</b>	<b>1MB/6.0.5</b>		*
A/UX	2.0	4MB/6.0.5		*
BackFax	1.5.1	1MB/6.0.3		\$25
BackMatic	2.0	1MB/4.2		*
<b>Bill-It</b>	<b>2.6</b>	<b>1MB/6.0.3</b>		*
Bitstream Typeface Library	2.0	1MB/6.0		*
Business Sense ★	1.4.1	1MB/6.0		*
Business Session ★	3.2	512K/3.2		Free
CA-Cricket Presents	2.0.1	1MB/6.0		*
CanOpener	1.1	512K/3.0		Free
Canvas	2.1	1MB/6.0		*
Capture	4.0	1MB/6.0		\$30
<b>Carbon Copy Mac ★</b>	<b>1.0.4</b>	<b>1MB/6.0.5</b>		*
Claris CAD	2.0.2	2MB/6.0		\$79
<b>Color MacCheese</b>	<b>2.07</b>	<b>1MB/6.0.5</b>		<b>\$15</b>
CompuServe Navigator	3.0.4	512K/4.1	12/90	*

Product	V.	Req.	Rev.	Price
CompuServe Information Manager	1.03	1MB/4.1	12/90	*
ConcertWare	5.1	512KE/4.2		\$35
Correct Grammar	2.0	1MB/4.2	9/90	\$29.95
DataMerge	2.0.3	512K/3.2		Free
DataPrism	1.1	1MB/6.0		Free
dBase Mac ★	1.01	1MB/4.1		Free
<b>DeltaGraph</b>	<b>2.0</b>	<b>2MB/6.0.5</b>		<b>\$50</b>
<b>DeltaGraph Pro</b>		<b>2MB/6.0.5</b>		<b>\$75</b>
DeluxeMusic	2.5	512K/6.0.2		*
Construction Set				
<b>D.E.S. Document Exchange System</b>	<b>4.1</b>	<b>1MB/6.0</b>		*
DesignStudio	2.0	1MB/6.0		*
DeskPaint ★	3.03	1MB/4.2		Free
Developer Stack	3.0	1MB/6.0		\$15
Digital Darkroom	2.0	1MB/6.0		*
DiskDoubler	3.1	1MB/6.0.2	12/90	Free
DiskExpress II ★	2.07	1MB/6.0	11/90	*
DiskFit and Network DiskFit	2.0	1MB/6.0	7/91	*
DiskTop	4.01	1MB/6.0		*
Display AdBuilder	1.1	1MB/6.0.3		*
Dollars & Sense	5.0	512KE/3.2		\$34.95
Double Helix	3.5	1MB/6.0		\$99
Dreams	1.1	1MB/6.0.2		*
DynaPerspective	2.04	2MB/6.0.4		Free
DynuDex ★	2.0	1MB/6.0		\$25
EarthQuest	2.0	1MB/6.0	4/91	*
Easy Color Paint	2.0	1MB/6.0.2	9/90	*
Empower II ★	4.01	1MB/4.2		*
Family Heritage File	2.7.3	512K/4.2		*
Fastback II	2.1	512KE/4.1		\$30
Fast Forms	2.0	1MB/6.0	11/90	\$25
FastLabel	2.02	1MB/6.0		*
FastTrack	1.5	512KE/5.5		\$20
FaxGate	1.12	1MB/6.0		Free
FileMaker Pro ★	1.02	1MB/4.2	2/91	Free

Product	V.	Req.	Rev.	Price
Filevision V	1.1	1MB/6.0.2		*
FilmMaker	2.5	5MB/6.0.3	3/91	*
Finale	2.6	1MB/6.0.2		Free
Findswell	2.01	512KE/3.2		*
Fontographer	3.2	1MB/4.2		*
FontShare	2.2	1MB/6.0		Free
FoxBase+/Mac ★	2.01	1MB/6.0		Free
FrameMaker	3.0	1MB/6.0	1/91	*
Freedom of Press	3.0.1	2MB/6.0.3		Free
FreeFlow	3.0	1MB/6.0.3		Free
Full Impact ★	2.0	1MB/6.0		\$50
FullWrite Professional	1.5	2MB/6.0.2		*
Generic CADD	1.1	1MB/6.0.5		*
GeoQuery	2.0	1MB/6.0	10/90	*
Gofer	2.0	1MB/4.1		\$25
Grammatik Mac	2.0	1MB/5.0	9/90	\$29
Great Gantt	1.4	1MB/6.0	12/90	*
Great Plains Accounting Series	5.35	1MB/6.0		*
HandOff II	2.1.3	1MB/6.0		Free
Help DA	3.1.1	1MB/6.0		Free
<b>Hybase ★</b>	<b>2.0</b>	<b>1MB/6.0</b>		*
HyperAnimator ★	1.5	1MB/6.0.3		\$29.95
HyperCard	2.0	1MB/6.0.3		\$49
HyperDA	2.0	512K/3.2		*
HyperWindows ★	1.2	1MB/6.0.2		\$20
Icon-It	2.1	1MB/6.0.2	9/90	*
if:X Forms Designer	1.1	1MB/6.0	9/90	Free
ImageStudio	1.5	1MB/6.0		\$99
InfoLogic Envelope ★	1.1c	512KE/4.0		\$5
Insight Expert Accounts Payable	2.1.1	1MB/6.0		*
Insight Expert Accounts Receivable	2.2	1MB/6.0.2		*
Insight Expert General Ledger	2.2	1MB/4.2		\$99

(continues)

**Bold** = first time the product is being listed.

★ = minor update.

**Req.** = min. RAM and system software required.

**Rev.** = last time (in past year) reviewed this or an earlier version.

**Price** = cost for update to registered owners

\* = contact your dealer for update policy



## PRODUCT UPDATES

Product	V.	Req.	Rev.	Price	Product	V.	Req.	Rev.	Price	Product	V.	Req.	Rev.	Price
Inspiration	3.0	1MB/4.2	11/90	*	MacEnvelope	5.0	512KE/3.2		\$25	MathCAD ★	2.06	1MB/6.0.2		Free
Instant-Expert Plus ★	2.0	1MB/5.0		Free	MacEnvelope Plus	2.0	512KE/3.2		\$50	Mathematica	2.0	1MB/6.0		*
Interactive Physics	1.2	1MB/6.0.2		\$29.95	MacInTax ★	2.0	1MB/6.0.5		\$50	MathType	2.1.1	512K/6.0.2		*
InTouch	1.1	1MB/6.0.5	5/91	Free	MacFlow ★	3.1.5	1MB/6.0.3		Free	MathWriter	2.0	2MB/6.0.5		*
JetLink Express ★	2.1	1MB/6.0		*	MacFortran for MPW	1.1	2MB/6.0.2		Free	Matlab	1.2	1MB/3.0		*
KaleidaGraph	2.1	2MB/6.0.5		\$20	MacLinkPlus/PC	5.0	1MB/6.0.2		*	MaxPage ★	1.2	512K/3.2		Free
KiwiEnvelopes ★	3.1	512KE/4.1		*	MacLinkPlus/Wang VS	4.0	512KE/3.2		\$45	McCPrint	2.1	512K/4.2		\$25
LabView ★	2.1.1	4MB/6.0.5		*	MacMoney	3.5	512KE/4.0		\$12	Metamorphosis		1MB/6.0.3		*
Language Systems	2.1	2MB/6.0.4		Free	MacPhonebook	3.0	1MB/6.0	4/91	*	Professional				
Fortran ★					MacProject II	2.1	1MB/6.0		Free	MicroPhone II	3.0	512K/4.2		*
LapLink Mac Plus III	3.0	512K/2.0		*	MacRecorder	2.03	512K/3.2		*	Microsoft Excel	3.0	1MB/6.0.2		*
LaserPaint Color II ★	1.02	1MB/6.0.3		Free	MacroMind Director	2.0	2MB/6.0.2	10/90	\$100	Microsoft File	2.0	512K/3.2		*
LetraStudio	1.5	2MB/6.0		\$45	MacSafe II		512KE/4.2	10/90	*	Microsoft Mail	3.0	1MB/6.0.2	8/91	*
Light	2.0	1MB/6.0.3		*	MacSchedule	2.5	1MB/6.0		\$30	Microsoft PowerPoint	2.01	1MB/6.0		Free
Checkbook Accounting					MacTerminal	3.0	512K/3.2		\$65	Microsoft Word	4.0	512KE/3.2		*
Lightspeed Color	2.5	1MB/6.0.5		*	MacTools Deluxe	1.1	1MB/6.0		*	Microsoft Works	2.0	512K/6.0		*
Layout System					MacWrite II	1.1	1MB/6.0		Free	MindLink	2.0	1MB/6.0		*
LXR.Test ★	4.1	1MB/6.0		Free	Managing Your Money	4.0	1MB/6.0.3		*	MindWrite ★	2.1	512KE/4.2		*
MacAnalyst	2.0	2MB/6.0		\$125	MapGraphX	2.0	4MB/6.0.3	4/91	Free	MiniCad +	3.1	1MB/6.0	7/91	*
MacArchitron	4.0	2MB/6.0.3		Free	MarcoPolo	1.1	1MB/6.0		Free	MockPackage Plus Utilities	4.4	512KE/3.2		\$15
MacClassAds	4.0	1MB/6.0		*	MarketMaster	II+	1MB/6.0.3		\$25	ModelShop II		1MB/6.0.2		\$150
MacDraft	2.1	1MB/6.0.2	12/90	*	MarkUp	1.03	1MB/6.0		Free	More ★	3	1MB/4.1	12/90	*
MacDraw II	1.1	1MB/6.0		*	MasterFinder	1.1	1MB/6.0.5		*	Multi-Ad Creator	2.0	2MB/6.0.3		*

— Fully System 7 compatible! —

# USE IT.

If you want to protect the files on your hard disk, use Symantec's Norton Utilities® for the Macintosh®, the easiest and most powerful data repair and recovery program you can buy.

There's no better way to ensure reliable, day-in and day-out protection against crashed hard drives, accidentally erased files and disks that won't boot.

The program offers a superbly integrated set of utilities and desk accessories. For starters, the Norton Disk



Doctor®—which provides System 7 users with drag-and-drop simplicity—is the only Macintosh utility that diagnoses *and* repairs the 45 most common types of disk problems.

Our exclusive UnErase® utility finds and retrieves trashed or missing files within seconds. Speed Disk™

"When it comes to rescuing a crashed disk, Norton Utilities is the best."  
—MacUser Magazine, 3/91



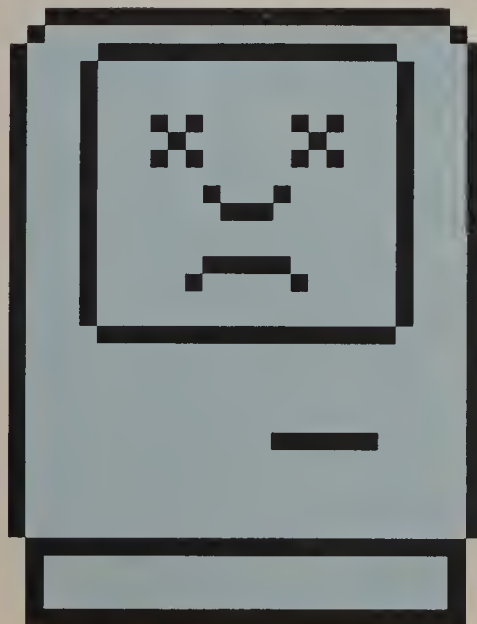


Product	V.	Req.	Rev.	Price	Product	V.	Req.	Rev.	Price	Product	V.	Req.	Rev.	Price
MultiClip	2.0	512K/6.0.2	*		PICT Detective	2.0	512KE/6.0		\$20	QuickLock	2.0	512KE/3.2	10/90	Free
MultiLedger ★	1.1	512K/3.2		\$75	PixelPaint	2.1	2MB/4.1	*		QuickMail	2.5	512KE/3.2		*
MusicProse ★	2.1	1MB/6.0		Free	PixelPaint Pro	2.0	3MB/6.0.3		\$125	QuickShare	2.0	512KE/3.2		\$75
Music Publisher	2.5.2	1MB/6.0		\$15	Plains & Simple ★	1.06	1MB/3.2	*		QuickShot ★	2.1	1MB/4.2		\$5
MyDiskLabeler III	3.0.4	1MB/6.0	*		PowerDrew	3.0	1MB/6.0	*		RagTime 3	3.1	2MB/6.0		\$150
M.Y.O.B.	2.0	1MB/6.0	*		PowerStation ★	2.5.5	512K/4.1	*		Read-It DCR Personal	2.1	1MB/6.0.3		\$29
MyTimeManager	3.0	1MB/6.0	*		Practica Musica	2.2	512K/3.2	*		Read-It DCR Professional	3.0	2MB/6.0.3		*
NetMinder Ethernet	1.2	2MB/6.0	*		Pro-Cite ★	1.3.4	512K/4.1	*		ReadySetGo	4.5	1MB/6.0	*	
Network Bundle	3.0	512K/3.2	*		Prodigy	3.1	1MB/6.0		Free	Retrospect Remote	1.3	1MB/6.0	*	
for the Mac					Professional Composer	2.3	1MB/6.0.3		Free	SAM	3.0	1MB/6.0	2/91	\$29
Nisus	3.05	1MB/6.0.2	2/91	*	The Programmer's	2.1	1MB/6.0.5		\$10	ScheduleMaker ★	3.01	1MB/6.0		\$25
Now Utilities	2.0.3	1MB/6.0.2	7/91	*	Online Companion					Smart Alarms	3.1	1MB/6.0.2	12/90	\$25
NuBase Mac ★	1.3	1MB/4.1		Free	Prograph	2.0	2MB/6.0	*		Smart Alarms & Multi-	3.06	1MB/6.0.2	12/90	*
OmniPage ★	2.1	1MB/6.0.2		Free	PropsForms	2.0	1MB/6.0.3		Free	User Appointment Diaries				
Omnis 3 Plus/Express	3.3	512KE/3.2	*		Prototyper ★	3.0	1MB/4.1		\$99	SmartForm Designer	1.1	1MB/6.0		Free
OnCue	1.3	512K/4.2		\$10	Publish It	1.2	512KE/5.0	*		Snap ★	3.1.3	1MB/3.0	*	
On Location	1.02	1MB/6.0.5		Free	Publish It Easy	2.0	1MB/6.0	9/90	*	SnapJot	3.0	512K/4.1	*	
On Schedule	2.0	1MB/3.0	*		Publish or Perish	6.0	512K/4.2		\$12.95	SoftPC ★	1.3	2MB/6.0	*	
PacerLink	5.3	512K/5.0	*		Pyro	4.0	512K/4.1		\$15	Sound Designer II	2.01	2MB/6.0.5	*	
Panorama	1.5	1MB/4.2		\$29.95	QuarkXPress	3.1	2MB/6.0.5	11/90	*	Spelling Coach Professional	3.1	512KE/4.2	*	
Phonenet Liaison	3.0	1MB/4.2		\$75	Quicken	3.0	1MB/6.0.5	*		Spellswell ★	2.2	512K/3.2		\$20
PhotoMac	1.5	2MB/6.0.3		\$75	QuickKeys <sup>2</sup>	2.01	1MB/6.0.2	1/91	\$49.95	Spinnaker Plus	2.0	2MB/6.0		\$45
The Phrase Thesaurus	2.0	1MB/6.0		Free	QuickLetter	1.1.4	1MB/6.0	*		(continues)				

# OR LOSE IT.

ensures safety against data loss when it optimizes your hard disk for maximum efficiency. And should you ever inadvertently erase your hard disk, Format Recover restores it for you with just a few clicks of your mouse.

We've also included KeyFinder and Fast Find—two remarkable improvements to your Macintosh's Key Caps and Find File desk accessories—as



well as Directory Assistance, a time-saving shortcut to opening and creating folders.

So visit your dealer and pick up a copy of Norton Utilities for the Macintosh. Or call **1-800-343-4714, Ext. 711G** for more information.

Because you really do have a lot to lose.

**SYMANTEC.**

Circle 154 on reader service card.



## PRODUCT UPDATES

Product	V.	Req.	Rev.	Price	Product	V.	Req.	Rev.	Price	Product	V.	Req.	Rev.	Price
Status Mac	2.0	1MB/6.0	*		Swivel 3D	1.2	1MB/6.0.5		\$49.	UNITize ★	1.3.5	512KE/3.2		\$20
Stepping Out II	2.02	1MB/4.1		Free	Swivel 3D Pro		4MB/6.0.5		\$150	VersaCAD/	3.0	1MB/6.0		\$395
StickyBusiness ★	1.4	512KE/6.0.3	*		SYSTAT	5.1	2MB/6.0	*		Macintosh Edition				
StrataVision 3d	2.0	2MB/6.0.3		\$99	TaxView 1040	2.12	2MB/6.0.5		\$250	VersaTerm	4.5	1MB/6.0.3		\$20
Studio/8	2.0	2MB/6.0.5		\$30	Professional					Virex	3.1	1MB/4.2		\$15
Studio/32	1.1	5MB/6.0.5		Free	Tempo II Plus	2.0.1	1MB/4.2		\$39.95	Virtual 2.0 for 030	2.04	1MB/4.2		Free
StuffIt Classic	1.6	1MB/6.0	*		TextPert ★	3.01	1MB/6.0		Free	Virtual 2.0 for Mac II	2.04	1MB/4.2		Free
StuffIt Deluxe	2.0	1MB/6.0	7/91	Free	TextScan	3.08	1MB/6.0		\$69.95	Virtual 2.0 for Mac Plus	2.04	1MB/4.2		Free
Suitcase II	1.2.6	512KE/4.1		\$25	Theorist	1.1	1MB/6.0	*		Wall Street Investor	3.0	1MB/5.0		\$150
SUM	2.0	1MB/6.0		\$39.95	Think C	4.0	1MB/5.0	*		White Knight II	11.12	1MB/6.0.2	*	
Super 3D	2.1	512KE/6.0.2		Free	Think Pascal	3.0	1MB/5.0	11/90	\$69	WillMaker	4.0	512KE/4.2	3/91	\$18.50
SuperANOVA	1.1	1MB/6.0.2		Free	ThunderWorks	1.0.5	1MB/6.0.2	*		Wingz ★	1.1	1MB/6.0		Free
SuperGlue II with	2.1	1MB/6.0	*		Timbaktu	4.0	1MB/4.1	10/90	*	Word Finder	2.0	512K/3.2	*	
GlueNotes					Timbaktu/Remote	2.0	1MB/4.1	2/91	*	WordPerfect for	2.0	1MB/6.0.5	7/91	\$89
SuperLaserSpool	2.0.2	1MB/6.0		\$30	Timeslips III	2.0	1MB/6.0.2	*		the Macintosh				
SuperPaint	2.0	1MB/6.0.2		\$50	TypeReunion	1.01	1MB/6.0		Free	WorksPlus Spell	2.0	1MB/6.0.3		\$35
SuperSpool	5.0	512K/4.1		\$30	TypeStyler	1.5	1MB/4.1	*		WriteNow	2.2	512K/4.2	9/90	\$49

To have products listed in this section, send upgraded software, an outline of changes since the previous release (indicate if it's a maintenance upgrade), upgrade price, minimum RAM and system software, suggested retail price, company name, mailing address, and phone number to *Updates, Macworld*, 501 Second St., San Francisco, CA 94107.

## No Wild, No Wildlife.

Polar bears, musk-ox, grizzlies, caribou — more animals than you'd find in Yellowstone — can be found on the magnificent coastal plain of the Arctic Refuge in Alaska. Unfortunately, this portion of our last arctic wilderness has caught the eye of the oil industry. Right now Congress is considering proposals that would allow the oil companies to drill there, even though reports indicate there's less than a one-in-five chance oil would be found.

If we allowed drilling in the region, we would jeopardize the culture of the native Alaskans and untold wildlife, including a herd of 180,000 caribou. Our last arctic wilderness would be despoiled.

The Sierra Club works to save wildlife by saving the wilderness. We have a history of victories. And we believe with your help, this arctic wilderness will remain an invaluable refuge.

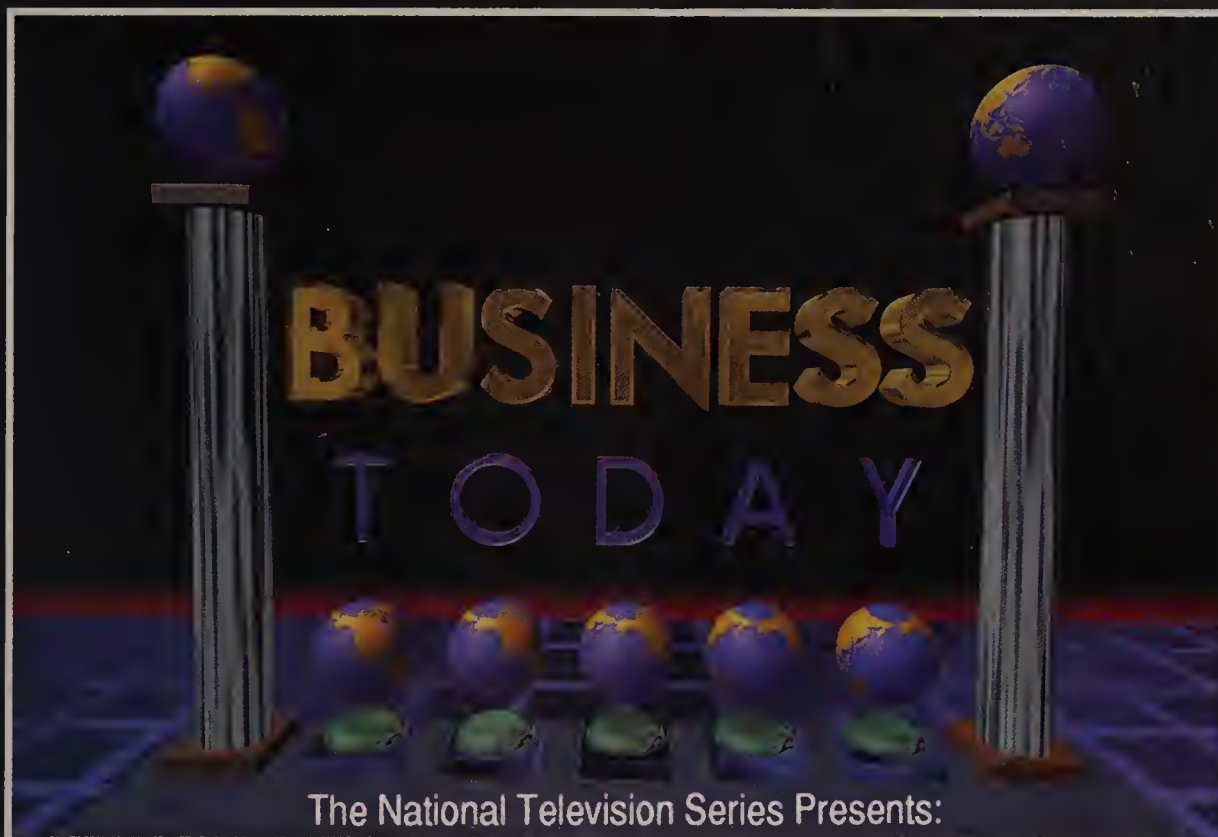


For information on how you can help:



**SIERRA CLUB, DEPT. AR, 730 POLK STREET, SAN FRANCISCO, CA 94109, (415) 776-2211**





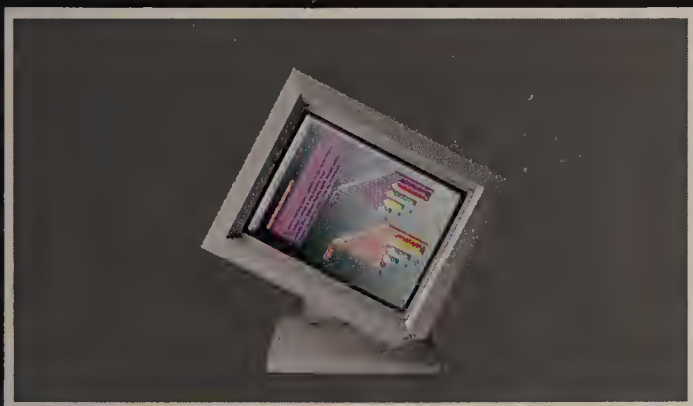
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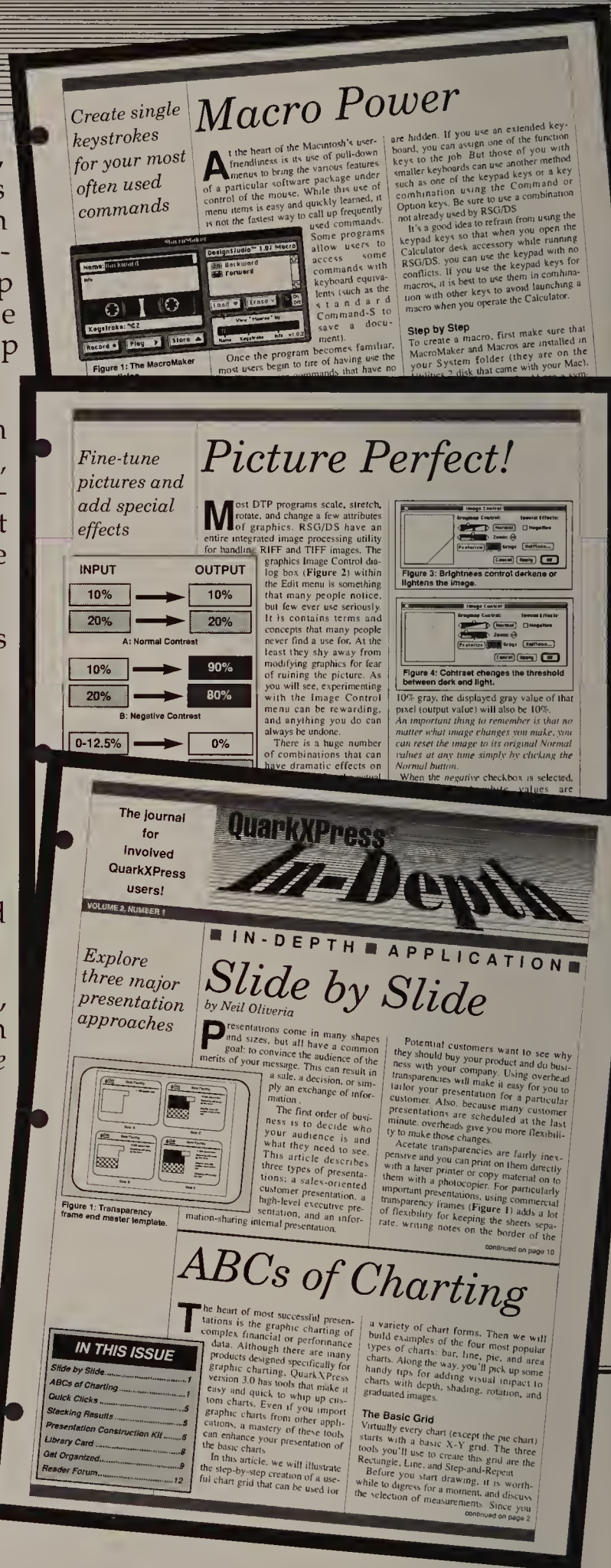
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# WHERE TO BUY

A Guide to Products Featured in This Issue

This listing provides companies and phone numbers for products mentioned in this issue.

**4th Dimension** ACIUS; 408/252-4444; fax 408/252-0831.

**Adobe Illustrator** Adobe Systems; 415/961-4400, 800/833-6687.

**Adobe Photoshop** Adobe Systems; 415/961-4400, 800/833-6687.

**Adobe Type Manager** Adobe Systems; 415/961-4400, 800/833-6687.

**Alchemy II** Triplos Associates; 314/647-1099, 800/323-2960; fax 314/647-9241.

**Aldus FreeHand** Aldus Corp.; 206/628-2320.

**Aldus PageMaker** Aldus Corp.; 206/628-2320.

**Aldus Persuasion** Aldus Corp.; 206/628-2320.

**American English Writing Guide** Nova Development Corp.; 818/591-9600, 800/950-6682; fax 818/591-8880.

**Apple Coax/Twinax Card** Apple Computer; 408/996-1010.

**AppleColor High-Resolution RGB Monitor** Apple Computer; 408/996-1010.

**Apple Extended Keyboard II** Apple Computer; 408/996-1010.

**Apple MIDI Interface** Apple Computer; 408/996-1010.

**Apple Scanner** Apple Computer; 408/996-1010.

**AppleShare File Server** Apple Computer; 408/996-1010.

**The Art Importer** Altsys Corp.; 214/680-2060; fax 214/680-0537.

**ATF Type Designer I** Kingsley/ATF Type Corp.; 602/325-5884, 800/289-8973; fax 602/325-0588.

**atOnce** Peachtree Software; 404/564-5700, 800/247-3224; fax 404/564-5888.

**Baobab Individual Learning Courses** Baobab; 408/356-9983, 800/688-8232; fax 408/356-9006.

**Bernoulli Box series** Iomega Corp.; 801/778-1000, 800/456-5522; fax 801/778-3460.

**CAChe WorkSystem** Tektronix; 503/627-3737, 800/547-8949; fax 503/338-9984.

**CD Companion Series: Igor Stravinsky: The Rite of Spring** The Voyager Company; 213/451-1383, 800/446-2001; fax 213/394-2156.

**Chem3D** Cambridge Scientific Computing; 617/491-6862; fax 617/491-8208.

**ChemDraw** Cambridge Scientific Computing; 617/491-6862; fax 617/491-8208.

**ChemIntosh II** SoftShell International; 303/242-7502; fax 303/242-6469.

**Claris CAD** Claris Corp.; 408/727-8227.

**ColorDex** DataTree Company; 206/432-2807.

**ColorScript 100 series** QMS; 205/633-4300, 800/523-2696.

**Comport** PSI Integra-

tion; 408/559-8544, 800/622-1722; fax 408/559-8548.

**Correct Grammar for the Macintosh** Writing Tools Group; 415/332-8692, 800/543-3873.

**Cypress FaxPro** Cypress Research Corp.; 408/752-2700; fax 408/745-7017.

**DataLink LC** Applied Engineering; 214/241-6060; fax 214/484-1365.

**DoveFax Desktop** Dove Computer Corp.; 919/763-7918; fax 919/251-9441.

**DoveFax+** Dove Computer Corp.; 919/763-7918; fax 919/251-9441.

**DynaPerspective** Dynaware USA; 415/349-5700; fax 415/349-5879.

**Editorial Advisor** Petroglyph; 415/979-0588; fax 415/979-0589.

**Effects Specialist** Postcraft International; 805/257-1797; fax 805/257-1759.

**EtherGate** Shiva Corp.; 617/252-6300, 800/458-3550; fax 617/252-6852.

**EtherPort series** Shiva Corp.; 617/252-6300, 800/458-3550; fax 617/252-6852.

**Evolution** Image Club Graphics; 403/262-8008, 800/661-9410; fax 403/261-7013.

**FastPath** Shiva Corp.; 617/252-6300, 800/458-3550; fax 617/252-6852.

**FileMaker Pro** Claris Corp.; 408/727-8227.

**Finale** Coda Music Software; 612/854-1288, 800/843-2066; fax 612/854-4631.

**FlexFax 9624M** Circuit Research; 603/880-4000; fax 603/880-8297.

**FontMonger** Ares Software Corp.; 415/578-9090; fax 415/378-8999.

**Fontographer** Altsys Corp.; 214/680-2060; fax 214/680-0537.

**FontStudio** Letraset USA; 201/845-6100, 800/343-8973; fax 201/845-4708.

**Gene Construction Kit** Textco; 603/643-1471; fax 603/643-1471.

**Grammatik Mac** Reference Software International; 415/541-0222, 800/872-9933; fax 415/541-0509.

**Great Plains Accounting** Great Plains Software; 701/281-0550, 800/456-0025; fax 701/282-4826.

**HP DeskWriter Printer** Hewlett-Packard; 800/752-0900.

**HP PaintJet XL Color Graphics Printer** Hewlett-Packard; 800/752-0900.

**HyperCard** Claris Corp.; 408/727-8227.

**Ikarus-M** URW; 603/882-7445; fax 603/882-7210.

**ImageWriter II Printer** Apple Computer; 408/996-1010.

**Infini-D** Specular International; 413/549-7600; fax 413/549-1531.

**Initial Caps** Berkana International; 206/361-1633, 800/488-9448; fax 206/361-1630.

**InterFax 24/96** Abaton, a Subsidiary of Everex Systems; 415/683-2226, 800/444-5321; fax 415/683-2151.

**ISIS/Draw** Molecular Design; 415/895-1313, 800/635-0064; fax 415/352-2870.

**KeyNotes** Associated Press

**Stylebook** Digital Learning Systems; 201/538-6640; fax 201/538-2426.

**Kid Pix** Brøderbund Software; 415/492-3200, 800/521-6263.

**LabView 2** National Instruments; 512/250-9119; fax 512/794-8411.

**LaserWriter IINTX** Apple Computer; 408/996-1010.

**LetraStudio** Letraset USA; 201/845-6100, 800/343-8973; fax 201/845-4708.

**LightFax 9624** Computer Friends; 503/626-2291, 800/547-3303; fax 503/643-5379.

**LS-3500 Film Scanner** Nikon; 516/547-4200, 800/645-6687.

**MacDINE II** DINE Systems; 716/688-2492; fax 716/688-2505.

**MacInTax** SoftView; 805/385-5000, 800/622-6829; fax 805/385-5001.

**Macintosh IIx Logic Board Upgrade** Apple Computer; 408/996-1010.

**Macintosh IIsi Hard Disk CPU** Apple Computer; 408/996-1010.

**Macintosh Display Card 8•24** Apple Computer; 408/996-1010.

**Macintosh Display Card 8•24 GC** Apple Computer; 408/996-1010.

**Macintosh LC Hard Disk 40 CPU** Apple Computer; 408/996-1010.

**MacProject II** Claris Corp.; 408/727-8227.

**MacRecorder** Farallon Computing; 415/596-9100; fax 415/596-9020.

(continues)



**MacRenderMan** Pixar;  
415/236-4000,  
800/937-4927;  
fax 415/236-0388.

**MacroMind Director**  
MacroMind;  
415/442-0200;  
fax 415/442-0190.

**MacroMind Three-D**  
MacroMind;  
415/442-0200;  
fax 415/442-0190.

**MacVector** Inter-  
national Biotechnology,  
a Kodak Company;  
203/786-5600,  
800/243-2555;  
fax 203/624-3143.

**Maple** Brooks/Cole  
Publishing; 408/373-0728,  
800/354-9706; fax  
408/375-6414.

**MasterKey** New Visions;  
405/523-1639; fax  
405/239-6824.

**Mathematica** Wolfram  
Research; 217/398-0700,  
800/441-6284.

**MathTensor** MathSolutions;  
919/967-9853; fax  
919/490-3298.

**MediaMaker** MacroMind;  
415/442-0200; fax  
415/442-0190.

**Metamorphosis Professional**  
Altsys Corp.; 214/680-  
2060; fax 214/680-0537.

**MicroPhone II** Software  
Ventures Corp.; 415/644-  
3232; fax 415/848-0885.

**Microsoft Excel** Microsoft  
Corp.; 206/882-8080,  
800/426-9400; fax  
206/883-8101.

**Microsoft Mail** Microsoft  
Corp.; 206/882-8080,  
800/426-9400; fax  
206/883-8101.

**Microsoft Word** Microsoft  
Corp.; 206/882-8080,  
800/426-9400; fax  
206/883-8101.

**Mr. File** Softways;  
408/978-9167; fax  
408/448-0620.

**MSF-300Z** Microtek;  
213/321-2121,  
800/654-4160;  
fax 213/538-1193.

**M.Y.D.B.** Teleware;  
201/586-2200,  
800/322-6962;  
fax 201/586-2200.

**Nanao Flexscan 9060S**  
Nanao USA Corp.;  
213/325-5205,

800/235-2202.

**The Norton Utilities for the  
Macintosh** Symantec  
Corp.; 408/253-9600,  
800/441-7234; fax  
408/252-4694.

**OmniPage** Caere Corp.;  
408/395-7000,  
800/535-7226.

**ParaFont** Design Science;  
213/433-0685,  
800/827-0685.

**Performer** Mark of the  
Unicorn; 617/576-2760.

**Personal Press** Silicon  
Beach Software;  
619/695-6956;  
fax 619/695-7902.

**Personal Training System for  
Claris FileMaker Pro**  
Personal Training Sys-  
tems; 408/559-8635,  
800/832-2499; fax  
408/977-1166.

**PhoneNet System**  
Farallon Computing;  
415/596-9100;  
fax 415/596-9020.

**Phovos 400C** Prime  
Option; 213/618-0274,  
800/282-9877; fax  
213/618-1982.

**Pivot** Radius;  
408/434-1010,  
800/227-2795;  
fax 408/434-0127.

**Presenter Professional**  
Visual Information  
Development;  
818/918-8834; fax  
818/918-9935.

**ProModem 24/96MSR**  
Prometheus Products;  
503/624-0571, 800/477-  
3473; fax 503/624-0843.

**ProModem 9600M Plus**  
Prometheus Products;  
503/624-0571, 800/477-  
3473; fax 503/624-0843.

**ProModem MiniFax**  
Prometheus Products;  
503/624-0571, 800/477-  
3473; fax 503/624-0843.

**ProModem Ultima**  
Prometheus Products;  
503/624-0571, 800/477-  
3473; fax 503/624-0843.

**PuzzleMaker** Imateq  
Systems; 403/282-6720;  
fax 403/282-1238.

**Quicken** Intuit;  
415/322-0573,  
800/624-8742;  
fax 415/329-2785.

**RadiusTV** Radius;  
408/434-1010,

800/227-2795;  
fax 408/434-0127.

**Ray Dream Designer** Ray  
Dream; 415/960-0765;  
fax 415/960-1198.

**RightWriter for the Mac**  
Que Software;  
800/992-0244;  
fax 317/573-2655.

**Sculpt 3D** Byte by Byte  
Corp.; 512/343-4357;  
fax 512/343-4358.

**Sensible Grammar**  
Sensible Software;  
313/528-1950.

**SimCity** Maxis;  
415/254-9700,  
800/336-2947;  
fax 415/253-3734.

**Smart Art I** Adobe Sys-  
tems; 415/961-4400,  
800/833-6687.

**Smart Art II** Adobe Sys-  
tems; 415/961-4400,  
800/833-6687.

**Smart Art III** Adobe  
Systems; 415/961-4400,  
800/833-6687.

**Smart Art IV** Adobe  
Systems; 415/961-4400,  
800/833-6687.

**Southwest Collection**  
Grafx Associates;  
602/327-5885,  
800/628-2149.

**Spyglass Dicer** Spyglass;  
217/355-1665; fax  
217/355-8925.

**Spyglass Transform**  
Spyglass;  
217/355-1665;  
fax 217/355-8925.

**StatView II** Abacus  
Concepts; 415/540-1949,  
800/666-7828; fax  
415/540-0260.

**StatView SE** Abacus  
Concepts; 415/540-1949,  
800/666-7828; fax  
415/540-0260.

**StatView Graphics** Abacus  
Concepts; 415/540-1949,  
800/666-7828; fax  
415/540-0260.

**StrataVision 3D** Strata;  
801/628-5218,  
800/678-7282;  
fax 801/628-9756.

**Strunk and White's  
The Elements of  
Style** Microlytics;  
716/248-9150, 800/828-  
6293; fax 716/248-3868.

**Super 3D** Silicon Beach  
Software; 619/695-6956;  
fax 619/695-7902.

**SuperPaint** Silicon Beach  
Software; 619/695-6956;  
fax 619/695-7902.

**Swivel 3D, Swivel 3D Pro-  
fessional** Paracomp;  
415/956-4091; fax  
415/956-9525.

**SwivelArt** Paracomp;  
415/956-4091; fax  
415/956-9525.

**SYSTAT 5.1** SYSTAT;  
708/864-5670; fax  
708/492-3567.

**TelePort/Fax 9600**  
Global Village Communi-  
cation; 415/329-0700,  
800/736-4821;  
fax 415/329-0767.

**Tetris** Spectrum  
HoloByte; 415/522-3584;  
fax 415/522-3587.

**Theorist** Prescience  
Corp.; 415/543-2252; fax  
415/882-0530.

**Think C** Symantec Corp.;  
408/253-9600, 800/441-  
7234; fax 408/252-4694.

**Timbuktu** Farallon  
Computing; 415/596-  
9100; fax 415/596-9020.

**Timbuktu/Remote** Farallon  
Computing; 415/596-  
9100; fax 415/596-9020.

**TravelModem** Prometheus  
Products; 503/624-0571,  
800/477-3473; fax  
503/624-0843.

**TypeStyler** Brøderbund  
Software; 415/492-3200,  
800/521-6263.

**Upfront** Alias Research;  
416/362-9181; fax  
416/362-0630.

**VersaTerm Pro** Synergy  
Software; 215/779-0522;  
fax 215/370-0548.

**Video ColorBoard 364**  
RasterOps Corp.;  
408/562-4200,  
800/468-7600;  
fax 408/562-4065.

**Carmen Sandiego series**  
Brøderbund Software;  
415/492-3200,  
800/521-6263.

**White Knight** The  
FreeSoft Company;  
412/846-2700;  
fax 412/847-4436.

**Word Finder** Microlytics;  
716/248-9150, 800/828-  
6293; fax 716/248-3868.

**Writer's Helper**  
CONDUIT;  
319/335-4100,  
800/365-9774.

**ZFP + 600 Magneto Optical**  
La Cie; 503/691-0771,  
800/999-0143.

**Zoom Fax/Modem FX9624**  
Zoom Telephonics;  
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800/666-6191;  
fax 617/423-9231. 

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9497, 619/536-9999) or the  
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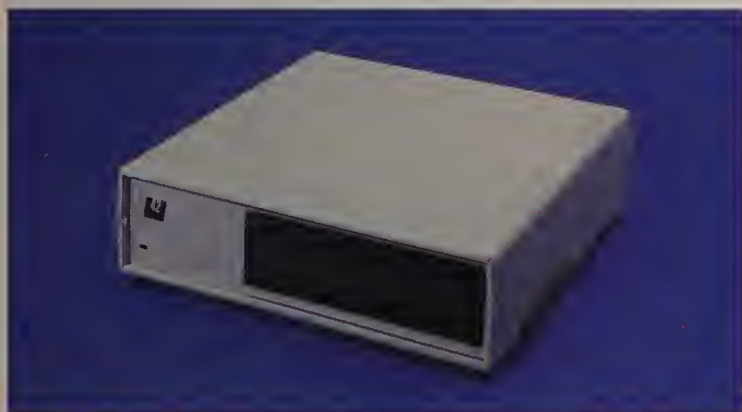
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5.25" Drives	Internal	External
Wren 300Mb 14ms .....	<b>\$1,099</b>	<b>\$1,199</b>
Wren Runner 337Mb 10.7ms .....	<b>\$1,499</b>	<b>\$1,599</b>
Wren 676Mb 15.5ms .....	<b>\$1,749</b>	<b>\$1,849</b>
Wren Runner 676Mb 11.9ms .....	<b>\$1,999</b>	<b>\$2,099</b>
Wren 1.2 Gigabyte 16ms .....	<b>\$2,699</b>	<b>\$2,799</b>



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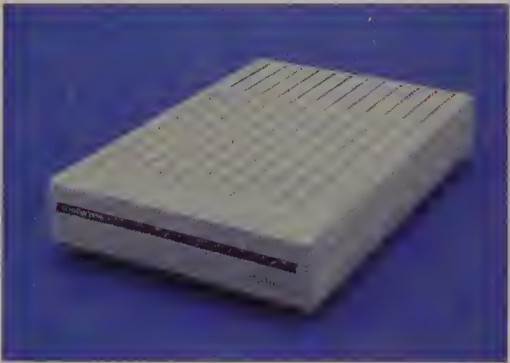






## Day Star

Fast Cache IIci .....	\$ 329
Power Cache IIci 40 Mhz. ....	\$1,049
Power Cache IIci 50 Mhz. ....	\$1,799



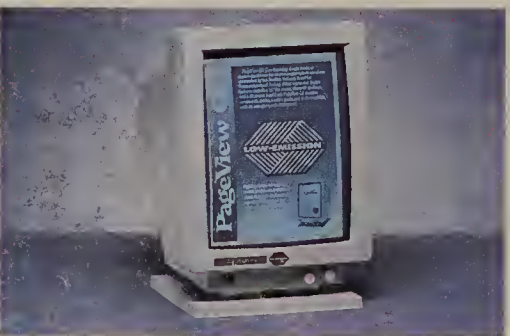
## Fax Modems

Abaton 24/96 .....	\$ 289
Dove 24/96 .....	\$ 349



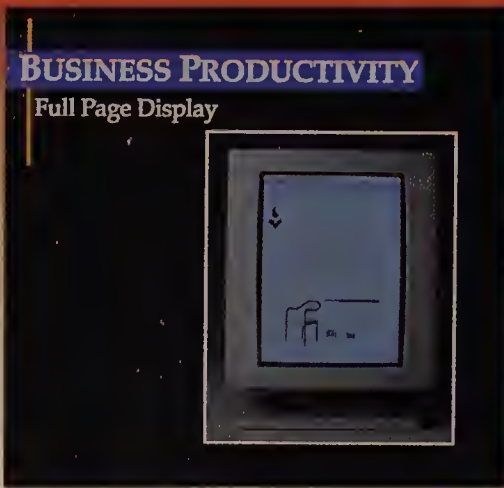
## Magnavox

Two Year Warranty	
14" Color Monitor. ....	\$ 469
14" Color Monitor w/8 bit ....	\$ 699
14" Color Monitor	
w/8 bit SE/30 .....	\$ 699
14" Color Monitor w/24 bit ....	\$ 799



## Sigma Designs

Page View GS. ....	\$ 629
L-View Multi-Mode II, SE/30 ...	\$1,349
Disk Doubler .....	\$ 179



## Radius

### Monitors

Pivot IIci/IIsi .....	\$ 799
Pivot II, SE/30, LC w/Card .....	\$ 999
New Item	
Color Pivot IIci/IIsi .....	\$1,499
Color Pivot 8 bit System .....	\$1,999
New Item	
Full Page Display	
Mac Classic, SE, LC. ....	\$ 899
Direct Color/GX Interface ....	\$ 599

### Accelerators

Accelerator 16 SE .....	\$ 399
Accelerator 25 SE 68881 .....	\$ 949
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Rocket 040 Accelerator .....	\$2,599



## Hewlett Packard

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## Questronics

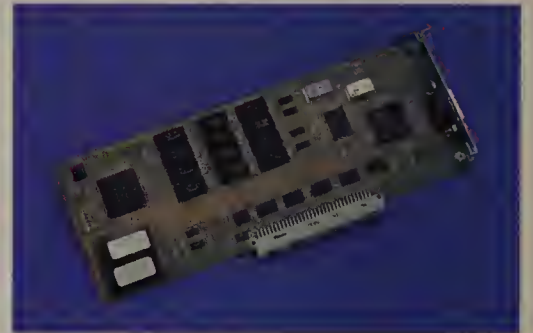
1.2 Gigabyte DAT Tape .....	\$1,499
2.0 Gigabyte DAT Tape .....	\$1,599

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NEC MacSync 14" Color .....	\$ 479
Seiko 14" Color. ....	\$ 589



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# Qume® Laser Printer Sale



Here's what MacUser Magazine said about the CrystalPrint Express in the October 1990 issue:

*"We expect the Express to live up to its name and emerge as the fastest of all PostScript® printers for both text and graphics."*

## CrystalPrint Express

- Super fast 12 pages per minute
- 3 Megabytes of RAM
- Dual Paper Trays
- Letter, Legal, Labels, Transparencies, and Envelopes

Retail Price: ~~\$5,595~~ **Sale Price: \$3,599**

Here's what MacUser Magazine said about the CrystalPrint Publisher II in the October 1990 issue:

*"...the fastest PostScript® printer MacUser Labs has ever seen."*

## CrystalPrint Publisher II

- 8 pages per minute
- 3 Megabytes of RAM
- 39 Typefaces
- Letter, Legal, Labels, Transparencies, and Envelopes

Retail Price: ~~\$3,795~~ **Sale Price: \$2,125**



**New**

## CrystalPrint MacPublisher

- 8 pages per minute
- 2 Megabytes of RAM
- 39 Typefaces
- Letter, Legal, Labels, Transparencies, and Envelopes

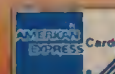
Retail Price: ~~\$2,995~~ **Sale Price: \$1,699**

**AIRBORNE  
EXPRESS®**

To Order Call 1-800-333-3353/Technical Info and Customer Service Call 1-800-388-3118

4685 South Ash Avenue, Suite H-5, Tempe, Arizona 85282 (602) 820-5802

Circle 264 on reader service card





# The Right Stuff

at the right prices.

## New Board Members

\* NEW ITEM! \*



### LCFPU—\$119

Improve the operational speed of your LC with our new 16 MHz math coprocessor. It's an inexpensive way to increase your productivity.



### Radius Rocket \$2549

68040 accelerator installs into the NuBus slot.



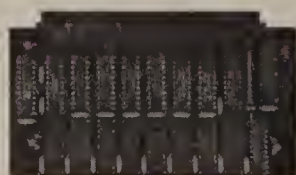
### DayStar Digital 40MHz-\$1110 50MHz-\$1895

Don't be fooled by low prices. Our price includes the necessary 882 math coprocessor; others may not.



### Digital Vision \$329

24-bit frame grabber. Great for still video.



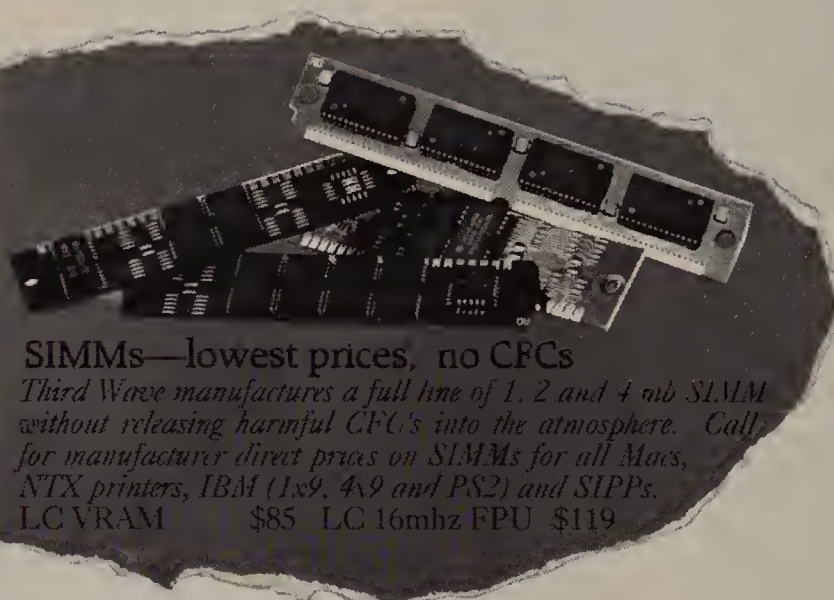
### 64K Cache Card \$159

Improve your Mac IIci NuBus performance.



## The most affordable Datadrive™ on the market, at only \$1495.

Third Wave's DATadrive™ with Retrospect—backup an entire network on a single DAT cartridge. Now available with 2 gigabytes of storage.

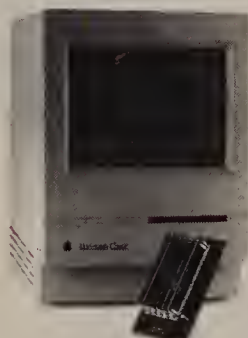


### SIMMs—lowest prices, no CFCs

Third Wave manufactures a full line of 1, 2 and 4 mb SIMM without releasing harmful CFC's into the atmosphere. Call for manufacturer direct prices on SIMMs for all Macs, NTX printers, IBM (1x9, 4x9 and PS2) and SIPP's.

LC VRAM \$85 LC 16mhz FPU \$119

### SIMMPack for the Classic



### Media

Teac CT600H (60mb)	\$17
Teac CT600N (150mb)	24
SyQuest SQ400	70
4mm DAT Tape, 60 meter (certified computer grade)	19
Optical Cart (ISO) 512/1024	149



### Combo Drives

105/45R	\$1020
170/150t	1410
170/DAT	2400
210/DAT	2500
425/45R	2040
425/DAT	3340



SIMMPack, the new Classic upgrade board from Logica makes use of your old 256k SIMMs in 1mb Classics. Save at least \$50 and as much as \$250 on every Classic by allowing the re-use of 256K SIMMs. Available in four configurations:

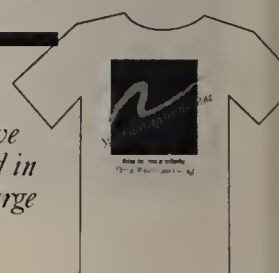
### SIMMPack

Board only (0 mb)	\$45
(0 mb) with drive bracket*	63
(0 mb) w/40mb Maxtor	315
(0 mb) w/80mb Maxtor	445

\*Remove SIMMs & drive from IIsi, install in Classic.

### Mindsurfing for the Mac

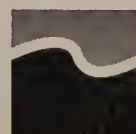
Ride the (Third) Wave. This attractive 100% white cotton shirt is silkscreened in three colors (red, aqua and black). Large or Extra Large. \$12.



## Third Wave Computing

(800) 284-0486

1826B Kramer Lane, Austin, Texas 78758 (512) 832-8282 • (512) 832-1533 (FAX)



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Most deliveries via Federal Express.





# Third Wave (800)284-0486



**XAPSHOT.**  
The quickest way to  
bring 24-bit images  
to your Mac.

Take a look at the new XAPSHOT still video camera from Canon. XAPSHOT allows you to import high quality still video images to your MAC using a frame grabber. It stores up to 50 images on 2" diskettes and can be connected to your TV for previewing. Great for video, slide graphics and print work.

XAPSHOT—\$429      XAPSHOT Bundle with 24-bit frame grabber—\$749      2" video diskette—\$10



See our complete line of video boards and  
monitors for every budget.

## Radius Products

Radius Rocket	\$2549
Direct Color/GX NTSC	590
Radius Color Pivot	1490
Color Pivot Interface	590
Radius 19" 24 bit Color System	4750
Radius Accelerators	Call
<b>RasterOps Products</b>	
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24S-24Si-264 SE30	559/769/649
8L-24L Systems	Call

SuperMac Video Systems	Call
Seiko Trinitron 14"	589
Seiko ColorPoint Printers	Call
Ikegami Trinitron 19"	2100
<b>64K Hci Cache Card</b>	<b>159</b>
DayStar Powercards	Call
TI MicroLaser PS35	1695
Microtek 600ZS Color Scanner	1599
Nikon LS3500 Slide Scanner	9365
Ethernet Cards	Call

## Macworld finds our drives quietest.

"The quietest of the 64 drives  
tested...fast—three of the  
twelve fastest tested were Third  
Wave's"...and finally, "a  
good bargain."

-Macworld, March 1991.



The 45R uses SyQuest  
cartridges, available as  
single, combo or dual  
removables.

## SyQuest, Tape, DAT, Optical

45R SyQuest, one cart	\$475
45DR SyQuest, two carts	990
150t Teac Tape Backup	595
<b>DATadrive™ 1.3GB DAT Backup</b>	<b>1495</b>
DATadrive™ 2.0GB DAT Backup	1650
OptiDisk™ 600 Sony Optical Drive	3250
OptiDisk™ 1000 Tahiti Optical Drive	4390

OptiDisk™ 600 —the least expensive  
way to store your data.

Over 30 combination drives are also  
available from Third Wave. Call for  
more information.



## Internal & External Disk Drives

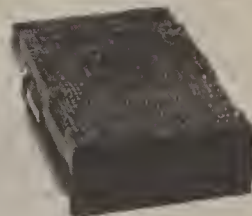
		Internal	External
40L*	(Maxtor)	\$270	\$360
52L*	(Quantum)	280	370
80L*	(Maxtor)	380	470
105L*	(Quantum)	440	530
120	(Quantum)	640	730
170	(Quantum)	690	780
210	(Quantum)	750	840
425	(Quantum)	1810	1900

\*Low power internal drives that meet Classic, Hci and LC  
power specifications.

## Seagate MacWren Drives

	Internal	External
300	\$1250	\$1400
330 Runner	1450	1600
330*	1640	1760
425	1550	1670
415*	1790	1910
600	1590	1740
650	1740	1890
1000	2550	2700
1350	3490	3640

\*Highest capacity internal drives for Mac cx, ci, SE and  
SE30. These also work in the II and Hfx.



**Third Wave Computing**      Circle 156 on reader service card

**(800)284-0486**

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(512) 832-8282 • (512) 832-1533 (FAX)

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Most deliveries via Federal Express.



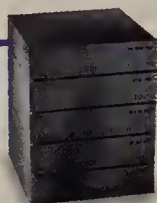


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Lowest Prices ■ Overnight Delivery ■ Money Back Guarantees\*

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### CUTTING EDGE

**52 MB QUANTUM LPS.....\$459**  
**105 MB QUANTUM LPS.....\$691**  
 Cutting Edge Hard Drives feature enhanced chassis design which include: dual fuse circuitry, dual AC power outlets and dual 50 pin cable connectors, confirms our commitment to value without compromise.

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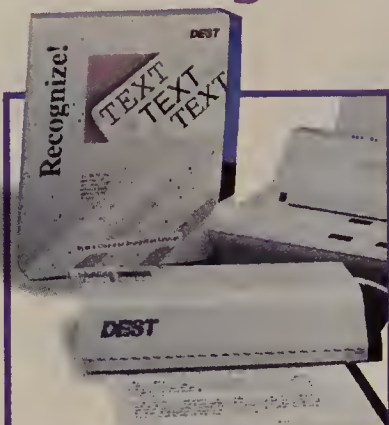
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**9624e External Modem.....\$279**  
 Extended Baud Rate (EBR-9600™) and MNP5 Error Correction. Powerful, yet economical performance. The value-priced Sharp 9624e external modem can drastically cut transmission time and cost. The Extended Baud Rate feature allows either modem to send and receive data accurately at speeds up to 9600bps. Compatible with all modems.



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PRO 105 MB QUANTUM.....	529
PRO 200 MB CONNER.....	969
WIP 120 CONNER.....	608
WIP 40 CONNER.....	355
WIP 50 QUANTUM.....	399



**MARIAH.....\$86**  
 Symmetry's new Mariah™ is the first mixed-media organizer that lets you manage graphic images, sound clips, animations and text files in the same portfolio. Supports multiple catalogues open, color palettes, large screens, networks and over 14 different image formats. A way to archive megabytes of mixed data at your fingertips.

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3-PACK CARTRIDGES (44 MEGS).....	265
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DATAPAK 45 REMOVEABLE HD.....	699
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PLI	
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INFINITY OPTICAL.....	3431

## Monitors & Boards

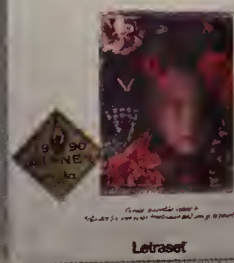
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RIVAL 2001 SYSTEM FOR MAC II, SE, SE30".....	1085
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24SI ACCELERATED BOARD.....	647D
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LASERSCRIPT LX PRINTER.....	1599
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COLORMATE PS MODEL 40.....	4999
SILENT WRITER 2 MODEL 90.....	1795
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COLORSCRIPT 100.....	7795
OMS PS 810 LASER PRINTER.....	2999

## Printers/Scanners

ABATON	
SCAN 300 COLOR.....	1699
SCAN 300/GS.....	1289

### ColorStudio.



**COLORSTUDIO.....\$599**  
 ColorStudio by LetraSet is True Color imaging software. ColorStudio can help you create color illustrations; scan and input existing prints, slides and drawings...retouch color photos... assemble montages and composite images all on your Macintosh!

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### infini-D



**INFINI-D.....\$749**  
 Infini-D is an integrated 3D modeling, rendering and animation environment. Infini-D supports photo-realistic shading and ray-tracing, infinite lights and cameras and complete object metamorphosis. Imports DXF and Swivel3D™, includes over 250 surfaces.

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INSPIRATION 3.0.....	115
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CLARIS CAD 2.0.....	625

### IDEA FISHER™



Here and Better Ideas Faster and Quicker.  
 Fisher Ideas Systems, Inc.

**IDEAFISHER.....\$422**  
 7 Megabytes of Smartware. The most powerful brainstorming system invented. For writers, creatives, designers, planners, producers, and other thinkers. Because the highest paid people in any business are those who come up with the best ideas.

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**MULTI-AD SEARCH.....\$108**  
 Multi-Ad Search™ is an image cataloging and retrieval system. Users can search by keyword, filename, filetype, volume or expiration date. Thumbnails or text display. Supports EPSF, TIFF, PICT, and MacPaint files.

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**THE TYPIST .....\$469**  
The Personal Scanner™. Designed as a compact peripheral for either Macintosh or PC compatibles, Typist can input 500 words per minute directly into any application. It also features true 300 dpi resolution to achieve high quality optical character recognition.

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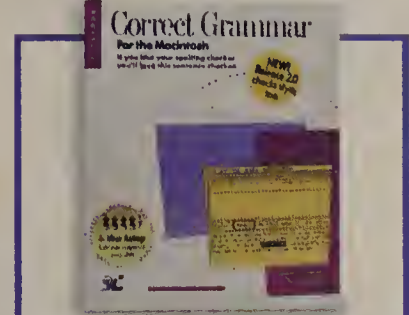
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**ADDMOTION.....\$177**  
Motion Works...The first animation and color paint program to be fully integrated within HyperCard 2.0. Add animation, color and sound to any HyperCard stack quickly and easily. Includes intuitive interface, pathbased animation, and built-in color paint with 24-bit color support.

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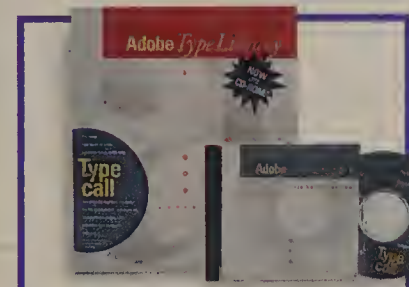


**CORRECT GRAMMAR.....\$49**  
Correct Grammar for the Macintosh identifies errors in grammar, style, usage, punctuation—even spelling with its 135,000 word dictionary. You can customize Correct Grammar to respect your personal writing style or compare the readability of your writing by sentence, to the education level of your intended audience.

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## Networking

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**ADOBE TYPE ON CALL.....\$45**  
Type on Call is the most automatic, affordable way to select any Adobe® typeface you need. Just call to un-lock any typeface with instant access. With this purchase you will receive Adobe Type Manager(ATM) along with 13 typefaces plus 2 Adobe Font packages from our top selling list.

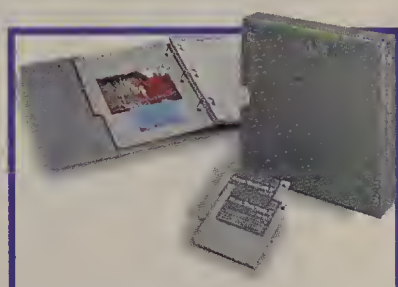


**TIMESLIPS III.....\$189**  
Timeslips III is a complete time keeping and billing package for people whose stock and trade is their time. You gather time data with the TS Time DA. When the time comes to send the bill, TS Report will extract of formats. Timeslips III can handle 250 users, 250 different activities per user, and over 3,000 clients, with up to 128 projects per client.

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**SMARTCOM II®.....\$82**  
The easiest Mac communications software to use--automates communications with Autopilots, provides error-free file transfer options, holds information for later use in its peruse buffer, stores frequently used instructions and supports single session X.25 communications.

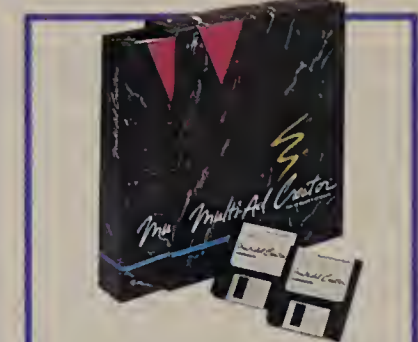
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**PRESENTER PROFESSIONAL™ WITH MACRENDERMAN™ .....\$3299**  
Release Version Now Available! Presenter Professional with MacRenderMan gives you the fastest and most intuitive way to illustrate and present your ideas in 3D. Includes freeform 3D Bezier illustration, Photorealistic rendering, Path/Object animation, and Raytracing.

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**MULTI-AD CREATOR.....\$429**  
Power, speed, precision and color-separating abilities make Multi-Ad Creator™ the top-rated DTP program. Multi-Ad Creator is the high-end choice for making ads—or any page—fast. "If you create ads, get it."—MacUser

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## Policies

- \* Visa, Mastercard & Amex accepted.
- \* Credit card is not charged until order is shipped.
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- \* Hours: Mon-Fri 9:30-11 EST  
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- \* Call (818) 504-1800 FAX (818) 504-9380
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- \* Restocking fee may apply.
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When purchasing Systems, compare the options and features. VisionPRO Color Graphic cards are manufactured under license for MacTel Technology and support Macintosh graphical needs now and in the future.

### VisionPRO Monitor Systems

#### • 8-Bit 20" Business System

8-Bit Video ES Interface w/ Pan/Zoom (2x, 4x) & Virtual Desktop, and 20" Trinitron **75 Hz** with Tilt/Swivel stand.

- All software and cables included ..... \$ 2695

#### • 24-Bit 20" Business System

24-Bit Video ES Interface w/ Pan/Zoom (2x, 4x) & Virtual Desktop, and 20" Trinitron **75 Hz** with Tilt/Swivel stand

- All software and cables included ..... \$ 3055

#### • 8-Bit 19" Sony SystemPRO

Call

#### • 24-Bit 19" Sony SystemPRO

Call

VideoPRO Interface w/ Pan/Zoom (2x, 4x) & Virtual Desktop, supports block mode transfer, acceleration and 19" Sony Trinitron **75 Hz** (GDM-1950) with Tilt/Swivel stand

- All software and cables included

\*All VisionPRO Interface cards have multi-monitor support (Sony 19" & Ikegami 20"), support Block Mode transfer & acceleration, Upgradeable 8-Bit to 24-Bit cards, Pan/Zoom 2X & 4X and virtual desktop.



### 24-Bit VisionPRO Interface Upgrade Kit

w/ purchase of any system PRO ..... \$ 600

### Video Interface/cards

• 8-BIT VISION ST 813 for 13" or 14" Monitor ..... \$ 275

• 24-BIT VISION ST 2413 for 13" or 14" Monitor ..... \$ 375

### Monitors

APPLE 13" RGB ..... \$ 749

HITACHI 14" MVX Super ..... \$ 575

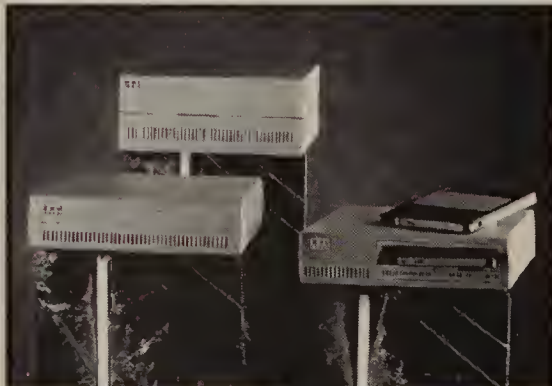
## QUANTUM DRIVES INDEX 3.5"

In keeping with our commitment to provide you with a complete line of high quality economical products, MacTel is proud to offer you a complete line of Hard Drives. We carry only the finest mechanisms available in the market so that you are assured of reliable performance day-in, and day-out...

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All INDEX drives include MacTel HD Utilities and 14 Mb PD.

	internal	external
52 Mb 12 ms	\$ 259 Slimline	\$ 339
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210 Mb 12 ms	\$ 719	\$ 799
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• 1 GB Tahiti Optical Drive w/1 cartridge ..... \$ 3699 **NEW!**

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• MacTel 45R W/ 1 cartridge, Backmatic & AutoSave ..... \$ 479

• MacTel 88R W/ 1 cartridge, Backmatic & AutoSave ..... \$ 1250

Syquest Cartridge SQ 400 ..... \$ 69

Syquest Cartridge SQ 800 ..... \$ 145

rated 4 mice by MacUser

## NEW PRODUCT SECTION

- Index Cache PRO-Cache Card for Mac IIci w/cdev utility software
- Index II SI Direct Slot Adapter Card

• **ONBOARD 68882** floating-point math co-processor greatly improves the speed with which the II Si can perform mathematical calculations generated by applications such as CAD/CAM, sophisticated graphics packages, spreadsheets and databases.

• Lets you increase system capabilities by adding any expansion card that is compatible with those used in the Macintosh SE/30.

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No surcharge for Visa or MasterCard. Your credit card will not be charged until your order is ready to ship. International orders call or fax for details. European banking service available. • Purchase orders accepted from university, government, military, NET 30 and corporate (on approval). • Please allow 10 days for personal and company checks to clear. • Returned merchandise must be authorized to expedite process, call 512/451-2600 for RMA number. • All defects will be replaced or repaired at MacTel's expense. • Shipping and handling charges, delivery times, • Products listed as in original shipping container including all packing materials. • All products are subject to a 5% restocking fee. • Prices subject to change without notice and all products subject to availability.



Circle 142 on reader service card

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Our **MEMORY MODULES** are manufactured in-house at our state-of-the art facilities...

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/low Profile. 70/80 ns. lifetime warranty.

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• 1 Mb FX and Laserwriter II SIMM 70/80 ns

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• 3 Mb Classic RAM ..... \$129

• 1 Mb TI Microlaser PS 17, 35 & XL Memory Upgrade increase printing speed and download more fonts

**\$75**

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• 512K V-RAM upgrade- Mac LC ..... CALL for Pricing

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make MacTel your keyboards connection!

• English ..... \$ 99

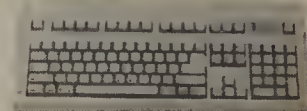
• German

• French

• Swiss German

} ..... \$ 119

(delivered with French, German or Swiss System Software!)



## IMPRIMIS DRIVES INDEX 5.25"

### 1 YEAR WARRANTY!

	internal	external
320 Mb 16 ms	\$ 1199*	\$ 1299
330 Mb 10,7 ms	\$ 1399*	\$ 1499 RUNNER
640 Mb 16 ms	\$ 1599*	\$ 1699
650 Mb 10,7 ms	\$ 1899*	\$ 1999 RUNNER II
1,2 Gb 16 ms	\$ 2449*	\$ 2549

\*Fits only MacII, MacIIx & MacIIcx. All INDEX external Harddrives are supplied with universal power supplies, for world-wide adaptability.

## MacTel CPU's & SYSTEMS

• Mac II FX

• Mac II SI

All 110/220 V. Systems configurations available

• Mac SE/30

• Mac II CI

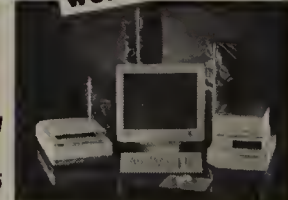
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• Mac II LC

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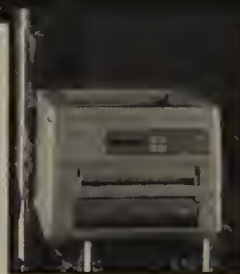
• MacTel offers you the best low cost postscript printers in the market today. As further proof of our commitment we designed and built the 1 Mb upgrade for these printers.

Microlaser PS-17 ..... \$ 1399\*

Microlaser PS-35 ..... \$ 1699\*

MacTel Nets ..... \$ 15

**1 Mb UPGRADE SALE...\$ 75**



\*price include Apple Talk Connector

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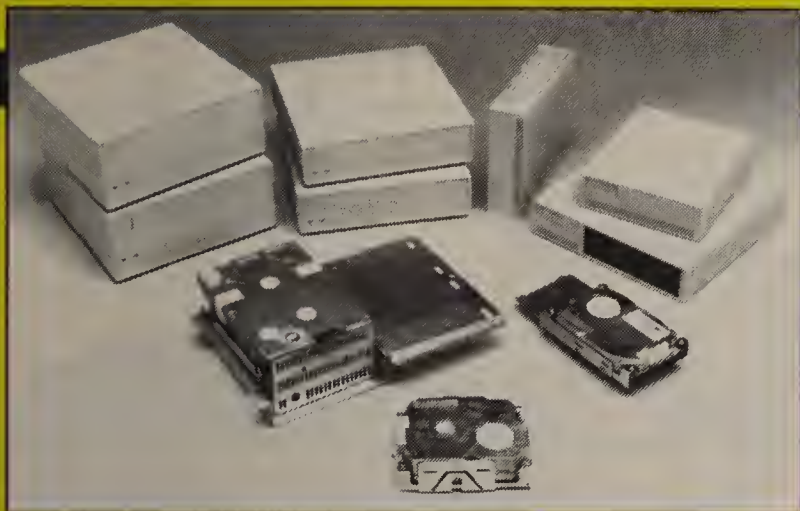
# MACDIRECT

Specialists in Mac Storage

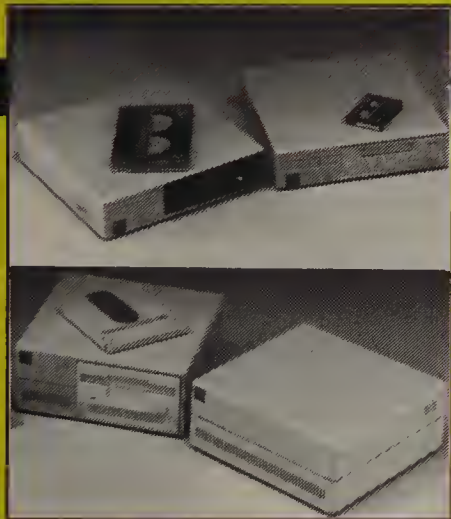
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Fujitsu is one of the world's largest manufacturers of hard drives for a good reason: They make the most reliable products available. Hard drives with an incredible mean time between failure that are warranted for up to five years. All featuring the "zero defect" reliability Fujitsu Mainframe and Super computers are famous for. At MacDirect, we ship hundreds of Fujitsu's 5.25" and 3.5" special Macintosh-version drives every month. So don't let your drive get you down. Order a Fujitsu from MacDirect today.



- All 3.5" Drives are available in zero footprint or micro cabinets as well as internal for all Mac's
- All 5.25" Drives are available in zero footprint external or as internals for the Mac II, IIx, and IIcx



### Fujitsu 3.5" Drives

3 Year Warranty. \*50,000 Hours MTBF

		Internal	External
45 MB	3.5" Low Profile/Power.....	\$238	\$298
90 MB	3.5" .....	\$338	\$398
135 MB	3.5" .....	\$418	\$498
185 MB	3.5" .....	\$598	\$678

### Fujitsu 5.25" Drives

5 Year Warranty! \*200,000 Hours MTBF!

		Internal	External
357 MB	5.25" Full Hght 16ms .....	\$1295	\$1448
680 MB	5.25" Full Hght 16ms .....	\$1698	\$1798
1.2 Gig	5.25" Full Hght 14ms .....	\$2598	\$2698

\*Mean Time Between Failure is the average life expectancy of a drive.  
24 hour factory replacement available for 5.25" drives for additional fee.

### Siemens 525 MB Tape Backup

525 MB Tape .....\$998

- Use two tapes for 1 gigabyte
- Fast network and unattended backup capabilities

### Wang Dat Tape Backup

1.2 Gig DAT .....\$1698

- Fast network and unattended backup capabilities

### Ricoh Optical

600 MB Optical .....\$2695

- Read/write reliable storage

### 1.2 Gig Fujitsu

	Internal	External
1.2 Gig H/D .....	\$2598	\$2698

- 14.5 M.S. access time / 4.8 mbs transfer rate
- 200,000 hours mean time between failure
- 5 year warranty
- Incredibly fast!

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	Internal	External
300MB F/H .....	\$1248	\$1398
300H/H .....	\$1294	\$1394
337 MB RUNNER .....	\$1398	\$1498
404MBH/H .....	\$1578	\$1678
600MB F/H .....	\$1624	\$1724
630MB RUNNER II..	\$2038	\$2138
1.2 Gig.....	\$2398	\$2498

### Quantum Drives

	Internal	External
52MB 3.5" LPS .....	\$278	\$348
105MB 3.5" .....	\$358	\$458
105MB 3.5" LPS .....	\$448	\$498
120MB 3.5" .....	\$598	\$658
170MB 3.5" .....	\$688	\$758
210MB 3.5" .....	\$778	\$848

### 800K Mac Floppy Drive

The Fujitsu External floppy drives have a one year warranty. These are the same drives that retail for \$259!



### SyQuest!

**44MB REMOVABLE**  
**With Cartridge! \$458.00**  
**2 Year Warranty**

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JX 730 .....	\$1,695
*COLOR PRINTER	

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competitive terms. Our long experience selling systems combined with our leasing expertise assures that you will find a deal that is both quick and easy. Check out our affordable leasing prices in this ad!

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**Macintosh Classic System** .....\$40 mo.  
4 MB RAM, 40MB hard drive, keyboard, mouse  
with 100MB hard drive add .....\$9 mo.

**Macintosh LC System** .....\$85 mo.  
4MB RAM/ 100MB Hard Drive, keyboard,  
mouse, microphone, System 7, 12" RGB or  
14" 8-bit monitor

**Macintosh IIsi System** .....\$120 mo.  
8MB RAM/100MB Hard Drive, extended  
keyboard, mouse, microphone, System 7,  
14" color monitor  
with 17MB RAM add ..... \$12 mo.

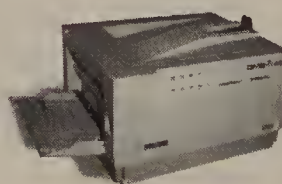
**Macintosh IIfx System** .....\$146 mo.  
8MB RAM/ 100MB hard drive, extended key-  
board, mouse, System 7, 14" color monitor  
with 24-bit 20" trinitron monitor add ..\$95 mo.  
with IIfx 64k Cache Card add .....\$5 mo.

**Macintosh IIfx System** .....\$215 mo.  
8MB RAM/ 200MB hard drive, extended key-  
board, mouse, System 7, 14" color monitor  
with 24-bit 20" trinitron monitor .....\$88 mo.  
with 16MB RAM add .....\$25 mo.  
with 32MB RAM add .....\$50 mo.



Magic 45 Removable .....\$14 mo.  
Magic 88 Removable\* .....\$18 mo.

\*Magic 45R Drive with NuBus compression board



QMS PS410 .....\$64 mo.



HP DeskWriter .....\$16 mo.



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"The Magic 45 is one of the best SyQuest drives available, offering high speed and high quality."  
- MacUser ★★★★★

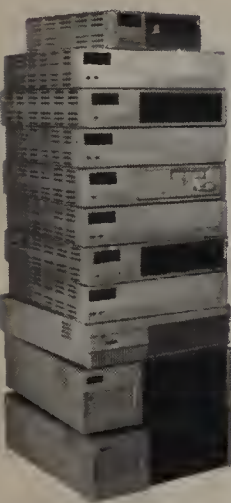
"The low price leaders are the MagicTape 60 and MagicTape 150, from MacProducts."  
- MacWorld

MagicTape 60 "Fastest in it's class"  
- MacUser ★★★★★

MagicTape 1.3 "The winner in the DAT (1.3GB) category"  
- MacUser

### NEW from Magic!

**Magic 88 Removable**  
The SyQuest drive with the NuBus compression board -2 to 10X more storage from your drives \$599



## Modems & Fax Modems



Magic 24/96 Baud FaxModem Send & Recieve \$179



Magic 9600 baud V.32, V.32 Turbo, V.42, V.42bis MNP-5 modem \$429

## Network & Connectivity



## Scanners



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Dayna Single Drive 1.44 MB .....	\$445	\$13
Pinnacle REO 130 Optical .....	\$2629	\$81
PLI Infinity Turbo 88 .....	\$1299	\$41
Micronet 88 MB Removable .....	\$1149	\$36

### MagicDrives

Quantum mechanisms. 2 year warranty.		
Capacity	Drive	Lease
40 MB .....		\$209
52 MB low profile .....		\$279
80 MB .....		\$395
105 MB .....		\$395
105 MB low profile .....		\$459
170 MB .....		\$730
210 MB .....		\$799
300 MB Seagate .....		\$1399
300 MB Wren Runner .....		\$1650
600 MB Seagate .....		\$1899
600 MB Wren Runner .....		\$2199
1.2 gig Seagate .....		\$2695
MagicDrive External Case Kit \$99		
MagicDrive Internal Kit \$29		

### Removable Drives

SyQuest 45R 2 year warranty .....	\$449	\$14
Magic 88 bundle (compression) .....	\$599	\$18
SyQuest Cartridge .....	\$67	\$2
1 GB Tahiti Maxtor .....	\$3995	\$120
600 MB Ricoh ISO .....	\$2599	\$78
600 MB Sony ISO .....	\$3199	\$96

### MagicTape Backup

Includes Retrospect. 2 year warranty.		
MagicTape 60 MB/ 150MB .....	\$679/\$699	\$21
MagicTape 525 MB .....	\$999	\$30
MagicTape 1.3 gig DAT .....	\$1695	\$51
MagicTape 2.6 gig DAT .....	\$1895	\$57
MagicTape 2.4 gig 8mm .....	\$2895	\$87
MagicTape 5.0 gig 8mm .....	\$4499	\$135

### CD ROM Drives

Magic CD ROM (Toshiba) .....	\$629	\$19
Chinnon CD ROM .....	\$579	\$17
NEC CDR 36 Portable .....	\$485	\$15
NEC CDR 73 .....	\$699	\$21

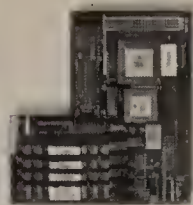
### Magic Modems & FaxModems

Magic 2400/1200/300 baud .....	\$69	\$3
Magic 2400/4800 Baud SendFax .....	\$89	\$3
Magic 2400/9600 Baud SendFax .....	\$99	\$6
Magic 2400/9600 Send/Receive Fax .....	\$179	\$6

### Magic V.32 & V.42 Bis MNP-5 Modems

2400 V.42 bis MNP-5 Modem .....	\$175	\$5
9600 V.32/V.42 bis MNP-5 .....	\$429	\$14

## Accelerators



Magic RailGun 030  
"IICI computing power in a Plus"  
- MacUser

	buy	lease
DayStar 40 MHz 030 II .....	\$1339	\$42
DayStar 50 MHz 030 IIX .....	\$1829	\$55
DayStar PowerCache IICI 40MHz .....	\$1119	\$34
Radius Rocket 040 .....	\$2599	\$78

### Magic RailGun 030 Accelerators

RAM-disk, improved SCSI throughput.  
Available math coprocessor. 1 year warranty.  
Available for the Plus, SE, & Classic.

### Coming Soon- RailGun 040!

Magic RailGun 030 16 MHz .....	\$449	\$14
Magic RailGun 030 25 MHz .....	\$699	\$21
Magic RailGun 030 33 MHz .....	\$999	\$30
16 MHz 68882 coprocessor .....	\$149	\$5

## Printers



TI microLaser  
PS/17 \$1319 PS/35 \$1649

HP DeskWriter .....	\$529	\$16
CalComp ColorMaster+ PS .....	\$5519	\$166
Dayna EtherPrint .....	\$359	\$11
HP LaserJet IIIP .....	\$1179	\$35
JetFill HP DeskWriter Refill .....	\$11	\$1
Kodak Diconix M150 .....	\$389	\$12
NEC SilentWriter Model 90 .....	\$1749	\$53
Seikosha SP2000 Dot Matrix .....	\$209	\$61

## Video Solutions



Ikegami 20" Trinitron monitor \$2099

GoldStar 1450 Plus 14" RGB .....	\$369	\$12
NEC MacSync 14" RGB .....	\$449	\$15
Radius Direct Color 24 board .....	\$2559	\$78
RasterOps 24 STV .....	\$1289	\$39
Seiko CM1445 14" RGB .....	\$619	\$19

### Magic Video Solutions

MagicView 19" B&W monitor .....	\$999	\$30
MagicView 19" 24-bit color cd II .....	\$1449	\$45
MagicView 13" 8-bit color card II .....	\$269	\$9
MagicView 19" 8-bit color card II .....	\$499	\$15

## Memory



1 MB SIMMs from

**\$39**

Lifetime Guarantee

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1 MB IIfx SIMMs .....	\$47	\$2
4 MB SIMMs or 4 MB IIfx SIMMs .....	\$199	\$6
Apple Video RAM Upgrade .....	\$69	\$2
Classic Upgrade 2/4MB .....	\$59/\$99	\$2
GCC PLP II/S 1MB .....	\$69	\$2
GCC BLP II/IIS 2MB .....	\$139	\$5
HP IIP/III/IIID 1/2/4MB .....	\$99/\$179/\$239	\$3
MAC LC 8-bit Video RAM .....	\$89	\$3
Mac IICI 64K Cache Card .....	\$169	\$5
Portable RAM 1-8 MB .....	CALL	CALL
QMS PS410 2/3/4MB .....	\$199/\$279/\$359	\$6
TI Microlaser 1/2/3MB .....	\$89/\$169/\$239	\$3

## Software



Quark XPress 3.0 \$479

System 7 \$85

4th Dimension .....	\$489	\$15
FileMaker Pro .....	\$199	\$6
Foxbase .....	\$285	\$8
Grolier Online CD ROM .....	\$220	\$7
Kid Pix .....	\$29	\$1
Liaison .....	\$269	\$8
MacRenderman .....	\$535	\$17
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Norton Utilities .....	\$87	\$3
PageMaker 4 .....	\$479	\$15
PhotoShop .....	\$569	\$18
Quark XPress .....	\$479	\$15
Radar Network Administrator .....	\$435	\$14
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Soft PC/AT EGA Bundle .....	\$329	\$10
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**Shipping:** Federal Express. \$10 min shipping charge. All major carriers available.

**Returns:** Returns require an RMA #. Please call (512) 472-8881. Ext 631. All returns subject to a restocking fee. Shipping and handling not refundable. Opened software is not returnable.

All Magic products (except memory) carry a 30 day money back guarantee (call for details). **Terms:** Item availability and price subject to change without notice. Some products subject to back order.

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Circle 175 on reader service card



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183	AEC Software	83	800/346-9413					5	RagTime	102	415/780-1800
202	Altsys	35	214/680-2060					30	RasterOps	—	800/468-7600
28	Anthro	—	800/325-3841								
14-15	Apple	—	—					32	Salient Software	39	—
77	Applied Engineering	124	—					198	Secure-It	86	—
244-245	APS	—	800/233-7550	BC	Kensington	255	415-572-2700	217	Semaphore Corp.	158	—
169	Asante Tech.	24	800/662-9686	BC	Kensington	256	415-572-2700	26	Sensible Software	396	313/528-1950
242	Aurora Industries	18	800/426-1591					9	Shiva Corporation	—	800/458-3550
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192	Berkeley Systems Design	381	415/540-5535	151	La Cie	195	800/999-0143	86	SoftSync/BLOC	367	800/993-2537
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75	Caere Corp.	1	800/535-SCAN	263	Mac and More	85	800/MAC-0052	73	SPSS, Inc.	210	800/45-STATS
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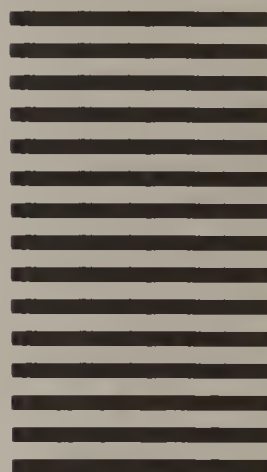
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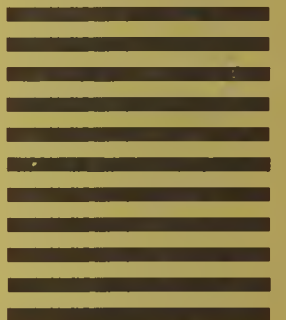
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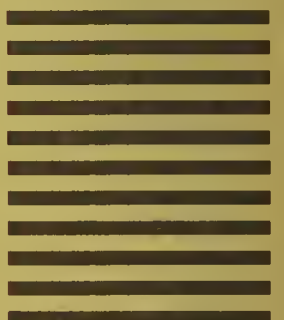
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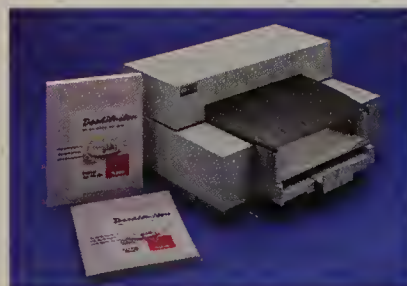
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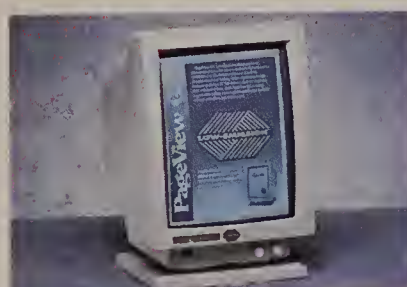


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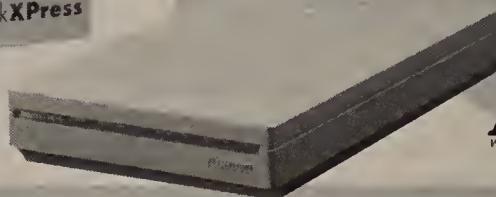


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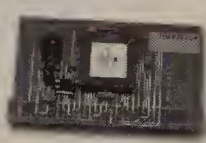


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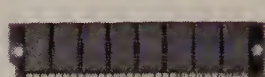
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200MB	Nova	\$1241
400MB	Nova	\$1715
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40MB	Europa	\$ 468
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## EMAC Hard Drives

Capacity	Model	External
80MB	Metro	\$ 789
100MB	Metro	\$ 802
170MB	Metro	\$1017
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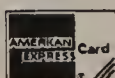
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E1891



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## 210 MB \$699



High performance internal for SE, SE30, Ci, Cx, Mac II, IIx, IIfx. Say something about quiet.

MB	INTL	EXTL
52	\$269	\$349
105	429	519
120	629	719
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For a limited time, with any drive purchase, you can buy Redux, Init Picker or Rival by Microseeds Publishing. Any one, \$20; any 2, \$33.95; all three, \$44.95.

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380	1249	1449
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40	\$319
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MB	INTL	EXTL
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- **Brackets and Cables Included** • All Hard Drives include brackets, cables, cords and LED's required for operation in the specified Macintosh. All Hard Drives come pre-formatted with Apple's latest stable all-platform System software, 18.8 MB of Publicly Distributable software from the B'MUG Library, and the "ALLIANCE POWER TOOLS" SCSI formatter/hard partitioner.
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*The Macworld Catalog* section is a monthly link-up for advertisers and volume purchasers of Macintosh-related products and services. The Catalog offers advertisers a low-cost marketing opportunity and provides readers with a timely, easy-to-use menu for product buying.

Display ads are sold by column inches (2" minimum). Standard red is available as a second color. Text-only listings are available for a minimum of three issues at \$520 per issue.

For more information on *The Macworld Catalog*, call 800/888-8622.

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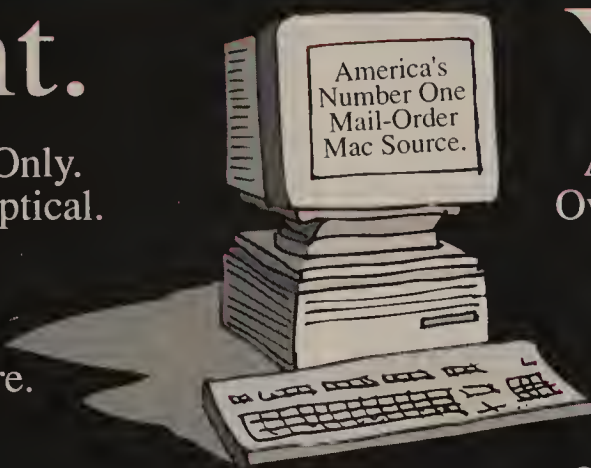




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ViewSonic 5, 14" Multisync Trinitron Monitor	\$595
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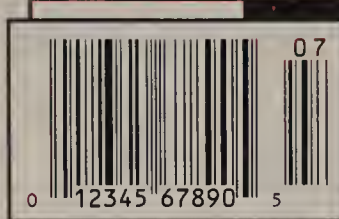
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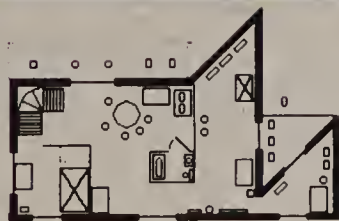
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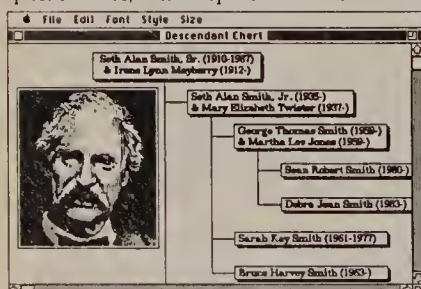
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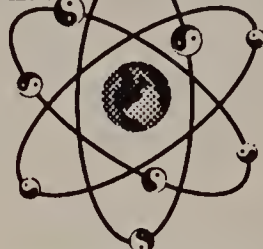
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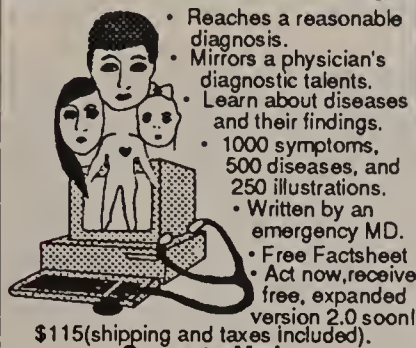
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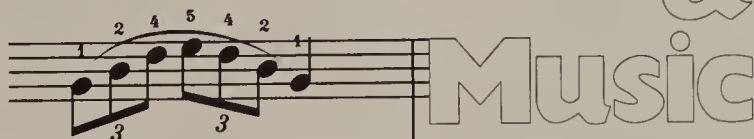
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MACWORLD

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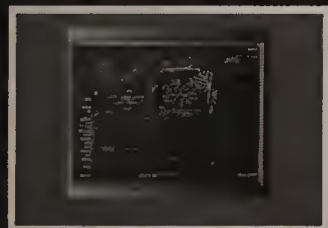
# COMPUTER BUSINESS TODAY

## AN 8-PART SPECIAL EDITION

In Today's tough, competitive corporate climate, timely technology decisions can have a profound effect on a corporation's performance capabilities, at every level.

"Computer Business Today" is a fast-paced special edition of Business Today whose format is strictly application-oriented "Hands On" information, with the end user in mind.

An Elite assembly of the industry's state-of-the-art products will be showcased each week beginning May 12. Pictured below is a representative window to a range of technologies featured that harness the impact of computer technology to create and solve task-specific applications from telecommunications to enhanced design capabilities—solutions that today's marketplace demands.



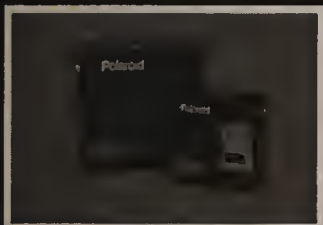
The IDEK 21" FST Color Monitor (MF-5421) is capable of supporting graphic resolutions of up to 1600 x 1200 with horizontal scanning of 30 - 80 Khz and vertical refresh of 50-90hz.



Alias Upfront is the world's first 3 dimensional drawing tool. Upfront empowers architects and designers, in fact anyone who works with form and space, to draw, create and view in a unique 3D environment.



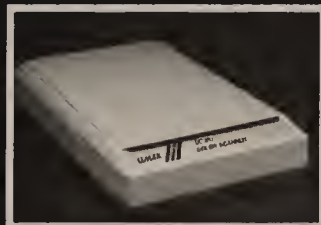
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GCC PLP II & IIS	Call

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TI MicroLaser PS17 w/AppleTalk	\$1299.00
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NEC SilentWriter 2 Model 90	\$1649.00
QMS PS-410	\$1995.00

## Internal Drives and More...

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ETC 170 Mb Quantum PRO, 11 msec	\$699.00
ETC 210 Mb Quantum PRO, 11 msec	\$769.00

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ETC 613 Mb WREN-5, 16.5 msec	\$1559.00
ETC 676 Mb WREN-6, 15.5 msec	\$1799.00
ETC 676 Mb WREN-Runner-2, 11.9 ms	\$2099.00
ETC 1.05 Gig WREN-7, 15msec	\$2499.00

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## Removables, DAT and More...

If you and your data are always on the move, don't shut-down or backup without one of these. All of the systems below come with appropriate software, SCSI cable and one cartridge.

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ETC 88R Syquest Removable	<b>NEW</b>
ETC 1.2 Gb DAT Tape Backup	\$1499.00
ETC 2.0 Gb DAT Tape Backup	\$1619.00

45 Mb Syquest Removable Cartridge	\$64.00
88 Mb Syquest Removable Cartridge	Call
60M DAT Tape for ETC DAT 1.2	\$23.00
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<b>NEW!</b> Asanté MacCon+ 30iE/Radius	Call
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Cabletron MR5000C Repeater	\$2389.00

EtherNet Thick and Thin	
Macintosh II EtherTalk NB Card	\$499.00
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Asanté MacCon+ IIET or 30iET	\$249.00
Asanté MacCon+ IIET64 w/ 64 K RAM	\$289.00
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Apple 15" Portrait Monitor	\$769.00
Apple Two Page Monitor	\$1199.00
Seiko 14" Trinitron RGB	\$619.00
Macintosh Display Card 4+8	\$439.00
Macintosh Display Card 8+24	\$545.00
Macintosh Display Card 8+24 GC	\$1349.00
512K VRAM Upgrade for Mac LC	\$99.00

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If you need to see more than 640x480. here are some of the most innovative video solutions around.

RasterOps	
Mac II Systems	
RasterOps 8L Hitachi System	\$3299.00
RasterOps 8L Trinitron System	\$3999.00
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RasterOps 24L Trinitron System	\$5269.00
CorrectColor Calibrator	\$1929.00
ClearVue/GS 19" Gray Scale System	\$1414.00
ClearVue/II 19" Monochrome System	\$1160.00

Mac LC and Classic Systems	
RasterOps 8LC 19" Hitachi System	\$3314.00
ClearVue/LC 19" Monochrome System	\$1160.00
ClearVue/Classic 19" Mono System	\$1160.00

Mac Display Boards	
RasterOps 24si Display Board	\$579.00
RasterOps 24S Display Board	\$389.00
RasterOps 264/SE30 Display Board	\$579.00
RasterOps 8L Display Board	\$1279.00
RasterOps 8LC Display Board	\$579.00
ClearVue/GSLC Display Board	\$579.00

Multimedia Boards	
<b>NEW!</b> RasterOps 24XLTV Board	\$3199.00
RasterOps 24STV Board	\$1169.00
24STV Acceleration Board	\$198.00
RasterOps Video Expander NTSC	\$475.00

Radius	
Pivot Displays	
Color Pivot Display IIsi and IIfx	\$1369.00
Color Pivot 8-bit System	\$1899.00
for SE/30, LC, II, IIsi	
68882 Math Coprocessor for LC & IIsi	\$134.00
Pivot Display for IIsi and IIfx	\$779.00
Pivot 8-bit System	\$975.00
for SE/30, LC, II, IIsi	

Full Page Displays (they're back!)	
Full Page Display for Classic	\$899.00
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Adobe Illustrator 3.0 Beginning to Adv.	\$43.00 ea
System 7.0	\$62.00

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Microtek MSF-300ZS Color Scanner	\$1699.00
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**24**



# BEST-SELLERS

Months on chart	Last month	This month	
▼	▼	▼	
<b>BUSINESS SOFTWARE</b>			
75	1	1	<b>Microsoft Word</b> Microsoft Corporation
66	3	2	<b>Microsoft Excel</b> Microsoft Corporation
54	2	3	<b>Microsoft Works</b> Microsoft Corporation
62	4	4	<b>Aldus PageMaker</b> Aldus Corporation
27	5	5	<b>FileMaker Pro</b> Claris Corporation
28	7	6	<b>QuarkXPress</b> Quark
27	8	7	<b>WordPerfect</b> WordPerfect Corporation
51	6	8	<b>MacWrite II</b> Claris Corporation
14	9	9	<b>Quicken</b> Intuit
54	—	10	<b>MacDraw II</b> Adobe Systems

## EDUCATION SOFTWARE

29	3	1	<b>Where in the World Is Carmen Sandiego?</b> Brøderbund Software
10	1	2	<b>Where in Time Is Carmen Sandiego?</b> Brøderbund Software
42	2	3	<b>Reader Rabbit</b> The Learning Company
16	4	4	<b>Where in the USA Is Carmen Sandiego?</b> Brøderbund Software
55	5	5	<b>Math Blaster</b> Davidson & Associates

## ENTERTAINMENT SOFTWARE

20	1	1	<b>SimCity</b> Maxis
18	2	2	<b>Tetris</b> Spectrum HoloByte
5	3	3	<b>SimEarth</b> Maxis
12	5	4	<b>Welltris</b> Spectrum HoloByte
13	—	5	<b>Crystal Quest</b> Casady & Greene

## NETWORK/DATA COMMUNICATIONS

54	1	1	<b>TOPS</b> Sitka Corporation
49	2	2	<b>AppleShare</b> Apple Computer
12	5	3	<b>MicroPhone II</b> Software Ventures
11	3	4	<b>Timbuktu</b> Farallon Computing
8	4	5	<b>White Knight</b> FreeSoft

Months on chart	Last month	This month	
▼	▼	▼	
<b>MASS STORAGE*</b>			
18	1	1	<b>MacStack SD40</b> CMS Enhancements
6	2	2	<b>UltraDrive 45</b> GCC Technologies
2	5	3	<b>Infinity 40 Turbo (Removable)</b> PLI
1	—	4	<b>Micro/Stack 105</b> MicroNet Technology
4	—	5	<b>MacStack SD45</b> CMS Enhancements

## ADD-IN BOARDS

9	1	1	<b>Macintosh Display Card 8•24</b> Apple Computer
4	3	2	<b>Macintosh IIsi NuBus Adapter Card</b> Apple Computer
10	2	3	<b>Pivot</b> Radius
11	4	4	<b>Radius TPD Interface</b> Radius
1	—	5	<b>MacCon+ 30i Ethernet Card</b> Asante Technologies

## UTILITY SOFTWARE

16	1	1	<b>SAM II</b> Symantec Corporation
10	2	2	<b>The Norton Utilities for the Macintosh</b> Symantec Corporation
16	3	3	<b>SUM II</b> Symantec Corporation
3	4	4	<b>After Dark</b> Berkeley Systems
14	—	5	<b>Adobe Type Manager</b> Adobe Systems

## PRODUCT WATCH

Recent or forthcoming products of particular interest.

**Multiple Master Fonts** *Adobe Systems*  
Characters with modifiable attributes

**Lotus 1-2-3 for the Mac** *Lotus Development Corporation*  
Spreadsheet now adapted to the Mac with a user-friendly interface

**Gravis MouseStick** *Aristotle Industries*  
Joystick with three buttons

Source: Exclusive InfoCorp survey of more than 125 Macintosh retailers and selected mail-order vendors. Covers sales during April 1991.

\*Does not include hard drives installed at the factory.



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If you're looking for a big screen monitor, you can save hundreds of dollars by buying direct from Mirror. Our monochrome monitors are available for the Plus, Classic, SE, SE/30, LC and all Mac II models.

Hard drives	Ext.	Int.
40Mb	\$297	\$217
50Mb(Q)*	\$397	\$337
80Mb	\$397	\$337
105Mb(Q)	\$497	\$437
210Mb(Q)	\$897	\$847
333Mb	\$1297	\$1197
425Mb	\$1497	\$1397
595Mb	\$1797	N/A
1 Gb	\$2597	N/A
600Mb Opt.**	\$2997	N/A
CD ROM	\$697	N/A
45Mb Rem.**	\$497	N/A
88Mb Rem.**	Call	

\*(Q) Denotes Quantum Drive

\*\* Price includes 1 cartridge

Our 20" Trinitron Display System is available in 8 bit for \$2897 and 24 bit for \$3897. ~~\$\$\$1 1/2~~  
Our new 14" color monitor for the LC and SE is now available for just \$397.

Our flicker-free 15" Portrait Display allows you to view a full page of text or graphics for \$477.





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What you need is some help from Kensington.

Increase valuable desk space with our new Keyboard Shelf for the compact Mac, or with Keyboard Slideaway® for the Mac II.

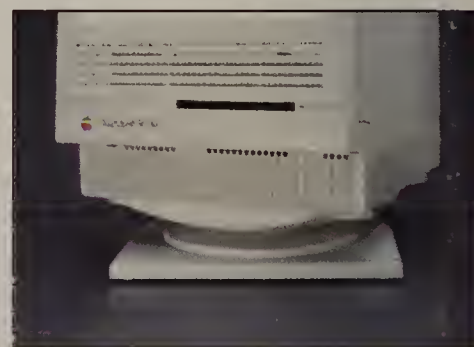
Both do more than just get your keyboard out of the way.

Keyboard Shelf's recessed storage compartment is ideal for holding pens, disks and other desk items. And Keyboard Slideaway extends a narrow desktop into a wider workspace.



Another way to increase your workspace is our sturdy Mac II stand. The perfect addition for anyone who wants to get their CPU off their desk and onto the floor.

For the compact Mac, there's Maccessories® Tilt/Swivel. With it, you can rotate your Mac up to 100° and tilt up to 16° for just the right viewing position. And unlike other tilt/swivels, we've combined heavy duty plastic and high density polyethylene for an ultrasmooth movement.



What's more, Kensington's products fit right in with the design of your Mac. The styling is complementary. The colors identical. Even the same materials are used.

Kensington.

Because you can't work efficiently if your space doesn't work.

For a free brochure and the dealer nearest you, call 800-535-4242 OR 415-572-2700.

Dealers circle 256 on reader service card

End users circle 255 on reader service card

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